UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES \checkmark **EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2005

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES 0 **EXCHANGE ACT OF 1934**

> For the transition period from to

> > Commission file number 1-13102

First Industrial Realty Trust, Inc.

(Exact Name of Registrant as Specified in its Charter)

Maryland

(State or Other Jurisdiction of Incorporation or Organization) 36-3935116

(I.R.S. Employer Identification No.)

311 S. Wacker Drive, Suite 4000, Chicago, Illinois 60606

(Address of Principal Executive Offices)

(312) 344-4300

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes 🗵 No o

Number of shares of Common Stock, \$.01 par value, outstanding as of August 1, 2005: 43,182,633

FIRST INDUSTRIAL REALTY TRUST, INC.

Form 10-Q

For the Period Ended June 30, 2005

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

FIRST INDUSTRIAL REALTY TRUST, INC. CONSOLIDATED BALANCE SHEETS

| | | June 30, 2005 | December 31, 2004 | | |
|---|----------|------------------|---|-----------|--|
| | | Unaudited) | | | |
| | | (| n Thousands, r share data) | | |
| ASSETS | | | , | | |
| Assets: | | | | | |
| Investment in Real Estate: | | | | | |
| Land | \$ | 474,090 | \$ | 472,126 | |
| Buildings and Improvements | | 2,395,253 | | 2,361,256 | |
| Construction in Progress | | 53,108 | | 23,092 | |
| Less: Accumulated Depreciation | | (391,136) | | (378,383) | |
| Net Investment in Real Estate | | 2,531,315 | | 2,478,091 | |
| Real Estate Held for Sale, Net of Accumulated Depreciation and Amortization of \$1,390 and \$3,374 at | | | | | |
| June 30, 2005 and December 31, 2004, respectively | | 52,641 | | 52,790 | |
| Cash and Cash Equivalents | | 872 | | 4,924 | |
| Restricted Cash | | _ | | 25 | |
| Tenant Accounts Receivable, Net | | 7,475 | | 6,986 | |
| Investments in Joint Ventures | | 13,555 | | 5,489 | |
| Deferred Rent Receivable | | 21,647 | | 18,314 | |
| Deferred Financing Costs, Net | | 10,671 | | 11,574 | |
| Prepaid Expenses and Other Assets, Net | | 131,182 | | 140,042 | |
| Total Assets | \$ | 2,769,358 | \$ | 2,718,235 | |
| Total Assets | Ψ | 2,709,550 | | 2,710,233 | |
| | | | | | |
| LIABILITIES AND STOCKHOLDERS' | EQUIT | Y | | | |
| Liabilities: | | | | | |
| Mortgage Loans Payable, Net | \$ | 58,725 | \$ | 59,905 | |
| Senior Unsecured Debt, Net | | 1,348,197 | | 1,347,524 | |
| Unsecured Line of Credit | | 229,500 | | 167,500 | |
| Mortgage Loan Payable and Accrued Interest on Real Estate Held for Sale | | 13,732 | | _ | |
| Accounts Payable, Accrued Expenses and Other Liabilities, Net | | 71,905 | | 74,771 | |
| Rents Received in Advance and Security Deposits | | 30,368 | | 30,621 | |
| Dividends Payable | | 35,717 | | 35,487 | |
| Total Liabilities | | 1,788,144 | | 1,715,808 | |
| Commitments and Contingencies | | _ | | _ | |
| Minority Interest | | 153,470 | | 156,933 | |
| Stockholders' Equity: | | | | | |
| Preferred Stock (\$.01 par value, 10,000,000 shares authorized, 20,000, 500 and 250 shares of | | | | | |
| Series C, F and G Cumulative Preferred Stock, respectively, issued and outstanding, having a | | | | | |
| liquidation preference of \$2,500 per share (\$50,000), \$100,000 per share (\$50,000) and | | | | | |
| \$100,000 per share (\$25,000), at June 30, 2005 and December 31, 2004, respectively) | | _ | | _ | |
| Common Stock (\$.01 par value, 100,000,000 shares authorized, 45,697,612 and 45,360,491 shares | | | | | |
| issued and 43,171,212 and 42,834,091 shares outstanding at June 30, 2005 and December 31, | | | | | |
| 2004, respectively) | | 457 | | 454 | |
| Additional Paid-in-Capital | | 1,154,035 | | 1,142,356 | |
| Distributions in Excess of Accumulated Earnings | | (230,429) | | (203,417) | |
| Unearned Value of Restricted Stock Grants | | (21,484) | | (19,611) | |
| Accumulated Other Comprehensive Loss | | (4,247) | | (3,700) | |
| Treasury Shares at Cost (2,526,400 shares at June 30, 2005 and December 31, 2004) | | (70,588) | | (70,588) | |
| Total Stockholders' Equity | <u> </u> | 827,744 | | 845,494 | |
| | <u></u> | | d | | |
| Total Liabilities and Stockholders' Equity | \$ | 2,769,358 | \$ | 2,718,235 | |

The accompanying notes are an integral part of the financial statements.

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME

| | Three Months Ended June 30, 2005 Three Months Ended June 30, 2004 (Dollars in Thousands of | | Six Months Ended June 30, 2005 s, except per share data) | | Six I | estated Months Ended 2 30, 2004 | | |
|---|--|------------------|--|--------------------|----------|--|----------|-------------------|
| | | | | (Unau | ıdited) | | | |
| Revenues: | \$ | 64,852 | ¢ | 56,344 | \$ | 127 242 | \$ | 112,599 |
| Rental Income Tenant Recoveries and Other Income | Ф | 21,571 | \$ | 17,785 | Ф | 127,343 44,920 | Ф | 38,103 |
| | | | | | | | | |
| Total Revenues | _ | 86,423 | | 74,129 | | 172,263 | | 150,702 |
| Expenses: | | 12.557 | | 11 402 | | 26.774 | | 22.212 |
| Real Estate Taxes | | 13,557 6,035 | | 11,483 5,651 | | 26,774 13,712 | | 23,313 12,141 |
| Repairs and Maintenance Property Management | | 4,550 | | 3,603 | | 8,532 | | 6,173 |
| Utilities | | 2,977 | | 2,357 | | 6,410 | | 5,466 |
| Insurance | | 595 | | 801 | | 1,177 | | 1,558 |
| Other | | 2,218 | | 1,346 | | 3,668 | | 3,054 |
| General and Administrative | | 11,571 | | 9,665 | | 23,493 | | 16,888 |
| Amortization of Deferred Financing Costs | | 510 | | 464 | | 1,019 | | 910 |
| Depreciation and Other Amortization | | 28,669 | | 22,899 | | 55,840 | | 43,411 |
| Total Expenses | | 70,682 | | 58,269 | | 140,625 | | 112,914 |
| Other Income/Expense: | | <u>_</u> | | | | | | |
| Interest Income | | 448 | | 866 | | 837 | | 1,578 |
| Interest Expense | | (25,890) | | (23,922) | | (51,693) | | (47,556) |
| Mark-to-Market/Gain on Settlement of Interest Rate Protection | | | | | | | | |
| Agreement | | (1,404) | | 1,450 | | (463) | | 1,450 |
| Total Other Income/Expense | | (26,846) | | (21,606) | | (51,319) | | (44,528) |
| Loss from Continuing Operations Before Equity in (Loss) Income of Joint Ventures, Income Tax Benefit and Income Allocated to Minority | | | | | | | | |
| Interest | | (11,105) | | (5,746) | | (19,681) | | (6,740) |
| Equity in (Loss) Income of Joint Ventures | | (98) | | 301 | | (220) | | 546 |
| Income Tax Benefit Minority Interest Allocable to Continuing Operations | | 1,871 1,503 | | 1,453 2,250 | | 3,837 2,677 | | 2,262 2,954 |
| Loss from Continuing Operations | | (7,829) | | (1,742) | | (13,387) | | (978) |
| Income from Discontinued Operations (Including Gain on Sale of Real Estate of \$33,690 and \$28,273 for the Three Months Ended June 30, 2005 and 2004, respectively and \$47,186 and \$55,484 for the Six Months Ended June 30, 2005 and 2004, respectively) Provision for Income Taxes Allocable to Discontinued Operations (Including \$2,611 and \$1,565 for the Three Months Ended June 30, 2005 and 2004, | | 34,581 | | 31,924 | | 49,747 | | 63,793 |
| respectively and \$5,782 and \$3,675 for the Six Months Ended June 30, | | | | | | | | |
| 2005 and 2004, respectively allocable to Gain on Sale of Real Estate) | | (2,527) | | (2,110) | | (6,188) | | (4,685) |
| Minority Interest Allocable to Discontinued Operations | | (4,193) | | (4,099) | | (5,706) | | (8,287) |
| Income Before Gain on Sale of Real Estate | | 20,032 | | 23,973 | | 24,466 | | 49,843 |
| Gain on Sale of Real Estate | | 3,232 | | 3,337 | | 24,716 | | 6,583 |
| Provision for Income Taxes Allocable to Gain on Sale of Real Estate | | (1,252) (259) | | (710) | | (8,977) | | (1,424) |
| Minority Interest Allocable to Gain on Sale of Sale Estate | | | | (361) | | (2,062) | | (723) |
| Net Income Less: Preferred Stock Dividends | | 21,753 | | 26,239 | | 38,143 | | 54,279 (9,834) |
| Less: Redemption of Preferred Stock | | (2,310) | | (4,790) (7,359) | | (4,620) | | (7,359) |
| Net Income Available to Common Stockholders | 4 | 19,443 | • | 14,090 | ¢ | 33,523 | ¢ | 37,086 |
| | Ф | 19,445 | Φ | 14,090 | J. | 33,323 | D | 37,000 |
| Basic Earnings Per Share: | | (0.00) | | (0.00) | _ | (0.40) | | (0.0.0) |
| Loss from Continuing Operations | \$ | (0.20) | \$ | (0.29) | \$ | (0.10) | \$ | (0.34) |
| Net Income Available to Common Stockholders | \$ | 0.46 | \$ | 0.35 | \$ | 0.79 | \$ | 0.93 |
| Diluted Earnings Per Share: | | | | | | | - | |
| Loss from Continuing Operations | \$ | (0.20) | \$ | (0.29) | \$ | (0.10) | \$ | (0.34) |
| 5 1 | <u>+</u> | | <u> </u> | | <u>+</u> | | <u>+</u> | |
| Net Income Available to Common Stockholders | \$ | 0.46 | 3 | 0.35 | \$ | 0.79 | 3 | 0.93 |
| Dividends/ Distributions declared per Common Share outstanding | \$ | 0.695 | \$ | 0.685 | \$ | 1.390 | \$ | 1.370 |
| Net Income | \$ | 21,753 | \$ | 26,239 | \$ | 38,143 | \$ | 54,279 |
| Other Comprehensive (Loss) Income: | | , | | -, | | , | i | - , - |
| Settlement of Interest Rate Protection Agreements | | _ | | 6,657 | | _ | | 6,657 |
| Mark-to-Market of Interest Rate Protection Agreements and Interest | | | | | | | | |
| Rate Swap Agreements | | | | (388) | | | | (7) |
| Amortization of Interest Rate Protection Agreements | | (273) | | (1) | | (547) | <u> </u> | 53 |
| Comprehensive Income | \$ | 21,480 | \$ | 32,507 | \$ | 37,596 | \$ | 60,982 |
| | | | | | - | | | |

The accompanying notes are an integral part of the financial statements.

FIRST INDUSTRIAL REALTY TRUST, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

| | | | Restated | | |
|--|------------------------------|--------------------------------|-----------------------|--------------------|--|
| | Six Mont Ended June 30 | | Six Mo End June | led | |
| | 2005 | | 200 | 04 | |
| | | (Dollars in Thou (Unaudited | | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | (Chaddited | , | | |
| Net Income | \$ 3 | 88,143 | \$ | 54,279 | |
| Income Allocated to Minority Interest | | 5,091 | | 6,056 | |
| Net Income Before Minority Interest | | 13,234 | | 60,335 | |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: | | , | | • | |
| Depreciation | 4 | 15,569 | | 39,124 | |
| Amortization of Deferred Financing Costs | | 1,019 | | 910 | |
| Other Amortization | | 15,309 | | 11,594 | |
| Provision for Bad Debt | | 931 | | 1,206 | |
| Mark-to-Market of Interest Rate Protection Agreement | | 463 | | _ | |
| Equity in Loss (Income) of Joint Ventures | | 220 | | (546) | |
| Distributions from Joint Ventures | | _ | | 546 | |
| Gain on Sale of Real Estate | (7 | 71,902) | | (62,067) | |
| Increase in Tenant Accounts Receivable and Prepaid Expenses and Other Assets, Net | | (6,549) | | (16,581) | |
| Increase in Deferred Rent Receivable | | (4,063) | | (2,840) | |
| Decrease in Accounts Payable and Accrued Expenses and Rents Received in Advance and Security | | , | | · · · | |
| Deposits | (| (2,902) | | (11,018) | |
| Net Cash Provided by Operating Activities | | 21,329 | | 20,663 | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | |
| Purchases of and Additions to Investment in Real Estate and Related Assets | (30 | 04,857) | | (186,456) | |
| Net Proceeds from Sales of Investments in Real Estate | | 50,481 | | 153,293 | |
| Contributions to and Investments in Joint Ventures | | 11,191) | | (4,020) | |
| Distributions from Joint Ventures | (3 | 402 | | 620 | |
| Repayment of Mortgage Loans Receivable | 3 | 37,627 | | 21,245 | |
| Decrease in Restricted Cash | | 25 | | 13,120 | |
| Net Cash Used in Investing Activities | | 17,513) | | (2,198) | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | () | 17,313) | | (2,190) | |
| Net Proceeds from the Issuance of Common Stock | | C 470 | | 21.007 | |
| | | 6,479 | | 31,967 200,000 | |
| Proceeds from the Sale of Preferred Stock | | | | | |
| Preferred Stock Offering Costs | | | | (5,576) | |
| Redemption of Preferred Stock | | (2.262) | | (200,000) | |
| Repurchase of Restricted Stock Proceeds from Senior Unsecured Debt | | (3,262) | | (3,468) 134,496 | |
| Other Proceeds from Senior Unsecured Debt | | <u> </u> | | 6,657 | |
| Dividends/ Distributions | (6 | | | (64,613) | |
| Preferred Stock Dividends | • | (4,620) | | (9,075) | |
| Repayments on Mortgage Loans Payable | | (922) | | (5,073) | |
| Proceeds from Mortgage Loans Payable | | 1,167 | | (394) | |
| Proceeds from Unsecured Line of Credit | | | | 312,000 | |
| Repayments on Unsecured Line of Credit | | 53,500 91,500) | | (423,900) | |
| Book Overdraft | (3 | | | 6,580 | |
| Debt Issuance Costs | | — (116) | | (3,760) | |
| | | <u> </u> | | | |
| Net Cash Used in Financing Activities | _ | (7,868) | | (19,286) | |
| Net Decrease in Cash and Cash Equivalents | | (4,052) | | (821) | |
| Cash and Cash Equivalents, Beginning of Period | | 4,924 | | 821 | |
| Cash and Cash Equivalents, End of Period | \$ | 872 | \$ | <u> </u> | |

The accompanying notes are an integral part of the financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share data) (Unaudited)

. Organization and Formation of Company

First Industrial Realty Trust, Inc. (the "Company") was organized in the state of Maryland on August 10, 1993. The Company is a real estate investment trust as defined in the Internal Revenue Code. The Company's operations are conducted primarily through First Industrial, L.P. (the "Operating Partnership") of which the Company is the sole general partner with an approximate 87.0% and 86.3% ownership interest at June 30, 2005 and June 30, 2004, respectively. Minority interest at June 30, 2005 and June 30, 2004 of approximately 13.0% and 13.7%, respectively, represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

As of June 30, 2005, the Company owned 896 industrial properties (inclusive of developments in process) located in 24 states, containing an aggregate of approximately 72.5 million square feet of gross leasable area ("GLA"). Of the 896 industrial properties owned by the Company, 520 are held by the Operating Partnership and limited liability companies of which the Operating Partnership is the sole member, 299 are held by limited partnerships in which the Operating Partnership is the limited partner and wholly-owned subsidiaries of the Company are the general partners and 77 are held by an entity wholly-owned by the Operating Partnership.

On March 21, 2005, the Company, through entities wholly-owned, directly or indirectly, by the Operating Partnership, entered into a joint venture arrangement with an institutional investor to invest in industrial properties (the "March 2005 Joint Venture"). The Company, through entities wholly-owned, directly or indirectly, by the Operating Partnership, owns a ten percent equity interest in and provides property management, leasing, development, disposition and portfolio management services to the March 2005 Joint Venture.

The Company, through separate, wholly-owned limited liability companies of which the Operating Partnership is the sole member, also owns minority equity interests in, and provides asset and property management services to, two other joint ventures which invest in industrial properties (the "September 1998 Joint Venture" and the "May 2003 Joint Venture"). The Company, through separate wholly-owned limited liability companies of which the Operating Partnership is also the sole member, also owned a minority interest in and provided property management services to another joint venture which invested in industrial properties (the "December 2001 Joint Venture"; together with the March 2005 Joint Venture, the September 1998 Joint Venture and the May 2003 Joint Venture, the "Joint Ventures"). During the year ended December 31, 2004, the December 2001 Joint Venture sold all of its industrial properties. The operating data of the Joint Ventures is not consolidated with that of the Company as presented herein.

2. Summary of Significant Accounting Policies

The accompanying unaudited interim financial statements have been prepared in accordance with the accounting policies described in the financial statements and related notes included in the Company's 2004 Form 10-K and should be read in conjunction with such financial statements and related notes. The following notes to these interim financial statements highlight significant changes to the notes included in the December 31, 2004 audited financial statements included in the Company's 2004 Form 10-K and present interim disclosures as required by the Securities and Exchange Commission.

In order to conform with generally accepted accounting principles, management, in preparation of the Company's financial statements, is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of June 30, 2005 and December 31, 2004, and the reported amounts of revenues and expenses for each of the six and three months ended June 30, 2005 and June 30, 2004. Actual results could differ from those estimates.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In the opinion of management, the accompanying unaudited interim financial statements reflect all adjustments necessary for a fair statement of the financial position of the Company as of June 30, 2005 and December 31, 2004 and the results of its operations and comprehensive income for each of the six and three months ended June 30, 2005 and June 30, 2004, and its cash flows for the six months ended June 30, 2005 and June 30, 2004, and all adjustments are of a normal recurring nature.

Restatement:

In the consolidated statement of operations for the three and six months ended June 30, 2004 and cash flows for the six months ended June 30, 2004 presented in its Form 10-Q/ A filed November 9, 2004, the Company allocated its entire tax provision/benefit to income from discontinued operations. The Company has determined that its tax provision/benefit should be allocated between income from continuing operations, income from discontinued operations and gain on sale of real estate. The Company has restated its consolidated statement of operations for the six and three months ended June 30, 2004 and cash flows for the six months ended June 30, 2004 to reflect this new allocation in this Form 10-Q. See Note 11 for further disclosure about the restatement.

Income Taxes:

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Code. As a result, the Company generally is not subject to federal income taxation to the extent of the income which it distributes if it satisfies the requirements set forth in Section 856 of the Code (pertaining to its organization and types of income and assets) necessary to maintain its status as a REIT, it distributes annually at least 90% of its REIT taxable income, as defined in the Code, to its stockholders and it satisfies certain other requirements. Accordingly, a provision has been made for federal income taxes in the accompanying consolidated financial statements only as it relates to the activities conducted in its taxable REIT subsidiary, First Industrial Development Services, Inc., which has been accounted for under Financial Accounting Standards Board's ("FASB") Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" ("FAS 109"). Additionally, the Company and certain of its subsidiaries are subject to certain state and local income taxes; these taxes are included within the provision for income taxes in the accompanying consolidated financial statements. In accordance with FAS 109, the total benefit/expense has been separately allocated to income from continuing operations, income from discontinued operations and gain on sale of real estate.

Stock Incentive Plan:

Prior to January 1, 2003, the Company accounted for its stock incentive plans under the recognition and measurement principles of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25"). Under APB 25, compensation expense is not recognized for options issued in which the strike price is equal to the fair value of the Company's stock on the date of grant. On January 1, 2003, the Company adopted the fair value recognition provisions of FASB Statement of Financial Accounting Standards No. 123, "Accounting for Stock Based Compensation" ("FAS 123"), as amended by Statement of Financial Accounting Standards No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure". The Company is applying the fair value recognition provisions of FAS 123 prospectively to all employee option awards granted after December 31, 2002. The Company has not awarded options to employees or directors of the Company during the six months ended June 30, 2005 and June 30, 2004, and therefore no stock-based employee compensation expense is included in net income available to common stockholders related to the fair value recognition provisions of FAS 123.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table illustrates the pro forma effect on net income and earnings per share as if the fair value recognition provisions of FAS 123 had been applied to all outstanding and unvested option awards in each period presented:

| | Three Months Ended | | | Six Months Ended | | | | |
|---|--------------------|-----------------|----|------------------|----|-----------------|----|-----------------|
| | J | une 30, 2005 | J | une 30, 2004 | | une 30, 2005 | J | une 30, 2004 |
| Net Income Available to Common Stockholders — as reported | \$ | 19,443 | \$ | 14,090 | \$ | 33,523 | \$ | 37,086 |
| Less: Total Stock-Based Employee Compensation Expense, Net of Minority Interest — Determined Under the Fair Value Method | | (16) | | (104) | | (56) | | (207) |
| Net Income Available to Common Stockholders — pro forma | \$ | 19,427 | \$ | 13,986 | \$ | 33,467 | \$ | 36,879 |
| Net Income Available to Common Stockholders per Share — as | | | | | | | | |
| reported — Basic | \$ | 0.46 | \$ | 0.35 | \$ | 0.79 | \$ | 0.93 |
| Net Income Available to Common Stockholders per Share — pro | | | | | | | | |
| forma — Basic | \$ | 0.46 | \$ | 0.35 | \$ | 0.79 | \$ | 0.92 |
| Net Income Available to Common Stockholders per Share — as | | | | | | | | |
| reported — Diluted | \$ | 0.46 | \$ | 0.35 | \$ | 0.79 | \$ | 0.93 |
| Net Income Available to Common Stockholders per Share — pro forma — Diluted | \$ | 0.46 | \$ | 0.35 | \$ | 0.79 | \$ | 0.92 |

Discontinued Operations:

On January 1, 2002, the Company adopted the FASB Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("FAS 144"). FAS 144 addresses financial accounting and reporting for the disposal of long-lived assets. FAS 144 requires that the results of operations and gains or losses on the sale of property be presented in discontinued operations if both of the following criteria are met: (a) the operations and cash flows of the property have been (or will be) eliminated from the ongoing operations of the Company as a result of the disposal transaction and (b) the Company will not have any significant continuing involvement in the operations of the property after the disposal transaction. FAS 144 also requires prior period results of operations for these properties to be restated and presented in discontinued operations in prior consolidated statements of operations.

Reclassification

Certain 2004 items have been reclassified to conform with 2005 presentation.

Recent Accounting Pronouncements

In December, 2004, the FASB issued Statement of Financial Accounting Standards No. 153, "Exchanges of Nonmonetary Assets — An Amendment of APB Opinion No. 29" ("FAS 153"). The amendments made by FAS 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. Further, the amendments eliminate the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have "commercial substance." FAS 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not believe that the adoption of FAS 153 will have a material effect on the Company's consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In December, 2004, the FASB issued Statement of Financial Accounting Standards No. 123: (Revised 2004) — Share-Based Payment ("FAS 123R"). FAS 123R replaces FAS 123, which the Company adopted on January 1, 2003. FAS 123R requires that the compensation cost relating to share-based payment transactions be recognized in financial statements and measured based on the fair value of the equity or liability instruments issued. FAS 123R is effective as of the first interim or annual reporting period that begins after December, 2005. The Company does not believe that the adoption of FAS 123R will have a material effect on the Company's consolidated financial statements.

In May, 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections" ("FAS 154") which supersedes APB Opinion No. 20, "Accounting Changes" and Statement of Financial Accounting Standards No. 3, "Reporting Accounting Changes in Interim Financial Statements." FAS 154 changes the requirements for the accounting for and reporting of changes in accounting principle. The statement requires the retroactive application to prior periods' financial statements of changes in accounting principles, unless it is impracticable to determine either the period specific effects or the cumulative effect of the change. FAS 154 does not change the guidance for reporting the correction of an error in previously issued financial statements or the change in an accounting estimate. FAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005.

In June, 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force ("EITF") regarding EITF 04-05, "Investor's Accounting for an Investment in a Limited Partnership When the Investor is the Sole General Partner and the Limited Partners Have Certain Rights." The conclusion provides a framework for addressing the question of when a sole general partner, as defined in EITF 04-05, should consolidate a limited partnership. The EITF has concluded that the general partner of a limited partnership should consolidate a limited partners possess substantive kick-out rights as defined in paragraph B20 of FIN 46R, or (2) the limited partners possess substantive participating rights similar to the rights described in Issue 96-16, "Investor's Accounting for an Investee When the Investor has a Majority of the Voting Interest by the Minority Shareholder or Shareholders Have Certain Approval or Veto Rights." In addition, the EITF concluded that the guidance should be expanded to include all limited partnerships, including those with multiple general partners. The Company will adopt EITF 04-05 as of December 31, 2005. The Company is currently assessing all of its investments in unconsolidated real estate joint ventures to determine the impact, if any, the adoption of EITF 04-05 will have on results of operations, financial position or liquidity.

3. Investments in Joint Ventures

As of June 30, 2005, the September 1998 Joint Venture owned 41 industrial properties comprising approximately 1.3 million square feet of GLA, the May 2003 Joint Venture owned 10 industrial properties comprising approximately 4.3 million square feet of GLA, and the March 2005 Joint Venture owned 11 industrial properties comprising approximately 2.1 million square feet of GLA and several land parcels. During the six months ended June 30, 2005, the Company sold eight industrial properties and several land parcels to the March 2005 Joint Venture at a total sales price of \$92,603.

The Company deferred 15% of the gain on sale of real estate and acquisition fees and 10% of the gain on sale of real estate, which is equal to the Company's economic interests in the May 2003 Joint Venture and the March 2005 Joint Venture, respectively. Total deferrals were \$2,500 for the six months ended June 30, 2005. The deferrals reduce the Company's investment in the joint ventures and are amortized into income over the life of the properties, generally 40 to 45 years.

If either Joint Venture sells any of these properties to a third party, the Company will recognize the unamortized portion of the deferred gain and fees as equity in income of joint ventures. If the Company

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

repurchases any of these properties, the deferrals will be netted against the basis of the property purchased (which reduces the basis of the property).

At June 30, 2005 and December 31, 2004, the Company has a receivable from the Joint Ventures of \$928 and \$1,261, respectively, which mainly relates to borrowings made, as allowed by the partnership agreement, by the September 1998 Joint Venture from the Company.

During the six months ended June 30, 2005 and June 30, 2004, the Company invested the following amounts in its Joint Ventures as well as received distributions and recognized fees from acquisition, disposition, property management, development and asset management services in the following amounts:

| | Six Months | | Months |
|---------------|-------------------------------|----|--------------------------|
| | Ended June 30, 2005 | Ju | Ended ine 30, 2004 |
| Contributions | \$ 10,385 | \$ | 2,525 |
| Distributions | \$ 402 | \$ | 1,166 |
| Fees | \$ 2,661 | \$ | 1,811 |

4. Mortgage Loans Payable, Net, Senior Unsecured Debt, Net and Unsecured Line of Credit

On January 12, 2005, in conjunction with the acquisition of a parcel of land, the seller provided the Company a mortgage loan in the amount of \$1,167 (the "Acquisition Mortgage Loan XV"). The Acquisition Mortgage Loan XV is collateralized by a land parcel in Lebanon, TN, does not require principal payments prior to maturity on January 12, 2006 and has a 0% interest rate. Since the Acquisition Mortgage XV is non-interest bearing, a discount should be applied with an offsetting amount allocated to the basis of the land. The Company has concluded that the discount is not material and has not accounted for the discount or the land basis adjustment.

On March 31, 2005, the Company assumed a mortgage loan in the amount of \$1,977 (the "Acquisition Mortgage Loan XVI"). The Acquisition Mortgage Loan XVI is collateralized by one property in New Hope, MN, bears interest at a fixed rate of 5.50% and provides for monthly principal and interest payments based on a 20-year amortization schedule. The Acquisition Mortgage Loan XVI matures on September 30, 2024. In conjunction with the assumption of the Acquisition Mortgage Loan XVI, the Company recorded a premium in the amount of \$32 which will be amortized as an adjustment to interest expense through March 31, 2009. Including the impact of the premium recorded, the Company's effective interest rate on the Acquisition Mortgage Loan XVI is 5.30%. The Acquisition Mortgage Loan XVI may be prepaid on April 1, 2009 without incurring a prepayment fee.

On June 27, 2005, the Company assumed a mortgage loan in the amount of \$3,056 (the "Acquisition Mortgage Loan XVII"). The Acquisition Mortgage Loan XVII is collateralized by one property in Villa Rica, GA, bears interest at a fixed rate of 7.38% and provides for monthly principal and interest payments based on a 15-year amortization schedule. The Acquisition Mortgage Loan XVII matures on May 1, 2016. In conjunction with the assumption of the Acquisition Mortgage Loan XVII, the Company recorded a premium in the amount of \$258 which will be amortized as an adjustment to interest expense through May 1, 2016. Including the impact of the premium recorded, the Company's effective interest rate on the Acquisition Mortgage Loan XVII is 5.70%.

On June 30, 2005, the Company assumed a mortgage loan in the amount of \$6,513 (the "Acquisition Mortgage Loan XVIII"). The Acquisition Mortgage Loan XVIII is collateralized by one property in Hammonton, NJ, bears interest at a fixed rate of 7.58% and provides for monthly principal and interest payments based on a 20-year amortization schedule. The Acquisition Mortgage Loan XVIII matures on March 1, 2011. In conjunction with the assumption of the Acquisition Mortgage Loan XVIII, the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Company recorded a premium in the amount of \$749 which will be amortized as an adjustment to interest expense through November 30, 2010. Including the impact of the premium recorded, the Company's effective interest rate on the Acquisition Mortgage Loan XVIII is 4.93%. The Acquisition Mortgage Loan XVIII may be prepaid on December 1, 2010 without incurring a prepayment fee.

The following table discloses certain information regarding the Company's mortgage loans payable, senior unsecured debt and unsecured line of credit:

| | Outstandir | ıg Balan | ce at | | Accrued Interest Payable at | | Interest Rate at | | |
|---------------------------------|----------------------|----------|---------------------|---------|-----------------------------|----------------------|---------------------|------------------|------------------|
| | June 30, 2005 | | ecember 31, 2004 | J | une 30, 2005 | December 31, 2004 | | June 30, 2005 | Maturity Date |
| Mortgage Loans Payable, Net | | | | | | | | | |
| Assumed Loan I | \$ 2,624 | \$ | 2,874 | \$ | _ | \$ | 22 | 9.250% | 09/01/09 |
| Assumed Loan II | 1,910 | | 1,995 | | _ | | 15 | 9.250% | 01/01/13 |
| Acquisition Mortgage Loan IV | 1,987 | | 2,037 | | 15 | | 15 | 8.950% | 10/01/06 |
| Acquisition Mortgage Loan V | 2,419(1) | | 2,456(1) | | 18 | | 18 | 9.010% | 09/01/06 |
| Acquisition Mortgage Loan VIII | 5,386 | | 5,461 | | 37 | | 38 | 8.260% | 12/01/19 |
| Acquisition Mortgage Loan IX | 5,586 | | 5,664 | | 38 | | 39 | 8.260% | 12/01/19 |
| Acquisition Mortgage Loan X | 15,992(1) | | 16,251(1) | | 96 | | 99 | 8.250% | 12/01/10 |
| Acquisition Mortgage Loan XII | 2,534(1) | | 2,565(1) | | 14 | | 15 | 7.540% | 01/01/12 |
| Acquisition Mortgage Loan XIII | 13,691(1,3) | | 13,862(1) | | 41(3) | | 42 | 5.600% | 11/10/12 |
| Acquisition Mortgage Loan XIV | 6,568(1) | | 6,740(1) | | 35 | | 13 | 6.940% | 07/01/09 |
| Acquisition Mortgage Loan XV | 1,167 | | _ | | _ | | _ | 0.000% | 01/12/06 |
| Acquisition Mortgage Loan XVI | 1,993(1) | | _ | | 9 | | _ | 5.500% | 09/30/24 |
| Acquisition Mortgage Loan XVII | 3,314(1) | | _ | | 3 | | _ | 7.375% | 05/01/16 |
| Acquisition Mortgage Loan XVIII | 7,244(1) | | _ | | _ | | _ | 7.580% | 03/01/11 |
| Total | \$ 72,415 | \$ | 59,905 | \$ | 306 | \$ | 316 | | |
| Senior Unsecured Debt, Net | | | | | | | | | |
| 2005 Notes | \$ 50,000 | \$ | 50,000 | \$ | 383 | \$ | 383 | 6.900% | 11/21/05 |
| 2006 Notes | 150,000 | | 150,000 | | 875 | | 875 | 7.000% | 12/01/06 |
| 2007 Notes | 149,990(2) | | 149,988(2) | | 1,456 | | 1,456 | 7.600% | 05/15/07 |
| 2017 Notes | 99,881(2) | | 99,876(2) | | 625 | | 625 | 7.500% | 12/01/17 |
| 2027 Notes | 15,054(2) | | 15,053(2) | | 138 | | 138 | 7.150% | 05/15/27 |
| 2028 Notes | 199,819(2) | | 199,815(2) | | 7,009 | | 7,009 | 7.600% | 07/15/28 |
| 2011 Notes | 199,654(2) | | 199,624(2) | | 4,343 | | 4,343 | 7.375% | 03/15/11 |
| 2012 Notes | 199,063(2) | | 198,994(2) | | 2,903 | | 2,903 | 6.875% | 04/15/12 |
| 2032 Notes | 49,402(2) | | 49,390(2) | | 818 | | 818 | 7.750% | 04/15/32 |
| 2009 Notes | 124,828(2) | | 124,806(2) | | 292 | | 292 | 5.250% | 06/15/09 |
| 2014 Notes | 110,506(2) | | 109,978(2) | | 669 | | 669 | 6.420% | 06/01/14 |
| Total | \$ 1,348,197 | \$ | 1,347,524 | \$ | 19,511 | \$ | 19,511 | | |
| Unsecured Line of Credit | · | | | <u></u> | <u> </u> | | | | |
| Unsecured Line of Credit | \$ 229,500 | \$ | 167,500 | \$ | 1,028 | \$ | 549 | 3.959% | 09/28/07 |

⁽¹⁾ At June 30, 2005, the Acquisition Mortgage Loan V, the Acquisition Mortgage Loan XII, the Acquisition Mortgage Loan XIII, the Acquisition Mortgage Loan XVII and the

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Acquisition Mortgage Loan XVIII includes unamortized premiums of \$44, \$2,100, \$248, \$424, \$493, \$30, \$258 and \$749, respectively. At December 31, 2004 the Acquisition Mortgage Loan V, the Acquisition Mortgage Loan XII, the Acquisition Mortgage Loan XIII, and the Acquisition Mortgage Loan XIV include unamortized premiums of \$63, \$2,291, \$267, \$453 and \$553, respectively.

- (2) At June 30, 2005, the 2007 Notes, 2017 Notes, 2027 Notes, 2028 Notes, 2011 Notes, 2012 Notes, 2032 Notes, 2009 Notes and the 2014 Notes are net of unamortized discounts of \$10, \$119, \$16, \$181, \$346, \$937, \$598, \$172 and \$14,494, respectively. At December 31, 2004, the 2007 Notes, 2017 Notes, 2027 Notes, 2028 Notes, 2011 Notes, 2012 Notes, 2032 Notes, 2009 Notes and the 2014 Notes are net of unamortized discounts of \$13, \$124, \$16, \$185, \$376, \$1,006, \$610, \$194 and \$15,023, respectively.
- (3) At June 30, 2005 the outstanding balance of Acquisition Mortgage Loan XIII and the accrued interest are classified as Mortgage Loan Payable and Accrued Interest on Real Estate Held for Sale.

The following is a schedule of the stated maturities and scheduled principal payments of the mortgage loans, senior unsecured debt and unsecured line of credit, exclusive of premiums and discounts, for the next five years ending December 31, and thereafter:

| | Amount |
|-------------------|-----------------|
| Remainder of 2005 | \$ 51,198 |
| 2006 | 157,758 |
| 2007 | 381,992 |
| 2008 | 2,692 |
| 2009 | 132,510 |
| Thereafter | 936,489 |
| Total | \$ 1,662,639 |

Other Comprehensive Income:

In conjunction with the prior issuances of senior unsecured debt, the Company entered into interest rate protection agreements to fix the interest rate on anticipated offerings of senior unsecured debt (the "Interest Rate Protection Agreements"). In the next 12 months, the Company will amortize approximately \$1,068 into net income by reducing interest expense.

Derivatives:

On January 13, 2005, the Company, through First Industrial Development Services, Inc., entered into an interest rate protection agreement which hedged the change in value of a build to suit development project the Company is in the process of constructing. This interest rate protection agreement has a notional value of \$50,000, is based on the five year treasury, has a strike rate of 3.936% and settles on October 4, 2005. Per FASB Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("FAS 133"), fair value and cash flow hedge accounting for hedges of non-financial assets and liabilities is limited to hedges of the risk of changes in the market price of the entire hedged item because changes in the price of an ingredient or component of a non-financial item generally do not have a predictable, separately measurable effect on the price of the interest rate protection agreement is hedging a component of the change in value of the build to suit development, the interest rate protection agreement does not qualify for hedge accounting and the change in value of the interest rate protection agreement will be recognized immediately in net income as

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

opposed to other comprehensive income. Accordingly, the Company recognized \$463 in net loss from the mark-to-market of the interest rate protection agreement for the six months ended June 30, 2005.

Stockholders' Equity

Dividend/Distributions:

The following table summarizes dividends/distributions accrued during the six months ended June 30, 2005.

| | | June 30, 2005 | | | | | |
|--|-----|---------------------------------------|----|-------------------------------|--|--|--|
| | Dis | oividend/ stribution Share/Unit | Di | Total vidend/ tribution | | | |
| Common Stock/Operating Partnership Units | \$ | 1.3900 | \$ | 68,824 | | | |
| Series C Preferred Stock | \$ | 107.82 | \$ | 2,156 | | | |
| Series F Preferred Stock | \$ | 3,118.00 | \$ | 1,559 | | | |
| Series G Preferred Stock | \$ | 3.618.00 | \$ | 905 | | | |

Non-Qualified Employee Stock Options:

During the six months ended June 30, 2005, certain employees of the Company exercised 241,964 non-qualified employee stock options. Net proceeds to the Company were approximately \$6,479.

Restricted Stock:

During the six months ended June 30, 2005, the Company awarded 189,878 shares of restricted common stock to certain employees of the Company and 2,101 shares of restricted common stock to certain Directors of the Company. These shares of restricted common stock had a fair value of approximately \$8,055 on the date of grant. The restricted common stock vests over periods from one to ten years. Compensation expense will be charged to earnings over the respective vesting period.

Units:

During the six months ended June 30, 2005, the Operating Partnership issued 37,587 Units having an aggregate market value of approximately \$1,507 in exchange for property.

6. Acquisition of Real Estate

During the six months ended June 30, 2005, the Company acquired 50 industrial properties comprising approximately 7.1 million square feet of GLA and several land parcels. The purchase price for 49 industrial properties totaled approximately \$236,971, excluding costs incurred in conjunction with the acquisition of the industrial properties and land parcels. Additionally, one industrial property was acquired through foreclosure due to a default on a mortgage loan receivable.

7. Sale of Real Estate, Real Estate Held for Sale and Discontinued Operations

During the six months ended June 30, 2005, the Company sold 40 industrial properties comprising approximately 5.4 million square feet of GLA and several land parcels. Gross proceeds from the sales of the 40 industrial properties and several land parcels were approximately \$293,836. The gain on sale of real estate, net of income taxes was approximately \$57,143. Thirty-one of the 40 sold industrial properties meet the criteria established by FAS 144 to be included in discontinued operations. Therefore, in accordance with FAS 144, the results of operations and gain on sale of real estate, net of income taxes for the 31 sold

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

industrial properties that meet the criteria established by FAS 144 are included in discontinued operations. The results of operations and gain on sale of real estate, net of income taxes for the nine industrial properties and several land parcels that do not meet the criteria established by FAS 144 are included in continuing operations.

At June 30, 2005, the Company classified 10 industrial properties comprising approximately 1.3 million square feet of GLA as held for sale. In accordance with FAS 144, the results of operations of the 10 industrial properties held for sale at June 30, 2005 are included in discontinued operations. There can be no assurance that such industrial properties held for sale will be sold.

Income from discontinued operations for the six months ended June 30, 2005 reflects the results of operations and gain on sale of real estate, net of income taxes of 31 industrial properties that were sold during the six months ended June 30, 2005 as well as the results of operations of 10 industrial properties held for sale at June 30, 2005.

Income from discontinued operations for the six months ended June 30, 2004 reflects the results of operations of 31 industrial properties that were sold during the six months ended June 30, 2005, 92 industrial properties that were sold during the year ended December 31, 2004, 10 industrial properties identified as held for sale at June 30, 2005, as well as the gain on sale of real estate from 50 industrial properties which were sold during the six months ended June 30, 2004.

The following table discloses certain information regarding the industrial properties included in discontinued operations by the Company for the three and six months ended June 30, 2005 and June 30, 2004.

| | ree Months Ended June 30, 2005 | Thr | ee Months Ended une 30, 2004 | x Months Ended une 30, 2005 | Six | estated Months Ended une 30, 2004 |
|---|---|-----|---------------------------------------|--|-----|------------------------------------|
| Total Revenues | \$ 2,887 | \$ | 8,566 | \$ 7,344 | \$ | 19,223 |
| Operating Expenses | (1,121) | | (2,522) | (2,613) | | (6,151) |
| Depreciation and Amortization | (703) | | (2,329) | (1,826) | | (4,635) |
| Interest Expense | (172) | | (64) | (344) | | (128) |
| Provision for Income Taxes | 84 | | (545) | (406) | | (1,010) |
| Gain on Sale of Real Estate | 33,690 | | 28,273 | 47,186 | | 55,484 |
| Provision for Income Taxes Allocable to Gain on | | | | | | |
| Sale | (2,611) | | (1,565) | (5,782) | | (3,675) |
| Income from Discontinued Operations | \$ 32,054 | \$ | 29,814 | \$ 43,559 | \$ | 59,108 |

8. Supplemental Information to Statements of Cash Flows

Supplemental disclosure of cash flow information:

| | Six Months Ended June 30, 2005 | Six Months Ended June 30, 2004 |
|--|---|---|
| Interest paid, net of capitalized interest | \$ 51,569 | \$ 47,509 |
| Interest capitalized | \$ 1,482 | \$ 649 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| |] | Months Ended une 30, 2005 | E Ju | Months Ended Ine 30, 2004 |
|--|-------------|------------------------------------|---------|------------------------------------|
| Supplemental schedule of non-cash investing and financing activities: | | | | |
| Distribution payable on common stock/ Units | \$ | 34,485 | \$ | 32,737 |
| Distribution payable on preferred stock | \$ | 1,232 | \$ | 759 |
| Exchange of units for common shares: | | | <u></u> | |
| Minority interest | \$ | (1,085) | \$ | (3,948) |
| Common stock | | 1 | | 2 |
| Additional paid-in-capital | | 1,084 | | 3,946 |
| | \$ | | \$ | |
| In conjunction with the property and land acquisitions, the following assets and liabilities were assumed: | | | | |
| Accounts payable and accrued expenses | \$ | (1,823) | \$ | (59 <u>9</u>) |
| Issuance of Operating Partnership Units | \$ | (1,507) | \$ | _ |
| Mortgage Debt | \$ | (11,545) | \$ | |
| Foreclosed property acquisition and write-off of a mortgage loan receivable in default | \$ | 3,870 | \$ | <u> </u> |
| Write-off of retired assets | \$ | 22,151 | \$ | |
| In conjunction with certain property sales, the Company provided seller financing: | | | | |
| Notes receivable | \$ | 21,443 | \$ | 60,271 |

9. Earnings Per Share ("EPS")

The computation of basic and diluted EPS is presented below:

| | Three Months Ended June 30, 2005 | | Restated Three Months Ended June 30, 2004 | | Six Months Ended June 30, 2005 | | Restated Six Months Ended June 30, 2004 | |
|--|---|---------|---|----------|---|----------|---|----------|
| Numerator: | | | | | | | | |
| Loss from Continuing Operations | \$ | (7,829) | \$ | (1,742) | \$ | (13,387) | \$ | (978) |
| Gain on Sale of Real Estate, Net of Minority | | | | | | | | |
| Interest and Income Taxes | | 1,721 | | 2,266 | | 13,677 | | 4,436 |
| Less: Preferred Stock Dividends | | (2,310) | | (4,790) | | (4,620) | | (9,834) |
| Less: Redemption of Preferred Stock | | _ | | (7,359) | | _ | | (7,359) |
| Loss from Continuing Operations Available to Common Stockholders, Net of Minority Interest — For Basic and Diluted EPS | | (8,418) | | (11,625) | | (4,330) | | (13,735) |
| | | 14 | | | | | | |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| | Three Months Ended June 30, 2005 | | | Restated ree Months Ended June 30, 2004 | x Months Ended une 30, 2005 | | Restated ix Months Ended June 30, 2004 |
|---|----------------------------------|-------------|----|---|--------------------------------------|----|--|
| Discontinued Operations, Net of Minority | | | | | | | |
| Interest and Income Taxes | | 27,861 | | 25,715 | 37,853 | | 50,821 |
| Net Income Available to Common | | | | | | | |
| Stockholders — For Basic and Diluted EPS | \$ | 19,443 | \$ | 14,090 | \$ 33,523 | \$ | 37,086 |
| Denominator: | | | , | | | | |
| Weighted Average Shares — Basic | | 42,285,046 | | 40,336,334 | 42,221,819 | | 39,932,957 |
| Weighted Average Shares — Diluted | | 42,285,046 | | 40,336,334 | 42,221,819 | | 39,932,957 |
| Basic EPS: | | | | | | | |
| Loss from Continuing Operations Available to Common Stockholders, Net of Minority Interest | \$ | (0.20) | \$ | (0.29) | \$ (0.10) | \$ | (0.34) |
| Discontinued Operations, Net of Minority Interest and Income Taxes | \$ | 0.66 | \$ | 0.64 | \$ 0.90 | \$ | 1.27 |
| Net Income Available to Common Stockholders | \$ | 0.46 | \$ | 0.35 | \$ 0.79 | \$ | 0.93 |
| Diluted EPS: | | | | | | - | - |
| Loss from Continuing Operations Available to | | | | | | | |
| Common Stockholders, Net of Minority Interest | \$ | (0.20) | \$ | (0.29) | \$ (0.10) | \$ | (0.34) |
| Discontinued Operations, Net of Minority Interest and Income Taxes | \$ | 0.66 | \$ | 0.64 | \$ 0.90 | \$ | 1.27 |
| Net Income Available to Common Stockholders | \$ | 0.46 | \$ | 0.35 | \$ 0.79 | \$ | 0.93 |

Weighted average shares — diluted are the same as weighted average shares — basic as the dilutive effect of stock options and restricted stock was excluded because its inclusion would have been anti-dilutive to the loss from continuing operations available to common stockholders, net of minority interest. The dilutive stock options excluded from the computation are 147,599 and 150,944, respectively, for the three months ended June 30, 2005 and 2004. The dilutive restricted stock excluded from the computation are 97,495 and 96,241, respectively, for the three months ended June 30, 2005 and 2004 and 102,232 and 130,356, respectively, for the six months ended June 30, 2005 and 2004.

10. Commitments and Contingencies

In the normal course of business, the Company is involved in legal actions arising from the ownership of its properties. In management's opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on the consolidated financial position, operations or liquidity of the Company.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The Company has committed to the construction of certain industrial properties totaling approximately 2.1 million square feet of GLA. The estimated total construction costs are approximately \$143.3 million. Of this amount, approximately \$68.4 million remains to be funded. There can be no assurance the actual completion cost will not exceed the estimated completion cost stated above.

At June 30, 2005, the Company had 18 letters of credit outstanding in the aggregate amount of \$10,115. These letters of credit expire between July 2005 and April 2007.

11. Restatement of Consolidated Statement of Operations

In the consolidated statement of operations for the three and six months ended June 30, 2004 and cash flows for the six months ended June 30, 2004 presented in its Form 10-Q/ A filed November 9, 2004, the Company allocated its entire tax provision/benefit to income from discontinued operations. The Company has determined that its tax provision/benefit should be allocated between income from continuing operations, income from discontinued operations and gain on sale of real estate. The Company

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

has restated its consolidated statement of operations for the three and six months ended June 30, 2004 and cash flows for the six months ended June 30, 2004 to reflect this new allocation in this Form 10-Q.

| | For the Three Months Ended June 30, 2004 | | | | | | | | | |
|---|---|--------------------------------|--------------|---|----------------|---------------------------------------|--------------|--------------------------------------|----|-----------------------------|
| | As Prev Report Form 10 File Noveml 200 | ed on 0-Q/A ed ber 9, | of I (Exp | atement Benefit Dense) of Dome Tax | Ro Ai fo | estated mounts or 2004 0-Q/A | Adju Disc | stment for continued perations | | Reported on 2005 10-Q |
| Loss from Continuing Operations Before | | | | | | | | | | |
| Income Tax Benefit, Equity in Income of | | | | | | | | | | |
| Joint Ventures and Income Allocated to | | | | | | | | | | |
| Minority Interest | \$ | (3,070) | \$ | _ | \$ | (3,070) | \$ | (2,676) | \$ | (5,746) |
| Income Tax Benefit | | _ | | 1,102 | | 1,102 | | 351 | | 1,453 |
| Equity in Income of Joint Ventures | | 301 | | _ | | 301 | | _ | | 301 |
| Minority Interest Allocable to Continuing | | | | | | | | | | |
| Operations | | 2,083 | | (152) | | 1,931 | | 319 | | 2,250 |
| (Loss) Income from Continuing Operations | | (686) | | 950 | | 264 | | (2,006) | | (1,742) |
| Income from Discontinued Operations | | 29,248 | | _ | | 29,248 | | 2,676 | | 31,924 |
| Provision for Income Taxes Allocable to | | | | | | | | | | |
| Discontinued Operations | | (1,367) | | (392) | | (1,759) | | (351) | | (2,110) |
| Minority Interest Allocable to Discontinued | | | | | | | | | | |
| Operations | | (3,834) | | 54 | | (3,780) | | (319) | | (4,099) |
| Income Before Gain on Sale of Real Estate | | 23,361 | | 612 | _ | 23,973 | | | | 23,973 |
| Gain on Sale of Real Estate | | 3,337 | | _ | | 3,337 | | _ | | 3,337 |
| Provision for Income Taxes Allocable to | | -, | | | | -, | | | | -, |
| Gain on Sale of Real Estate | | _ | | (710) | | (710) | | _ | | (710) |
| Minority Interest Allocable to Gain on Sale | | | | () | | () | | | | (. = -) |
| of Real Estate | | (459) | | 98 | | (361) | | _ | | (361) |
| Net Income | | 26,239 | _ | | _ | 26,239 | _ | | | 26,239 |
| Less: Preferred Stock Dividends | | (4,790) | | | | (4,790) | | | | (4,790) |
| Less: Redemption of Preferred Stock | | (7,359) | | | | (7,359) | | | | (7,359) |
| Net Income Available to Common | | (7,333) | | | _ | (7,333) | | | | (7,555) |
| | ф | 1.4.000 | | | ф | 1 4 000 | | | ф | 14000 |
| Stockholders | \$ | 14,090 | | | \$ | 14,090 | | | \$ | 14,090 |
| Basic Earnings Per Share: | | | | | | | | | | |
| (Loss) Income from Continuing | | | | | | | | | | |
| Operations | \$ | (0.25) | \$ | 0.01 | \$ | (0.24) | \$ | (0.05) | \$ | (0.29) |
| Income (Loss) from Discontinued | | | | | | | | | | |
| Operations | \$ | 0.60 | \$ | (0.01) | \$ | 0.59 | \$ | 0.05 | \$ | 0.64 |
| | Ψ | 0.00 | Ψ | (0.01) | Ψ | 0.55 | Ψ | 0.03 | Ψ | 0.04 |
| Net Income Available to Common | Φ. | 0.05 | Φ. | | • | 0.05 | Φ. | | Φ. | 0.05 |
| Stockholders | \$ | 0.35 | \$ | | \$ | 0.35 | \$ | | \$ | 0.35 |
| Diluted Earnings Per Share: | | | | | | | | | | |
| (Loss) Income from Continuing | | | | | | | | | | |
| Operations | \$ | (0.25) | \$ | 0.01 | \$ | (0.24) | \$ | (0.05) | \$ | (0.29) |
| | | | | | | | | | | |
| Income (Loss) from Discontinued | | 0.50 | \$ | (0.01) | \$ | 0.59 | \$ | 0.05 | \$ | 0.64 |
| Income (Loss) from Discontinued | \$ | 1154 | | (0.01) | Ψ | 0.00 | Ψ | 0.05 | Ψ | 0.04 |
| Operations | \$ | 0.59 | Ψ | | | | | | - | |
| Operations Net Income Available to Common | | | | | _ | | | | | |
| Operations | \$ | 0.35 | \$ | | \$ | 0.35 | \$ | _ | \$ | 0.35 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

| | | For the Si | ix Months Ended Jun | e 30, 2004 | |
|--|---|---|---|--|--------------------------------|
| | As Previously Reported on Form 10-Q/A Filed November 9, 2004 | Restatement of Benefit (Expense) of Income Tax | Restated Amounts for 2004 10-Q/A | Adjustment for Discontinued Operations | As Reported on 2005 10-Q |
| Loss from Continuing Operations Before Income Tax Benefit, Equity in Income of Joint Ventures and Income Allocated | | | | | |
| to Minority Interest | \$ (1,663) | \$ — | \$ (1,663) | \$ (5,077) | \$ (6,740) |
| Income Tax Benefit | | 1,630 | 1,630 | 632 | 2,262 |
| Equity in Income of Joint Ventures | 546 | _ | 546 | _ | 546 |
| Minority Interest Allocable to Continuing | | | | | |
| Operations | 2,560 | (229) | 2,331 | 623 | 2,954 |
| Income (Loss) from Continuing | | | | | |
| Operations | 1,443 | 1,401 | 2,844 | (3,822) | (978) |
| Income from Discontinued Operations | 58,716 | _ | 58,716 | 5,077 | 63,793 |
| Provision for Income Taxes Allocable to | | | | | |
| Discontinued Operations | (3,847) | (206) | (4,053) | (632) | (4,685) |
| Minority Interest Allocable to | (= coo) | | (= aa.) | (55.5) | (0.00 =) |
| Discontinued Operations | (7,693) | 29 | (7,664) | (623) | (8,287) |
| Income Before Gain on Sale of Real | | | | | |
| Estate | 48,619 | 1,224 | 49,843 | _ | 49,843 |
| Gain on Sale of Real Estate | | 6,583 | 6,583 | | 6,583 |
| Provision for Income Taxes Allocable to | | | = | | = |
| Gain on Sale of Real Estate | _ | (1,424) | (1,424) | _ | (1,424) |
| Minority Interest Allocable to Gain on | | | | | |
| Sale of Real Estate | (923) | 200 | (723) | | (723) |
| Net Income | 54,279 | _ | 54,279 | _ | 54,279 |
| Less: Preferred Stock Dividends | (9,834) | _ | (9,834) | _ | (9,834) |
| Less: Redemption of Preferred Stock | (7,359) | | (7,359) | | (7,359) |
| Net Income Available to Common | | | | | |
| Stockholders | \$ 37,086 | <u> </u> | \$ 37,086 | \$ 37,086 | \$ 37,086 |
| Basic Earnings Per Share: | | | | | |
| Loss from Continuing Operations | \$ (0.25) | \$ — | \$ (0.25) | \$ (0.10) | \$ (0.34) |
| Income from Discontinued Operations | \$ 1.18 | \$ — | \$ 1.18 | \$ 0.10 | \$ 1.27 |
| Net Income Available to Common | | | | | |
| Stockholders | \$ 0.93 | \$ — | \$ 0.93 | \$ — | \$ 0.93 |
| | 9 0.55 | Ψ | Ψ 0.55 | Ψ | Ψ 0.33 |
| Diluted Earnings Per Share: | Φ (0.05) | Φ. | ф (0.0 5) | 4 (0.40) | d (0.0.4) |
| Loss from Continuing Operations | \$ (0.25) | <u> </u> | \$ (0.25) | \$ (0.10) | \$ (0.34) |
| Income from Discontinued Operations | \$ 1.17 | <u> </u> | \$ 1.18 | \$ 0.10 | \$ 1.27 |
| Net Income Available to Common Stockholders | \$ 0.92 | <u> </u> | \$ 0.93 | <u> </u> | \$ 0.93 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

12. Subsequent Events

From July 1, 2005 to August 1, 2005, the Company acquired four industrial properties and one land parcel for a purchase price of approximately \$21,280 (approximately \$7,368 of which was made through the issuance of limited partnership interests in the Operating Partnership ("Units")), excluding costs incurred in conjunction with the acquisition of these industrial properties. The Company also sold six industrial properties and one land parcel for approximately \$46,338 of gross proceeds during this time period. Additionally, in conjunction with the sale of three industrial properties on July 13, 2005, Mortgage Loan XIII, which was classified as mortgage loan payable and accrued interest on real estate held for sale at June 30, 2005, was assumed by a third party purchaser.

On July 18, 2005, the Company and the Operating Partnership paid a second quarter 2005 dividend/distribution of \$.6950 per common share/ Unit, totaling approximately \$34,485.

On August 1, 2005, the Company and the Operating Partnership entered into a \$150,000 unsecured line of credit (the "Unsecured Line of Credit II"). Outstanding advances under the Unsecured Line of Credit II are due in full on the earlier of September 15, 2005 or such time as the Operating Partnership's \$300,000 unsecured line of credit (the "Unsecured Line of Credit I") is amended or replaced. The Unsecured Line of Credit II provides for interest only payments at Prime or at LIBOR plus 70 basis points, at the Operating Partnership's election. The Company has fully and unconditionally guaranteed payment of borrowings under the Unsecured Line of Credit II. The Company intends to use the Unsecured Line of Credit II for general business purposes, including interim financing of property acquisitions and closing costs.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of First Industrial Realty Trust, Inc.'s (the "Company") financial condition and results of operations should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this Form 10-Q.

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and is including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. The Company's ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse affect on the operations and future prospects of the Company on a consolidated basis include, but are not limited to, changes in: economic conditions generally and the real estate market specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts), availability of financing, interest rate levels, competition, supply and demand for industrial properties in the Company's current and proposed market areas, potential environmental liabilities, slippage in development or lease-up schedules, tenant credit risks, higher-than-expected costs and changes in general accounting principles, policies and guidelines applicable to real estate investment trusts. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Further information concerning the Company and its business, including additional factors that could materially affect the Company's financial results, is included herein and in the Company's other filings with the Securities

GENERAL

The Company was organized in the state of Maryland on August 10, 1993. The Company is a real estate investment trust ("REIT") as defined in the Internal Revenue Code (the "Code"). The Company's operations are conducted primarily through First Industrial, L.P. (the "Operating Partnership") of which the Company is the sole general partner with an approximate 87.0% ownership interest at June 30, 2005. Minority interest in the Company at June 30, 2005 represents the approximate 13.0% aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

As of June 30, 2005, the Company owned 896 industrial properties (inclusive of developments in process) located in 24 states, containing an aggregate of approximately 72.5 million square feet of gross leasable area ("GLA"). Of the 896 industrial properties owned by the Company, 520 are held by the Operating Partnership and limited liability companies of which the Operating Partnership is the sole member, 299 are held by limited partnerships in which the Operating Partnership is the limited partner and wholly-owned subsidiaries of the Company are the general partners and 77 are held by an entity wholly-owned by the Operating Partnership.

On March 21, 2005, the Company, through entities wholly-owned, directly or indirectly, by the Operating Partnership, entered into a joint venture arrangement with an institutional investor to invest in industrial properties (the "March 2005 Joint Venture"). The Company, through entities wholly-owned, directly or indirectly, by the Operating Partnership owns a ten percent equity interest in and provides property management, leasing, development, disposition and portfolio management services to the March 2005 Joint Venture.

The Company, through separate, wholly-owned limited liability companies of which the Operating Partnership is the sole member, also owns minority equity interests in, and provides asset and property management services to, two other joint ventures which invest in industrial properties (the "September 1998 Joint Venture" and the "May 2003 Joint Venture"). The Company, through separate, wholly-owned

limited liability companies of which the Operating Partnership is also the sole member, also owned a minority interest in and provided property management services to another joint venture which invested in industrial properties (the "December 2001 Joint Venture"; together with the March 2005 Joint Venture, the September 1998 Joint Venture and the May 2003 Joint Venture, the "Joint Ventures"). During the year ended December 31, 2004, the December 2001 Joint Venture sold all of its industrial properties. The operating data of the Joint Ventures is not consolidated with that of the Company as presented herein.

MANAGEMENT'S OVERVIEW

Management believes the Company's financial condition and results of operations are, primarily, a function of the Company's performance in four key areas: leasing of industrial properties, acquisition and development of additional industrial properties, redeployment of internal capital and access to external capital.

The Company generates revenue primarily from rental income and tenant recoveries from the lease of industrial properties under long-term (generally three to six years) operating leases. Such revenue is offset by certain property specific operating expenses, such as real estate taxes, repairs and maintenance, property management, utilities and insurance expenses, along with certain other costs and expenses, such as depreciation and amortization costs and general and administrative and interest expenses. The Company's revenue growth is dependent, in part, on its ability to (i) increase rental income, through increasing either or both occupancy rates and rental rates at the Company's properties, (ii) maximize tenant recoveries and (iii) minimize operating and certain other expenses. Revenues generated from rental income and tenant recoveries are a significant source of funds, in addition to income generated from gains/losses on the sale of the Company's properties (as discussed below), for the Company's distributions. The leasing of property, in general, and occupancy rates, rental rates, operating expenses and certain non-operating expenses, in particular, are impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond the control of the Company. The leasing of property also entails various risks, including the risk of tenant default. If the Company were unable to maintain or increase occupancy rates and rental rates at the Company's properties or to maintain tenant recoveries and operating and certain other expenses consistent with historical levels and proportions, the Company's revenue growth would be limited. Further, if a significant number of the Company's tenants were unable to pay rent (including tenant recoveries) or if the Company were unable to rent its properties on favorable terms, the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Company's common stock would

The Company's revenue growth is also dependent, in part, on its ability to acquire existing, and acquire and develop new, additional industrial properties on favorable terms. The Company continually seeks to acquire existing industrial properties on favorable terms, and, when conditions permit, also seeks to acquire and develop new industrial properties on favorable terms. Existing properties, as they are acquired, and acquired and developed properties, as they lease-up, generate revenue from rental income and tenant recoveries, income from which, as discussed above, is a source of funds for the Company's distributions. The acquisition and development of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond the control of the Company. The acquisition and development of properties also entails various risks, including the risk that the Company's investments may not perform as expected. For example, acquired existing and acquired and developed new properties may not sustain and/or achieve anticipated occupancy and rental rate levels. With respect to acquired and developed new properties, the Company may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties. Also, the Company faces significant competition for attractive acquisition and development opportunities from other well-capitalized real estate investors, including both publicly-traded real estate investment trusts and private investors. Further, as discussed below, the Company may not be able to finance the acquisition and development opportunities it identifies. If the Company were unable to acquire and develop sufficient additional properties on favorable terms, or if such investments did not perform as expected, the Company's revenue growth would be limited and its financial

condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Company's common stock would be adversely affected.

The Company also generates income from the sale of properties (including existing buildings, buildings which the Company has developed or redeveloped on a merchant basis, and land). The Company is continually engaged in, and its income growth is dependent in part on, systematically redeploying its capital from properties and other assets with lower yield potential into properties and other assets with higher yield potential. As part of that process, the Company sells, on an ongoing basis, select stabilized properties or properties offering lower potential returns relative to their market value. The gain/loss on the sale of such properties is included in the Company's income and is a significant source of funds, in addition to revenues generated from rental income and tenant recoveries, for the Company's distributions. Also, a significant portion of the proceeds from such sales is used to fund the acquisition of existing, and the acquisition and development of new, industrial properties. The sale of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond the control of the Company. The sale of properties also entails various risks, including competition from other sellers and the availability of attractive financing for potential buyers of the Company's properties. Further, the Company's ability to sell properties is limited by safe harbor rules applying to REITs under the Code which relate to the number of properties that may be disposed of in a year, their tax bases and the cost of improvements made to the properties, along with other tests which enable a REIT to avoid punitive taxation on the sale of assets. If the Company were unable to sell properties on favorable terms, the Company's income growth would be limited and its financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Company's common stock would be adversely affected.

Currently, the Company utilizes a portion of the net sales proceeds from property sales, borrowings under unsecured lines of credit and proceeds from the issuance, when and as warranted, of additional equity securities to finance acquisitions and developments. Access to external capital on favorable terms plays a key role in the Company's financial condition and results of operations, as it impacts the Company's cost of capital and its ability and cost to refinance existing indebtedness as it matures and to fund acquisitions and developments through the issuance, when and as warranted, of additional equity securities. The Company's ability to access external capital on favorable terms is dependent on various factors, including general market conditions, interest rates, credit ratings on the Company's capital stock and debt, the market's perception of the Company's growth potential, the Company's current and potential future earnings and cash distributions and the market price of the Company's capital stock. If the Company were unable to access external capital on favorable terms, the Company's financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, the Company's common stock would be adversely affected.

RESTATEMENT

In the consolidated statement of operations and for the three and six months ended June 30, 2004 and cash flows for the six months ended June 30,2004 presented in its Form 10-Q/A filed November 9, 2004, the Company allocated its entire tax provision/benefit to income from discontinued operations. The Company has determined that its tax provision/benefit should be allocated between income from continuing operations, income from discontinued operations and gain on sale of real estate. The Company has restated its consolidated statement of operations for the three and six months ended June 30, 2004 and cash flows for the six months ended June 30, 2004 to reflect this new allocation in this Form 10-Q.

RESULTS OF OPERATIONS

Comparison of Six months Ended June 30, 2005 to Six months Ended June 30, 2004

The Company's net income available to common stockholders was \$33.5 million and \$37.1 million for the six months ended June 30, 2005 and 2004, respectively. Basic and diluted net income available to

common stockholders were \$0.79 per share for the six months ended June 30, 2005, and \$0.93 per share for the six months ended June 30, 2004.

The tables below summarize the Company's revenues, property expenses and depreciation and other amortization by various categories for the six months ended June 30, 2005 and June 30, 2004. Same store properties are in service properties owned prior to January 1, 2004. Acquired properties are properties that were acquired subsequent to December 31, 2003. Sold properties are properties that were sold subsequent to December 31, 2003. Properties that are not in service are properties that are under construction that have not reached stabilized occupancy or were placed in service after December 31, 2003 or acquisitions acquired prior to January 1, 2004 that were not placed in service as of December 31, 2003. These properties are placed in service as they reach stabilized occupancy (generally defined as 90% occupied). Other revenues are derived from the operations of the Company's maintenance company, fees earned from the Company's joint ventures, fees earned for developing properties for third parties and other miscellaneous revenues. Other expenses are derived from the operations of the Company's maintenance company and other miscellaneous regional expenses.

The Company's future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. The Company's future revenues and expenses may vary materially from historical rates.

| | Six Months Ended June 30, | | Six Months Ended June 30, 2004 | | \$ Change | | % Change |
|---------------------------|-------------------------------------|---------|---|----------|-----------|----------|----------|
| REVENUES (\$ in 000's) | | | | | | | |
| Same Store Properties | \$ | 130,823 | \$ | 129,132 | \$ | 1,691 | 1.31% |
| Acquired Properties | | 21,877 | | 2,484 | | 19,393 | 780.72% |
| Sold Properties | | 6,471 | | 20,399 | | (13,928) | (68.28)% |
| Properties Not In Service | | 12,982 | | 12,815 | | 167 | 1.30% |
| Other | | 7,454 | | 5,095 | | 2,359 | 46.30% |
| | \$ | 179,607 | \$ | 169,925 | \$ | 9,682 | 5.70% |
| Discontinued Operations | | (7,344) | | (19,223) | | 11,879 | (61.80)% |
| Total Revenues | \$ | 172,263 | \$ | 150,702 | \$ | 21,561 | 14.31% |

At June 30, 2005 and June 30, 2004, the occupancy rates of the Company's same store properties were 90.0% and 87.1%, respectively. Revenues from same store properties remained relatively unchanged. Revenues from acquired properties increased \$19.4 million due to the 129 industrial properties acquired subsequent to December 31, 2003 totaling approximately 16.4 million square feet of GLA. Revenues from sold properties decreased \$13.9 million due to the 137 industrial properties sold subsequent to December 31, 2003 totaling approximately 12.8 million square feet of GLA. Revenues from properties not in service remained relatively unchanged. Other revenues increased by approximately \$2.4 million due primarily to an increase in joint venture fees and assignment fees.

| | I Ju | Six Months Ended June 30, 2005 | | Six Months Ended June 30, 2004 | | \$ Change | | % Change |
|---------------------------------|---------|---|----|---|---------|-----------|---------|----------|
| PROPERTY EXPENSES (\$ in 000's) | | | | | | | | |
| Same Store Properties | \$ | 44,280 | \$ | 5 | 42,136 | \$ | 2,144 | 5.09% |
| Acquired Properties | | 5,706 | | | 902 | | 4,804 | 532.59% |
| Sold Properties | | 2,440 | | | 6,574 | | (4,134) | (62.88)% |
| Properties Not In Service | | 5,910 | | | 5,506 | | 404 | 7.34% |
| Other | | 4,550 | | | 2,738 | | 1,812 | 66.18% |
| | \$ | 62,886 | \$ | 5 | 57,856 | \$ | 5,030 | 8.69% |
| Discontinued Operations | | (2,613) | | | (6,151) | | 3,538 | (57.52)% |
| Total Property Expenses | \$ | 60,273 | \$ | 5 | 51,705 | \$ | 8,568 | 16.57% |

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties remained relatively unchanged. Property expenses from acquired properties increased by \$4.8 million due to properties acquired subsequent to December 31, 2003. Property expenses from sold properties decreased by \$4.1 million due to properties sold subsequent to December 31, 2003. Property expenses from properties not in service remained relatively unchanged. Other expense increased \$1.8 million due primarily to increases in employee compensation.

General and administrative expense increased by approximately \$6.6 million, or 39.1%, due primarily to increases in employee compensation and an increase in outside professional service fees.

Amortization of deferred financing costs remained relatively unchanged.

| Six Months Ended June 30, 2005 | | Six Months Ended June 30, 2004 | | \$ Change | | % Change |
|---|---------|---|---|---|--|---|
| | | | | | | |
| \$ | 39,678 | \$ | 35,045 | \$ | 4,633 | 13.22% |
| | 9,742 | | 1,235 | | 8,507 | 688.83% |
| | 1,637 | | 5,092 | | (3,455) | (67.85)% |
| | 5,952 | | 6,034 | | (82) | (1.36)% |
| | 657 | | 640 | | 17 | 2.66% |
| \$ | 57,666 | \$ | 48,046 | \$ | 9,620 | 20.02% |
| | (1,826) | | (4,635) | | 2,809 | (60.60)% |
| \$ | 55,840 | \$ | 43,411 | \$ | 12,429 | 28.63% |
| | \$ | \$ 39,678 9,742 1,637 5,952 657 \$ 57,666 (1,826) | Ended June 30, 2005 \$ 39,678 \$ 9,742 | Ended June 30, 2005 Ended June 30, 2004 \$ 39,678 \$ 35,045 9,742 1,235 1,637 5,092 5,952 6,034 657 640 \$ 57,666 \$ 48,046 (1,826) (4,635) | Ended June 30, 2005 Ended June 30, 2004 \$ 39,678 \$ 35,045 \$ 9,742 1,235 1,637 5,092 5,952 6,034 657 640 \$ 57,666 \$ 48,046 (1,826) (4,635) | Ended June 30, 2005 Ended June 30, 2004 \$ Change \$ 39,678 \$ 35,045 \$ 4,633 9,742 1,235 8,507 1,637 5,092 (3,455) 5,952 6,034 (82) 657 640 17 \$ 57,666 \$ 48,046 \$ 9,620 (1,826) (4,635) 2,809 |

The increase in depreciation and other amortization for same store properties is primarily due to an acceleration of depreciation and amortization on tenant improvements and leasing commissions for tenants who terminated leases early as well as a net increase in leasing commissions and tenant improvements paid in 2005. Depreciation and other amortization from acquired properties increased by \$8.5 million due to properties acquired subsequent to December 31, 2003. Depreciation and other amortization from sold properties decreased by \$3.5 million due to properties sold subsequent to December 31, 2004. Depreciation and other amortization for properties not in service and other and corporate furniture, fixtures and equipment remained relatively unchanged.

Interest income decreased by approximately \$.7 million due primarily to a decrease in the average mortgage loans receivable outstanding during the six months ended June 30, 2005, as compared to the six months ended June 30, 2004.

Interest expense increased by approximately \$4.1 million primarily due to an increase in the weighted average debt balance outstanding for the six months ended June 30, 2005 (\$1,606.1 million), as compared to the six months ended June 30, 2004 (\$1,451.8 million), as well as an increase in the weighted average interest rate for the six months ended June 30, 2005 (6.72%), as compared to the six months ended June 30, 2004 (6.69%).

The Company recognized \$.5 million loss on its mark-to-market of an interest rate protection agreement that was entered into in January 2005 in order to hedge the change in value of a build to suit development project.

Equity in income of joint ventures decreased by approximately \$.8 million due primarily to the sale of all of the properties in the December 2001 Joint Venture in August of 2004.

Income tax benefit increased by \$1.6 million due primarily to an increase in general and administrative expense ("G&A") in the Company's taxable REIT subsidiary (the "TRS") due to additional G&A costs, which increases operating losses, incurred in the six months ended June 30, 2005 compared to the six months ended June 30, 2004 associated with additional investment activity in the TRS. The increase in the income tax benefit is partially offset by an increase in state tax expense.

The \$15.7 million gain on sale of real estate, net of income taxes for the six months ended June 30, 2005 resulted from the sale of nine industrial properties and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations. The \$5.2 million gain on sale, net of income taxes for the six months ended June 30, 2004 resulted from the sale of three industrial properties and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations.

The following table summarizes certain information regarding the industrial properties included in discontinued operations by the Company for the six months ended June 30, 2005 and June 30, 2004.

| | Six Months Ended June 30, 2005 | | | Restated ix Months Ended June 30, 2004 |
|--|---|---------|--------|--|
| | | | 000's) | 2004 |
| Total Revenues | \$ | 7,344 | \$ | 19,223 |
| Operating Expenses | | (2,613) | | (6,151) |
| Depreciation and Amortization | | (1,826) | | (4,635) |
| Interest Expense | | (344) | | (128) |
| Provision for Income Taxes | | (406) | | (1,010) |
| Gain on Sale of Real Estate, Net of Income Taxes | | 41,404 | | 51,809 |
| Income from Discontinued Operations | \$ | 43,559 | \$ | 59,108 |

Income from discontinued operations (net of income taxes) for the six months ended June 30, 2005 reflects the results of operations and gain on sale of real estate, net of income taxes, relating to 31 industrial properties that were sold during the six months ended June 30, 2005 and the results of operations of 10 properties that were identified as held for sale at June 30, 2005.

Income from discontinued operations (net of income taxes) for the six months ended June 30, 2004 reflects the results of operations and gain on sale of real estate, net of income taxes, relating to 31 industrial properties that were sold during the six months ended June 30, 2005, 92 industrial properties that were sold during the year ended December 31, 2004 and 10 industrial properties identified as held for sale at June 30, 2005.

Comparison of Three months Ended June 30, 2005 to Three months Ended June 30, 2004

The Company's net income available to common stockholders was \$19.4 million and \$14.1 million for the three months ended June 30, 2005 and 2004, respectively. Basic and diluted net income available to common stockholders were \$0.46 per share for the three months ended June 30, 2005, and \$0.35 per share for the three months ended June 30, 2004.

The tables below summarize the Company's revenues, property expenses and depreciation and other amortization by various categories for the three months ended June 30, 2005 and June 30, 2004. Same store properties are in service properties owned prior to April 1, 2004. Acquired properties are properties that were acquired subsequent to March 31, 2004. Sold properties are properties that were sold subsequent to March 31, 2004. Properties that are not in service are properties that are under construction that have not reached stabilized occupancy or were placed in service after March 31, 2004 or acquisitions acquired prior to April 1, 2004 that were not placed in service as of March 31, 2004. These properties are placed in service as they reach stabilized occupancy (generally defined as 90% occupied). Other revenues are derived from the operations of the Company's maintenance company, fees earned from the Company's joint ventures, fees earned for developing properties for third parties and other miscellaneous revenues. Other expenses are derived from the operations of the Company's maintenance company and other miscellaneous regional expenses.

The Company's future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. The Company's future revenues and expenses may vary materially from historical rates.

| | ree Months Ended June 30, 2005 | ee Months Ended June 30, 2004 | Change_ | % Change |
|---------------------------|---|--|--------------|----------|
| REVENUES (\$ in 000's) | | | | |
| Same Store Properties | \$ 66,044 | \$ 65,505 | \$ 539 | 0.82% |
| Acquired Properties | 11,176 | 649 | 10,527 | 1622.03% |
| Sold Properties | 2,121 | 9,308 | (7,187) | (77.21)% |
| Properties Not In Service | 6,343 | 5,280 | 1,063 | 20.13% |
| Other | 3,626 | 1,953 | 1,673 | 85.66% |
| | \$ 89,310 | \$ 82,695 | \$ 6,615 | 8.00% |
| Discontinued Operations | (2,887) | (8,566) | 5,679 | (66.30)% |
| Total Revenues | \$ 86,423 | \$ 74,129 | \$ 12,294 | 16.58% |

At June 30, 2005 and June 30, 2004, the occupancy rates of the Company's same store properties were 90.2% and 87.6%, respectively. Revenues from same store properties remained relatively unchanged. Revenues from acquired properties increased \$10.5 million due to the 120 industrial properties acquired subsequent to March 31, 2004 totaling approximately 14.4 million square feet of GLA. Revenues from sold properties decreased \$7.2 million due to the 115 industrial properties sold subsequent to March 31, 2004 totaling approximately 10.6 million square feet of GLA. Revenues from properties not in service increased

by \$1.1 million due to an increase in occupancy. Other revenues increased by approximately \$1.7 million due primarily to an increase in assignment fees.

| | Three Months Ended June 30, 2005 | | ree Months Ended June 30, 2004 | <u> \$</u> | Change | % Change |
|---------------------------------|---|----|---|---------------|---------|----------|
| PROPERTY EXPENSES (\$ in 000's) | | | | | | |
| Same Store Properties | \$ 21,674 | \$ | 20,082 | \$ | 1,592 | 7.93% |
| Acquired Properties | 2,771 | | 125 | | 2,646 | 2116.80% |
| Sold Properties | 982 | | 2,686 | | (1,704) | (63.44)% |
| Properties Not In Service | 2,965 | | 3,243 | | (278) | (8.57)% |
| Other | 2,661 | | 1,627 | | 1,034 | 63.55% |
| | 31,053 | | 27,763 | | 3,290 | 11.85% |
| Discontinued Operations | (1,121) | | (2,522) | | 1,401 | (55.55)% |
| Total Property Expenses | \$ 29,932 | \$ | 25,241 | \$ | 4,691 | 18.58% |
| | | | | | | |

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties remained relatively unchanged. Property expenses from acquired properties increased by \$2.7 million due to properties acquired subsequent to March 31, 2004. Property expenses from sold properties decreased by \$1.7 million due to properties sold subsequent to March 31, 2004. Property expenses from properties not in service decreased by \$0.3 million due primarily to a decrease in bad debt expense. Other expense increased \$1.0 million due primarily to increases in employee compensation.

General and administrative expense increased by approximately \$1.9 million, or 19.7%, due primarily to increases in employee compensation.

Amortization of deferred financing costs remained relatively unchanged.

| | Three Months Ended June 30, 2005 | | Three Months Ended June 30, 2004 | | Change | % Change |
|---|---|--------|--------------------------------------|----|---------|----------|
| DEPRECIATION and OTHER AMORTIZATION | | | | | | |
| (\$ in 000's) | | | | | | |
| Same Store Properties | \$ | 20,455 | \$ 18,779 | \$ | 1,676 | 8.92% |
| Acquired Properties | | 5,176 | 416 | | 4,760 | 1144.23% |
| Sold Properties | | 499 | 2,676 | | (2,177) | (81.35)% |
| Properties Not In Service and Other | | 2,905 | 3,036 | | (131) | (4.31)% |
| Corporate Furniture, Fixtures and Equipment | | 337 | 321 | | 16 | 4.98% |
| | \$ | 29,372 | \$ 25,228 | \$ | 4,144 | 16.43% |
| Discontinued Operations | | (703) | (2,329) | | 1,626 | (69.82)% |
| Total Depreciation and Other Amortization | \$ | 28,669 | \$ 22,899 | \$ | 5,770 | 25.20% |

The increase in depreciation and other amortization for same store properties is primarily due to an acceleration of depreciation and amortization on tenant improvements and leasing commissions for tenants who terminated leases early as well as a net increase in leasing commissions and tenant improvements paid in 2005. Depreciation and other amortization from acquired properties increased by \$4.8 million due to properties acquired subsequent to March 31, 2004. Depreciation and other amortization from sold properties decreased by \$2.2 million due to properties sold subsequent to March 31, 2004. Depreciation and other amortization for properties not in service and other and corporate furniture, fixtures and equipment remained relatively unchanged.

Interest income decreased by approximately \$.4 million due primarily to a decrease in the average mortgage loans receivable outstanding during the three months ended June 30, 2005, as compared to the three months ended June 30, 2004.

Interest expense increased by approximately \$2.0 million primarily due to an increase in the weighted average debt balance outstanding for the three months ended June 30, 2005 (\$1,618.7 million), as compared to the three months ended June 30, 2004 (\$1,425.1 million), partially offset by a decrease in the weighted average interest rate for the three months ended June 30, 2005 (6.69%), as compared to the three months ended June 30, 2004 (6.84%).

The Company recognized \$1.4 million loss on its mark-to-market of an interest rate protection agreement that the Company entered into in January 2005 in order to hedge the change in value of a build to suit development project.

Equity in income of joint ventures decreased by approximately \$.4 million due primarily to the sale of all of the properties in the December 2001 Joint Venture in August of 2004.

Income tax benefit increased by \$.4 million due primarily to an increase in general and administrative expense ("G&A") in the TRS due to additional G&A costs, which increases operating losses, incurred in the three months ended June 30, 2005 compared to the three months ended June 30, 2004 associated with additional investment activity in the TRS. The increase in the income tax benefit is partially offset by an increase in state tax expense.

The \$2.0 million gain on sale of real estate, net of income taxes for the three months ended June 30, 2005 resulted from the sale of one industrial property and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations. The \$2.6 million gain on sale of real estate, net of income taxes for the three months ended June 30, 2004 resulted from the sale of one industrial property and several land parcels that do not meet the criteria established by FAS 144 for inclusion in discontinued operations.

The following table summarizes certain information regarding the industrial properties included in discontinued operations by the Company for the three months ended June 30, 2005 and June 30, 2004.

| | Ended | Months Ended June 30, | | tated tree nths ded e 30, |
|--|-------|-----------------------------|----|---------------------------------------|
| Total Revenues | \$ 2 | ,887 | \$ | 8,566 |
| Operating Expenses | (1 | ,121) | | (2,522) |
| Depreciation and Amortization | | (703) | | (2,329) |
| Interest Expense | (| (172) | | (64) |
| Provision for Income Taxes | | 84 | | (545) |
| Gain on Sale of Real Estate, Net of Income Taxes | 31 | ,079 | | 26,708 |
| Income from Discontinued Operations | \$ 32 | ,054 | \$ | 29,814 |

Income from discontinued operations (net of income taxes) for the three months ended June 30, 2005 reflects the results of operations and gain on sale of real estate, net of income taxes, relating to 19 industrial properties that were sold during the three months ended June 30, 2005 and the results of operations of 10 properties that were identified as held for sale at June 30, 2005.

Income from discontinued operations (net of income taxes) for the three months ended June 30, 2004 reflects the results of operations and gain on sale of real estate, net of income taxes, relating to 19 industrial properties that were sold during the three months ended June 30, 2005, 92 industrial

properties that were sold during the year ended December 31, 2004 and 10 industrial properties identified as held for sale at June 30, 2005.

LIQUIDITY AND CAPITAL RESOURCES

The Company has considered its short-term (one year or less) liquidity needs and the adequacy of its estimated cash flow from operations and other expected liquidity sources to meet these needs. The Company believes that its principal short-term liquidity needs are to fund normal recurring expenses, debt service requirements and the minimum distribution required to maintain the Company's REIT qualification under the Internal Revenue Code. The Company anticipates that these needs will be met with cash flows provided by operating activities.

The Company expects to meet long-term (greater than one year) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements principally through the disposition of select assets, long-term unsecured indebtedness and the issuance of additional equity securities. As of June 30, 2005 and August 1, 2005 \$464.7 million of common stock, preferred stock and depositary shares and \$500.0 million of debt securities were registered and unissued under the Securities Act of 1933, as amended. The Company also may finance the development or acquisition of additional properties through borrowings under unsecured lines of credit. At June 30, 2005, borrowings under the Operating Partnership's \$300 million unsecured line of credit (the "Unsecured Line of Credit I") bore interest at a weighted average interest rate of 3.959%. The Unsecured Line of Credit I bears interest at a floating rate of LIBOR plus .70%, or the Prime Rate, at the Operating Partnership's election. As of August 1, 2005 approximately \$39.4 million was available for additional borrowings under the Unsecured Line of Credit II. On August 1, 2005, the Company and the Operating Partnership entered into a \$150 million unsecured line of credit (the "Unsecured Line of Credit II"). Outstanding advances under the Unsecured Line of Credit II are due in full on the earlier of September 15, 2005 or such time as the Unsecured Line of Credit I is amended or replaced. The Unsecured Line of Credit II bears interest at a floating rate of LIBOR plus .70%, or the Prime Rate, at the Operating Partnership's election. As of August 5, 2005, approximately \$150 million was available for borrowing under the Unsecured Line of Credit II.

Six months Ended June 30, 2005

Net cash provided by operating activities of approximately \$21.3 million for the six months ended June 30, 2005 was comprised primarily of net income before minority interest of approximately \$43.2 million offset by adjustments for non-cash items of approximately \$12.5 million and by the net change in operating assets and liabilities of approximately \$9.4 million. The adjustments for the non-cash items of approximately \$12.5 million are primarily comprised of the gain on sale of real estate of approximately \$71.9 million and the effect of the straight-lining of rental income of approximately \$4.0 million offset by depreciation and amortization of approximately \$61.8 million, the provision for bad debt of \$.9 million, the mark to market of an interest rate protection agreement of approximately \$.5 million and the equity in loss from joint ventures of approximately \$.2 million.

Net cash used in investing activities of approximately \$17.5 million for the six months ended June 30, 2005 was comprised primarily by the acquisition and development of real estate, leasing costs and capital expenditures related to the expansion and improvement of existing real estate, contributions to, and investments in, two of the Company's industrial real estate joint ventures partially offset by the net proceeds from the sale of real estate, the repayment of mortgage loans receivable and distributions from two of the Company's industrial real estate joint ventures.

During the six months ended June 30, 2005, the Company acquired 50 industrial properties comprising approximately 7.1 million square feet of GLA and several land parcels. The purchase price of 49 industrial properties totaled approximately \$237.0 million, excluding costs incurred in conjunction with the acquisition of the industrial properties and land parcels. Additionally, one industrial property was acquired through foreclosure due to a defaulted note receivable.

The Company, through a wholly-owned limited liability company in which the Operating Partnership is the sole member, invested approximately \$10.4 million and received distributions of approximately \$.4 million from the Company's real estate joint ventures. As of June 30, 2005, the Company's industrial real estate joint ventures owned 62 industrial properties comprising approximately 7.7 million square feet of GLA.

During the six months ended June 30, 2005, the Company sold 40 industrial properties comprising approximately 5.4 million square feet of GLA and several land parcels. Gross proceeds from the sales of the 40 industrial properties and several land parcels were approximately \$293.8 million.

Net cash used in financing activities of approximately \$7.9 million for the six months ended June 30, 2005 was comprised primarily by common and preferred stock dividends and unit distributions, the repurchase of restricted stock from employees of the Company to pay for withholding taxes on the vesting of restricted stock, repayments on mortgage loans payable and costs related to the assumption of debt, partially offset by the net receipts under the Company's Unsecured Line of Credit I, the net proceeds from the exercise of stock options and proceeds from mortgage loan payable.

During the six months ended June 30, 2005, the Company awarded 189,878 shares of restricted common stock to certain employees of the Company and 2,101 shares of restricted common stock to certain Directors of the Company. These shares of restricted common stock had a fair value of approximately \$8.1 million on the date of grant. The restricted common stock vests over periods from one to ten years. Compensation expense will be charged to earnings over the respective vesting periods.

During the six months ended June 30, 2005, certain employees of the Company exercised 241,964 non-qualified employee stock options. Net proceeds to the Company were approximately \$6.5 million.

Market Risk

The following discussion about the Company's risk-management activities includes "forward-looking statements" that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements.

This analysis presents the hypothetical gain or loss in earnings, cash flows or fair value of the financial instruments and derivative instruments which are held by the Company at June 30, 2005 that are sensitive to changes in the interest rates. While this analysis may have some use as a benchmark, it should not be viewed as a forecast.

In the normal course of business, the Company also faces risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At June 30, 2005, approximately \$1,420.6 million (approximately 86.1% of total debt at June 30, 2005) of the Company's debt was fixed rate debt and approximately \$229.5 million (approximately 13.9% of total debt at June 30, 2005) was variable rate debt. During the six months ended June 30, 2005, the Operating Partnership, through First Industrial Development Services, Inc., entered into an interest rate protection agreement which hedged the change in value of a build to suit development project the Company is in the process of constructing. This interest rate protection agreement has a notional value of \$50.0 million, is based on the five year treasury, has a strike rate of 3.936% and settles on October 4, 2005. Currently, the Company does not enter into financial instruments for trading or other speculative purposes.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not earnings or cash flows of the Company. Conversely, for variable rate debt, changes in the interest rate generally do not impact the fair value of the debt, but would affect the Company's future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on the Company until the Company is required to refinance such debt. See Note 4 to

the consolidated financial statements for a discussion of the maturity dates of the Company's various fixed rate debt.

Based upon the amount of variable rate debt outstanding at June 30, 2005, a 10% increase or decrease in the interest rate on the Company's variable rate debt would decrease or increase, respectively, future net income and cash flows by approximately \$.9 million per year. A 10% increase in interest rates would decrease the fair value of the fixed rate debt at June 30, 2005 by approximately \$48.6 million to \$1,543.7 million. A 10% decrease in interest rates would increase the fair value of the fixed rate debt at June 30, 2005 by approximately \$52.0 million to \$1,644.4 million.

Recent Accounting Pronouncements

In December, 2004, the FASB issued Statement of Financial Accounting Standards No. 153, "Exchanges of Nonmonetary Assets — An Amendment of APB Opinion No. 29" ("FAS 153"). The amendments made by FAS 153 are based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. Further, the amendments eliminate the narrow exception for nonmonetary exchanges of similar productive assets and replace it with a broader exception for exchanges of nonmonetary assets that do not have "commercial substance." FAS 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not believe that the adoption of FAS 153 will have a material effect on the Company's consolidated financial statements.

In December, 2004, the FASB issued Statement of Financial Accounting Standards No. 123: (Revised 2004) — Share-Based Payment ("FAS 123R"). FAS 123R replaces FAS 123, which the Company adopted on January 1, 2003. FAS 123R requires that the compensation cost relating to share-based payment transactions be recognized in financial statements and measured based on the fair value of the equity or liability instruments issued. FAS 123R is effective as of the first interim or annual reporting period that begins after December, 2005. The Company does not believe that the adoption of FAS 123R will have a material effect on the Company's consolidated financial statements.

In May, 2005, the FASB issued Statement of Financial Accounting Standards No. 154, "Accounting Changes and Error Corrections" ("FAS 154") which supersedes APB Opinion No. 20, "Accounting Changes" and Statement of Financial Accounting Standards No. 3, "Reporting Accounting Changes in Interim Financial Statements." FAS 154 changes the requirements for the accounting for and reporting of changes in accounting principle. The statement requires the retroactive application to prior periods' financial statements of changes in accounting principles, unless it is impracticable to determine either the period specific effects or the cumulative effect of the change. FAS 154 does not change the guidance for reporting the correction of an error in previously issued financial statements or the change in an accounting estimate. FAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005.

In June, 2005, the FASB ratified the consensus reached by the Emerging Issues Task Force ("EITF") regarding EITF 04-05, "Investor's Accounting for an Investment in a Limited Partnership When the Investor is the Sole General Partner and the Limited Partners Have Certain Rights." The conclusion provides a framework for addressing the question of when a sole general partner, as defined in EITF 04-05, should consolidate a limited partnership. The EITF has concluded that the general partner of a limited partnership should consolidate a limited partners possess substantive kick-out rights as defined in paragraph B20 of FIN 46R, or (2) the limited partners possess substantive participating rights similar to the rights described in Issue 96-16, "Investor's Accounting for an Investee When the Investor has a Majority of the Voting Interest by the Minority Shareholder or Shareholders Have Certain Approval or Veto Rights." In addition, the EITF concluded that the guidance should be expanded to include all limited partnerships, including those with multiple general partners. The Company will adopt EITF 04-05 as of December 31, 2005. The Company is currently assessing all of its investments in unconsolidated real estate joint ventures to determine the impact, if any, the adoption of EITF 04-05 will have on results of operations, financial position or liquidity.

Subsequent Events

From July 1, 2005 to August 1, 2005, the Company acquired four industrial properties and one land parcel for a purchase price of approximately \$21.3 million (approximately \$7.4 million of which was made through the issuance of limited partnership interests in the Operating Partnership ("Units")), excluding costs incurred in conjunction with the acquisition of these industrial properties. The Company also sold six industrial properties and one land parcel for approximately \$46.3 million of gross proceeds during this time period. Additionally, in conjunction with the sale of three industrial properties on July 13, 2005, the mortgage loan amount which was classified as mortgage loan payable and accrued interest on real estate held for sale at June 30, 2005, was assumed by a third party purchaser.

On July 18, 2005, the Company and the Operating Partnership paid a second quarter 2005 dividend/distribution of \$.6950 per common share/ Unit, totaling approximately \$34.5 million.

On August 1, 2005, the Company and the Operating Partnership entered into the \$150 million Unsecured Line of Credit II. Outstanding advances under the Unsecured Line of Credit II are due in full on the earlier of September 15, 2005 or such time as the Unsecured Line of Credit I is amended or replaced. The Unsecured Line of Credit II provides for interest only payments at Prime or at LIBOR plus 70 basis points, at the Operating Partnership's election. The Company has fully and unconditionally guaranteed payment of borrowings under the Unsecured Line of Credit II. The Company intends to use the Unsecured Line of Credit II for general business purposes, including interim financing of property acquisitions and closing costs.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Response to this item is included in Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" above.

Item 4. Controls and Procedures

The Company's principal executive officer and principal financial officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report, based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), have concluded that as of the end of such period the Company's disclosure controls and procedures were effective.

There has been no change in the Company's internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

On May 18, 2005, First Industrial Realty Trust, Inc. (the "Company") held its Annual Meeting of Stockholders. At the meeting, three Class II directors of the Company were elected to serve until the 2008 Annual Meeting of Stockholders and until their respective successors are duly elected and qualified. The votes cast for each director were as follows:

For election of Michael W. Brennan

Votes for: 37,776,577 Votes withheld: 153,518

For election of Michael G. Damone

Votes for: 37,689,442 Votes withheld: 240,653

For election of Kevin W. Lynch

Votes for: 37,762,972 Votes withheld: 167,123

In addition, the appointment of PricewaterhouseCoopers LLP, as independent auditors of the Company for the fiscal year ending December 31, 2005, was ratified at the meeting with 37,628,308 shares voting in favor, 234,683 shares voting against and 67,104 shares abstaining.

John Rau, Robert J. Slater and W. Ed Tyler continue to serve as Class III directors until their present terms expire in 2006 and their successors are duly elected. Jay H. Shidler and J. Steven Wilson continue to serve as Class I directors until their present terms expire in 2007 and their successors are duly elected.

Item 5. **Other Information**

Not Applicable.

Item 6. **Exhibits**

a) Exhibits:

| Description |
|---|
| Amendment No. 2 dated July 22, 2005 to the Eighth Amended and Restated Partnership Agreement of First Industrial, L.P. |
| (the "Operating Partnership") dated June 2, 2004 |
| Employment Agreement dated June 21, 2005 between the Company and Michael W. Brennan (incorporated by reference to |
| Exhibit 10.1 of the Form 8-K of the Company filed June 24, 2005, File No. 1-13102) |
| Unsecured Term Loan Agreement dated August 1, 2005 among the Operating Partnership, the Company and JP Morgan |
| Chase Bank, N.A. |
| Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as |
| amended. |
| Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as |
| amended. |
| Certification of the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as |
| adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| |

- Filed herewith
- Furnished herewith
- Previously filed

The Company maintains a website at www.firstindustrial.com. Copies of the Company's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to such reports are available without charge on the Company's website as soon as reasonably practicable after such reports are filed with or furnished to the SEC. In addition, the Company's Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter, Nominating/ Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by the Company, are all available without charge on the Company's website or upon request to the Company. Amendments to, or waivers from, the Company's Code of Business Conduct and Ethics that apply to the Company's executive officers or directors shall be posted to the Company's website at www.firstindustrial.com. Please direct requests as follows:

> First Industrial Realty Trust, Inc. 311 S. Wacker, Suite 4000 Chicago, IL 60606

Attention: Investor Relations

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: /s/Scott A. Musil

Scott A. Musil Senior Vice President-Controller (Principal Accounting Officer)

Date: August 8, 2005

EXHIBIT INDEX

| Exhibit Number | Description |
|-------------------|--|
| 10.1* | Amendment No. 2 dated July 22, 2005 to the Eighth Amended and Restated Partnership Agreement of First Industrial, L.P. |
| | (the "Operating Partnership") dated June 2, 2004 |
| 10.2*** | Employment Agreement dated June 21, 2005 between the Company and Michael W. Brennan (incorporated by reference to |
| | Exhibit 10.1 of the Form 8-K of the Company filed June 24, 2005, File No. 1-13102) |
| 10.3* | Unsecured Term Loan Agreement dated August 1, 2005 among the Operating Partnership, the Company and JP Morgan |
| | Chase Bank, N.A. |
| 31.1* | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended. |
| 31.2* | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended. |
| 32.1** | Certification of the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes — Oxley Act of 2002. |

^{*} Filed herewith

^{**} Furnished herewith

^{***} Previously filed

SECOND AMENDMENT TO AMENDED AND RESTATED LIMITED PARTNERSHIP AGREEMENT OF FIRST INDUSTRIAL, L.P.

As of July 22, 2005, the undersigned, being the sole general partner of First Industrial, L.P. (the "Partnership"), a limited partnership formed under the Delaware Revised Uniform Limited Partnership Act and pursuant to the terms of that certain Eighth Amended and Restated Limited Partnership Agreement, dated June 2, 2004, as amended by that certain First Amendment to Eighth Amended and Restated Limited Partnership Agreement, dated March 4, 2005 (collectively, the "Partnership Agreement"), does hereby further amend the Partnership Agreement as follows:

Capitalized terms used but not defined in this Second Amendment shall have the same meanings that are respectively ascribed to them in the Partnership Agreement.

- 1. <u>Additional Limited Partners</u>. The Persons identified on **Schedule 1** hereto are hereby admitted to the Partnership as Additional Limited Partners owning the number of Units and having made the Capital Contributions set forth on such **Schedule 1**. Such Persons hereby adopt the Partnership Agreement.
- 2. <u>Schedule of Partners</u>. **Exhibit 1B** to the Partnership Agreement is hereby deleted in its entirety and replaced by **Exhibit 1B** hereto which identifies all of the Partners following consummation of the transactions referred to in Section 1 hereof.
- **3. Ratification**. Except as expressly modified by this Second Amendment, all of the provisions of the Partnership Agreement are hereby affirmed and ratified, and remain in full force and effect.

IN WITNESS WHEREOF, the undersigned has executed this Second Amendment as of the date first written above.

FIRST INDUSTRIAL REALTY TRUST, INC.,

as sole general partner of the Partnership

By: /s/Michael W. Brennan

Name: Michael W. Brennan Title: Chief Executive Officer Schedule 1

| Additional Limited Partners | Number of Units | Ca | apital Contribution |
|---|-----------------|----|---------------------|
| Swift Terminal Properties, a California General Partnership | 183,158 | \$ | 7,368,432.74 |

EXHIBIT 1B

Schedule of Partners

| General Partner First Industrial Realty Trust, Inc. | Number of Units 30,892,739 |
|--|----------------------------|
| Limited Partners | Number of Units |
| Kerry Acker | 154 |
| Sanders H. Acker | 307 |
| Daniel R. Andrew, Trustee of the Daniel R. Andrew Trust U/A 12-29-92 | 137,489 |
| Charles T. Andrews | 754 |
| The Arel Company | 307 |
| Arnold Y. Aronoff | 7,955 |
| Daniel J. Aronoff | 2,809 |
| Lynn E. Aronoff | 2,690 |
| William J. Atkins | 5,691 |
| E. Donald Bafford | 3,374 |
| William Baloh | 8,731 |
| Thomas K. Barad & Jill E. Barad, Co-Trustees of the Thomas K. Barad & Jill E. Barad Trust DTD 10-18-89 | 2,283 |
| Enid Barden, Trustee of the Enid Barden Trust dated June 28, 1995 | 56,082 |
| Enid Barden, Trustee of the Enid Barden Trust dated June 28, 1996 | 23,088 |
| Emil Billich | 77 |
| | |

| Limited Partners | Number of Units |
|--|-----------------|
| Don N. Blurton & Patricia H. Blurton, Trustees U/A DTD 11-96 Blurton 1996 Revocable Family Trust | 598 |
| Harriet Bonn, Trustee U/A DTD 3/5/97 FBO the Harriet Bonn Revocable Living Trust | 24,804 |
| Michael W. Brennan | 3,806 |
| Helen Brown | 307 |
| Merrill Lynch, attn Cliff Kelly, account #27G-38295 | 4,620 |
| Merrill Lynch, attn Cliff Kelly, account #27G-38294 | 4,620 |
| Edward Burger | 9,261 |
| Barbara Lee O'Brien Burke | 666 |
| Ernestine Burstyn | 5,007 |
| Calamer Inc. | 1,233 |
| Perry C. Caplan | 1,388 |
| Carew Corporation | 13,650 |
| The Carol and James Collins Foundation | 100,000 |
| Magdalena G. Castleman | 307 |
| Cliffwood Development Company | 64,823 |
| Kelly Collins | 11,116 |
| Michael Collins | 17,369 |
| Charles S. Cook and Shelby H. Cook, tenants in the entirety | 634 |
| Cotswold Properties | 34,939 |
| | |

| Limited Partners | Number of Units |
|---|-----------------|
| Caroline Atkins Coutret | 5,845 |
| David Cleborne Crow | 5,159 |
| Gretchen Smith Crow | 2,602 |
| Michael G. Damone, Trustee of the Michael G. Damone Trust U/A 11-4-69 | 144,296 |
| Robert L. Denton | 6,286 |
| Henry E. Dietz Trust U/A 01-16-81 | 36,476 |
| Steven Dizio & Helen Dizio, joint tenants | 12,358 |
| Nancy L. Doane | 2,429 |
| W. Allen Doane | 1,987 |
| Timothy Donohue | 100 |
| Darwin B. Dosch | 1,388 |
| Charles F. Downs | 1,508 |
| Draizin Family Partnership L.P. | 357,896 |
| Milton H. Dresner, Trustee of the Milton Dresner Revocable Trust U/A 10-22-76 | 149,531 |
| Joseph Dresner | 149,531 |
| James O'Neil Duffy, Jr. | 513 |
| Martin Eglow | 330 |
| Rand H. Falbaum | 17,022 |
| Patricia O'Brien Ferrell | 666 |
| Rowena Finke | 154 |
| First & Broadway Limited Partnership | 18,203 |

| Limited Partners | Number of Units |
|---|-----------------|
| Fourbur Family Co., L.P., a New York limited partnership | 588,273 |
| Frances Shankman Insurance Trust, Frances Shankman Trustee | 16,540 |
| Ester Fried | 3,177 |
| Jack Friedman, Trustee of the Jack Friedman Revocable Living Trust U/A 03/23/78 | 26,005 |
| Robert L. Friedman | 28,500 |
| Nancy Gabel | 14 |
| J. Peter Gaffney | 727 |
| Gerlach Family Trust, dated 6/28/85, Stanley & Linda Gerlach Trustees | 874 |
| Martin Goodstein | 922 |
| Dennis G. Goodwin and Jeannie L. Goodwin, tenants in the entirety | 6,166 |
| Jeffrey L. Greenberg | 330 |
| Stanley Greenberg & Florence Greenberg, joint tenants | 307 |
| Thelma C. Gretzinger Trust | 450 |
| Stanley Gruber | 30,032 |
| Melissa C. Gudim | 24,028 |
| H. L. Investors LLC | 4,000 |
| H. P. Family Group LLC | 103,734 |
| H/Airport GP Inc. | 1,433 |
| Clay Hamlin & Lynn Hamlin, joint tenants | 15,159 |
| | |

| <u>Limited Partners</u> | Number of Units |
|---|-----------------|
| Turner Harshaw | 1,132 |
| Edwin Hession & Cathleen Hession, joint tenants | 11,116 |
| Highland Associates Limited Partnership | 69,039 |
| Andrew Holder | 97 |
| Ruth Holder | 2,612 |
| Robert W. Holman, Jr. Homan Family Trust | 1,048 |
| Robert W. Holman, Jr. Homan Family Trust | 149,165 |
| Holman/Shidler Investment Corporation | 14,351 |
| Holman/Shidler Investment Corporation | 7,728 |
| Robert S. Hood Living Trust, dated 1/9/90 & amended 12/16/96, Robert S. Hood Trustee | 3,591 |
| Howard Trust, dated 4/30/79, Howard F. Sklar Trustee | 653 |
| Steven B. Hoyt | 150,000 |
| Jerry Hymowitz | 307 |
| Karen L. Hymowitz | 154 |
| IBS Delaware Partners L.P. | 2,708 |
| Seymour Israel | 15,016 |
| Frederick K. Ito, Trustee U/A DTD 9/9/98 FBO the Frederick K. Ito Trust | 1,940 |
| Frederick K. Ito & June Y. I. Ito, Trustees U/A DTD 9/9/98 FBO the June Y. I. Ito Trust | 1,940 |

| Limited Partners | Number of Units |
|---|-----------------|
| J. P. Trusts LLC | 35,957 |
| Michael W. Jenkins | 460 |
| Jernie Holdings Corp. | 180,499 |
| Joan R. Krieger, Trustee of the Joan R. Krieger Revocable Trust DTD 10/21/97 | 15,184 |
| John E. De B Blockey, Trustee of the John E. De B Blockey Trust | 8,653 |
| Jane Terrell Johnson | 3,538 |
| Jeffery E. Johnson | 809 |
| Johnson Living Trust, dated 2/18/83, H. Stanton & Carol A. Johnson Trustees | 1,078 |
| Thomas Johnson, Jr. & Sandra L. Johnson, tenants in the entirety | 2,142 |
| Martha O'Brien Jones | 665 |
| Charles Mark Jordan | 57 |
| Mary Terrell Joseph | 837 |
| Nourhan Kailian | 2,183 |
| H. L. Kaltenbacher, P. P. Kaltenbacher & J. K. Carr, Trustees of the Joseph C. Kaltenbacher Credit Shelter Trust | 1,440 |
| Sarah Katz | 307 |
| Carol F. Kaufman | 166 |
| KEP LLC, a Michigan limited liability company | 98,626 |
| Peter Kepic | 9,261 |
| Jack Kindler | 1,440 |

| Limited Partners | Number of Units |
|--|-----------------|
| Kirshner Family Trust #1, dated 4/8/76, Berton & Barbara Kirshner Trustees | 29,558 |
| Kirshner Trust #4 FBO Todd Kirshner, dated 12/30/76, Berton Kirshner Trustee | 20,258 |
| Arthur Kligman | 307 |
| William L. Kreiger, Jr. | 3,374 |
| Babette Kulka | 330 |
| Jack H. Kulka | 330 |
| Paul T. Lambert | 32,470 |
| Paul T. Lambert | 7,346 |
| Chester A. Latcham & Co. | 1,793 |
| Constance Lazarus | 417,961 |
| Jerome Lazarus | 18,653 |
| Susan Lebow | 740 |
| Arron Leifer | 4,801 |
| Leslie A. Rubin Ltd | 4,048 |
| L. P. Family Group LLC | 102,249 |
| Duane Lund | 617 |
| Barbara Lusen | 307 |
| William J. Mallen Trust, dated 4/29/94, William J. Mallen Trustee | 8,016 |
| Stephen Mann | 17 |
| Manor LLC | 80,556 |
| R. Craig Martin | 754 |

| Limited Partners | Number of Units |
|--|-----------------|
| J. Stanley Mattison | 79 |
| Henry E. Mawicke | 636 |
| Richard McClintock | 623 |
| McElroy Management Inc. | 5,478 |
| Eileen Millar | 3,072 |
| Linda Miller | 2,000 |
| Lila Atkins Mulkey | 7,327 |
| Peter Murphy | 56,184 |
| Anthony Muscatello | 81,654 |
| Ignatius Musti | 1,508 |
| New Land Associates Limited Partnership | 1,664 |
| Kris Nielsen | 178 |
| North Star Associates Limited Partnership | 19,333 |
| George F. Obrecht | 5,289 |
| Paul F. Obrecht | 4,455 |
| Richard F. Obrecht | 5,289 |
| Thomas F. Obrecht | 5,289 |
| Catherine A. O'Brien | 832 |
| Lee O'Brien, Trustee of the Martha J. Harbison Testamentary Trust FBO Christopher C. O'Brien | 666 |
| Martha E. O'Brien | 832 |
| Patricia A. O'Brien | 6,387 |
| | |

| Limited Partners | Number of Units |
|--|-----------------|
| Peter O'Connor | 56,844 |
| Steve Ohren | 33,366 |
| Princeton South at Lawrenceville One, a New Jersey limited partnership | 4,265 |
| P & D Partners L.P. | 1,440 |
| Peegee L.P. | 4,817 |
| Partridge Road Associates Limited Partnership | 2,751 |
| Sybil T. Patten | 1,816 |
| Lawrence Peters | 960 |
| Jeffrey Pion | 2,879 |
| Pipkin Family Trust, dated 10/6/89, Chester & Janice Pipkin Trustees | 3,140 |
| Peter M. Polow | 557 |
| Keith J. Pomeroy, Trustee of Keigh J. Pomeroy Revocable Trust Agreement DTD 12/13/76 as amended $\&$ restated 06/28/95 | 104,954 |
| Princeton South at Lawrenceville LLC | 4,692 |
| Abraham Punia, individually and to the admission of Abraham Punia | 307 |
| R. E. A. Associates | 8,908 |
| Marilyn Rangel IRA, dated 02/05/86, Custodian Smith Barney Shearson | 969 |
| Richard Rapp | 23 |
| RBZ LLC, a Michigan limited liability company | 155 |

| Limited Partners | Number of Units |
|--|-----------------|
| Jack F. Ream | 1,071 |
| Seymour D. Reich | 154 |
| James C. Reynolds | 2,569 |
| James C. Reynolds | 37,715 |
| Andre G. Richard | 1,508 |
| RJB Ford City Limited Partnership, an Illinois limited partnership | 158,438 |
| RJB II Limited Partnership, an Illinois limited partnership | 40,788 |
| Rebecca S. Roberts | 8,308 |
| James Sage | 2,156 |
| James R. Sage | 3,364 |
| Kathleen Sage | 50 |
| Wilton Wade Sample | 5,449 |
| Debbie B. Schneeman | 740 |
| Jane Schulak | 2,690 |
| Norma A. Schulze | 307 |
| Sciport Discovery Center | 30 |
| Sealy Professional Drive LLC | 2,906 |
| Sealy Unitholder LLC | 31,552 |
| Sealy & Company Inc. | 37,119 |
| Sealy Florida Inc. | 675 |
| Mark P. Sealy | 8,451 |
| Sealy Real Estate Services Inc. | 148,478 |

| Limited Partners | Number of Units |
|--|-----------------|
| Scott P. Sealy | 40,902 |
| Shadeland Associates Limited Partnership | 42,976 |
| Sam Shamie, Trustee of the Sam Shamie Trust Agreement dated March 16 1978 as restated November 16 1993 | 400,000 |
| Garrett E. Sheehan | 513 |
| Shidler Equities L.P. | 37,378 |
| Shidler Equities L.P. | 217,163 |
| Jay H. Shidler | 63,604 |
| Jay H. Shidler | 4,416 |
| Jay H. Shidler & Wallette A. Shidler, tenants in the entirety | 1,223 |
| D. W. Sivers Co. | 12,875 |
| D. W. Sivers Co. | 11,390 |
| Dennis W. Sivers | 26,920 |
| Dennis W. Sivers | 716 |
| Sivers Family Real Property Limited Liability Company | 11,447 |
| Sivers Family Real Property Limited Liability Company | 615 |
| Sivers Investment Partnership | 266,361 |
| Sivers Investment Partnership | 17,139 |
| Estate of Albert Sklar, Miriam M. Sklar Executrix | 3,912 |
| Michael B. Slade | 2,829 |
| | |

| Limited Partners | Number of Units |
|---|-----------------|
| Ellen Margaret Smith | 1,000 |
| Joseph Edward Smith | 1,000 |
| Kevin Smith | 10,571 |
| Olivia Jane Smith | 1,000 |
| Arnold R. Sollar, Trustee for the Dorothy Sollar Residuary Trust | 307 |
| Spencer and Company | 154 |
| SPM Industrial LLC | 5,262 |
| SRS Partnership | 2,142 |
| Robert Stein, Trustee U/A DTD 5-21-96 FBO Robert Stein | 63,630 |
| S. Larry Stein, Trustee under Revocable Trust Agreement DTD 9/22/99, S. Larry Stein Grantor | 63,630 |
| Sterling Alsip Trust, dated August 1, 1989, Donald W. Schaumberger Trustee | 794 |
| Sterling Family Trust, dated 3/27/80, Donald & Valerie A. Sterling Trustees | 3,559 |
| Jonathan Stott | 80,026 |
| Victor Strauss | 77 |
| Catherine O'Brien Sturgis | 666 |
| Mitchell Sussman | 410 |
| Swift Terminal Properties | 183,158 |
| Donald C. Thompson, Trustee U/A DTD 12/31/98 FBO Donald C. Thompson Revocable Family Trust | 39,243 |

| Limited Partners | Number of Units |
|---|-----------------|
| Michael T. Tomasz, Trustee of the Michael T. Tomasz Trust U/A DTD 02-05-90 | 36,033 |
| Barry L. Tracey | 2,142 |
| William S. Tyrrell | 2,906 |
| Burton S. Ury | 9,072 |
| James J. Warfield | 330 |
| Phyllis M. Warsaw Living Trust, Phyllis M. Warsaw Trustee | 16,540 |
| Wendel C. Sivers Marital Trust, U W D 02/20/81 Dennis W. Sivers & G. Burke Mims Co-Trustees | 13,385 |
| Wendell C. Sivers Marital Trust, U W D 02/20/81 Dennis W. Sivers & G. Burke Mims Co-Trustees | 635 |
| Wilson Management Company LLC | 35,787 |
| Elmer H. Wingate, Jr. | 1,688 |
| Ralph G. Woodley, Trustee under Revocable Trust Agreement DTD 9/27/89 | 16,319 |
| Worlds Fair Partners Limited Partnership | 1,664 |
| WSW 1998 Exchange Fund L.P. | 32,000 |
| Sam L. Yaker, Trustee of the Sam L. Yaker Revocable Trust Agreement DTD 02/14/1984 | 37,870 |
| Johannson Yap | 1,680 |
| Richard H. Zimmerman, Trustee of the Richard H. Zimmerman Living Trust dated Oct 15 1990 as amended | 28,988 |

| Limited Partners | Number of Units |
|--|-----------------|
| | |
| Gerald & Sharon Zuckerman, joint tenants | 615 |

L. Gary Waller and Nancy R. Waller, JTWROS 37,587

UNSECURED TERM LOAN AGREEMENT

DATED AS OF AUGUST 1, 2005

AMONG

FIRST INDUSTRIAL, L.P., AS BORROWER

FIRST INDUSTRIAL REALTY TRUST, INC.,

AS GENERAL PARTNER AND GUARANTOR

THE LENDERS

AND

JPMORGAN CHASE BANK, N.A.,

AS ADMINISTRATIVE AGENT

AND

JPMORGAN SECURITIES INC.

AS LEAD ARRANGER AND SOLE BOOK RUNNER

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UNSECURED TERM LOAN AGREEMENT

THIS UNSECURED TERM LOAN AGREEMENT is entered into as of August 1, 2005 by and among the following:

FIRST INDUSTRIAL, L.P., a Delaware limited partnership having its principal place of business at 311 South Wacker Drive, Suite 4000, Chicago, Illinois 60606 ("Borrower"), the sole general partner of which is First Industrial Realty Trust, Inc., a Maryland corporation;

FIRST INDUSTRIAL REALTY TRUST, INC., a Maryland corporation that is qualified as a real estate investment trust whose principal place of business is 311 South Wacker Drive, Suite 4000, Chicago, Illinois 60606 ("General Partner");

JP MORGAN CHASE BANK, N.A. ("JPMCB"), a national bank organized under the laws of the United States of America having an office at 1 Bank One Plaza, Chicago, Illinois 60670 as Administrative Agent ("Administrative Agent") for the Lenders (as defined below); and

Those Lenders identified on the signature pages hereto.

RECITALS

- A. Borrower is primarily engaged in the business of acquiring, developing, owning and operating bulk warehouse and light industrial properties.
- B. Borrower has requested that Lenders provide a non-revolving bridge loan in the amount of \$150,000,000 to provide interim financing for property acquisitions and closing costs.
- C. General Partner is fully liable for the obligations of Borrower hereunder by virtue of its status as the sole general partner of Borrower and as guarantor under the Guaranty.

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

Article I.

DEFINITIONS AND ACCOUNTING TERMS

1.1. <u>Definitions</u>. As used in this Agreement, the following terms have the meanings set forth below:

"Absolute Interest Period" means, with respect to a Competitive Bid Loan made at an Absolute Rate, a period of up to 180 days as requested by Borrower in a Competitive Bid Quote Request and confirmed by a Lender in a Competitive Bid Quote but in no event extending beyond the Maturity Date. If an Absolute Interest Period would end on a day which is not a Business Day, such Absolute Interest Period shall end on the next succeeding Business Day.

"Absolute Rate" means a fixed rate of interest (rounded to the nearest 1/100 of 1%) for an Absolute Interest Period with respect to a Competitive Bid Loan offered by a Lender and accepted by the Borrower at such rate under Section 2.16.

- "Adjusted EBITDA" means for any Person the sum of EBITDA for such Person and such Person's reported corporate overhead for itself and its Subsidiaries; provided that "Adjusted EBITDA" shall not include overhead related to specific properties.
- "Adjusted LIBOR Rate" means, with respect to a LIBOR Advance for the relevant LIBOR Interest Period, the sum of (i) the quotient of (a) the Base LIBOR Rate applicable to such LIBOR Interest Period, divided by (b) one minus the Reserve Requirement (expressed as a decimal) applicable to such LIBOR Interest Period, plus, (ii) in the case of ratable LIBOR Advances, the LIBOR Applicable Margin in effect from time to time during such LIBOR Interest Period, or in the case of LIBOR Advances made as Competitive Bid Loans, the Competitive LIBOR Margin established in the Competitive Bid Quote applicable to such Competitive Bid Loan.
- "Adjusted Prime Rate" means a floating interest rate equal to the Prime Rate plus Prime Applicable Margin changing when and as the Prime Rate and Prime Applicable Margin changes.
 - "Adjusted Prime Rate Advance" means an Advance that bears interest at the Adjusted Prime Rate.
- "Administrative Agent" means JPMorgan Chase Bank, N.A., in its capacity as contractual representative of the Lenders pursuant to Article XII, and not in its individual capacity as a Lender, and any successor Agent appointed pursuant to Article XII.
- "Advance" means a borrowing hereunder, (i) disbursed by the Lenders on the same Borrowing Date, or (ii) converted or continued by the Lenders on the same date of conversion or continuation, consisting, in either case, of the aggregate amount of the several Loans of the same type and, in the case of LIBOR Loans, for the same Interest Period. The term "Advance" shall include Swingline Loans and Competitive Bid Loans unless otherwise expressly provided.
- "Affiliate" means any Person directly or indirectly controlling, controlled by or under direct or indirect common control with any other Person. A Person shall be deemed to control another Person if the controlling Person owns ten percent (10%) or more of any class of voting securities of the controlled Person or possesses, directly or indirectly, the power to direct or cause the direction of the management or policies of the controlled Person, whether through ownership of stock, by contract or otherwise.
 - "Aggregate Commitment" means, as of any date, the sum of all of the Lenders' then-current Commitments, which shall be \$150,000,000.
 - "Agreement" means this Unsecured Term Loan Agreement and all amendments, modifications and supplements hereto.
 - "Agreement Execution Date" shall mean August 1, 2005, the date on which all of the parties hereto have executed this Agreement.
- "Allocated Facility Amount" means, at any time, the sum of all then outstanding Advances (including all Swingline Loans and Competitive Bid Loans), and the then outstanding Facility Letter of Credit Obligations.

- "Applicable Cap Rate" means 8.5%.
- "Applicable Margin" means the applicable margins set forth in the table in Section 2.6 used in calculating the interest rate applicable to the various types of Advances, which shall vary from time to time in accordance with the long term, senior unsecured debt ratings of Borrower and General Partner in the manner set forth in Section 2.6.
- "Approved Fund" means any Fund that is administered or managed by (a) a Lender, (b) an Affiliate of a Lender or (c) an entity or an Affiliate of an entity that administers or manages a Lender.
 - "Arranger" means JPMorgan Securities Inc.
- "Base LIBOR Rate" means, with respect to a LIBOR Advance for the relevant Interest Period, the applicable British Bankers' Association LIBOR rate for deposits in U.S. dollars as reported by any generally recognized financial information service as of 11:00 a.m. (London time) two Business Days prior to the first day of such Interest Period, and having a maturity equal to such Interest Period, *provided* that, if no such British Bankers' Association LIBOR rate is available to the Agent, the applicable Base LIBOR Rate for the relevant Interest Period shall instead be the rate determined by the Agent to be the rate at which JPMCB or one of its Affiliate banks offers to place deposits in U.S. dollars with first-class banks in the London interbank market at approximately 11:00 a.m. (London time) two Business Days prior to the first day of such Interest Period, in the approximate amount of JPMCB's relevant LIBOR Advance and having a maturity equal to such Interest Period.
 - "Borrower" means First Industrial, L.P., along with its permitted successors and assigns.
 - "Borrowing Date" means a Business Day on which an Advance is made to the Borrower.
 - "Borrowing Notice" is defined in Section 2.10(a) hereof.
- "Business Day" means a day, other than a Saturday, Sunday or holiday, on which banks are open for business in Chicago, Illinois and, where such term is used in reference to the selection or determination of the Adjusted LIBOR Rate, in London, England.
- "<u>Capital Stock</u>" means any and all shares, interests, participations or other equivalents (however designated) of capital stock of a corporation, any and all equivalent ownership interests in a Person which is not a corporation and any and all warrants or options to purchase any of the foregoing.
- "Cash Equivalents" shall mean (i) short-term obligations of, or fully guaranteed by, the United States of America, (ii) commercial paper rated A-1 or better by Standard and Poor's Corporation or P-1 or better by Moody's Investors Service, Inc., or (iii) certificates of deposit issued by and time deposits with commercial banks (whether domestic or foreign) having capital and surplus in excess of \$100,000,000; provided in each case that the same provides for payment of both principal and interest (and not principal alone or interest alone) and is not subject to any contingency regarding the payment of principal or interest.

"Code" means the Internal Revenue Code of 1986 as amended from time to time, or any replacement or successor statute, and the regulations promulgated thereunder from time to time.

"Commitment" means the obligation of each Lender, subject to the terms and conditions of this Agreement and in reliance upon the representations and warranties herein, to make Advances not exceeding in the aggregate the amount set forth on its signature page, or the amount stated in any subsequent amendment hereto.

"Competitive Bid Borrowing Notice" is defined in Section 2.16(f).

"Competitive Bid Lender" means a Lender which has a Competitive Bid Loan outstanding.

"Competitive Bid Loan" is a Loan made pursuant to Section 2.16 hereof.

"Competitive Bid Note" means the promissory note payable to the order of each Lender in the form attached hereto as Exhibit B-2 to be used to evidence any Competitive Bid Loans which such Lender elects to make (collectively, the "Competitive Bid Notes").

"Competitive Bid Quote" means a response submitted by a Lender to the Administrative Agent with respect to a Competitive Bid Quote Request in the form attached as Exhibit C-3.

"Competitive Bid Quote Request" means a written request from Borrower to Administrative Agent in the form attached as Exhibit C-1.

"Competitive LIBOR Margin" means, with respect to any Competitive Bid Loan for a LIBOR Interest Period, the percentage established in the applicable Competitive Bid Quote which is to be used to determine the interest rate applicable to such Competitive Bid Loan.

"Consolidated Operating Partnership" means the Borrower, the General Partner and any other subsidiary partnerships or entities of either of them which are required under GAAP to be consolidated with the Borrower and the General Partner for financial reporting purposes.

"Consolidated Secured Debt" means as of any date of determination, the sum of (a) the aggregate principal amount of all Indebtedness of the Consolidated Operating Partnership outstanding at such date which is secured by a Lien on any asset or Capital Stock of Consolidated Operating Partnership, including without limitation loans secured by mortgages, stock, or partnership interests, but excluding Defeased Debt and (b) the amount by which the aggregate principal amount of all Indebtedness of the Subsidiaries of the Borrower or General Partner outstanding at such date exceeds \$5,000,000, without duplication of any Indebtedness included under clause (a).

"Consolidated Senior Unsecured Debt" means as of any date of determination, the aggregate principal amount of all Indebtedness of the Consolidated Operating Partnership outstanding at such date other than (a) Indebtedness which is contractually subordinated to the Indebtedness of the Consolidated Operating Partnership under the Loan Documents on terms acceptable to the Administrative Agent and (b) that portion of Consolidated Secured Debt described in clause (a) of that definition.

"Consolidated Total Indebtedness" means as of any date of determination, all Indebtedness of the Consolidated Operating Partnership outstanding at such date, determined on a consolidated basis in accordance with GAAP, after eliminating intercompany items; provided that for purposes of defining "Consolidated Total Indebtedness" the term "Indebtedness" shall not include the short term debt (e.g. accounts payable, short term expenses) of Borrower or General Partner or Defeased Debt.

"Controlled Group" means all members of a controlled group of corporations and all trades or businesses (whether or not incorporated) under common control which, together with all or any of the entities in the Consolidated Operating Partnership, are treated as a single employer under Sections 414(b) or 414(c) of the Code.

"Debt Service" means for any period, (a) Interest Expense for such period <u>plus</u> (b) the aggregate amount of regularly scheduled principal payments of Indebtedness (excluding optional prepayments and balloon principal payments due on maturity in respect of any Indebtedness) required to be made during such period by the Borrower, or any of its consolidated Subsidiaries <u>plus</u> (c) a percentage of all such regularly scheduled principal payments required to be made during such period by any Investment Affiliate on Indebtedness (excluding optional prepayments and balloon principal payments due on maturity in respect of any Indebtedness) taken into account in calculating Interest Expense, equal to the greater of (x) the percentage of the principal amount of such Indebtedness for which the Borrower or any consolidated Subsidiary is liable and (y) the percentage ownership interest in such Investment Affiliate held by the Borrower and any consolidated Subsidiaries, in the aggregate, without duplication.

"Default" means an event which, with notice or lapse of time or both, would become an Event of Default.

"Default Rate" means with respect to any Advance, a rate equal to the interest rate applicable to such Advance plus three percent (3%) per annum.

"<u>Defaulting Lender</u>" means any Lender which fails or refuses to perform its obligations under this Agreement within the time period specified for performance of such obligation, or, if no time frame is specified, if such failure or refusal continues for a period of five Business Days after written notice from the Administrative Agent; <u>provided</u> that if such Lender cures such failure or refusal, such Lender shall cease to be a Defaulting Lender.

"<u>Defeased Debt</u>" means that portion of debt which has already been defeased by depositing collateral in the form of obligations supported by the credit of the United States government in such amounts as are required and permitted under the terms of the applicable loan documents.

"<u>Designated Lender</u>" means any Person who has been designated by a Lender to fund Competitive Bid Loans pursuant to a Designation Agreement in the form attached hereto as Exhibit K.

"Dollars" and "\$" mean United States Dollars.

"EBITDA" means, with respect to any Person, income before extraordinary items, without deduction of any losses related to initial offering costs of preferred stock which are written off due to the redemption of such preferred stock, and excluding any gains or losses from pay-off or retirement of debt and from sales of assets (unless they are the result of Borrower's Integrated Industrial Solutions activities, which primarily involve merchant development activities and land sales, as reported by the Borrower so long as the amount included in EBITDA from such activities does not exceed 20% of the total amount of EBITDA), as reported by such Person and its Subsidiaries on a consolidated basis in accordance with GAAP (reduced to eliminate any income from Investment Affiliates of such Person, any interest income and, with respect to the Consolidated Operating Partnership, any income from the assets used for Defeased Debt), plus Interest Expense, depreciation, amortization and income tax (if any) expense plus a percentage of such income (adjusted as described above) of any such Investment Affiliate equal to the allocable economic interest in such Investment Affiliate held by such Person and any Subsidiaries, in the aggregate (provided that no item of income or expense shall be included more than once in such calculation even if it falls within more than one of the foregoing categories).

"Effective Date" means each Borrowing Date and, if no Borrowing Date has occurred in the preceding calendar month, the first Business Day of each calendar month.

"Environmental Laws" means any and all Federal, state, local or municipal laws, rules, orders, regulations, statutes, ordinances, codes, decrees, requirements of any Governmental Authority having jurisdiction over the Borrower, its Subsidiaries or Investment Affiliates, or their respective assets, and regulating or imposing liability or standards of conduct concerning protection of human health or the environment, as now or may at any time hereafter be in effect, in each case to the extent the foregoing are applicable to the operations of the Borrower, any Investment Affiliate, or any Subsidiary or any of their respective assets or Properties.

"Equity Value" is defined in Section 10.10 hereof.

"ERISA" means the Employee Retirement Income Security Act of 1974, as amended, and regulations promulgated thereunder from time to time.

"Event of Default" means any event set forth in Article X hereof.

"Excluded Taxes" means, in the case of each Lender or applicable Lending Installation and the Agent, taxes imposed on its overall net income, and franchise taxes imposed on it, by (i) the jurisdiction under the laws of which such Lender or the Agent is incorporated or organized or (ii) the jurisdiction in which the Agent's or such Lender's principal executive office of such Lender's applicable Lending Installation is located.

"Extension Notice" is defined in Section 2.2 hereof.

"Facility" means the unsecured revolving credit facility made available pursuant to this Agreement.

"Facility Fee" and "Facility Fee Rate" are defined in Section 2.7(b).

"Facility Letter of Credit" means a Financial Letter of Credit or Performance Letter of Credit issued hereunder.

"Facility Letter of Credit Fee" is defined in Section 3.8.

"<u>Facility Letter of Credit Obligations</u>" means, as at the time of determination thereof, all liabilities, whether actual or contingent, of the Borrower with respect to Facility Letters of Credit, including the sum of (a) the Reimbursement Obligations and (b) the aggregate undrawn face amount of the then outstanding Facility Letters of Credit.

"Federal Funds Effective Rate" means, for any day, an interest rate per annum equal to the weighted average of the rates on overnight Federal funds transactions with members of the Federal Reserve System arranged by Federal funds brokers on such day, as published for such day (or, if such day is not a Business Day, for the immediately preceding Business Day) by the Federal Reserve Bank of New York, or, if such rate is not so published for any day which is a Business Day, the average of the quotations at approximately 10 a.m. (Chicago time) on such day on such transactions received by the Administrative Agent from three Federal funds brokers of recognized standing selected by the Administrative Agent in its sole discretion.

"FIMC" means First Industrial Mortgage Corporation, a Delaware corporation, and the sole general partner of the Mortgage Partnership. FIMC is a wholly-owned subsidiary of the General Partner.

"<u>Financial Letter of Credit</u>" means any standby Letter of Credit which represents an irrevocable obligation to the beneficiary on the part of the Issuing Bank (i) to repay money borrowed by or advanced to or for the account of the account party or (ii) to make any payment on account of any indebtedness undertaken by the account party, in the event the account party fails to fulfill its obligation to the beneficiary.

"<u>Financing Partnership</u>" means First Industrial Financing Partnership, L.P., a Delaware limited partnership. Borrower and General Partner, either directly or indirectly, collectively own 100% of the partnership interests of the Financing Partnership.

"Fitch" means Fitch, Inc.

"Fund" means any Person (other than a natural person) that is (or will be) engaged in making, purchasing, holding or otherwise investing in commercial loans and similar extensions of credit in the ordinary course of its business.

"<u>Funded Percentage</u>" means, with respect to any Lender at any time, a percentage equal to a fraction the numerator of which is the amount of the Aggregate Commitment actually disbursed and outstanding to Borrower by such Lender at such time, and the denominator of which is the total amount of the Aggregate Commitment disbursed and outstanding to Borrower by all of the Lenders at such time.

"Funds From Operations" for any period means GAAP net income, as adjusted by (i) adding back any losses related to initial offering costs of preferred stock which are written off due to the redemption of such preferred stock, (ii) excluding gains and losses from property sales

(unless they are the result of Borrower's Integrated Industrial Solutions activities, which primarily involve merchant development activities and land sales, as reported by the Borrower), debt restructurings and property write-downs and adjusted for the non-cash effect of straight-lining of rents, (iii) straight-lining various ordinary operating expenses which are payable less frequently than monthly (e.g., real estate taxes), and (iv) adding back depreciation, amortization and all non-cash items. Annualized Funds From Operations for any Person will be calculated by annualizing actual Funds From Operations for the most recently ended fiscal quarter. In calculating Funds From Operations, no deduction shall be made from net income for closing costs and other one-time charges associated with the formation and capitalization of such Person.

"GAAP" means generally accepted accounting principles in the United States of America consistent with those utilized in preparing the audited financial statements of the Borrower required hereunder.

"General Partner" means First Industrial Realty Trust, Inc., a Maryland corporation that is listed on the New York Stock Exchange and is qualified as a real estate investment trust. General Partner is the sole general partner of Borrower.

"Governmental Authority" means any nation or government, any state or other political subdivision thereof and any entity exercising executive, legislative, judicial, regulatory or administrative functions of or pertaining to government.

"Gross Revenues" means total revenues, calculated in accordance with GAAP.

"Guarantee Obligation" means as to any Person (the "guaranteeing person"), any obligation (determined without duplication) of (a) the guaranteeing person or (b) another Person (including, without limitation, any bank under any letter of credit) to induce the creation of which the guaranteeing person has issued a reimbursement, counter indemnity or similar obligation, in either case guaranteeing or in effect guaranteeing any Indebtedness, leases, dividends or other obligations (the "primary obligations") of any other third Person (the "primary obligor") in any manner, whether directly or indirectly, including, without limitation, any obligation of the guaranteeing person, whether or not contingent, (i) to purchase any such primary obligation or any property constituting direct or indirect security therefor, (ii) to advance or supply funds (1) for the purchase or payment of any such primary obligation or (2) to maintain working capital or equity capital of the primary obligor or otherwise to maintain the net worth or solvency of the primary obligor, (iii) to purchase property, securities or services primarily for the purpose of assuring the owner of any such primary obligation of the ability of the primary obligor to make payment of such primary obligation or (iv) otherwise to assure or hold harmless the owner of any such primary obligation against loss in respect thereof; provided, however, that the term Guarantee Obligation shall not include endorsements of instruments for deposit or collection in the ordinary course of business. The amount of any Guarantee Obligation of any guaranteeing person shall be deemed to be the maximum stated amount of the primary obligation relating to such Guarantee Obligation (or, if less, the maximum stated liability set forth in the instrument embodying such Guarantee Obligation), provided, that in the absence of any such stated amount or stated liability, the amount of such Guarantee Obligation shall be such guaranteeing person's maximum reasonably anticipated liability in respec

"Guaranty" means the Guaranty executed by the General Partner in the form attached hereto as Exhibit D.

"Implied Capitalization Value" means for any Person as of any date, the sum of (i) the quotient of (x) the Adjusted EBITDA for such Person during the most recent four fiscal quarters (which Adjusted EBITDA shall exclude any Adjusted EBITDA attributable to all assets under development or Rollover Projects, and which Adjusted EBITDA attributable to each Project which was formerly a Rollover Project shall not be less than zero), and (v) the Applicable Cap Rate, plus (ii) an amount equal to fifty percent (50%) of the then current book value of each asset under development under GAAP other than 100% Preleased Assets Under Development, plus (iii) an amount equal to one hundred percent (100%) of the then-current book value of each 100% Preleased Asset Under Development, provided that in no event shall the aggregate amount added to Implied Capitalization Value pursuant to clauses (ii) and (iii) exceed ten percent (10%) of the Implied Capitalization Value, plus (iv) with respect to each Rollover Project, an amount equal to the greater of (A) 50% of the thencurrent book value, determined in accordance with GAAP, of such Rollover Project, and (B) the amount determined by dividing the Property Operating Income for such Rollover Project for the most recent four fiscal quarters by the Applicable Cap Rate (provided that the Rollover Projects shall at no time comprise more than 10% of Implied Capitalization Value), plus (v) an amount equal to 100% of unrestricted cash and unrestricted cash equivalents, including any cash on deposit with a qualified intermediary with respect to a deferred tax-free exchange (and specifically excluding any cash or cash equivalents being used to support Defeased Debt), plus (vi) an amount equal to 100% of the then-current book value, determined in accordance with GAAP, of all first mortgage receivables on income producing commercial properties, provided that in no event shall the aggregate amount added to Implied Capitalization Value pursuant to this clause (vi) exceed ten percent (10%) of Implied Capitalization Value. For purposes of computing the Implied Capitalization Value, (A) Adjusted EBITDA may be increased from quarter to quarter by the amount of net cash flow from new leases of space at the Properties approved by Administrative Agent (where such net cash flow has not then been included in EBITDA) which have a minimum term of one year and (B) Properties which either (i) were acquired during the most recent four fiscal quarters and/or (ii) were previously assets under development under GAAP but which have been completed during such four quarter period and have at least some tenants in possession of the respective leased spaces and conducting business operations therein each will be included in the calculation of Implied Capitalization Value using pro forma EBITDA for such four quarter period, so long as a "new acquisition/opening summary" form is submitted to, and approved by, Administrative Agent for each new acquisition or newly-opened Property during such four quarter period.

"Indebtedness" of any Person at any date means without duplication, (a) all indebtedness of such Person for borrowed money, (b) all obligations of such Person for the deferred purchase price of property or services (other than current trade liabilities and other accounts payable, and accrued expenses incurred in the ordinary course of business and payable in accordance with customary practices), to the extent such obligations constitute indebtedness for the purposes of GAAP, (c) any other indebtedness of such Person which is evidenced by a note, bond, debenture or similar instrument, (d) all obligations of such Person under financing leases and capital leases,

(e) all obligations of such Person in respect of acceptances issued or created for the account of such Person, (f) all Guarantee Obligations of such Person (excluding in any calculation of consolidated Indebtedness of the Consolidated Operating Partnership, Guarantee Obligations of

any member of the Consolidated Operating Partnership in respect of primary obligations of any other member of the Consolidated Operating Partnership), (g) all reimbursement obligations of such Person for letters of credit and other contingent liabilities, (h) Net Mark-to-Market Exposure under Rate Management Transactions, (i) Rate Management Obligations, (j) all liabilities secured by any lien (other than liens for taxes not yet due and payable) on any property owned by such Person even though such Person has not assumed or otherwise become liable for the payment thereof, (k) any repurchase obligation or liability of such Person or any of its Subsidiaries with respect to accounts or notes receivable sold by such Person or any of its Subsidiaries, and (l) such Person's pro rata share of debt in Investment Affiliates and any loans where such Person is liable as a general partner.

"Insolvency" means insolvency as defined in the United States Bankruptcy Code, as amended. "Insolvent" when used with respect to a Person, shall refer to a Person who satisfies the definition of Insolvency.

"Interest Expense" means all interest expense of the Consolidated Operating Partnership determined in accordance with GAAP <u>plus</u> (i) capitalized interest not covered by an interest reserve from a loan facility, <u>plus</u> (ii) the allocable portion (based on liability) of any accrued or paid interest incurred on any obligation for which the Consolidated Operating Partnership is wholly or partially liable under repayment, interest carry, or performance guarantees, or other relevant liabilities, <u>plus</u> (iii) the allocable percentage of any accrued or paid interest incurred on any Indebtedness of any Investment Affiliate, whether recourse or non-recourse, equal to the applicable economic interest in such Investment Affiliate held by the Consolidated Operating Partnership, in the aggregate, provided that no expense shall be included more than once in such calculation even if it falls within more than one of the foregoing categories; provided, however, that "Interest Expense" shall not include interest on the loans after they became Defeased Debt.

"Interest Period" means either an Absolute Interest Period or a LIBOR Interest Period.

"Investment Affiliate" means any Person in which the Consolidated Operating Partnership, directly or indirectly, has an ownership interest, whose financial results are not consolidated under GAAP with the financial results of the Consolidated Operating Partnership on the consolidated financial statements of the Consolidated Operating Partnership.

"Invitation for Competitive Bid Quotes" means a written notice to the Lenders from the Administrative Agent with respect to a Competitive Bid Quote Request in the form attached as Exhibit C-2 hereto.

"Issuance Date" is defined in Section 3.4(a)(3).

"Issuance Notice" is defined in Section 3.4(c).

"Issuing Bank" means, with respect to each Facility Letter of Credit, the Lender which issues such Facility Letter of Credit. JPMCB shall be the sole Issuing Bank.

"JPMCB" means JPMorgan Chase Bank, N.A.

"Lenders" means, collectively, JPMCB, and the other Persons executing this Agreement in such capacity, or any Person which subsequently executes and delivers any amendment hereto in such capacity and each of their respective permitted successors and assigns. Where reference is made to "the Lenders" in any Loan Document it shall be read to mean "all of the Lenders".

"Lending Installation" means any U.S. office of any Lender authorized to make loans similar to the Advances described herein.

"<u>Letter of Credit</u>" of a Person means a letter of credit or similar instrument which is issued upon the application of such Person or upon which such Person is an account party or for which such Person is in any way liable.

"Letter of Credit Collateral Account" is defined in Section 3.9.

"Letter of Credit Request" is defined in Section 3.4(a).

"<u>LIBOR Advance</u>" means an Advance that bears interest at the Adjusted LIBOR Rate, whether a ratable Advance based on the LIBOR Applicable Margin or a Competitive Bid Loan based on a Competitive LIBOR Margin.

"LIBOR Applicable Margin" means, as of any date with respect to any LIBOR Advance, the Applicable Margin in effect for such LIBOR Advance as determined in accordance with Section 2.6 hereof.

"<u>LIBOR Interest Period</u>" means, with respect to a LIBOR Advance, a period of one month or a period of less than one month, as selected in advance by the Borrower with the consent of the Administrative Agent and the Lenders.

"<u>Lien</u>" means any mortgage, pledge, security interest, encumbrance, lien or charge of any kind (including, without limitation, any conditional sale or other title retention agreement or lease in the nature thereof, any filing or agreement to file a financing statement as debtor under the Uniform Commercial Code on any property leased to any Person under a lease which is not in the nature of a conditional sale or title retention agreement, or any subordination agreement in favor of another Person).

"Loan" means, with respect to a Lender, such Lender's loan made pursuant to Article II (or any conversion or continuation thereof).

"Loan Documents" means this Agreement, the Notes, the Guaranty and any and all other agreements or instruments required and/or provided to Lenders hereunder or thereunder, as any of the foregoing may be amended from time to time.

"Market Value Net Worth" means at any time, the Implied Capitalization Value of a Person at such time minus the Indebtedness of such Person at such time.

"<u>Material Adverse Effect</u>" means, with respect to any matter, that such matter in the Required Lenders' good faith judgment may (x) materially and adversely affect the business, properties, condition or results of operations of the Consolidated Operating Partnership taken as

a whole, or (y) constitute a non-frivolous challenge to the validity or enforceability of any material provision of any Loan Document against any obligor party thereto.

"Material Adverse Financial Change" shall be deemed to have occurred if the Required Lenders, in their good faith judgment, determine that a material adverse financial change has occurred which could prevent timely repayment of any Advance hereunder or materially impair Borrower's ability to perform its obligations under any of the Loan Documents.

"Materials of Environmental Concern" means any gasoline or petroleum (including crude oil or any fraction thereof) or petroleum products or any hazardous or toxic substances, materials or wastes, defined or regulated as such in or under any Environmental Law, including, without limitation, asbestos, radon, polychlorinated biphenyls and urea-formaldehyde insulation.

"Maturity Date" means September 15, 2005, or such earlier date on which the principal balance of the Facility and all other sums due in connection with the Facility shall be due as a result of the acceleration of the Facility.

"Monetary Default" means any Default involving Borrower's failure to pay any of the Obligations when due.

"Moody's" means Moody's Investors Service, Inc. and its successors.

"Mortgage Partnership" means First Industrial Mortgage L.P., a Delaware limited partnership. FIMC is the sole general partner of the Mortgage Partnership and Borrower is the sole limited partner.

"Net Mark-to-Market Exposure" of a Person means, as of any date of determination, the excess (if any) of all unrealized losses over all unrealized profits of such Person arising from Rate Management Transactions. "Unrealized losses" means the fair market value of the cost to such Person of unwinding such Rate Management Transaction as of the date of determination (assuming the Rate Management Transaction were to be terminated as of that date), and "unrealized profits" means the fair market value of the gain to such Person of unwinding such Rate Management Transaction as of the date of determination (assuming such Rate Management Transaction were to be terminated as of that date).

"Note" means the promissory note payable to the order of each Lender in the amount of such Lender's maximum Commitment in the form attached hereto as Exhibit B-1 (collectively, the "Notes").

"Obligations" means the Advances, the Facility Letter of Credit Obligations and all accrued and unpaid fees and all other obligations of Borrower to the Administrative Agent or any or all of the Lenders arising under this Agreement or any of the other Loan Documents.

"100% Preleased Assets Under Development" means Preleased Assets Under Development which have one hundred percent (100%) of its projected total rentable area leased at market rates to third party tenants similar to those at Borrower's other properties.

"Other Taxes" has the meaning set forth in Section 4.5(ii).

- "Payment Date" means the last Business Day of each calendar month.
- "Participants" is defined in Section 13.2.1 hereof.
- "PBGC" means the Pension Benefit Guaranty Corporation or any entity succeeding to any or all of its functions under ERISA.
- "Percentage" means, with respect to each Lender, the applicable percentage of the then-current Aggregate Commitment represented by such Lender's then-current Commitment.
- "<u>Performance Letter of Credit</u>" means any standby Letter of Credit which represents an irrevocable obligation to the beneficiary on the part of the Issuing Bank to make payment on account of any default by the account party in the performance of a nonfinancial or commercial obligation.
 - "Permitted Liens" are defined in Section 9.6 hereof.
- "Person" means an individual, a corporation, a limited or general partnership, an association, a joint venture or any other entity or organization, including a governmental or political subdivision or an agent or instrumentality thereof.
- "<u>Plan</u>" means an employee benefit plan as defined in Section 3(3) of ERISA, whether or not terminated, as to which the Borrower or any member of the Controlled Group may have any liability.
- "Preleased Assets Under Development" means, as of any date of determination, any Project which (i) is under construction and then treated as an asset under development under GAAP, and (ii) has, as of such date, at least fifty percent (50%) of its projected total rentable area leased at market rates to third party tenants similar to those at Borrower's other properties, both such land and improvements under construction to be valued for purposes of this Agreement at then-current book value, as determined in accordance with GAAP; provided, however, in no event shall Preleased Assets Under Development include any Project for more than 365 days from the date such Project is initially so designated under GAAP.
- "Presold Assets Under Development" means, as of any date of determination, any Project (i) which is treated as an asset under development under GAAP, (ii) which is located in the United States of America, and (iii) which has been presold under a binding purchase and sale agreement with an unaffiliated third party; provided, however, in no event shall any Project be included in such category of "Presold Assets Under Development" for more than three hundred sixty-five (365) days from the date such Project is initially so designated under GAAP.
- "Prime Applicable Margin" means the Applicable Margin in effect for an Adjusted Prime Rate Advance as determined in accordance with Section 2.6 hereof.
- "<u>Prime Rate</u>" means a rate per annum equal to the prime rate of interest announced by the Administrative Agent or its parent from time to time (which is not necessarily the lowest rate charged to any customer) changing when and as such prime rate changes.

"Project" means any real estate asset which is 100% owned by the Borrower or by any Wholly-Owned Subsidiary and which is operated as an industrial property.

"Property" means each parcel of real property owned or operated by the Borrower, any Subsidiary or Investment Affiliate.

"Property Operating Income" means, with respect to any Property, for any period, earnings from rental operations (computed in accordance with GAAP but without deduction for reserves) attributable to such Property <u>plus</u> depreciation, amortization and interest expense with respect to such Property for such period, and, if such period is less than a year, adjusted by straight lining various ordinary operating expenses which are payable less frequently than once during every such period (e.g. real estate taxes and insurance). The earnings from rental operations reported for the immediately preceding fiscal quarter shall be adjusted to include pro forma earnings (as substantiated to the satisfaction of the Administrative Agent) for an entire quarter for any Property acquired or placed in service during such fiscal quarter and to exclude earnings during such quarter from any property not owned as of the end of the quarter.

"Purchasers" is defined in Section 13.3.1 hereof.

"Purpose Credit" has the meaning ascribed to it in Regulation U of the Board of Governors of the Federal Reserve System.

"Qualified Officer" means, with respect to any entity, the chief financial officer, chief accounting officer or controller of such entity if it is a corporation or of such entity's general partner if it is a partnership.

"Rate Management Transaction" means any transaction (including an agreement with respect thereto) now existing or hereafter entered by the Borrower which is a rate swap, basis swap, forward rate transaction, commodity swap, commodity option, equity or equity index swap, equity or equity index option, interest rate option, foreign exchange transaction, cap transaction, floor transaction, collar transaction, forward transaction, currency swap transaction, cross-currency rate swap transaction, currency option or any other similar transaction (including any option with respect to any of these transactions) or any combination thereof, whether linked to one or more interest rates, foreign currencies, commodity prices, equity prices or other financial measures.

"Rate Management Obligations" of a Person means any and all obligations of such Person, whether absolute or contingent and howsoever and whensoever created, arising, evidenced or acquired (including all renewals, extensions and modifications thereof and substitutions therefor), under (i) any and all Rate Management Transactions, and (ii) any and all cancellations, buy backs, reversals, terminations or assignments of any Rate Management Transactions.

"Rate Option" means the Adjusted Prime Rate, the Adjusted LIBOR Rate or the Absolute Rate (only as applicable to Competitive Bid Loans). The Rate Option in effect on any date shall always be the Adjusted Prime Rate unless the Borrower has properly selected the Adjusted LIBOR Rate pursuant to Section 2.10 hereof or a Competitive Bid Loan pursuant to Section 2.16 hereof.

"<u>Rating Period</u>" means any period during the term of the Facility during which the Borrower's or General Partner's long-term, senior unsecured debt has been rated by at least two of S&P, Moody's, and Fitch and the lower of the highest two ratings is at least BBB- (S&P) or Baa3 (Moody's) or an equivalent rating from Fitch.

"Regulation D" means Regulation D of the Board of Governors of the Federal Reserve System as from time to time in effect and any successor or other regulation or official interpretation of said Board of Governors relating to reserve requirements applicable to member banks of the Federal Reserve System.

"Reimbursement Obligations" means at any time, the aggregate of the Obligations of the Borrower to the Lenders, the Issuing Bank and the Administrative Agent in respect of all unreimbursed payments or disbursements made by the Lenders, the Issuing Bank and the Administrative Agent under or in respect of the Facility Letters of Credit.

"Reportable Event" means a reportable event as defined in Section 4043 of ERISA and the regulations issued under such section, with respect to a Plan, excluding, however, such events as to which the PBGC by regulation waived the requirement of Section 4043(a) of ERISA that it be notified within 30 days of the occurrence of such event, provided that a failure to meet the minimum funding standard of Section 412 of the Code and of Section 302 of ERISA shall be a Reportable Event regardless of the issuance of any such waivers in accordance with either Section 4043(a) of ERISA or Section 412(d) of the Code.

"<u>Required Lenders</u>" means Lenders in the aggregate having at least 66 2/3% of the Aggregate Commitment or, if the Aggregate Commitment has been terminated, Lenders in the aggregate holding at least 66 2/3% of the aggregate unpaid principal amount of the outstanding Advances.

"Reserve Requirement" means, with respect to a LIBOR Interest Period, the maximum aggregate reserve requirement (including all basic, supplemental, marginal and other reserves) which is imposed under Regulation D on Eurocurrency liabilities.

"Revolving Credit Agreement" means that certain Third Amended and Restated Unsecured Revolving Credit Agreement dated as of June 11, 2004, as amended.

"Rollover Projects" means those Projects which, due to no or low occupancy at such Project, have a value, determined by dividing the Property Operating Income for such a Project for the most recent four fiscal quarters by the Applicable Cap Rate, of less than 50% of book value, provided that a Project shall no longer be treated as a Rollover Project after: (i) a period of six consecutive full fiscal quarters has elapsed since such Project was first included as a Rollover Project, or (ii) such Project has a value, determined by dividing the Property Operating Income for such Project for the most recent four fiscal quarters by the Applicable Cap Rate, of greater than 50% of book value.

"S&P" means Standard & Poor's Ratings Group and its successors.

"Senior Preferred Stock" means for any Person, any preferred stock issued by such Person which is not typical preferred stock but instead is both (i) redeemable by the holders

thereof on any fixed date or upon the occurrence of any event and (ii) as to payment of dividends or amounts on liquidation, either guaranteed by any direct or indirect subsidiary of such Person or secured by any property of such Person or any direct or indirect subsidiary of such Person.

"Subsidiary" means as to any Person, a corporation, partnership or other entity of which shares of stock or other ownership interests having ordinary voting power (other than stock or such other ownership interests having such power only by reason of the happening of a contingency) to elect a majority of the board of directors or other managers of such corporation, partnership or other entity are at the time owned, or the management of which is otherwise controlled, directly or indirectly through one or more intermediaries, or both, by such Person, and provided such corporation, partnership or other entity is consolidated with such Person for financial reporting purposes under GAAP.

"Swingline Advances" means, as of any date, collectively, all Swingline Loans then outstanding under this Facility.

"Swingline Commitment" means the obligation of the Swingline Lender to make Swingline Loans not exceeding \$5,000,000.

"Swingline Lender" shall mean JPMCB, in its capacity as a Lender.

"Swingline Loan" means a Loan made by the Swingline Lender under the special availability provisions described in Section 2.15 hereof.

"Taxes" means any and all present or future taxes, duties, levies, imposts, deductions, charges or withholdings, and any and all liabilities with respect to the foregoing, but excluding Excluded Taxes and Other Taxes.

"Total Liabilities" means all Indebtedness plus all other GAAP liabilities of the Borrower and its Subsidiaries.

"Transferee" is defined in Section 13.4 hereof.

"Unencumbered Asset" means any Project which as of any date of determination, (a) is not subject to any Liens other than Permitted Liens set forth in Sections 9.6(i) through 9.6(v), (b) is not subject to any agreement (including any agreement governing Indebtedness incurred in order to finance or refinance the acquisition of such asset) which prohibits or limits the ability of the Borrower, or its Wholly-Owned Subsidiaries, as the case may be, to create, incur, assume or suffer to exist any Lien upon any assets or Capital Stock of the Borrower, or any of its Wholly-Owned Subsidiaries, (c) is not subject to any agreement (including any agreement governing Indebtedness incurred in order to finance or refinance the acquisition of such asset) which entitles any Person to the benefit of any Lien (but not subject to any Liens other than Permitted Liens set forth in Sections 9.6(i) through 9.6(v)) on any assets or Capital Stock of the Borrower or any of its Wholly-Owned Subsidiaries or would entitle any Person to the benefit of any Lien (but excluding the Permitted Liens set forth in Sections 9.6(i) through 9.6(v)) on such assets or Capital Stock upon the occurrence of any contingency (including, without limitation, pursuant to an "equal and ratable" clause), (d) is not the subject of any material architectural/engineering issue, as evidenced by a certification of Borrower, and (e) is materially compliant with the

representations and warranties in Article VI below. Notwithstanding the foregoing, if any Project is a "Superfund" site under federal law or a site identified in writing by the jurisdiction in which such Project is located as having significant environmental contamination under applicable state law, Borrower shall so advise the Lenders in writing and the Required Lenders shall have the right to request from Borrower a current detailed environmental assessment (or one which is not more than two years old for Unencumbered Assets owned as of the Agreement Execution Date), and, if applicable, a written estimate of any remediation costs from a recognized environmental contractor and to exclude any such Project from Unencumbered Assets at their election. No Project of a Wholly-Owned Subsidiary shall be deemed to be unencumbered unless both such Project and all Capital Stock of such Wholly-Owned Subsidiary is unencumbered and neither such Wholly-Owned Subsidiary nor any other intervening Wholly-Owned Subsidiary between the Borrower and such Wholly-Owned Subsidiary has any Indebtedness for borrowed money (other than Indebtedness due to the Borrower).

"<u>Unimproved Land</u>" means land which constitutes a single tax parcel or separately platted lot and on which construction of an industrial building has not commenced.

"Value of Unencumbered Assets" means, as of any date, the sum of (a) the value of all Unencumbered Assets that are not assets under development under GAAP (determined in the manner set forth below), plus (b) any unrestricted cash, including any cash on deposit with a qualified intermediary with respect to a deferred tax-free exchange, plus (c) an amount equal to 100% of the then-current book value, determined in accordance with GAAP, of each first mortgage receivable secured by an income producing commercial property, provided that such first mortgage receivable is not subject to any Lien, plus (d) 100% of the then current book value of each Presold Asset Under Development that is also an Unencumbered Asset, plus (e) 100% of the then current book value of each 100% Preleased Asset Under Development that is also an Unencumbered Asset, plus (f) 50% of the then current book value of each other asset under development under GAAP that constitutes an Unencumbered Asset (provided that in no event shall the aggregate amount added to Value of Unencumbered Assets from the items forth in clauses (b), (c), (d), (e) and (f) shall not exceed 20% of the total Value of Unencumbered Assets), plus (g) with respect to each Rollover Project, an amount equal to the greater of (A) 50% of the then-current book value, determined in accordance with GAAP, of such Rollover Project, and (B) the amount determined by dividing the Property Operating Income for such Rollover Project for the most recent four fiscal quarters by the Applicable Cap Rate, (provided that the Rollover Projects shall at no time comprise more than 10% of the Value of Unencumbered Assets). Unencumbered Assets that are not assets under development under GAAP shall be valued by dividing the Property Operating Income for such Project for the most recent four fiscal quarters by the Applicable Cap Rate (provided that for the purpose of such calculation, the Property Operating Income of each Unencumbered Asset that was formerly a Rollover Project shall in no event be less than zero). If a Project has been acquired during such calculation period then Borrower shall be entitled to include pro forma Property Operating Income from such property for the entire calculation period in the foregoing calculation, except for purposes of the financial covenant comparing the Property Operating Income from Unencumbered Assets during a quarter to Debt Service for such quarter. If a Project is no longer owned as of the date of calculation, then no value shall be included based on capitalizing Property Operating Income from such Project, except for purposes of such financial covenant

comparing the Property Operating Income from Unencumbered Assets during a quarter to Debt Service for such quarter.

"Wholly-Owned Subsidiary" means a member of the Consolidated Operating Partnership 100% of the ownership interests in which are owned, directly or indirectly, by the Borrower and the General Partner in the aggregate.

The foregoing definitions shall be equally applicable to both the singular and the plural forms of the defined terms.

1.2. <u>Financial Standards</u>. All financial computations required of a Person under this Agreement shall be made, and all financial information required under this Agreement shall be prepared, in accordance with GAAP, except that if any Person's financial statements are not audited, such Person's financial statements shall be prepared in accordance with the same sound accounting principles utilized in connection with the financial information submitted to Lenders with respect to the Borrower or the General Partner or the Properties in connection with this Agreement and shall be certified by an authorized representative of such Person.

Article II.

THE FACILITY

2.1. The Facility.

- (a) Subject to the terms and conditions of this Agreement and in reliance upon the representations and warranties of Borrower and General Partner contained herein, Lenders agree, severally and not jointly, to make three Advances through the Administrative Agent to Borrower from time to time prior to the Maturity Date, provided that the making of any such Advance will not cause the then Allocated Facility Amount to exceed the then-current Aggregate Commitment. The Advances may be ratable Adjusted Prime Rate Advances, ratable LIBOR Advances, non-pro rata Swingline Loans or non-pro rata Competitive Bid Loans. Except as provided in Sections 2.15 and 2.16 hereof, each Lender shall fund its Percentage of each such Advance and no Lender will be required to fund any amounts which when aggregated with such Lender's Percentage of (i) all other Advances (other than Competitive Bid Loans) then outstanding, (ii) all Swingline Advances and (iii) all Facility Letter of Credit Obligations would exceed such Lender's then-current Commitment. This facility ("Facility") is not a revolving credit facility and amounts repaid may not be reborrowed .
- (b) The Facility created by this Agreement, and that Commitment of each Lender to lend hereunder, shall terminate on the Maturity Date, unless sooner terminated in accordance with the terms of this Agreement.
- 2.2. <u>Principal Payments and Extension Option</u>. Any outstanding Advances (other than Competitive Bid Loans) and all other unpaid Obligations shall be paid in full by the Borrower on the Maturity Date. Each Competitive Bid Loan shall be paid in full on the last day of the applicable Interest Period as described in <u>Section 2.16</u> below. In addition at such time as the Revolving Credit Agreement is amended or replaced in order to increase the aggregate amount of

the commitments thereunder, Borrower shall concurrently therewith repay all Advances outstanding and all commitments hereunder shall be immediately terminated without further action.

- 2.3. <u>Requests for Advances</u>; <u>Responsibility for Advances</u>. Ratable Advances shall be made available to Borrower by Administrative Agent in accordance with <u>Section 2.1(a)</u> and <u>Section 2.10(a)</u> hereof. The obligation of each Lender to fund its Percentage of each ratable Advance shall be several and not joint.
- 2.4. Evidence of Credit Extensions. The Advances of each Lender outstanding at any time (other than Competitive Bid Loans) shall be evidenced by the Notes. Each Note executed by the Borrower shall be in a maximum principal amount equal to each Lender's Percentage of the current Aggregate Commitment. Each Lender shall record Advances and principal payments thereof on the schedule attached to its Note or, at its option, in its records, and each Lender's record thereof shall be conclusive absent Borrower furnishing to such Lender conclusive and irrefutable evidence of an error made by such Lender with respect to that Lender's records. Notwithstanding the foregoing, the failure to make, or an error in making, a notation with respect to any Advance shall not limit or otherwise affect the obligations of Borrower hereunder or under the Notes to pay the amount actually owed by Borrower to Lenders.
- 2.5. <u>Ratable and Non-Pro Rata Loans</u>. Each Advance hereunder shall consist of Loans made from the several Lenders ratably in proportion to their Percentages, except for Swingline Loans which shall be made by the Swingline Lender in accordance with <u>Section 2.15</u> and Competitive Bid Loans which may be made on a non-pro rata basis by one or more of the Lenders in accordance with <u>Section 2.16</u>. The ratable Advances may be Adjusted Prime Rate Advances, LIBOR Advances or a combination thereof, selected by the Borrower in accordance with <u>Sections 2.9</u> and <u>2.10</u>.
- 2.6. <u>Applicable Margins</u>. The Prime Applicable Margin and the LIBOR Applicable Margin to be used in calculating the interest rate applicable to different types of Advances shall vary from time to time in accordance with the ratings for Borrower's or General Partner's long-term, senior unsecured debt as follows:

Rating Period:

| Rating Level of Lower of Two Highest Ratings* | LIBOR Applicable Margin | Facility Fee | Prime Applicable Margin |
|---|----------------------------|--------------|-------------------------------|
| A-/A3 | 0.55% | 0.15% | 0 |
| BBB+/Baa1 | 0.60% | 0.20% | 0 |
| BBB/Baa2 | 0.70% | 0.20% | 0 |
| BBB-/Baa3 | 0.90% | 0.25% | 0 |
| Below BBB- or Baa3 | 1.20% | 0.30% | 0.20% |

* The letter categories used above are established by reference to S&P and Moody's categories, respectively. At least one of S&P or Moody's ratings must always be included in the two ratings used.

All margins and fees change as and when the applicable rating level changes. In the event an agency issues different ratings for the Borrower and the General Partner, then the higher rating of the two entities shall be deemed to be the rating from such agency.

2.7. Other Fees.

- (a) The Borrower shall pay the fee due to the Administrative Agent in connection with Competitive Bid Loans as described in Section 2.16.
- (b) The Borrower shall pay a fee ("Facility Fee") to the Administrative Agent for the account of the Lenders equal to the applicable Facility Fee Rate in effect from time to time, as shown in <u>Section 2.6</u> hereof, times the then Aggregate Commitment, to be shared among the Lenders based on their respective Percentages. The Facility Fee shall be paid monthly in arrears on the Payment Date.
- 2.8. <u>Minimum Amount of Each Advance</u>. Each LIBOR Advance shall be in the minimum amount of \$2,000,000 (and in multiples of \$100,000 if in excess thereof), and each Adjusted Prime Rate Advance shall be in the minimum amount of \$1,000,000 (and in multiples of \$100,000 if in excess thereof), provided, however, that any Adjusted Prime Rate Advance may be in the amount of the unused Aggregate Commitment.

2.9. Interest.

- (a) The outstanding principal balance under the Notes shall bear interest from time to time at a rate per annum equal to:
 - (i) the Adjusted Prime Rate; or
 - (ii) at the election of Borrower with respect to all or portions of the Obligations, the Adjusted LIBOR Rate.
- (b) All interest shall be calculated for actual days elapsed on the basis of a 360-day year. Interest accrued on each Advance shall be payable on the first day of each calendar month in arrears from time to time while such Advance is outstanding and on the Maturity Date or the effective date of any termination in full of the Aggregate Commitment under Section 2.17. Interest shall not be payable for the day of any payment on the amount paid if payment is received by Administrative Agent prior to noon (Chicago time). If any payment of principal or interest under the Notes shall become due on a day that is not a Business Day, such payment shall be made on the next succeeding Business Day and, in the case of a payment of principal, such extension of time shall be included in computing interest due in connection with such payment; provided that for purposes of Section 10.1 hereof, any payments of principal described in this sentence shall be considered to be "due" on such next succeeding Business Day.
- 2.10. Selection of Rate Options and LIBOR Interest Periods.

- (a) Borrower, from time to time, may select the Rate Option and, in the case of each LIBOR Advance, the commencement date (which shall be a Business Day) and the length of the LIBOR Interest Period applicable to each LIBOR Advance. Borrower shall give Administrative Agent irrevocable notice (a "Borrowing Notice" not later than 11:00 a.m. (Chicago time) (i) at least one Business Day prior to an Adjusted Prime Rate Advance, (ii) at least three (3) Business Days prior to a ratable LIBOR Advance, and (iii) not later than 11:00 a.m. (Chicago time) on the Borrowing Date for each Swingline Loan, specifying:
 - (i) the Borrowing Date, which shall be a Business Day, of such Advance,
 - (ii) the aggregate amount of such Advance,
 - (iii) the type of Advance selected, and
 - (iv) in the case of each LIBOR Advance, the LIBOR Interest Period applicable thereto.

The Borrower shall also deliver together with each Borrowing Notice the compliance certificate required in <u>Section 5.2</u> and otherwise comply with the conditions set forth in <u>Section 5.2</u> for Advances. Administrative Agent shall provide each Lender by facsimile with a copy of each Borrowing Notice and compliance certificate on the same Business Day it is received.

Not later than noon (Chicago time) on each Borrowing Date, each Lender shall make available its Loan or Loans, in funds immediately available in Chicago to the Administrative Agent. Administrative Agent will promptly make the funds so received from the Lenders available to the Borrower.

- (b) Administrative Agent shall, as soon as practicable after receipt of a Borrowing Notice, determine the Adjusted LIBOR Rate applicable to the requested ratable LIBOR Advance and inform Borrower and Lenders of the same. Each determination of the Adjusted LIBOR Rate by Administrative Agent shall be conclusive and binding upon Borrower in the absence of manifest error.
- (c) If Borrower shall prepay a LIBOR Advance other than on the last day of the LIBOR Interest Period applicable thereto, Borrower shall be responsible to pay all amounts due to Lenders as required by <u>Section 4.4</u> hereof. The Lenders shall not be obligated to match fund their LIBOR Advances.
- (d) As of the end of each LIBOR Interest Period selected for a ratable LIBOR Advance, the interest rate on the LIBOR Advance will become the Adjusted Prime Rate, unless Borrower has once again selected a LIBOR Interest Period in accordance with the timing and procedures set forth in Section 2.10(g).
- (e) The right of Borrower to select the Adjusted LIBOR Rate for an Advance pursuant to this Agreement is subject to the availability to Lenders of a similar option. If

Administrative Agent determines that (i) deposits of Dollars in an amount approximately equal to the LIBOR Advance for which the Borrower wishes to select the Adjusted LIBOR Rate are not generally available at such time in the London interbank eurodollar market, or (ii) the rate at which the deposits described in subsection (i) herein are being offered will not adequately and fairly reflect the costs to Lenders of maintaining an Adjusted LIBOR Rate on an Advance or of funding the same in such market for such LIBOR Interest Period, or (iii) reasonable means do not exist for determining an Adjusted LIBOR Rate, or (iv) the Adjusted LIBOR Rate would be in excess of the maximum interest rate which Borrower may by law pay, then in any of such events, Administrative Agent shall so notify Borrower and Lenders and such Advance shall bear interest at the Adjusted Prime Rate.

(f) In no event may Borrower elect a LIBOR Interest Period which would extend beyond the Maturity Date. Unless Lenders agree thereto, in no event may Borrower have more than three (3) different LIBOR Interest Periods for LIBOR Advances outstanding at any one time.

(g) Conversion and Continuation.

- (i) Borrower may elect from time to time, subject to the other provisions of this <u>Section 2.10</u>, to convert all or any part of a ratable Advance into any other type of Advance; provided that any conversion of a ratable LIBOR Advance shall be made on, and only on, the last day of the LIBOR Interest Period applicable thereto.
- (ii) Adjusted Prime Rate Advances shall continue as Adjusted Prime Rate Advances unless and until such Adjusted Prime Rate Advances are converted into ratable LIBOR Advances pursuant to a Conversion/Continuation Notice from Borrower in accordance with Section 2.10(g)(iv). Ratable LIBOR Advances shall continue until the end of the then applicable LIBOR Interest Period therefor, at which time each such Advance shall be automatically converted into an Adjusted Prime Rate Advance unless the Borrower shall have given the Administrative Agent a Conversion/Continuation Notice in accordance with Section 2.10(g)(iv) requesting that, at the end of such LIBOR Interest Period, such Advance either continue as an Advance of such type for the same or another LIBOR Interest Period.
- (iii) Notwithstanding anything to the contrary contained in <u>Sections 2.10(g)(i)</u> or <u>(g)(ii)</u>, no Advance may be converted into a LIBOR Advance or continued as a LIBOR Advance (except with the consent of the Required Lenders) when any Monetary Default or Event of Default has occurred and is continuing.
- (iv) The Borrower shall give the Administrative Agent irrevocable notice (a "Conversion/Continuation Notice") of each conversion of an Advance or continuation of a LIBOR Advance not later than 11:00 a.m. (Chicago time) on the Business Day immediately preceding the date of the requested conversion, in the case of a conversion into an Adjusted Prime Rate Advance, or 11:00 a.m.

(Chicago time) at least three (3) Business Days prior to the date of the requested conversion or continuation, in the case of a conversion into or continuation of a ratable LIBOR Advance, specifying: (1) the requested date (which shall be a Business Day) of such conversion or continuation; (2) the amount and type of the Advance to be converted or continued; and (3) the amounts and type(s) of Advance(s) into which such Advance is to be converted or continued and, in the case of a conversion into or continuation of a ratable LIBOR Advance, the duration of the LIBOR Interest Period applicable thereto.

- 2.11. Method of Payment. All payments of the Obligations hereunder shall be made, without set-off, deduction, or counterclaim, in immediately available funds to Administrative Agent at Administrative Agent's address specified herein, or at any other Lending Installation of Administrative Agent specified in writing by Administrative Agent to Borrower, by noon (local time) on the date when due and shall be applied ratably by Administrative Agent among Lenders. Each payment delivered to Administrative Agent for the account of any Lender shall be delivered promptly by Administrative Agent to such Lender in the same type of funds that Administrative Agent received at its address specified herein or at any Lending Installation specified in a notice received by Administrative Agent from such Lender. Administrative Agent is hereby authorized to charge the account of Borrower maintained with JPMCB for each payment of principal, interest and fees as it becomes due hereunder.
- 2.12. <u>Default</u>. Notwithstanding the foregoing, during the continuance of a Monetary Default or an Event of Default, Borrower shall not have the right to request a LIBOR Advance, request a Competitive Bid Loan, select a new LIBOR Interest Period for an existing ratable LIBOR Advance or convert any Adjusted Prime Rate Advance to a ratable LIBOR Advance. During the continuance of a Monetary Default or an Event of Default, at the election of the Required Lenders, by notice to Borrower, outstanding Advances shall bear interest at the applicable Default Rates until such Monetary Default or Event of Default ceases to exist or the Obligations are paid in full.
- 2.13. <u>Lending Installations</u>. Each Lender may book its Advances at any Lending Installation selected by such Lender and may change its Lending Installation from time to time. All terms of this Agreement shall apply to any such Lending Installation and the Notes shall be deemed held by each Lender for the benefit of such Lending Installation. Each Lender may, by written or telex notice to the Administrative Agent and Borrower, designate a Lending Installation through which Advances will be made by it and for whose account payments are to be made.
- 2.14. Non-Receipt of Funds by Administrative Agent. Unless Borrower or a Lender, as the case may be, notifies Administrative Agent prior to the date on which it is scheduled to make payment to Administrative Agent of (i) in the case of a Lender, an Advance, or (ii) in the case of Borrower, a payment of principal, interest or fees to the Administrative Agent for the account of the Lenders, that it does not intend to make such payment, Administrative Agent may assume that such payment has been made. Administrative Agent may, but shall not be obligated to, make the amount of such payment available to the intended recipient in reliance upon such assumption. If such Lender or Borrower, as the case may be, has not in fact made such payment to Administrative Agent, the recipient of such payment shall, on demand by Administrative Agent, repay to Administrative Agent the amount so made available together with interest

thereon in respect of each day during the period commencing on the date such amount was so made available by Administrative Agent until the date Administrative Agent recovers such amount at a rate per annum equal to (i) in the case of payment by a Lender, the Federal Funds Effective Rate (as determined by Administrative Agent) for such day or (ii) in the case of payment by Borrower, the interest rate applicable to the relevant Advance.

2.15. Swingline Loans. In addition to the other options available to Borrower hereunder, the Swingline Commitment shall be available for Swingline Loans subject to the following terms and conditions. Swingline Loans shall be made available for same day borrowings provided that notice is given in accordance with Section 2.10 hereof. All Swingline Loans shall bear interest at the Adjusted Prime Rate and shall be deemed to be Adjusted Prime Rate Advances. In no event shall the Swingline Lender be required to fund a Swingline Loan if it would increase the total aggregate outstanding Loans by Swingline Lender hereunder plus its Percentage of Facility Letter of Credit Obligations to an amount in excess of its Commitment. Upon request of the Swingline Lender made to all the Lenders, each Lender irrevocably agrees to purchase its Percentage of any Swingline Loan made by the Swingline Lender regardless of whether the conditions for disbursement are satisfied at the time of such purchase, including the existence of an Event of Default hereunder provided that such Event of Default did not exist at the time the Swingline Loan was made and provided further that no Lender shall be required to have total outstanding Loans (other than Competitive Bid Loans) plus its Percentage of Facility Letters of Credit to be in an amount greater than its Commitment. Such purchase shall take place on the date of the request by Swingline Lender so long as such request is made by noon (Chicago time), otherwise on the Business Day following such request. All requests for purchase shall be in writing. From and after the date it is so purchased, each such Swingline Loan shall, to the extent purchased, (i) be treated as a Loan made by the purchasing Lenders and not by the selling Lender for all purposes under this Agreement and the payment of the purchase price by a Lender shall be deemed to be the making of a Loan by such Lender and shall constitute outstanding principal under such Lender's Note, and (ii) shall no longer be considered a Swingline Loan except that all interest accruing on or attributable to such Swingline Loan for the period prior to the date of such purchase shall be paid when due by the Borrower to the Administrative Agent for the benefit of the Swingline Lender and all such amounts accruing on or attributable to such Loans for the period from and after the date of such purchase shall be paid when due by the Borrower to the Administrative Agent for the benefit of the purchasing Lenders. If prior to purchasing its Percentage of a Swingline Loan one of the events described in Section 10.10 shall have occurred and such event prevents the consummation of the purchase contemplated by preceding provisions, each Lender will purchase an undivided participating interest in the outstanding Swingline Loan in an amount equal to its Percentage of such Swingline Loan. From and after the date of each Lender's purchase of its participating interest in a Swingline Loan, if the Swingline Lender receives any payment on account thereof, the Swingline Lender will distribute to such Lender its participating interest in such amount (appropriately adjusted, in the case of interest payments, to reflect the period of time during which such Lender's participating interest was outstanding and funded); provided, however, that in the event that such payment was received by the Swingline Lender and is required to be returned to the Borrower, each Lender will return to the Swingline Lender any portion thereof previously distributed by the Swingline Lender to it. If any Lender fails to so purchase its Percentage of any Swingline Loan, such Lender shall be deemed to be a Defaulting Lender hereunder. No Swingline Loan shall be

Outstanding for more than five (5) days at a time and Swingline Loans shall not be outstanding for more than a total of ten (10) days during any month.

2.16. Competitive Bid Loans.

- (a) <u>Competitive Bid Option</u>. In addition to ratable Advances pursuant to Section 2.5, but subject to the terms and conditions of this Agreement (including, without limitation the limitation set forth in <u>Section 2.1(a)</u> as to the maximum Allocated Facility Amount), the Borrower may, as set forth in this <u>Section 2.16</u>, but only during a Rating Period, request the Lenders, prior to the Maturity Date, to make offers to make Competitive Bid Loans to the Borrower. Each Lender may, but shall have no obligation to, make such offers and the Borrower may, but shall have no obligation to, accept any such offers in the manner set forth in this <u>Section 2.16</u>. Competitive Bid Loans shall be evidenced by the Competitive Bid Notes.
- (b) <u>Competitive Bid Quote Request</u>. When the Borrower wishes to request offers to make Competitive Bid Loans under this <u>Section 2.16</u>, it shall transmit to the Administrative Agent by telecopy a Competitive Bid Quote Request substantially in the form of <u>Exhibit C-1</u> hereto so as to be received no later than (i) 10:00 a.m. (Chicago time) at least five Business Days prior to the Borrowing Date proposed therein, in the case of a request for a Competitive LIBOR Margin or (ii) 9:00 a.m. (Chicago time) at least one Business Day prior to the Borrowing Date proposed therein, in the case of a request for an Absolute Rate specifying:
 - (i) the proposed Borrowing Date for the proposed Competitive Bid Loan,
 - (ii) the requested aggregate principal amount of such Competitive Bid Loan,
 - (iii) whether the Competitive Bid Quotes requested are to set forth a Competitive LIBOR Margin or an Absolute Rate, or both, and
 - (iv) the LIBOR Interest Period, if a Competitive LIBOR Margin is requested, or the Absolute Interest Period, if an Absolute Rate is requested.

The Borrower may request offers to make Competitive Bid Loans for more than one Interest Period (but not more than five Interest Periods) in a single Competitive Bid Quote Request. No Competitive Bid Quote Request shall be given within five Business Days (or such other number of days as the Borrower and the Administrative Agent may agree) of any other Competitive Bid Quote Request. A Competitive Bid Quote Request that does not conform substantially to the form of Exhibit C-1 hereto shall be rejected, and the Administrative Agent shall promptly notify the Borrower of such rejection by telecopy.

(c) <u>Invitation for Competitive Bid Quotes</u>. Promptly and in any event before the close of business on the same Business Day of receipt of a Competitive Bid Quote Request that is not rejected pursuant to Section 2.16(b), the Administrative Agent shall send to each of the Lenders by telecopy an Invitation for Competitive Bid Quotes

substantially in the form of Exhibit C-2 hereto, which shall constitute an invitation by the Borrower to each Lender to submit Competitive Bid Quotes offering to make the Competitive Bid Loans to which such Competitive Bid Quote Request relates in accordance with this Section 2.16.

(d) Submission and Contents of Competitive Bid Quotes.

- (i) Each Lender may, in its sole discretion, submit a Competitive Bid Quote containing an offer or offers to make Competitive Bid Loans in response to any Invitation for Competitive Bid Quotes. Each Competitive Bid Quote must comply with the requirements of this Section 2.16(d) and must be submitted to the Administrative Agent by telex or telecopy at its offices not later than (a) 2:00 p.m. (Chicago time) at least four Business Days prior to the proposed Borrowing Date, in the case of a request for a Competitive LIBOR Margin or (b) 9:00 a.m. (Chicago time) on the proposed Borrowing Date, in the case of a request for an Absolute Rate (or, in either case upon reasonable prior notice to the Lenders, such other time and rate as the Borrower and the Administrative Agent may agree); provided that Competitive Bid Quotes submitted by JPMCB may only be submitted if the Administrative Agent or JPMCB notifies the Borrower of the terms of the Offer or Offers contained therein no later than 30 minutes prior to the latest time at which the relevant Competitive Bid Quotes must be submitted by the other Lenders. Subject to the Borrower's compliance with all other conditions to disbursement herein, any Competitive Bid Quote so made shall be irrevocable except with the written consent of the Administrative Agent given on the instructions of the Borrower.
 - (ii) Each Competitive Bid Quote shall be in substantially the form of Exhibit C-3 hereto and shall in any case specify:
 - (1) the proposed Borrowing Date, which shall be the same as that set forth in the applicable Invitation for Competitive Bid Quotes,
 - (2) the principal amount of the Competitive Bid Loan for which each such offer is being made, which principal amount (1) may be greater than, less than or equal to the Commitment of the quoting Lender, (2) must be at least \$10,000,000 and an integral multiple of \$1,000,000, and (3) may not exceed the principal amount of Competitive Bid Loans for which offers are requested,
 - (3) as applicable, the Competitive LIBOR Margin and Absolute Rate offered for each such Competitive Bid Loan,
 - (4) the minimum amount, if any, of the Competitive Bid Loan which may be accepted by the Borrower, and
 - (5) the identity of the quoting Lender, provided that such Competitive Bid Loan may be funded by such Lender's Designated

Lender as provided in Section 2.16(j), regardless of whether that is specified in the Competitive Bid Quote.

- (iii) The Administrative Agent shall reject any Competitive Bid Quote that:
 - (1) is not substantially in the form of Exhibit C-3 hereto or does not specify all of the information required by Section 2.16(d)(ii),
 - (2) contains qualifying, conditional or similar language, other than any such language contained in Exhibit C-3 hereto,
 - (3) proposes terms other than or in addition to those set forth in the applicable Invitation for Competitive Bid Quotes, or
 - (4) arrives after the time set forth in Section 2.16(d)(i).

If any Competitive Bid Quote shall be rejected pursuant to this <u>Section 2.16(d)(iii)</u>, then the Administrative Agent shall notify the relevant Lender of such rejection as soon as practical.

- (e) <u>Notice to Borrower</u>. The Administrative Agent shall promptly notify the Borrower of the terms (i) of any Competitive Bid Quote submitted by a Lender that is in accordance with <u>Section 2.16(d)</u> and (ii) of any Competitive Bid Quote that amends, modifies or is otherwise inconsistent with a previous Competitive Bid Quote submitted by such Lender with respect to the same Competitive Bid Quote Request. Any such subsequent Competitive Bid Quote shall be disregarded by the Administrative Agent unless such subsequent Competitive Bid Quote specifically states that it is submitted solely to correct a manifest error in such former Competitive Bid Quote. The Administrative Agent's notice to the Borrower shall specify the aggregate principal amount of Competitive Bid Loans for which offers have been received for each Interest Period specified in the related Competitive Bid Quote Request and the respective principal amounts and Competitive LIBOR Margins or Absolute Rate, as the case may be, so offered.
- (f) <u>Acceptance and Notice by Borrower</u>. Not later than (i) 6:00 p.m. (Chicago time) at least four Business Days prior to the proposed Borrowing Date in the case of a request for a Competitive LIBOR Margin or (ii) 10:00 a.m. (Chicago time) on the proposed Borrowing Date, in the case of a request for an Absolute Rate (or, in either case upon reasonable prior notice to the Lenders, such other time and date as the Borrower and the Administrative Agent may agree), the Borrower shall notify the Administrative Agent of its acceptance or rejection of the offers so notified to it pursuant to <u>Section 2.16(e)</u>; provided, however, that the failure by the Borrower to give such notice to the Administrative Agent shall be deemed to be a rejection of all such offers. In the case of acceptance, such notice (a "Competitive Bid Borrowing Notice") shall specify the aggregate principal amount of offers for each Interest Period that are accepted. The Borrower may accept any Competitive Bid Quote in whole or in part (subject to the terms of <u>Section 2.16(d)(iii)</u>); provided that:

- (i) the aggregate principal amount of all Competitive Bid Loans to be disbursed on a given Borrowing Date may not exceed the applicable amount set forth in the related Competitive Bid Quote Request,
 - (ii) acceptance of offers may only be made on the basis of ascending Competitive LIBOR Margins or Absolute Rates, as the case may be, and
- (iii) the Borrower may not accept any offer that is described in <u>Section 2.16(d)(iii)</u> or that otherwise fails to comply with the requirements of this Agreement.
- (g) Allocation by Administrative Agent. If offers are made by two or more Lenders with the same Competitive LIBOR Margins or Absolute Rates, as the case may be, for a greater aggregate principal amount than the amount in respect of which offers are accepted for the related Interest Period, the principal amount of Competitive Bid Loans in respect of which such offers are accepted shall be allocated by the Administrative Agent among such Lenders as nearly as possible (in such multiples, not greater than \$1,000,000, as the Administrative Agent may deem appropriate) in proportion to the aggregate principal amount of such offers provided, however, that no Lender shall be allocated any Competitive Bid Loan which is less than the minimum amount which such Lender has indicated that it is willing to accept. Allocations by the Administrative Agent of the amounts of Competitive Bid Loans shall be conclusive in the absence of manifest error. The Administrative Agent shall promptly, but in any event on the same Business Day, notify each Lender of its receipt of a Competitive Bid Borrowing Notice and the principal amounts of the Competitive Bid Loans allocated to each participating Lender.
- (h) <u>Administration Fee</u>. The Borrower hereby agrees to pay to the Administrative Agent an administration fee of \$2,500 per each Competitive Bid Quote Request transmitted by the Borrower to the Administrative Agent pursuant to <u>Section 2.16(b)</u>. Such administration fee shall be payable monthly in arrears on the first Business Day of each month and on the Maturity Date (or such earlier date on which the Aggregate Commitment shall terminate or be cancelled) for any period then ending for which such fee, if any, shall not have been theretofore paid.
- (i) Other Terms. Any Competitive Bid Loan shall not reduce the Commitment of the Bid Lender making such Competitive Bid Loan (except as the availability of other Advances is reduced by the increase in the Allocated Facility Amount due to such Competitive Bid Loan) and each such Bid Lender shall continue to be obligated to fund its full percentage of all pro rata Advances under the Facility. In no event can the aggregate amount of all Competitive Bid Loans at any time exceed 50% of the Aggregate Commitment. Competitive Bid Loans may not be continued and, if not repaid at the end of the Interest Period applicable thereto, shall (subject to the conditions set forth in this Agreement) be replaced by new Competitive Bid Loans made in accordance with this Section 2.16 or by ratable Advances in accordance with Section 2.10.

(j) <u>Designated Lenders</u>. A Lender may designate its Designated Lender to fund a Competitive Bid Loan on its behalf as described in Section 2.16(d) (ii)(e). Any Designated Lender which funds a Competitive Bid Loan shall on and after the time of such funding become the obligee under such Competitive Bid Loan and be entitled to receive payment thereof when due. No Lender shall be relieved of its obligation to fund a Competitive Bid Loan, and no Designated Lender shall assume such obligation, prior to the time such Competitive Bid Loan is funded.

2.17. INTENTIONALLY DELETED.

2.18. INTENTIONALLY DELETED.

- 2.19. <u>Application of Moneys Received</u>. All moneys collected or received by the Administrative Agent on account of the Facility directly or indirectly, shall be applied in the following order of priority:
 - (i) to the payment of all reasonable costs incurred in the collection of such moneys of which the Administrative Agent shall have given notice to the Borrower;
 - (ii) to the reimbursement of any yield protection due to any of the Lenders in accordance with Section 4.1;
 - (iii) first to the payment of any fee due pursuant to Section 3.8(b) in connection with the issuance of a Facility Letter of Credit to the Issuing Bank until such fee is paid in full, then next to the payment of the Facility Fee and Facility Letter of Credit Fee to the Lenders, if then due, in that order on a pro rata basis in accordance with the respective amounts of such fees due to the Lenders and then finally to the payment of all fees then due to the Administrative Agent;
 - (iv) to payment of the full amount of interest and principal on the Swingline Loans;
 - (v) first to interest until paid in full and then to principal for all Lenders (other than Defaulting Lenders) (i) as allocated by the Borrower (unless an Event of Default exists) between Competitive Bid Loans and ratable Advances (the amount allocated to ratable Advances to be distributed in accordance with the Percentages of the Lenders) or (ii) if an Event of Default exists, in accordance with the respective Funded Percentages of the Lenders;
 - (vi) any other sums due to the Administrative Agent or any Lender under any of the Loan Documents; and
 - (vii) to the payment of any sums due to each Defaulting Lender as their respective Percentages appear (provided that Administrative Agent shall have the right to set-off against such sums any amounts due from such Defaulting Lender).

Article III.

THE LETTER OF CREDIT SUBFACILITY

- 3.1. <u>Obligation to Issue</u>. Subject to the terms and conditions of this Agreement and in reliance upon the representations and warranties of the Borrower and the General Partner herein set forth, the Issuing Bank hereby agrees to issue for the account of Borrower, one or more Facility Letters of Credit in accordance with this <u>Article III</u>, from time to time during the period commencing on the Agreement Execution Date and ending on a date one Business Day prior to the Maturity Date.
 - 3.2. Types and Amounts. The Issuing Bank shall not have any obligation to:
 - (i) issue any Facility Letter of Credit if the aggregate maximum amount then available for drawing under Letters of Credit issued by such Issuing Bank, after giving effect to the Facility Letter of Credit requested hereunder, shall exceed any limit imposed by law or regulation upon such Issuing Bank;
 - (ii) issue any Facility Letter of Credit if, after giving effect thereto, either (1) the then applicable Allocated Facility Amount would exceed the then current Aggregate Commitment, or (2) the Facility Letter of Credit Obligations would exceed \$5,000,000; or
 - (iii) issue any Facility Letter of Credit having an expiration date, or containing automatic extension provision to extend such date, to a date which is after the Business Day immediately preceding the Maturity Date.
- 3.3. <u>Conditions</u>. In addition to being subject to the satisfaction of the conditions contained in <u>Article V</u> hereof, the obligation of the Issuing Bank to issue any Facility Letter of Credit is subject to the satisfaction in full of the following conditions:
 - (i) the Borrower shall have delivered to the Issuing Bank at such times and in such manner as the Issuing Bank may reasonably prescribe such documents and materials as may be reasonably required pursuant to the terms of the proposed Facility Letter of Credit (it being understood that if any inconsistency exists between such documents and the Loan Documents, the terms of the Loan Documents shall control) and the proposed Facility Letter of Credit shall be reasonably satisfactory to the Issuing Bank as to form and content;
 - (ii) as of the date of issuance, no order, judgment or decree of any court, arbitrator or governmental authority shall purport by its terms to enjoin or restrain the Issuing Bank from issuing the requested Facility Letter of Credit and no law, rule or regulation applicable to the Issuing Bank and no request or directive (whether or not having the force of law) from any governmental authority with jurisdiction over the Issuing Bank shall prohibit or request that the Issuing Bank refrain from the issuance of Letters of Credit generally or the issuance of the requested Facility Letter of Credit in particular; and

(iii) there shall not exist any Default or Event of Default.

3.4. Procedure for Issuance of Facility Letters of Credit.

- (a) Borrower shall give the Issuing Bank and the Administrative Agent at least two (2) Business Days' prior written notice of any requested issuance of a Facility Letter of Credit under this Agreement (a "Letter of Credit Request"), a copy of which shall be sent immediately to all Lenders (except that, in lieu of such written notice, the Borrower may give the Issuing Bank and the Administrative Agent telephonic notice of such request if confirmed in writing by delivery to the Issuing Bank and the Administrative Agent (i) immediately (A) of a telecopy of the written notice required hereunder which has been signed by an authorized officer, or (B) of a telex containing all information required to be contained in such written notice and (ii) promptly (but in no event later than the requested date of issuance) of the written notice required hereunder containing the original signature of an authorized officer); such notice shall be irrevocable and shall specify:
 - (1) whether the requested Facility Letter of Credit is, in Borrower's belief, a Financial Letter of Credit or a Performance Letter of Credit;
 - (2) the stated amount of the Facility Letter of Credit requested (which stated amount shall not be less than \$50,000);
 - (3) the effective date (which day shall be a Business Day) of issuance of such requested Facility Letter of Credit (the "Issuance Date");
 - (4) the date on which such requested Facility Letter of Credit is to expire;
 - (5) the purpose for which such Facility Letter of Credit is to be issued;
 - (6) the Person for whose benefit the requested Facility Letter of Credit is to be issued; and
 - (7) any special language required to be included in the Facility Letter of Credit.

At the time such request is made, the Borrower shall also provide the Administrative Agent and the Issuing Bank with a copy of the form of the Facility Letter of Credit that the Borrower is requesting be issued. Such notice, to be effective, must be received by such Issuing Bank and the Administrative Agent not later than 2:00 p.m. (Chicago time) on the last Business Day on which notice can be given under this <u>Section 3.4(a)</u>.

(b) Subject to the terms and conditions of this <u>Article III</u> and provided that the applicable conditions set forth in <u>Article V</u> hereof have been satisfied, the Issuing Bank shall, on the Issuance Date, issue a Facility Letter of Credit on behalf of the Borrower in accordance with the Letter of Credit Request and the Issuing Bank's usual and customary

business practices unless the Issuing Bank has actually received (i) written notice from the Borrower specifically revoking the Letter of Credit Request with respect to such Facility Letter of Credit, (ii) written notice from a Lender, which complies with the provisions of <u>Section 3.6(a)</u>, or (iii) written or telephonic notice from the Administrative Agent stating that the issuance of such Facility Letter of Credit would violate Section 3.2.

- (c) The Issuing Bank shall give the Administrative Agent (who shall promptly notify Lenders) and the Borrower written or telex notice, or telephonic notice confirmed promptly thereafter in writing, of the issuance of a Facility Letter of Credit (the "Issuance Notice"), which shall indicate the Issuing Bank's reasonable determination as to whether such Facility Letter of Credit is a Financial Letter of Credit or a Performance Letter of Credit, which determination shall be conclusive absent manifest error.
- (d) The Issuing Bank shall not extend or amend any Facility Letter of Credit unless the requirements of this Section 3.4 are met as though a new Facility Letter of Credit was being requested and issued.

3.5. Reimbursement Obligations; Duties of Issuing Bank.

- (a) The Issuing Bank shall promptly notify the Borrower and the Administrative Agent (who shall promptly notify Lenders) of any draw under a Facility Letter of Credit. Any such draw shall constitute an Advance of the Facility in the amount of the Reimbursement Obligation with respect to such Facility Letter of Credit and shall bear interest from the date of the relevant drawing(s) under the pertinent Facility Letter of Credit at a rate selected by Borrower in accordance with Section 2.10 hereof; provided that if a Monetary Default or an Event of Default exists at the time of any such drawing(s), then the Borrower shall reimburse the Issuing Bank for drawings under a Facility Letter of Credit issued by the Issuing Bank no later than the next succeeding Business Day after the payment by the Issuing Bank and until repaid such Reimbursement Obligation shall bear interest at the Default Rate.
- (b) Any action taken or omitted to be taken by the Issuing Bank under or in connection with any Facility Letter of Credit, if taken or omitted in the absence of willful misconduct or gross negligence, shall not put the Issuing Bank under any resulting liability to any Lender or, provided that such Issuing Bank has complied with the procedures specified in Section 3.4 and such Lender has not given a notice contemplated by Section 3.6(a) that continues in full force and effect, relieve that Lender of its obligations hereunder to the Issuing Bank. In determining whether to pay under any Facility Letter of Credit, the Issuing Bank shall have no obligation relative to the Lenders other than to confirm that any documents required to be delivered under such Letter of Credit appear to have been delivered in compliance, and that they appear to comply on their face, with the requirements of such Letter of Credit.

3.6. Participation.

(a) Immediately upon issuance by the Issuing Bank of any Facility Letter of Credit in accordance with the procedures set forth in <u>Section 3.4</u>, each Lender shall be deemed to have irrevocably and unconditionally purchased and received from the Issuing

Bank, without recourse, representation or warranty, an undivided interest and participation equal to such Lender's Percentage in such Facility Letter of Credit (including, without limitation, all obligations of the Borrower with respect thereto) and all related rights hereunder and under the Guaranty and other Loan Documents; provided that a Letter of Credit issued by the Issuing Bank shall not be deemed to be a Facility Letter of Credit for purposes of this Section 3.6 if the Issuing Bank shall have received written notice from any Lender on or before the Business Day prior to the date of its issuance of such Letter of Credit that one or more of the conditions contained in Section 5.2 is not then satisfied, and in the event the Issuing Bank receives such a notice it shall have no further obligation to issue any Facility Letter of Credit until such notice is withdrawn by that Lender or the Issuing Bank receives a notice from the Administrative Agent that such condition has been effectively waived in accordance with the provisions of this Agreement. Each Lender's obligation to make further Loans to Borrower (other than any payments such Lender is required to make under subparagraph (b) below) or to purchase an interest from the Issuing Bank in any subsequent letters of credit issued by the Issuing Bank on behalf of Borrower shall be reduced by such Lender's Percentage of the undrawn portion of each Facility Letter of Credit outstanding.

- (b) In the event that the Issuing Bank makes any payment under any Facility Letter of Credit and the Borrower shall not have repaid such amount to the Issuing Bank pursuant to Section 3.7 hereof, the Issuing Bank shall promptly notify the Administrative Agent, which shall promptly notify each Lender of such failure, and each Lender shall promptly and unconditionally pay to the Administrative Agent for the account of the Issuing Bank the amount of such Lender's Percentage of the unreimbursed amount of such payment, and the Administrative Agent shall promptly pay such amount to the Issuing Bank. Lender's payments of its Percentage of such Reimbursement Obligation as aforesaid shall be deemed to be a Loan by such Lender and shall constitute outstanding principal under such Lender's Note. The failure of any Lender to make available to the Administrative Agent for the account of the Issuing Bank its Percentage of the unreimbursed amount of any such payment shall not relieve any other Lender of its obligation hereunder to make available to the Administrative Agent for the account of such Issuing Bank its Percentage of the unreimbursed amount of any payment on the date such payment is to be made, but no Lender shall be responsible for the failure of any other Lender to make available to the Administrative Agent its Percentage of the unreimbursed amount of any payment on the date such payment is to be made. Any Lender which fails to make any payment required pursuant to this Section 3.6(b) shall be deemed to be a Defaulting Lender hereunder.
- (c) Whenever the Issuing Bank receives a payment on account of a Reimbursement Obligation, including any interest thereon, the Issuing Bank shall promptly pay to the Administrative Agent and the Administrative Agent shall promptly pay to each Lender which has funded its participating interest therein, in immediately available funds, an amount equal to such Lender's Percentage thereof.
- (d) Upon the request of the Administrative Agent or any Lender, the Issuing Bank shall furnish to such Administrative Agent or Lender copies of any Facility Letter

- of Credit to which the Issuing Bank is party and such other documentation as may reasonably be requested by the Administrative Agent or Lender.
- (e) The obligations of a Lender to make payments to the Administrative Agent for the account of the Issuing Bank with respect to a Facility Letter of Credit shall be absolute, unconditional and irrevocable, not subject to any counterclaim, set-off, qualification or exception whatsoever other than a failure of any such Issuing Bank to comply with the terms of this Agreement relating to the issuance of such Facility Letter of Credit, and such payments shall be made in accordance with the terms and conditions of this Agreement under all circumstances.

3.7. Payment of Reimbursement Obligations.

- (a) The Borrower agrees to pay to the Administrative Agent for the account of the Issuing Bank the amount of all Advances for Reimbursement Obligations, interest and other amounts payable to the Issuing Bank under or in connection with any Facility Letter of Credit when due, irrespective of any claim, set-off, defense or other right which the Borrower may have at any time against any Issuing Bank or any other Person, under all circumstances, including without limitation any of the following circumstances:
 - (i) any lack of validity or enforceability of this Agreement or any of the other Loan Documents;
 - (ii) the existence of any claim, setoff, defense or other right which the Borrower may have at any time against a beneficiary named in a Facility Letter of Credit or any transferee of any Facility Letter of Credit (or any Person for whom any such transferee may be acting), the Administrative Agent, the Issuing Bank, any Lender, or any other Person, whether in connection with this Agreement, any Facility Letter of Credit, the transactions contemplated herein or any unrelated transactions (including any underlying transactions between the Borrower and the beneficiary named in any Facility Letter of Credit);
 - (iii) any draft, certificate or any other document presented under the Facility Letter of Credit proving to be forged, fraudulent, invalid or insufficient in any respect of any statement therein being untrue or inaccurate in any respect;
 - (iv) the surrender or impairment of any security for the performance or observance of any of the terms of any of the Loan Documents; or
 - (v) the occurrence of any Default or Event of Default.
- (b) In the event any payment by the Borrower received by the Issuing Bank or the Administrative Agent with respect to a Facility Letter of Credit and distributed by the Administrative Agent to the Lenders on account of their participations is thereafter set aside, avoided or recovered from the Administrative Agent or Issuing Bank in connection with any receivership, liquidation, reorganization or bankruptcy proceeding, each Lender which received such distribution shall, upon demand by the Administrative Agent, contribute such Lender's Percentage of the amount set aside, avoided or recovered

together with interest at the rate required to be paid by the Issuing Bank or the Administrative Agent upon the amount required to be repaid by the Issuing Bank or the Administrative Agent.

3.8. Compensation for Facility Letters of Credit.

- (a) The Borrower shall pay to the Administrative Agent, for the ratable account of the Lenders, based upon the Lenders' respective Percentages, a per annum fee (the "Facility Letter of Credit Fee") with respect to each Facility Letter of Credit that is equal to (i) the LIBOR Applicable Margin in effect from time to time in the case of Financial Letters of Credit, and (ii) the LIBOR Applicable Margin from time to time minus 0.25% in the case of Performance Letters of Credit. The Facility Letter of Credit Fee relating to any Facility Letter of Credit shall be due and payable in arrears in equal installments on the first Business Day of each month following the issuance of any Facility Letter of Credit and, to the extent any such fees are then due and unpaid, on the Maturity Date. The Administrative Agent shall promptly remit such Facility Letter of Credit Fees, when paid, to the other Lenders in accordance with their Percentages thereof. The Borrower shall not have any liability to any Lender for the failure of the Administrative Agent to promptly deliver funds to any such Lender and shall be deemed to have made all such payments on the date the respective payment is made by the Borrower to the Administrative Agent, provided such payment is received by the time specified in Section 2.11 hereof.
- (b) The Issuing Bank also shall have the right to receive solely for its own account an issuance fee of 0.15% of the face amount of each Facility Letter of Credit, payable by the Borrower on the Issuance Date for each such Facility Letter of Credit. The Issuing Bank shall also be entitled to receive its reasonable out-of-pocket costs and the Issuing Bank's standard charges of issuing, amending and servicing Facility Letters of Credit and processing draws thereunder.
- 3.9. Letter of Credit Collateral Account. The Borrower hereby agrees that it will, until the Maturity Date, maintain a special collateral account (the "Letter of Credit Collateral Account") at the Administrative Agent's office at the address specified pursuant to Article XV, in the name of the Borrower but under the sole dominion and control of the Administrative Agent, for the benefit of the Lenders, and in which the Borrower shall have no interest other than as set forth in Section 11.1. In addition to the foregoing, the Borrower hereby grants to the Administrative Agent, for the benefit of the Lenders, a security interest in and to the Letter of Credit Collateral Account and any funds that may hereafter be on deposit in such account, including income earned thereon. The Lenders acknowledge and agree that the Borrower has no obligation to fund the Letter of Credit Collateral Account unless and until so required under Section 11.1 hereof.

Article IV.

CHANGE IN CIRCUMSTANCES

- 4.1. <u>Yield Protection</u>. If the adoption of or change in any law or any governmental or quasi-governmental rule, regulation, policy, guideline or directive (whether or not having the force of law), or any interpretation thereof, or the compliance of any Lender therewith,
 - (i) subjects any Lender or any applicable Lending Installation to any tax, duty, charge or withholding on or from payments due from Borrower (excluding federal and state taxation of the overall net income of any Lender or applicable Lending Installation), or changes the basis of such taxation of payments to any Lender in respect of its Advances, its interest in the Facility Letters of Credit or other amounts due it hereunder, or
 - (ii) imposes or increases or deems applicable any reserve, assessment, insurance charge, special deposit or similar requirement against assets of, deposits with or for the account of, or credit extended by, any Lender or any applicable Lending Installation (other than reserves and assessments taken into account in determining the interest rate applicable to LIBOR Advances), or
 - (iii) imposes any other condition, and the result is to increase the cost of any Lender or any applicable Lending Installation of making, funding or maintaining loans or reduces any amount receivable by any Lender or any applicable Lending Installation in connection with loans, or requires any Lender or any applicable Lending Installation to make any payment calculated by reference to the amount of loans held, Letters of Credit issued or participated in or interest received by it, by an amount deemed material by such Lender,

then, within fifteen (15) days of demand by such Lender, Borrower shall pay such Lender that portion of such increased expense incurred or reduction in an amount received which such Lender determines is attributable to making, funding and maintaining its Advances and its Commitment.

4.2. Changes in Capital Adequacy Regulations. If a Lender determines the amount of capital required or expected to be maintained by such Lender, any Lending Installation of such Lender or any corporate entity controlling such Lender is increased as a result of a Change (as defined below), then, within fifteen (15) days of demand by such Lender, Borrower shall pay such Lender the amount necessary to compensate for any shortfall in the rate of return on the portion of such increased capital which such Lender determines is attributable to this Agreement, its Advances, its interest in the Facility Letters of Credit, or its obligation to make Advances hereunder or participate in or issue Facility Letters of Credit hereunder (after taking into account such Lender's policies as to capital adequacy). "Change" means (i) any change after the date of this Agreement in the Risk-Based Capital Guidelines (as defined below) or (ii) any adoption of or change in any other law, governmental or quasi-governmental rule, regulation, policy, guideline, interpretation, or directive (whether or not having the force of law) after the date of this Agreement which affects the amount of capital required or expected to be maintained by any Lender or any Lending Installation or any corporation controlling any Lender. "Risk-Based Capital Guidelines" means (i) the risk-based capital guidelines in effect in the United States on the date of this Agreement, including transition rules, and (ii) the corresponding capital regulations promulgated by regulatory authorities outside the United States implementing the July 1988 report of the Basle Committee on Banking Regulation and Supervisory Practices

Entitled "International Convergence of Capital Measurements and Capital Standards", including transition rules, and any amendments to such regulations adopted prior to the date of this Agreement. Without in any way affecting the Borrower's obligation to pay compensation actually claimed by a Lender under this Section 4.2, the Borrower shall have the right to replace any Lender which has demanded such compensation provided that Borrower notifies such Lender that it has elected to replace such Lender and notifies such Lender and the Administrative Agent of the identity of the proposed replacement Lender not more than six (6) months after the date of such Lender's most recent demand for compensation under this Section 4.2. The Lender being replaced shall assign its Percentage of the Aggregate Commitment and its rights and obligations under this Facility to the replacement Lender in accordance with the requirements of Section 13.3 hereof and the replacement Lender shall assume such Percentage of the Aggregate Commitment and the related obligations under this Facility prior to the Maturity Date to be extended, all pursuant to an assignment agreement substantially in the form of Exhibit J hereto. The purchase by the replacement Lender shall be at par (plus all accrued and unpaid interest and any other sums owed to such Lender being replaced hereunder) which shall be paid to the Lender being replaced upon the execution and delivery of the assignment.

- 4.3. Availability of LIBOR Advances. If any Lender determines that maintenance of any of its LIBOR Loans at a suitable Lending Installation would violate any applicable law, rule, regulation or directive of any Governmental Authority having jurisdiction, the Administrative Agent shall suspend by written notice to Borrower the availability of LIBOR Advances and require any LIBOR Advances to be repaid; or if the Required Lenders determine that (i) deposits of a type or maturity appropriate to match fund LIBOR Advances are not available, the Administrative Agent shall suspend by written notice to Borrower the availability of LIBOR Advances with respect to any LIBOR Advances made after the date of any such determination, or (ii) an interest rate applicable to a LIBOR Advance does not accurately reflect the cost of making a LIBOR Advance, and, if for any reason whatsoever the provisions of Section 4.1 are inapplicable, the Administrative Agent shall suspend by written notice to Borrower the availability of LIBOR Advances with respect to any LIBOR Advances made after the date of any such determination.
- 4.4. <u>Funding Indemnification</u>. If any payment of a ratable LIBOR Advance or a Competitive Bid Loan occurs on a date which is not the last day of the applicable Interest Period, whether because of acceleration, prepayment or otherwise, or a ratable LIBOR Advance or a Competitive Bid Loan is not made on the date specified by Borrower for any reason other than default by one or more of the Lenders, Borrower will indemnify each Lender for any loss or cost incurred by such Lender resulting therefrom, including, without limitation, any loss or cost in liquidating or employing deposits acquired to fund or maintain the ratable LIBOR Advance or Competitive Bid Loan, as the case may be.

4.5. Taxes.

(i) All payments by the Borrower to or for the account of any Lender or the Agent hereunder or under any Note shall be made free and clear of and without deduction for any and all Taxes. If the Borrower shall be required by law to deduct any Taxes from or in respect of any sum payable hereunder to any Lender or the Administrative Agent, (a) the sum payable shall be increased as necessary so that after making all required deductions (including deductions

applicable to additional sums payable under this Section 4.5) such Lender or the Administrative Agent (as the case may be) receives an amount equal to the sum it would have received had no such deductions been made, (b) the Borrower shall make such deductions, (c) the Borrower shall pay the full amount deducted to the relevant authority in accordance with applicable law, and (d) the Borrower shall furnish to the Administrative Agent the original copy of a receipt evidencing payment thereof within 30 days after such payment is made.

- (ii) In addition, the Borrower hereby agrees to pay any present or future stamp or documentary taxes and any other excise or property taxes, charges or similar levies which arise from any payment made hereunder or under any Note or from the execution or delivery of, or otherwise with respect to, this Agreement or any Note ("Other Taxes").
- (iii) The Borrower hereby agrees to indemnify the Administrative Agent and each Lender for the full amount of Taxes or Other Taxes (including, without limitation, any Taxes or Other Taxes imposed on amounts payable under this Section 4.5) paid by the Administrative Agent or such Lender as a result of its Commitment, any Loans made by it hereunder, or otherwise in connection with its participation in this Agreement and any liability (including penalties, interest and expenses) arising therefrom or with respect thereto. Payments due under this indemnification shall be made within 30 days of the date the Administrative Agent or such Lender makes demand therefor pursuant to Section 4.6.
- (iv) Each Lender that is not incorporated under the laws of the United States of America or a state thereof (each a "Non-U.S. Lender") agrees that it will, not more than ten Business Days after the date of this Agreement, (i) deliver to the Administrative Agent two duly completed copies of United States Internal Revenue Service Form W-8BEN or W-8ECI, certifying in either case that such Lender is entitled to receive payments under this Agreement without deduction or withholding of any United States federal income taxes, and (ii) deliver to the Administrative Agent a United States Internal Revenue Form W-8 or W-9, as the case may be, and certify that it is entitled to an exemption from United States backup withholding tax. Each Non-U.S. Lender further undertakes to deliver to each of the Borrower and the Administrative Agent (x) renewals or additional copies of such form (or any successor form) on or before the date that such form expires or becomes obsolete, and (y) after the occurrence of any event requiring a change in the most recent forms so delivered by it, such additional forms or amendments thereto as may be reasonably requested by the Borrower or the Administrative Agent. All forms or amendments described in the preceding sentence shall certify that such Lender is entitled to receive payments under this Agreement without deduction or withholding of any United States federal income taxes, unless an event (including without limitation any change in treaty, law or regulation) has occurred prior to the date on which any such delivery would otherwise be required which renders all such forms inapplicable or which would prevent such Lender from duly completing and delivering any such form or amendment with respect to it and such Lender advises the Borrower and the

Administrative Agent that it is not capable of receiving payments without any deduction or withholding of United States federal income tax.

- (v) For any period during which a Non-U.S. Lender has failed to provide the Borrower with an appropriate form pursuant to clause (iv), above (unless such failure is due to a change in treaty, law or regulation, or any change in the interpretation or administration thereof by any governmental authority, occurring subsequent to the date on which a form originally was required to be provided), such Non-U.S. Lender shall not be entitled to indemnification under this Section 4.5 with respect to Taxes imposed by the United States; provided that, should a Non-U.S. Lender which is otherwise exempt from or subject to a reduced rate of withholding tax become subject to Taxes because of its failure to deliver a form required under clause (iv), above, the Borrower shall take such steps as such Non-U.S. Lender shall reasonably request to assist such Non-U.S. Lender to recover such Taxes.
- (vi) Any Lender that is entitled to an exemption from or reduction of withholding tax with respect to payments under this Agreement or any Note pursuant to the law of any relevant jurisdiction or any treaty shall deliver to the Borrower (with a copy to the Administrative Agent), at the time or times prescribed by applicable law, such properly completed and executed documentation prescribed by applicable law as will permit such payments to be made without withholding or at a reduced rate.
- (vii) If the U.S. Internal Revenue Service or any other governmental authority of the United States or any other country or any political subdivision thereof asserts a claim that the Administrative Agent did not properly withhold tax from amounts paid to or for the account of any Lender (because the appropriate form was not delivered or properly completed, because such Lender failed to notify the Administrative Agent of a change in circumstances which rendered its exemption from withholding ineffective, or for any other reason), such Lender shall indemnify the Administrative Agent fully for all amounts paid, directly or indirectly, by the Administrative Agent as tax, withholding therefor, or otherwise, including penalties and interest, and including taxes imposed by any jurisdiction on amounts payable to the Administrative Agent under this subsection, together with all costs and expenses related thereto (including attorneys fees and time charges of attorneys for the Administrative Agent, which attorneys may be employees of the Administrative Agent). The obligations of the Lenders under this Section 4.5(vii) shall survive the payment of the Obligations and termination of this Agreement.
- (viii) Each of the Lenders represents that as of the Agreement Execution Date it is not aware of any facts that would give rise to a claim for additional payments under this Section 4.5.
- 4.6. <u>Lender Statements</u>; <u>Survival of Indemnity</u>. To the extent reasonably possible, each Lender shall designate an alternate Lending Installation with respect to its LIBOR Advances to reduce any liability of Borrower to such Lender under <u>Sections 4.1</u>, <u>4.2</u> and <u>4.5</u> or

to avoid the unavailability of a LIBOR Advance, so long as such designation is not disadvantageous to such Lender. Each Lender shall deliver a written statement of such Lender as to the amount due, if any, under Sections 4.1, 4.2, 4.4 and 4.5 hereof. Such written statement shall set forth in reasonable detail the calculations upon which such Lender determined such amount and shall be final, conclusive and binding on Borrower in the absence of manifest error. The amount due in such statement shall not include amounts due under Section 4.5 that are either attributable to facts known to the Lender as of the Agreement Execution Date or that relate to a time period more than ninety (90) days prior to the giving of such written statement. Determination of amounts payable under such Sections in connection with a LIBOR Advance shall be calculated as though each Lender funded its LIBOR Advance through the purchase of a deposit of the type and maturity corresponding to the deposit used as a reference in determining the Adjusted LIBOR Rate applicable to such Advance, whether in fact that is the case or not. Unless otherwise provided herein, the amount specified in the written statement shall be payable on demand after receipt by Borrower of the written statement. The obligations of Borrower under Sections 4.1, 4.2, 4.4 and 4.5 hereof shall survive payment of the Obligations and termination of this Agreement.

4.7. Replacement of Lenders under Certain Circumstances. The Borrower shall be permitted to replace any Lender which (a) is not capable of receiving payments without any deduction or withholding of United States federal income tax pursuant to Section 4.5, or (b) cannot maintain its LIBOR Loans at a suitable Lending Installation pursuant to Section 4.6, with a replacement bank or other financial institution; provided that (i) such replacement does not conflict with any applicable legal or regulatory requirements affecting the remaining Lenders, (ii) no Event of Default or (after notice thereof to Borrower) no Default shall have occurred and be continuing at the time of such replacement, (iii) the Borrower shall repay (or the replacement bank or institution shall purchase, at par) all Loans and other amounts owing to such replaced Lender prior to the date of replacement, (iv) the Borrower shall be liable to such replaced Lender under Sections 4.4 and 4.6 if any LIBOR Loan owing to such replaced Lender shall be prepaid (or purchased) other than on the last day of the Interest Period relating thereto, (v) the replacement bank or institution, if not already a Lender, and the terms and conditions of such replacement, shall be reasonably satisfactory to the Administrative Agent, (vi) the replaced Lender shall be obligated to make such replacement in accordance with the provisions of Section 13.3 (provided that the Borrower shall be obligated to pay the processing fee referred to therein), (vii) until such time as such replacement shall be consummated, the Borrower shall continue to pay all amounts payable hereunder without setoff, deduction, counterclaim or withholding and (viii) any such replacement shall not be deemed to be a waiver of any rights which the Borrower, the Administrative Agent or any other Lender shall have against the replaced Lender.

Article V.

CONDITIONS PRECEDENT

5.1. <u>Conditions Precedent to Closing</u>. The Lenders shall not be required to make the initial Advance hereunder, nor shall the Issuing Bank be required to issue the initial Facility Letter of Credit hereunder, unless (i) all of the conditions set forth in <u>Section 5.2</u> are satisfied, and (ii) the Borrower shall have furnished to the Administrative Agent, in form and substance

satisfactory to the Lenders and their counsel and with sufficient copies for the Lenders, the following:

- (a) <u>Certificates of Limited Partnership/Incorporation</u>. A copy of the Certificate of Limited Partnership for the Borrower and a copy of the articles of incorporation of General Partner, each certified by the appropriate Secretary of State or equivalent state official.
- (b) <u>Agreements of Limited Partnership/Bylaws</u>. A copy of the Agreement of Limited Partnership for the Borrower and a copy of the bylaws of the General Partner, including all amendments thereto, each certified by the Secretary or an Assistant Secretary of the General Partner as being in full force and effect on the Agreement Execution Date.
- (c) <u>Good Standing Certificates</u>. A certified copy of a certificate from the Secretary of State or equivalent state official of the states where the Borrower and General Partner are organized, dated as of the most recent practicable date, showing the good standing or partnership qualification (if issued) of (i) Borrower, and (ii) General Partner.
- (d) <u>Foreign Qualification Certificates</u>. A certified copy of a certificate from the Secretary of State or equivalent state official of the state where the Borrower and General Partner maintain their principal place of business, dated as of the most recent practicable date, showing the qualification to transact business in such state as a foreign limited partnership or foreign corporation, as the case may be, for (i) Borrower, and (ii) General Partner.
- (e) <u>Resolutions</u>. A copy of a resolution or resolutions adopted by the Board of Directors of the General Partner, certified by the Secretary or an Assistant Secretary of the General Partner as being in full force and effect on the Agreement Execution Date, authorizing the Advances provided for herein and the execution, delivery and performance of the Loan Documents by the General Partner to be executed and delivered by it hereunder on behalf of itself and Borrower.
- (f) <u>Incumbency Certificate</u>. A certificate, signed by the Secretary or an Assistant Secretary of the General Partner and dated the Agreement Execution Date, as to the incumbency, and containing the specimen signature or signatures, of the Persons authorized to execute and deliver the Loan Documents to be executed and delivered by it and Borrower hereunder.
- (g) <u>Loan Documents</u>. Originals of the Loan Documents (in such quantities as the Lenders may reasonably request), duly executed by authorized officers of the appropriate entity.
- (h) <u>Opinion of Borrower's Counsel</u>. A written opinion, dated the Agreement Execution Date, from outside counsel for the Borrower which counsel is reasonably satisfactory to Administrative Agent, substantially in the form attached hereto as <u>Exhibit E</u>.

- (i) <u>Opinion of General Partner's Counsel</u>. A written opinion, dated the Agreement Execution Date, from outside counsel for the General Partner which counsel is reasonably satisfactory to Administrative Agent, substantially in the form attached hereto as <u>Exhibit F.</u>
- (j) <u>Insurance</u>. Original or certified copies of insurance policies or binders therefor, with accompanying receipts showing current payment of all premiums, evidencing that Borrower carries insurance on the Unencumbered Assets which satisfies the Administrative Agent's insurance requirements, including, without limitation:
 - (i) Property and casualty insurance (including coverage for flood and other water damage for any Unencumbered Assets located within a 100-year flood plain) in the amount of the replacement cost of the improvements at the Unencumbered Assets;
 - (ii) Loss of rental income insurance in the amount not less than one year's Gross Revenues from the Unencumbered Assets; and
 - (iii) Comprehensive general liability insurance in the amount of \$1,000,000 per occurrence.

All insurance must be carried by companies with a Best Insurance Reports (1992) Policyholder's and Financial Size Rating of "A-VII" or better.

- (k) Financial and Related Information. The following information:
 - (i) A certificate, signed by an officer of the Borrower, stating that on the Agreement Execution Date no Default or Event of Default has occurred and is continuing and that all representations and warranties of the Borrower contained herein are true and correct as of the Agreement Execution Date as and to the extent set forth herein;
 - (ii) The most recent financial statements of the Borrower and General Partner and a certificate from a Qualified Officer of the Borrower that no change in the Borrower's financial condition that would have a Material Adverse Effect has occurred since March 31, 2005;
 - (iii) Evidence of sufficient Unencumbered Assets (which evidence may include pay-off letters (together with evidence of payment or a direction of Borrower to use a portion of the proceeds of the Advances to repay such Indebtedness), mortgage releases and/or title policies) to assist the Administrative Agent in determining the Borrower's compliance with the covenants set forth in <u>Article IX</u> herein;
 - (iv) Written money transfer instructions, in substantially the form of <u>Exhibit G</u> hereto, addressed to the Administrative Agent and signed by a Qualified Officer, together with such other related money transfer authorizations as the Administrative Agent may have reasonably requested; and

- (v) Operating statements for the Unencumbered Assets and other evidence of income and expenses to assist the Administrative Agent in determining Borrower's compliance with the covenants set forth in <u>Article IX</u> herein.
- (l) <u>Change in Markets</u>. The Administrative Agent shall have determined that (i) since July 20, 2005, there is an absence of any material adverse change or disruption in primary or secondary loan syndication markets, financial markets or in capital markets generally that would likely impair syndication of the Loans hereunder and (ii) if requested by the Administrative Agent, the Borrower has fully cooperated with the Administrative Agent's syndication efforts including, without limitation, by providing the Administrative Agent with information regarding the Borrower's operations and prospects and such other information as the Administrative Agreement deems necessary to successfully syndicate the Loans hereunder.
- (m) <u>Other Evidence as any Lender May Require</u>. Such other evidence as any Lender may reasonably request to establish the consummation of the transactions contemplated hereby, the taking of all necessary actions in any proceedings in connection herewith and compliance with the conditions set forth in this Agreement.

When all such conditions have been fulfilled (or, in the Lenders' sole discretion, waived by Lenders), the Lenders shall confirm in writing to Borrower that the initial Advance is then available to Borrower hereunder.

- 5.2. <u>Conditions Precedent to Subsequent Advances</u>. Advances after the initial Advance shall be made from time to time as requested by Borrower, and the obligation of each Lender to make any Advance (including Swingline Loans and Competitive Bid Loans) and the obligation of the Issuing Bank to issue a Facility Letter of Credit is subject to the following terms and conditions:
 - (a) prior to each such Advance no Default or Event of Default shall have occurred and be continuing under this Agreement or any of the Loan Documents and, if required by Administrative Agent, Borrower shall deliver a certificate of Borrower to such effect; and
 - (b) The representations and warranties contained in Article VI and VII are true and correct as of such borrowing date, Issuance Date, or date of conversion and/or continuation as and to the extent set forth therein, except to the extent any such representation or warranty is stated to relate solely to an earlier date, in which case such representation or warranty shall be true and correct on and as of such earlier date.

Subject to the last grammatical paragraphs of <u>Article VI</u> and <u>VII</u> hereof, each Borrowing Notice, Letter of Credit Request, and Conversion/Continuation Notice shall constitute a representation and warranty by the Borrower that the conditions contained in <u>Sections 5.2(a)</u> and (b) have been satisfied.

Article VI.

REPRESENTATIONS AND WARRANTIES

Borrower hereby represents and warrants that:

- 6.1. Existence. Borrower is a limited partnership duly organized and existing under the laws of the State of Delaware, with its principal place of business in the State of Illinois, and is duly qualified as a foreign limited partnership, properly licensed (if required), in good standing and has all requisite authority to conduct its business in each jurisdiction in which it owns Properties and, except where the failure to be so qualified or to obtain such authority would not have a Material Adverse Effect, in each other jurisdiction in which its business is conducted. Each of its Subsidiaries is duly organized, validly existing and in good standing under the laws of its jurisdiction of organization and has all requisite authority to conduct its business in each jurisdiction in which it owns Property, and except where the failure to be so qualified or to obtain such authority would not have a Material Adverse Effect, in each other jurisdiction in which it conducts business.
- 6.2. <u>Corporate/Partnership Powers</u>. The execution, delivery and performance of the Loan Documents required to be delivered by Borrower hereunder are within the partnership authority of such entity and the corporate powers of the general partners of such entity, have been duly authorized by all requisite action, and are not in conflict with the terms of any organizational instruments of such entity, or any instrument or agreement to which Borrower or General Partner is a party or by which Borrower, General Partner or any of their respective assets may be bound or affected.
- 6.3. <u>Power of Officers</u>. The officers of the General Partner executing the Loan Documents required to be delivered by such entities hereunder have been duly elected or appointed and were fully authorized to execute the same at the time each such agreement, certificate or instrument was executed.
- 6.4. <u>Government and Other Approvals</u>. No approval, consent, exemption or other action by, or notice to or filing with, any governmental authority is necessary in connection with the execution, delivery or performance of the Loan Documents required hereunder.

6.5. Solvency.

(i) Immediately after the Agreement Execution Date and immediately following the making of each Loan and after giving effect to the application of the proceeds of such Loans, (a) the fair value of the assets of the Borrower and its Subsidiaries on a consolidated basis, at a fair valuation, will exceed the debts and liabilities, subordinated, contingent or otherwise, of the Borrower and its Subsidiaries on a consolidated basis; (b) the present fair saleable value of the Properties of the Borrower and its Subsidiaries on a consolidated basis will be greater than the amount that will be required to pay the probable liability of the Borrower and its Subsidiaries on a consolidated basis on their debts and other liabilities, subordinated, contingent or otherwise, as such debts and other liabilities become absolute and matured; (c) the Borrower and its Subsidiaries on

- a consolidated basis will be able to pay their debts and liabilities, subordinated, contingent or otherwise, as such debts and liabilities become absolute and matured; and (d) the Borrower and its Subsidiaries on a consolidated basis will not have unreasonably small capital with which to conduct the businesses in which they are engaged as such businesses are now conducted and are proposed to be conducted after the date hereof.
- (ii) Borrower does not intend to, or to permit any of its Subsidiaries to incur debts beyond its ability to pay such debts as they mature, taking into account the timing of and amounts of cash to be received by it or any such Subsidiary and the timing of the amounts of cash to be payable on or in respect of its Indebtedness or the Indebtedness of any such Subsidiary.
- 6.6. <u>Compliance With Laws</u>. There is no judgment, decree or order or any law, rule or regulation of any court or governmental authority binding on Borrower or any of its Subsidiaries which would be contravened by the execution, delivery or performance of the Loan Documents required hereunder.
- 6.7. Enforceability of Agreement. This Agreement is the legal, valid and binding agreement of the Borrower, and the Notes when executed and delivered will be the legal, valid and binding obligations of the Borrower, enforceable against the Borrower in accordance with their respective terms, and the Loan Documents required hereunder, when executed and delivered, will be similarly legal, valid, binding and enforceable except to the extent that such enforcement may be limited by applicable bankruptcy, insolvency, reorganization or other similar laws affecting the rights of creditors generally.
- 6.8. <u>Title to Property</u>. To the best of Borrower's knowledge after due inquiry, Borrower or its Subsidiaries has good and marketable title to the Properties and assets reflected in the financial statements as owned by it or any such Subsidiary free and clear of Liens except for the Permitted Liens. The execution, delivery or performance of the Loan Documents required to be delivered by the Borrower hereunder will not result in the creation of any Lien on the Properties. No consent to the transactions contemplated hereunder is required from any ground lessor or mortgagee or beneficiary under a deed of trust or any other party except as has been delivered to the Lenders.
- 6.9. <u>Litigation</u>. There are no suits, arbitrations, claims, disputes or other proceedings (including, without limitation, any civil, criminal, administrative or environmental proceedings), pending or, to the best of Borrower's knowledge, threatened against or affecting the Borrower or any of the Properties, the adverse determination of which individually or in the aggregate would have a Material Adverse Effect on the Borrower and/or would cause a Material Adverse Financial Change of Borrower or materially impair the Borrower's ability to perform its obligations hereunder or under any instrument or agreement required hereunder, except as disclosed on <u>Schedule 6.9</u> hereto, or otherwise disclosed to Lenders in accordance with the terms hereof.
- 6.10. Events of Default. No Default or Event of Default has occurred and is continuing or would result from the incurring of obligations by the Borrower under any of the Loan Documents or any other document to which Borrower is a party.

- 6.11. <u>Investment Company Act of 1940</u>. Borrower is not and will by such acts as may be necessary continue not to be, an investment company within the meaning of the Investment Company Act of 1940.
- 6.12. <u>Public Utility Holding Company Act</u>. The Borrower is not a "holding company" or a "subsidiary company" of a "holding company," or an "affiliate" of a "holding company," or of a "subsidiary company" of a "holding company," within the definitions of the Public Utility Holding Company Act of 1935, as amended.
- 6.13. <u>Regulation U</u>. The proceeds of the Advances will not be used, directly or indirectly, in a manner which would cause the Facility to be treated as a "Purpose Credit."
- 6.14. No Material Adverse Financial Change. To the best knowledge of Borrower, there has been no Material Adverse Financial Change in the condition of Borrower since the date of the financial and/or operating statements most recently submitted to the Lenders.
- 6.15. <u>Financial Information</u>. All financial statements furnished to the Lenders by or at the direction of the Borrower and all other financial information and data furnished by the Borrower to the Lenders are complete and correct in all material respects as of the date thereof, and such financial statements have been prepared in accordance with GAAP and fairly present the consolidated financial condition and results of operations of the Borrower as of such date. The Borrower has no contingent obligations, liabilities for taxes or other outstanding financial obligations which are material in the aggregate, except as disclosed in such statements, information and data.
- 6.16. <u>Factual Information</u>. All factual information heretofore or contemporaneously furnished by or on behalf of the Borrower to the Lenders for purposes of or in connection with this Agreement and the other Loan Documents and the transactions contemplated therein is, and all other such factual information hereafter furnished by or on behalf of the Borrower to the Lenders will be, true and accurate (taken as a whole) in all material respects on the date as of which such information is dated or certified and not incomplete by omitting to state any material fact necessary to make such information (taken as a whole) not misleading at such time.
- 6.17. <u>ERISA</u>. (i) Borrower is not an entity deemed to hold "plan assets" within the meaning of ERISA or any regulations promulgated thereunder of an employee benefit plan (as defined in Section 3(3) of ERISA) which is subject to Title I of ERISA or any plan within the meaning of Section 4975 of the Code, and (ii) the execution of this Agreement and the transactions contemplated hereunder do not give rise to a prohibited transaction within the meaning of Section 406 of ERISA or Section 4975 of the Code.
- 6.18. <u>Taxes</u>. All required tax returns have been filed by Borrower with the appropriate authorities except to the extent that extensions of time to file have been requested, granted and have not expired or except to the extent such taxes are being contested in good faith and for which adequate reserves, in accordance with GAAP, are being maintained.
- 6.19. Environmental Matters. Except as disclosed in Schedule 6.19, each of the following representations and warranties is true and correct except to the extent that the facts and

circumstances giving rise to any such failure to be so true and correct, in the aggregate, could not reasonably be expected to have a Material Adverse Effect:

- (i) To the knowledge of the Borrower, the Properties of Borrower, its Subsidiaries, and Investment Affiliates do not contain any Materials of Environmental Concern in amounts or concentrations which constitute a violation of, or could reasonably give rise to liability under, Environmental Laws.
- (ii) Borrower has not received any written notice alleging that any or all of the Properties of Borrower and its Subsidiaries and Investment Affiliates and all operations at the Properties are not currently in compliance with all applicable Environmental Laws. Further, Borrower has not received any written notice alleging the current existence of any contamination at or under such Properties in amounts or concentrations which constitute a violation of any Environmental Law, or any violation of any Environmental Law with respect to such Properties for which Borrower, its Subsidiaries or Investment Affiliates is or could be liable.
- (iii) Neither Borrower nor any of its Subsidiaries or Investment Affiliates has received any written notice of current non-compliance, liability or potential liability regarding Environmental Laws with regard to any of the Properties, nor does it have knowledge that any such notice will be received or is being threatened.
- (iv) To the knowledge of Borrower during the ownership of the Properties by any or all of Borrower, its Subsidiaries and Investment Affiliates, Materials of Environmental Concern have not been transported or disposed of from the Properties of Borrower and its Subsidiaries and Investment Affiliates in violation of, or in a manner or to a location which could reasonably give rise to liability of Borrower, any Subsidiary, or any Investment Affiliate under, Environmental Laws, nor during the ownership of the Properties by any or all of Borrower, its Subsidiaries and Investment Affiliates have any Materials of Environmental Concern been generated, treated, stored or disposed of at, on or under any of such Properties in violation of, or in a manner that could give rise to liability of Borrower, any Subsidiary or any Investment Affiliate under, any applicable Environmental Laws.
- (v) No judicial proceedings or governmental or administrative action is pending, or, to the knowledge of Borrower, threatened, under any Environmental Law to which Borrower, any of its Subsidiaries, or any Investment Affiliate, is named as a party with respect to the Properties of such entity, nor are there any consent decrees or other decrees, consent orders, administrative order or other orders, or other administrative or judicial requirements outstanding under any Environmental Law with respect to such Properties for which Borrower, its Subsidiaries, or any Investment Affiliate is or could be liable.
 - (vi) To the knowledge of Borrower during the ownership of the Properties by any or all of Borrower, its Subsidiaries and Investment Affiliates,

there has been no release or threat of release of Materials of Environmental Concern at or from the Properties of Borrower and its Subsidiaries and Investment Affiliates, or arising from or related to the operations of such entity in connection with the Properties in violation of or in amounts or in a manner that could give rise to liability under Environmental Laws.

- 6.20. <u>Insurance</u>. Borrower has obtained the insurance which Borrower is required to furnish to Lenders under <u>Section 5.1(j)</u> hereof.
- 6.21. No Brokers. Borrower has dealt with no brokers in connection with this Facility, and no brokerage fees or commissions are payable by or to any Person in connection with this Agreement or the Advances. Lenders shall not be responsible for the payment of any fees or commissions to any broker and Borrower shall indemnify, defend and hold Lenders harmless from and against any claims, liabilities, obligations, damages, costs and expenses (including reasonable attorneys' fees and disbursements) made against or incurred by Lenders as a result of claims made or actions instituted by any broker or Person claiming by, through or under Borrower in connection with the Facility.
- 6.22. No Violation of Usury Laws. No aspect of any of the transactions contemplated herein violate or will violate any usury laws or laws regarding the validity of agreements to pay interest in effect on the date hereof.
 - 6.23. Not a Foreign Person. Borrower is not a "foreign person" within the meaning of Section 1445 or 7701 of the Internal Revenue Code.
- 6.24. <u>No Trade Name</u>. Except for the name "First Industrial," and except as otherwise set forth on <u>Schedule 6.24</u> attached hereto, Borrower does not use any trade name and has not and does not do business under any name other than their actual names set forth herein. The principal place of business of Borrower is as stated in the recitals hereto.
- 6.25. <u>Subsidiaries</u>. <u>Schedule 6.25</u> hereto contains an accurate list of all of the presently existing Subsidiaries of Borrower, setting forth the percentage of their respective Capital Stock owned by it or its Subsidiaries. All of the issued and outstanding shares of Capital Stock of such Subsidiaries have been duly authorized and issued and are fully paid and non-assessable.
- 6.26. <u>Unencumbered Assets</u>. <u>Schedule 6.26</u> hereto contains a complete and accurate description of Unencumbered Assets as of March 31, 2005 and as supplemented from time to time including the entity that owns each Unencumbered Asset. With respect to each Project identified from time to time as an Unencumbered Asset, Borrower hereby represents and warrants as follows except to the extent disclosed in writing to the Lenders and approved by the Required Lenders (which approval shall not be unreasonably withheld):
 - (a) No portion of any improvement on the Unencumbered Asset is located in an area identified by the Secretary of Housing and Urban Development or any successor thereto as an area having special flood hazards pursuant to the National Flood Insurance Act of 1968 or the Flood Disaster Protection Act of 1973, as amended, or any successor law, or, if located within any such area, Borrower has obtained and will maintain the insurance prescribed in Section 5.1(j) hereof.

- (b) To the Borrower's knowledge, the Unencumbered Asset and the present use and occupancy thereof are in material compliance with all applicable zoning ordinances (without reliance upon adjoining or other properties), building codes, land use and Environmental Laws, and other similar laws ("Applicable Laws").
- (c) The Unencumbered Asset is served by all utilities required for the current or contemplated use thereof. All utility service is provided by public utilities and the Unencumbered Asset has accepted or is equipped to accept such utility service.
- (d) All public roads and streets necessary for service of and access to the Unencumbered Asset for the current or contemplated use thereof have been completed, are serviceable and all-weather and are physically and legally open for use by the public.
- (e) The Unencumbered Asset is served by public water and sewer systems or, if the Unencumbered Asset is not serviced by a public water and sewer system, such alternate systems are adequate and meet, in all material respects, all requirements and regulations of, and otherwise complies in all material respects with, all Applicable Laws with respect to such alternate systems.
- (f) Borrower is not aware of any latent or patent structural or other significant deficiency of the Unencumbered Asset. The Unencumbered Asset is free of damage and waste that would materially and adversely affect the value of the Unencumbered Asset, is in good repair and there is no deferred maintenance other than ordinary wear and tear. The Unencumbered Asset is free from damage caused by fire or other casualty. There is no pending or, to the actual knowledge of Borrower threatened condemnation proceedings affecting the Unencumbered Asset, or any material part thereof.
- (g) To Borrower's knowledge, all liquid and solid waste disposal, septic and sewer systems located on the Unencumbered Asset are in a good and safe condition and repair and to Borrower's knowledge, in material compliance with all Applicable Laws with respect to such systems.
- (h) All improvements on the Unencumbered Asset lie within the boundaries and building restrictions of the legal description of record of the Unencumbered Asset, no such improvements encroach upon easements benefiting the Unencumbered Asset other than encroachments that do not materially adversely affect the use or occupancy of the Unencumbered Asset and no improvements on adjoining properties encroach upon the Unencumbered Asset or easements benefiting the Unencumbered Asset other than encroachments that do not materially adversely affect the use or occupancy of the Unencumbered Asset. All amenities, access routes or other items that materially benefit the Unencumbered Asset are under direct control of Borrower, constitute permanent easements that benefit all or part of the Unencumbered Asset or are public property, and the Unencumbered Asset, by virtue of such easements or otherwise, is contiguous to a physically open, dedicated all weather public street, and has the necessary permits for ingress and egress.
- (i) There are no delinquent taxes, ground rents, water charges, sewer rents, assessments, insurance premiums, leasehold payments, or other outstanding charges

affecting the Unencumbered Asset except to the extent such items are being contested in good faith and as to which adequate reserves have been provided.

A breach of any of the representations and warranties contained in this <u>Section 6.26</u> with respect to a Project shall disqualify such Project from being an Unencumbered Asset for so long as such breach continues (unless otherwise approved by the Required Lenders) but shall not constitute a Default (unless the elimination of such Property as an Unencumbered Asset results in a Default under one of the other provisions of this Agreement).

Borrower agrees that all of its representations and warranties set forth in <u>Article VI</u> of this Agreement and elsewhere in this Agreement are true on the Agreement Execution Date, and will be true on each Effective Date in all material respects (except with respect to matters which have been disclosed in writing to and approved by the Required Lenders), and will be true in all material respects (except with respect to matters which have been disclosed in writing to and approved by the Required Lenders) upon each request for disbursement of an Advance, provided that the Borrower shall only be obligated to update any Schedules referred to in this <u>Article VI</u> on a quarterly basis, along with the quarterly financial statements required under <u>Section 8.2(i)</u>, unless any change otherwise required to be disclosed could reasonably be expected to have a Material Adverse Effect. Each request for disbursement hereunder shall constitute a reaffirmation of such representations and warranties as deemed modified in accordance with the disclosures made and approved, as aforesaid, as of the date of such request and disbursement.

Article VII.

ADDITIONAL REPRESENTATIONS AND WARRANTIES

The General Partner hereby represents and warrants that:

- 7.1. Existence. The General Partner is a corporation duly organized and existing under the laws of the State of Maryland, with its principal place of business in the State of Illinois, is duly qualified as a foreign corporation and properly licensed (if required) and in good standing in each jurisdiction where the failure to qualify or be licensed (if required) would constitute a Material Adverse Financial Change with respect to the General Partner or have a Material Adverse Effect on the business or properties of the General Partner.
- 7.2. <u>Corporate Powers</u>. The execution, delivery and performance of the Loan Documents required to be delivered by the General Partner hereunder are within the corporate powers of the General Partner, have been duly authorized by all requisite corporate action, and are not in conflict with the terms of any organizational instruments of the General Partner, or any instrument or agreement to which the General Partner is a party or by which General Partner or any of its assets is bound or affected.
- 7.3. <u>Power of Officers</u>. The officers of the General Partner executing the Loan Documents required to be delivered by the General Partner hereunder have been duly elected or appointed and were fully authorized to execute the same at the time each such agreement, certificate or instrument was executed.

- 7.4. <u>Government and Other Approvals</u>. No approval, consent, exemption or other action by, or notice to or filing with, any governmental authority is necessary in connection with the execution, delivery or performance of the Loan Documents required hereunder.
- 7.5. <u>Compliance With Laws</u>. There is no judgment, decree or order or any law, rule or regulation of any court or governmental authority binding on the General Partner which would be contravened by the execution, delivery or performance of the Loan Documents required hereunder.
- 7.6. Enforceability of Agreement. This Agreement is the legal, valid and binding agreement of the General Partner, as the general partner of Borrower, enforceable against the General Partner in accordance with its respective terms, and the Loan Documents required hereunder, when executed and delivered, will be similarly legal, valid, binding and enforceable except to the extent that such enforcement may be limited by applicable bankruptcy, insolvency, reorganization or other similar laws affecting the rights of creditors generally.
- 7.7. <u>Liens; Consents</u>. The execution, delivery or performance of the Loan Documents required to be delivered by the General Partner hereunder will not result in the creation of any Lien on the Properties other than in favor of the Lenders. No consent to the transactions hereunder is required from any ground lessor or mortgagee or beneficiary under a deed of trust or any other party except as has been delivered to the Lenders.
- 7.8. <u>Litigation</u>. There are no suits, arbitrations, claims, disputes or other proceedings (including, without limitation, any civil, criminal, administrative or environmental proceedings), pending or, to the best of General Partner's knowledge, threatened against or affecting the General Partner or any of the Properties, the adverse determination of which individually or in the aggregate would have a Material Adverse Effect on the General Partner and/or would cause a Material Adverse Financial Change with respect to the General Partner or materially impair the General Partner's ability to perform its obligations hereunder or under any instrument or agreement required hereunder, except as disclosed on <u>Schedule 7.8</u> hereto, or otherwise disclosed to Lenders in accordance with the terms hereof.
- 7.9. Events of Default. No Default or Event of Default has occurred and is continuing or would result from the incurring of obligations by the General Partner under any of the Loan Documents or any other document to which General Partner is a party.
- 7.10. <u>Investment Company Act of 1940</u>. The General Partner is not, and will by such acts as may be necessary continue not to be, an investment company within the meaning of the Investment Company Act of 1940.
- 7.11. <u>Public Utility Holding Company Act</u>. The General Partner is not a "holding company" or a "subsidiary company" of a "holding company," or an "affiliate" of a "holding company," or of a "subsidiary company" of a "holding company," within the definitions of the Public Utility Holding Company Act of 1935, as amended.
- 7.12. No Material Adverse Financial Change. There has been no Material Adverse Financial Change in the condition of the General Partner since the last date on which the financial and/or operating statements were submitted to the Lenders.

- 7.13. <u>Financial Information</u>. All financial statements furnished to the Lenders by or on behalf of the General Partner and all other financial information and data furnished by or on behalf of the General Partner to the Lenders are complete and correct in all material respects as of the date thereof, and such financial statements have been prepared in accordance with GAAP and fairly present the consolidated financial condition and results of operations of the General Partner as of such date. The General Partner has no contingent obligations, liabilities for taxes or other outstanding financial obligations which are material in the aggregate, except as disclosed in such statements, information and data.
- 7.14. <u>Factual Information</u>. All factual information heretofore or contemporaneously furnished by or on behalf of the General Partner to the Lenders for purposes of or in connection with this Agreement and the other Loan Documents and the transactions contemplated therein is, and all other such factual information hereafter furnished by or on behalf of the General Partner to the Lenders will be, true and accurate in all material respects (taken as a whole) on the date as of which such information is dated or certified and not incomplete by omitting to state any material fact necessary to make such information (taken as a whole) not misleading at such time.
- 7.15. <u>ERISA</u>. (i) General Partner is not an entity deemed to hold "plan assets" within the meaning of ERISA or any regulations promulgated thereunder of an employee benefit plan (as defined in Section 3(3) of ERISA) which is subject to Title I of ERISA or any plan within the meaning of Section 4975 of the Code, and (ii) the execution of this Agreement and the transactions contemplated hereunder do not give rise to a prohibited transaction within the meaning of Section 406 of ERISA or Section 4975 of the Code.
- 7.16. <u>Taxes</u>. All required tax returns have been filed by the General Partner with the appropriate authorities except to the extent that extensions of time to file have been requested, granted and have not expired or except to the extent such taxes are being contested in good faith and for which adequate reserves, in accordance with GAAP, are being maintained.
- 7.17. No Brokers. General Partner has dealt with no brokers in connection with this Facility, and no brokerage fees or commissions are payable by or to any Person in connection with this Agreement or the Advances. Lenders shall not be responsible for the payment of any fees or commissions to any broker and General Partner shall indemnify, defend and hold Lender harmless from and against any claims, liabilities, obligations, damages, costs and expenses (including reasonable attorneys' fees and disbursements) made against or incurred by Lender as a result of claims made or actions instituted by any broker or Person claiming by, through or under the General Partner in connection with the Facility.
- 7.18. <u>Subsidiaries</u>. <u>Schedule 7.18</u> hereto contains an accurate list of all of the presently existing Subsidiaries of General Partner, setting forth their respective jurisdictions of formation, the percentage of their respective Capital Stock owned by it or its Subsidiaries and the Properties owned by them. All of the issued and outstanding shares of Capital Stock of such Subsidiaries have been duly authorized and issued and are fully paid and non-assessable.
- 7.19. <u>Status</u>. General Partner is a corporation listed and in good standing on the New York Stock Exchange ("NYSE") and is currently qualified as a real estate investment trust under the Code.

General Partner agrees that all of its representations and warranties set forth in <u>Article VII</u> of this Agreement and elsewhere in this Agreement are true on the Agreement Execution Date, and will be true on each Effective Date in all material respects (except with respect to matters which have been disclosed in writing to and approved by the Required Lenders), and will be true in all material respects (except with respect to matters which have been disclosed in writing to and approved by the Required Lenders) upon each request for disbursement of an Advance, provided that the General Partner shall only be obligated to update any Schedules referred to in this <u>Article VII</u> on a quarterly basis, along with the quarterly financial statements required under <u>Section 8.2(i)</u>, unless any change otherwise required to be disclosed could reasonably be expected to have a Material Adverse Effect. Each request for disbursement hereunder shall constitute a reaffirmation of such representations and warranties as deemed modified in accordance with the disclosures made and approved, as aforesaid, as of the date of such request and disbursement.

Article VIII.

AFFIRMATIVE COVENANTS

The Borrower (and the General Partner, if expressly included in Sections contained in this Article) covenant and agree that so long as the Commitment of any Lender shall remain available and until the full and final payment of all Obligations incurred under the Loan Documents they will:

- 8.1. Notices. Promptly give written notice to Administrative Agent (who will promptly send such notice to Lenders) of:
- (a) all litigation or arbitration proceedings affecting the Borrower, the General Partner or any Subsidiary where the amount claimed is \$5,000,000 or more;
- (b) any Default or Event of Default, specifying the nature and the period of existence thereof and what action has been taken or been proposed to be taken with respect thereto;
- (c) all claims filed against any property owned by the Borrower or the General Partner which, if adversely determined, could have a Material Adverse Effect on the ability of the Borrower or the General Partner to meet any of their obligations under the Loan Documents;
- (d) the occurrence of any other event which might have a Material Adverse Effect or cause a Material Adverse Financial Change on or with respect to the Borrower or the General Partner;
- (e) any Reportable Event or any "prohibited transaction" (as such term is defined in Section 4975 of the Code) in connection with any Plan or any trust created thereunder, which may, singly or in the aggregate materially impair the ability of the Borrower or the General Partner to repay any of its obligations under the Loan Documents, describing the nature of each such event and the action, if any, the Borrower or the General Partner, as the case may be, proposes to take with respect thereto;

- (f) any notice from any federal, state, local or foreign authority regarding any Hazardous Material, asbestos, or other environmental condition, proceeding, order, claim or violation affecting any of the Properties.
- 8.2. <u>Financial Statements</u>, <u>Reports</u>, <u>Etc</u>. The Borrower and the General Partner each shall maintain, for itself and each Subsidiary, a system of accounting established and administered in accordance with GAAP, and shall furnish to the Lenders:
 - (i) quarterly financial statements (including a balance sheet income statement and cash flow statement) and related reports in form and substance satisfactory to the Lenders not later than 45 days after the end of each of the first three fiscal quarters, and not later than ninety (90) days after the end of each fiscal year, all certified by Borrower's chief financial officer or chief accounting officer, including a statement of Funds From Operations for the General Partner, calculation of the financial covenants described below, a description of Unencumbered Assets, a listing of capital expenditures (in the level of detail as currently disclosed in Borrower's "Supplemental Information"), a report listing and describing all newly acquired Properties, including their cash flow, cost and secured or unsecured Indebtedness assumed in connection with such acquisition, if any, summary Property information for all Properties, including, without limitation, their Property Operating Income, occupancy rates, square footage, property type and date acquired or built, and such other information as may be requested to evaluate the quarterly compliance certificate delivered as provided below;
 - (ii) copies of all Form 10-Ks, 10-Qs, 8-Ks, and any other public information filed with the Securities Exchange Commission by Borrower or the General Partner once a quarter simultaneously with delivering the compliance certificate described below, along with any other materials distributed to the shareholders of the General Partner or the partners of the Borrower from time to time, including a copy of the General Partner's annual report. To the extent any of such reports contains information required under the other subsections of this Section 8.2, the information need not be furnished separately under the other subsections;
 - (iii) not later than forty-five (45) days after the end of the first three fiscal quarters, and not later than ninety (90) days after the end of the fiscal year, a report certified by the entity's chief financial officer or chief accounting officer, containing Property Operating Income from individual properties owned by the Borrower or a Wholly-Owned Subsidiary and included as Unencumbered Assets.
 - (iv) Not later than forty-five (45) days after the end of each of the first three fiscal quarters, and not later than ninety (90) days after the end of the fiscal year, a compliance certificate in substantially the form of Exhibit H hereto signed by the Borrower's chief financial officer or chief accounting officer confirming that Borrower is in compliance with all of the covenants of the Loan Documents, showing the calculations and computations necessary to determine compliance with the financial covenants contained in this Agreement (including such

schedules and backup information as may be necessary to demonstrate such compliance) and stating that to such officer's best knowledge, there is no other Default or Event of Default exists, or if any Default or Event of Default exists, stating the nature and status thereof;

- (v) As soon as possible and in any event within 10 Business Days after the Borrower knows that any Reportable Event has occurred with respect to any Plan, a statement, signed by the chief financial officer of Borrower, describing said Reportable Event and within 20 days after such Reportable Event, a statement signed by such chief financial officer describing the action which Borrower proposes to take with respect thereto; and (b) within 10 Business Days of receipt, any notice from the Internal Revenue Service, PBGC or Department of Labor with respect to a Plan regarding any excise tax, proposed termination of a Plan, prohibited transaction or fiduciary violation under ERISA or the Code which could result in any liability to Borrower or any member of the Controlled Group in excess of \$100,000; and (c) within 10 Business Days of filing, any Form 5500 filed by Borrower with respect to a Plan, or any member of the Controlled Group which includes a qualified accountant's opinion.
- (vi) As soon as possible and in any event within 30 days after receipt by the Borrower, a copy of (a) any notice or claim to the effect that the Borrower or any of its Subsidiaries is or may be liable to any Person as a result of the release by such entity, or any of its Subsidiaries, or any other Person of any toxic or hazardous waste or substance into the environment, and (b) any notice alleging any violation of any federal, state or local environmental, health or safety law or regulation by the Borrower or any of its Subsidiaries or Investment Affiliates, which, in either case, could be reasonably likely to have a Material Adverse Effect;
- (vii) Promptly upon the furnishing thereof to the shareholders of the Borrower, copies of all financial statements, reports and proxy statements so furnished;
 - (viii) Promptly upon the distribution thereof to the press or the public, copies of all press releases;
- (ix) As soon as possible, and in any event within 10 days after the Borrower knows of any fire or other casualty or any pending or threatened condemnation or eminent domain proceeding with respect to all or any material portion of any Unencumbered Asset, a statement signed by the Chief Financial Officer of Borrower, describing such fire, casualty or condemnation and the action Borrower intends to take with respect thereto; and
- (x) Such other information (including, without limitation, non-financial information) as the Administrative Agent or any Lender may from time to time reasonably request.

- 8.3. Existence and Conduct of Operations. Except as permitted herein, maintain and preserve its existence and all rights, privileges and franchises now enjoyed and necessary for the operation of its business, including remaining in good standing in each jurisdiction in which business is currently operated. The Borrower and the General Partner shall carry on and conduct their respective businesses in substantially the same manner and in substantially the same fields of enterprise as presently conducted. The Borrower will do, and will cause each of its Subsidiaries to do, all things necessary to remain duly incorporated and/or duly qualified, validly existing and in good standing as a real estate investment trust, corporation, general partnership, limited liability company or limited partnership, as the case may be, in its jurisdiction of incorporation/formation. The Borrower will maintain all requisite authority to conduct its business in each jurisdiction in which the Properties are located and, except where the failure to be so qualified would not have a Material Adverse Effect, in each jurisdiction required to carry on and conduct its businesses in substantially the same manner as it is presently conducted, and, specifically, neither the Borrower nor its Subsidiaries will undertake any business other than the acquisition, development, ownership, management, operation and leasing of industrial properties and ancillary businesses specifically related thereto, except that the Borrower and its Subsidiaries and Investment Affiliates may invest in other assets subject to the certain limitations contained herein with respect to the following specified categories of assets: (i) Unimproved Land; (ii) other property holdings (excluding cash, Cash Equivalents, non-industrial Properties and Indebtedness of any Subsidiary to the Borrower); (iii) stock holdings other than in Subsidiaries; (iv) mortgages; and (v) joint ventures and partnerships. The total investment in any one of categories (i), (ii), (iii), (iv) or (v) shall not exceed 10% of Implied Capitalization Value and the total investment in all the foregoing investment categories in the aggregate shall be less than or equal to twenty percent (20%) of Market Value Net Worth. In addition to the foregoing restrictions, investments in Unimproved Land which is not adjacent to existing improvements and not under active planning for near term development as evidenced to the reasonable satisfaction of Administrative Agent shall not exceed in the aggregate 5% of Implied Capitalization Value, no single industrial property shall exceed 5% of Implied Capitalization Value and investments in development properties that are not Preleased Assets Under Development shall not exceed 5% of Implied Capitalization Value. For the purposes of this Section 8.3, all investments shall be valued in accordance with GAAP.
- 8.4. <u>Maintenance of Properties</u>. Maintain, preserve, protect and keep the Properties in good repair, working order and condition, and make all necessary and proper repairs, renewals and replacements, normal wear and tear excepted.
- 8.5. <u>Insurance</u>. Provide a certificate of insurance from all insurance carriers who maintain policies with respect to the Properties within thirty (30) days after the end of each fiscal year, evidencing that the insurance required to be furnished to Lenders pursuant to <u>Section 5.1(j)</u> hereof is in full force and effect. Borrower shall timely pay, or cause to be paid, all premiums on all insurance policies required under this Agreement from time to time. Borrower shall promptly notify its insurance carrier or agent therefor (with a copy of such notification being provided simultaneously to Administrative Agent) if there is any occurrence which, under the terms of any insurance policy then in effect with respect to the Properties, requires such notification.
- 8.6. <u>Payment of Obligations</u>. Pay all taxes, assessments, governmental charges and other obligations when due, except such as may be contested in good faith or as to which a bona

fide dispute may exist, and for which adequate reserves have been provided in accordance with sound accounting principles used by Borrower on the date hereof.

- 8.7. <u>Compliance with Laws</u>. Comply in all material respects with all applicable laws, rules, regulations, orders and directions of any governmental authority having jurisdiction over Borrower, General Partner, or any of their respective businesses.
- 8.8. <u>Adequate Books</u>. Maintain adequate books, accounts and records in order to provide financial statements in accordance with GAAP and, if requested by any Lender, permit employees or representatives of such Lender at any reasonable time and upon reasonable notice to inspect and audit the properties of Borrower and of the Consolidated Operating Partnership, and to examine or audit the inventory, books, accounts and records of each of them and make copies and memoranda thereof.
 - 8.9. ERISA. Comply in all material respects with all requirements of ERISA applicable to it with respect to each Plan.
- 8.10. <u>Maintenance of Status</u>. General Partner shall at all times (i) remain as a corporation listed and in good standing on the New York Stock Exchange (NYSE), and (ii) take all steps maintain General Partner's status as a real estate investment trust in compliance with all applicable provisions of the Code (unless otherwise consented to by the Required Lenders).
 - 8.11. <u>Use of Proceeds</u>. Use the proceeds of the Facility for the purposes of interim funding for property acquisitions and closing costs.
- 8.12. <u>Pre-Acquisition Environmental Investigations</u>. Cause to be prepared prior to the acquisition of each project that it intends to acquire an environmental report pursuant to a standard scope of work consistent with that used by other institutional buyers of similar properties.
- 8.13. <u>Distributions</u>. Provided there is no Monetary Default then existing and provided there is not an Event of Default relating to a breach of the financial covenants contained in <u>Section 9.10</u> below, the General Partner may make distributions to its shareholders provided that the aggregate amount of distributions in any period of four consecutive fiscal quarters is not in excess of 95% of its Funds From Operations for such period. Notwithstanding the foregoing, unless at the time of distribution there is a Monetary Default, the General Partner shall be permitted at all times to distribute whatever amount is necessary to maintain its tax status as a real estate investment trust.

Article IX.

NEGATIVE COVENANTS

The Borrower covenants and agrees that, so long as the Commitment shall remain available and until full and final payment of all obligations incurred under the Loan Documents, without the prior written consent of either all of the Lenders pursuant to Section 14.13(a)(vii) or the consent of the Required Lenders in all other cases, it will not, and the General Partner will not and, in the case of Sections 9.5 and 9.11, Borrower's Subsidiaries will not:

- 9.1. <u>Change in Business</u>. Engage in any business activities or operations other than (i) the ownership and operation of the Properties, or (ii) other business functions and transactions related to the financing, ownership, acquisition, development and/or management of bulk warehouse and light industrial properties, or without obtaining the prior written consent of the Required Lenders materially change the nature of the use of the Properties.
- 9.2. <u>Change of Management of Properties</u>. Change the management of the Properties, except that any Affiliate of Borrower or the General Partner shall be permitted to manage any of the Properties.
- 9.3. <u>Change of Borrower Ownership</u>. Allow (i) the General Partner to own less than fifty-one percent (51%) of the partnership interests in Borrower or 100% of the stock in FIMC, (ii) the Borrower to be controlled by a Person other than the General Partner, (iii) any pledge of, other encumbrance on, or conversion to limited partnership interests of, any of the general partnership interests in the Borrower, or (iv) any pledge, hypothecation, encumbrance, transfer or other change in the ownership or the partnership interests in the Mortgage Partnership.
- 9.4. <u>Use of Proceeds</u>. Apply or permit to be applied any proceeds of any Advance directly or indirectly, to the funding of any purchase of, or offer for, any share of capital stock of any publicly held corporation unless the board of directors of such corporation has consented to such offer prior to any public announcements relating thereto and the Lenders have consented to such use of the proceeds of the Facility.
- 9.5. <u>Transfers of Unencumbered Assets</u>. Transfer or otherwise dispose of (other than the creation or incurrence of Liens permitted under <u>Section 9.6</u>) an Unencumbered Asset without the prior written consent of the Required Lenders if the Value of such Unencumbered Asset, together with the Value of any other Unencumbered Assets which have been transferred or disposed of during the then-current fiscal quarter and the immediately preceding three (3) full fiscal quarters, would exceed twenty-five percent (25%) of the sum of the Value of Unencumbered Assets at the beginning of such period plus the increase therein as a result of all Projects added to Unencumbered Assets during such period.
- 9.6. <u>Liens</u>. Create, incur, or suffer to exist (or permit any of its Subsidiaries to create, incur, or suffer to exist) any Lien in, of or on the Property of any member of the Consolidated Operating Partnership other than:
 - (i) Liens for taxes, assessments or governmental charges or levies on their Property if the same shall not at the time be delinquent or thereafter can be paid without penalty, or are being contested in good faith and by appropriate proceedings and for which adequate reserves shall have been set aside on their books;
 - (ii) Liens which arise by operation of law, such as carriers', warehousemen's, landlords', materialmen and mechanics' liens and other similar liens arising in the ordinary course of business which secure payment of obligations not more than 30 days past due or which are being contested in good faith by appropriate proceedings and for which adequate reserves shall have been set aside on its books;

- (iii) Liens arising out of pledges or deposits under worker's compensation laws, unemployment insurance, old age pensions, or other social security or retirement benefits, or similar legislation;
- (iv) Utility easements, building restrictions, zoning restrictions, easements and such other encumbrances or charges against real property as are of a nature generally existing with respect to properties of a similar character and which do not in any material way affect the marketability of the same or interfere with the use thereof in the business of the Borrower or its Subsidiaries;
 - (v) Liens of any Subsidiary in favor of the Borrower or General Partner; and
- (vi) Liens arising in connection with any Indebtedness permitted hereunder to the extent such Liens will not result in a violation of any of the provisions of this Agreement.

Liens permitted pursuant to this <u>Section 9.6</u> shall be deemed to be "Permitted Liens".

- 9.7. Regulation U. Use any of the proceeds of the Facility in a manner which would cause the Facility to be treated as a "Purpose Credit."
- 9.8. Indebtedness and Cash Flow Covenants. Permit or suffer:
- (a) as of the last day of any fiscal quarter, the ratio of (A) the sum of (1) EBITDA of the Consolidated Operating Partnership plus (2) interest income (other than any interest income from assets being used to support Defeased Debt) to (B) the sum of (1) Debt Service plus, without duplication, (2) all payments on account of preferred stock or preferred partnership units of any member of the Consolidated Operating Partnership for such quarter plus (3) all ground lease payments due from any member of the Consolidated Operating Partnership to the extent not deducted as an expense in calculating EBITDA of the Consolidated Operating Partnership, to be less than 1.75 to 1.0, based on annualizing the results of such fiscal quarter;
 - (b) as of any day, Consolidated Total Indebtedness to exceed 55% of Implied Capitalization Value of the Consolidated Operating Partnership;
- (c) as of any day, Indebtedness which does not bear interest at a fixed rate or is not subject to interest rate protection products reasonably approved by the Administrative Agent to exceed, in the aggregate, twenty percent (20%) of the Implied Capitalization Value of the Consolidated Operating Partnership.
 - (d) as of any day, the ratio of Value of Unencumbered Assets to outstanding Consolidated Senior Unsecured Debt to be less than 1.60;
- (e) as of the last day of any fiscal quarter, the ratio obtained by dividing (a) Property Operating Income from Unencumbered Assets qualifying for inclusion in the calculation of Value of Unencumbered Assets for such quarter by (b) Debt Service on all Consolidated Senior Unsecured Debt for such quarter to be less than 1.75 to 1;

- (f) as of any day, Consolidated Secured Debt to exceed 35% of Implied Capitalization Value of the Consolidated Operating Partnership;
- (g) as of the last day of any fiscal quarter, Market Value Net Worth of the Consolidated Operating Partnership to be less than the sum of (i) \$1,500,000,000 plus (ii) seventy-five percent (75%) of the aggregate proceeds received (net of customary related fees and expenses) in connection with any equity offering (including any issuance of shares in the General Partner or units in the Borrower) after March 31, 2004.

To the extent the Consolidated Operating Partnership has Defeased Debt, both the underlying debt and interest payable thereon and the financial assets used to defease such debt and interest earned thereon shall be excluded from calculations of the foregoing financial covenants.

- 9.9. Mergers and Dispositions. Enter into any merger, consolidation, reorganization or liquidation or transfer or otherwise dispose of all or a substantial portion of its properties, except for: such transactions that occur between wholly-owned Subsidiaries; transactions where Borrower and the General Partner are the surviving entities and there is no change in business conducted or loss of an investment grade credit rating, and no Default or Event of Default under the Loan Documents results from such transaction; or as otherwise approved in advance by the Lenders. Borrower will notify the Administrative Agent (who will promptly notify Lenders) of any acquisitions, dispositions, mergers or asset purchases involving assets valued in excess of 10% of the Consolidated Operating Partnership's then-current Market Value Net Worth and certify compliance with covenants after giving effect to such proposed acquisition, disposition, merger, or asset purchase regardless of whether any consent is required.
- 9.10. <u>Negative Pledge</u>. Borrower agrees that throughout the term of this Facility, no "negative pledge" on any Project then included in Unencumbered Assets restricting Borrower's (or wholly-owned Subsidiary's) right to sell or encumber such Project shall be given to any other lender or creditor or, if such a "negative pledge" is given, the Project affected shall be immediately excluded from Unencumbered Assets.
- 9.11. <u>Maximum Revenue from Single Tenant</u>. Permit the rent revenue (exclusive of tenant reimbursements) received from a single tenant during any quarter (as annualized), to exceed 7.5% of the Consolidated Operating Partnership's total rent revenue (as annualized) as of the last day of such quarter, except where the Consolidated Operating Partnership's noncompliance arises from a merger of tenants or other causes outside of the Consolidated Operating Partnership's control.
 - 9.12. <u>Issuance of Senior Preferred Stock</u>. Issue any Senior Preferred Stock without the prior written consent of the Required Lenders.

Article X.

DEFAULTS

The occurrence of any one or more of the following events shall constitute an Event of Default:

- 10.1. Nonpayment of Principal. The Borrower fails to pay any principal portion of the Obligations when due, whether on the Maturity Date or otherwise.
- 10.2. <u>Certain Covenants</u>. The Borrower, General Partner and/or Consolidated Operating Partnership, as the case may be, is not in compliance with any one or more of <u>Sections 8.10</u>, <u>8.13</u>, <u>9.3</u>, <u>9.4</u>, <u>9.5</u>, <u>9.6</u>, <u>9.8</u>, <u>9.9</u>, <u>9.10</u> or <u>9.11</u> hereof.
- 10.3. <u>Nonpayment of Interest and Other Obligations</u>. The Borrower fails to pay any interest or other portion of the Obligations, other than payments of principal, and such failure continues for a period of five (5) days after the date such payment is due.
- 10.4. <u>Cross Default</u>. Any monetary default occurs (after giving effect to any applicable cure period) under any other Indebtedness (which includes liability under Guaranties) of Borrower or the General Partner, singly or in the aggregate, in excess of Ten Million Dollars (\$10,000,000), other than (i) Indebtedness arising from the purchase of personal property or the provision of services, the amount of which is being contested by Borrower or (ii) Indebtedness which is "non-recourse", i.e., which is not recoverable by the creditor thereof from the general assets of the Borrower, the General Partner or any of their Affiliates, but is limited to the proceeds of certain real estate, improvements and related personal property.
- 10.5. <u>Loan Documents</u>. Any Loan Document is not in full force and effect or a default has occurred and is continuing thereunder after giving effect to any cure or grace period in any such document.
- 10.6. <u>Representation or Warranty</u>. At any time or times hereafter any representation or warranty set forth in <u>Articles VI</u> or <u>VII</u> of this Agreement or in any other Loan Document or in any statement, report or certificate now or hereafter made by the Borrower or the General Partner to the Lenders or the Administrative Agent is not true and correct in any material respect.
- 10.7. <u>Covenants, Agreements and Other Conditions</u>. The Borrower or the General Partner fails to perform or observe any of the other covenants, agreements and conditions contained in <u>Articles VIII</u> and <u>IX</u> (except for <u>Sections 8.10, 8.13, 9.3, 9.4, 9.5, 9.6, 9.8, 9.9, 9.10</u> or <u>9.11</u> hereof) and elsewhere in this Agreement or any of the other Loan Documents in accordance with the terms hereof or thereof, not specifically referred to herein, and such Default continues unremedied for a period of thirty (30) days after written notice from Administrative Agent, provided, however, that if such Default is susceptible of cure but cannot by the use of reasonable efforts be cured within such thirty (30) day period, such Default shall not constitute an Event of Default under this <u>Section 10.7</u> so long as (i) the Borrower or the General Partner, as the case may be, has commenced a cure within such thirty-day period and (ii) thereafter, Borrower or General Partner, as the case may be, is proceeding to cure such default continuously and diligently and in a manner reasonably satisfactory to Lenders and (iii) such default is cured not later than sixty (60) days after the expiration of such thirty (30) day period.
 - 10.8. No Longer General Partner. The General Partner shall no longer be the sole general partner of Borrower.
 - 10.9. Material Adverse Financial Change. The Borrower or General Partner has suffered a Material Adverse Financial Change or is Insolvent.

10.10. Bankruptcy.

- (a) The General Partner, the Borrower or any Subsidiary having more than \$10,000,000 of Equity Value (as defined below) shall (i) have an order for relief entered with respect to it under the Federal bankruptcy laws as now or hereafter in effect, (ii) make an assignment for the benefit of creditors, (iii) apply for, seek, consent to, or acquiesce in, the appointment of a receiver, custodian, trustee, examiner, liquidator or similar official for it or any substantial portion of its Property, (iv) institute any proceeding seeking an order for relief under the Federal bankruptcy laws as now or hereafter in effect or seeking to adjudicate it as a bankrupt or insolvent, or seeking dissolution, winding up, liquidation, reorganization, arrangement, adjustment or composition of it or its debts under any law relating to bankruptcy, insolvency or reorganization or relief of debtors or fail to file an answer or other pleading denying the material allegations of any such proceeding filed against it, (v) take any corporate action to authorize or effect any of the foregoing actions set forth in this Section 10.10(a), (vi) fail to contest in good faith any appointment or proceeding described in Section 10.10(b) or (vii) not pay, or admit in writing its inability to pay, its debts generally as they become due. As used herein, the term "Equity Value" of a Subsidiary shall mean (1) Property Operating Income of such Subsidiary's Properties owned as of the Agreement Execution Date capitalized at a 10.5% rate, plus (2) the purchase price of any of such Subsidiary's Properties acquired after the Agreement Execution Date less (3) any Indebtedness of such Subsidiary;
- (b) A receiver, trustee, examiner, liquidator or similar official shall be appointed for the General Partner, Borrower or any Subsidiary having more than \$10,000,000 of Equity Value or any substantial portion of any of their Properties, or a proceeding described in Section 10.10(a)(iv) shall be instituted against the General Partner, the Borrower or any such Subsidiary and such appointment continues undischarged or such proceeding continues undismissed or unstayed for a period of sixty (60) consecutive days.
- 10.11. <u>Legal Proceedings</u>Borrower or General Partner is enjoined, restrained or in any way prevented by any court order or judgment or if a notice of lien, levy, or assessment is filed of record with respect to all or any part of the Properties by any governmental department, office or agency, which could materially adversely affect the performance of the obligations of such parties hereunder or under the Loan Documents, as the case may be, or if any proceeding is filed or commenced seeking to enjoin, restrain or in any way prevent the foregoing parties from conducting all or a substantial part of their respective business affairs and failure to vacate, stay, dismiss, set aside or remedy the same within ninety (90) days after the occurrence thereof.
- 10.12. <u>ERISA</u>. Borrower or General Partner is deemed to hold "plan assets" within the meaning of ERISA or any regulations promulgated thereunder of an employee benefit plan (as defined in Section 3(3) of ERISA) which is subject to Title I of ERISA or any plan (within the meaning of Section 4975 of the Code).
 - 10.13. Revolving Credit Agreement. An Event of Default exists under the terms of the Revolving Credit Agreement.

- 10.14. <u>Failure to Satisfy Judgments</u>. The General Partner, the Borrower or any of its Subsidiaries shall fail within sixty (60) days to pay, bond or otherwise discharge any judgments or orders for the payment of money in an amount which, when added to all other judgments or orders outstanding against the General Partner, the Borrower or any Subsidiary would exceed \$10,000,000 in the aggregate, which have not been stayed on appeal or otherwise appropriately contested in good faith, unless the liability is insured against and the insurer has not challenged coverage of such liability.
- 10.15. Environmental Remediation. Failure to remediate within the time period required by law or governmental order, (or within a reasonable time in light of the nature of the problem if no specific time period is so established), environmental problems in violation of applicable law related to Properties of Borrower and/or its Subsidiaries where the estimated cost of remediation is in the aggregate in excess of \$20,000,000, in each case after all administrative hearings and appeals have been concluded.

Article XI.

ACCELERATION, WAIVERS, AMENDMENTS AND REMEDIES

11.1. <u>Acceleration</u>. If any Event of Default described in <u>Section 10.10</u> hereof occurs, the obligation of the Lenders to make Advances and of the Issuing Bank to issue Facility Letters of Credit hereunder shall automatically terminate and the Obligations shall immediately become due and payable. If any other Event of Default described in <u>Article X</u> hereof occurs, such obligation to make Advances and to issue Facility Letters of Credit shall be terminated and at the election of the Required Lenders, the Obligations may be declared to be due and payable.

In addition to the foregoing, following the occurrence of an Event of Default and so long as any Facility Letter of Credit has not been fully drawn and has not been cancelled or expired by its terms, upon demand by the Required Lenders the Borrower shall deposit in the Letter of Credit Collateral Account cash in an amount equal to the aggregate undrawn face amount of all outstanding Facility Letters of Credit and all fees and other amounts due or which may become due with respect thereto. The Borrower shall have no control over funds in the Letter of Credit Collateral Account, which funds shall be invested by the Administrative Agent from time to time in its discretion in certificates of deposit of JPMCB having a maturity not exceeding thirty (30) days. Such funds shall be promptly applied by the Administrative Agent to reimburse the Issuing Bank for drafts drawn from time to time under the Facility Letters of Credit and to pay any fees or other amounts due with respect thereto. Such funds, if any, remaining in the Letter of Credit Collateral Account following the payment of all Obligations in full shall, unless the Administrative Agent is otherwise directed by a court of competent jurisdiction, be promptly paid over to the Borrower.

11.2. <u>Preservation of Rights; Amendments</u>. No delay or omission of the Lenders in exercising any right under the Loan Documents shall impair such right or be construed to be a waiver of any Default or an acquiescence therein, and the making of an Advance notwithstanding the existence of a Default or the inability of the Borrower to satisfy the conditions precedent to such Advance shall not constitute any waiver or acquiescence. Any single or partial exercise of any such right shall not preclude other or further exercise thereof or the exercise of any other right, and no waiver, amendment or other variation of the terms,

conditions or provisions of the Loan Documents whatsoever shall be valid unless in writing signed by the Administrative Agent and the number of Lenders required hereunder and then only to the extent in such writing specifically set forth. All remedies contained in the Loan Documents or by law afforded shall be cumulative and all shall be available to the Lenders until the Obligations have been paid in full.

Article XII.

THE ADMINISTRATIVE AGENT

- 12.1. Appointment. JPMorgan Chase Bank, N.A. is hereby appointed by each of the Lenders as its contractual representative (herein referred to as the "Administrative Agent") hereunder and under each other Loan Document, and each of the Lenders irrevocably authorizes the Administrative Agent to act as the contractual representative of such Lender with the rights and duties expressly set forth herein and in the other Loan Documents. The Administrative Agent agrees to act as such contractual representative upon the express conditions contained in this Article XII. Notwithstanding the use of the defined term "Administrative Agent," it is expressly understood and agreed that the Administrative Agent shall not have any fiduciary responsibilities to any Lender by reason of this Agreement or any other Loan Document and that the Administrative Agent is merely acting as the contractual representative of the Lenders with only those duties as are expressly set forth in this Agreement and the other Loan Documents. In its capacity as the Lenders' contractual representative, the Administrative Agent (i) does not hereby assume any fiduciary duties to any of the Lenders, (ii) is a "representative" of the Lenders within the meaning of the term "secured party" as defined in the Illinois Uniform Commercial Code and (iii) is acting as an independent contractor, the rights and duties of which are limited to those expressly set forth in this Agreement and the other Loan Documents. Each of the Lenders hereby agrees to assert no claim against the Administrative Agent on any agency theory or any other theory of liability for breach of fiduciary duty, all of which claims each Lender hereby waives.
- 12.2. <u>Powers</u>. The Administrative Agent shall have and may exercise such powers under the Loan Documents as are specifically delegated to the Administrative Agent by the terms of each thereof, together with such powers as are reasonably incidental thereto. The Administrative Agent shall have no implied duties to the Lenders, or any obligation to the Lenders to take any action thereunder except any action specifically provided by the Loan Documents to be taken by the Administrative Agent.
- 12.3. <u>General Immunity</u>. Neither the Administrative Agent (in its capacity as Administrative Agent) nor any of its directors, officers, agents or employees shall be liable to the Borrower, the Lenders or any Lender for any action taken or omitted to be taken by it or them hereunder or under any other Loan Document or in connection herewith or therewith, except for its or their own gross negligence or willful misconduct. Subject to the express terms hereof, the Administrative Agent will, unless otherwise instructed as described in <u>Section 12.5</u>, endeavor to administer the Facility in substantially the same manner as it administers similar credit facilities held for its own account.
- 12.4. <u>No Responsibility for Loans, Recitals, etc</u>. Neither the Administrative Agent (in its capacity as Administrative Agent) nor any of its directors, officers, agents or employees shall be

responsible for or have any duty to ascertain, inquire into, or verify (i) any statement, warranty or representation made in connection with any Loan Document or any borrowing hereunder; (ii) the performance or observance of any of the covenants or agreements of any obligor under any Loan Document; (iii) the satisfaction of any condition specified in Article V, except receipt of items required to be delivered to the Administrative Agent; or (iv) the validity, effectiveness or genuineness of any Loan Document or any other instrument or writing furnished in connection therewith. The Administrative Agent shall have no duty to disclose to the Lenders information that is not required to be furnished by the Borrower to the Agent (either in its capacity as Administrative Agent or in its individual capacity).

- 12.5. Action on Instructions of Lenders. The Administrative Agent shall in all cases be fully protected in acting, or in refraining from acting, hereunder and under any other Loan Document in accordance with written instructions signed by the Required Lenders or all Lenders, as the case may be, and such instructions and any action taken or failure to act pursuant thereto shall be binding on all of the Lenders and on all holders of Notes. The Administrative Agent shall be fully justified in failing or refusing to take any action hereunder and under any other Loan Document unless it shall be indemnified to its satisfaction by the Lenders pro rata against any and all liability, cost and expense that it may incur by reason of taking or continuing to take any such action.
- 12.6. Employment of Administrative Agents and Counsel. The Administrative Agent may execute any of its duties as Administrative Agent hereunder and under any other Loan Document by or through employees, agents, and attorneys-in-fact and shall not be answerable to the Lenders, except as to money or securities received by it or its authorized agents, for the default or misconduct of any such agents or attorneys-in-fact selected by it with reasonable care. The Administrative Agent shall be entitled to advice of counsel concerning all matters pertaining to the agency hereby created and its duties hereunder and under any other Loan Document.
- 12.7. <u>Reliance on Documents; Counsel</u>. The Administrative Agent shall be entitled to rely upon any Note, notice, consent, certificate, affidavit, letter, telegram, statement, paper or document believed by it to be genuine and correct and to have been signed or sent by the proper person or persons, and, in respect to legal matters, upon the opinion of outside counsel selected by the Administrative Agent.
- 12.8. Administrative Agent's Reimbursement and Indemnification. The Lenders agree to reimburse and indemnify the Administrative Agent ratably in accordance with their respective Percentages (i) for any amounts not reimbursed by the Borrower for which the Administrative Agent is entitled to reimbursement by the Borrower under the Loan Documents, (ii) for any other reasonable expenses incurred by the Administrative Agent on behalf of the Lenders, in connection with the preparation, execution, delivery, administration and enforcement of the Loan Documents, if not paid by Borrower, and (iii) for any liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses or disbursements of any kind and nature whatsoever which may be imposed on, incurred by or asserted against the Administrative Agent (in its capacity as Administrative Agent and not as a Lender) in any way relating to or arising out of the Loan Documents or any other document delivered in connection therewith or the transactions contemplated thereby, or the enforcement of any of the terms thereof or of any such other documents, provided that no Lender shall be liable for any of the foregoing to the extent they arise from the gross negligence or willful misconduct of the Administrative Agent.

12.9. <u>Rights as a Lender</u>. With respect to the Commitment, Advances made by it and the Note issued to it, the Administrative Agent shall have the same rights and powers hereunder and under any other Loan Document as any Lender and may exercise the same as though it were not the Administrative Agent, and the term "Lender" or "Lenders" shall, unless the context otherwise indicates, include the Administrative Agent in its individual capacity. The Administrative Agent, in its individual capacity, may accept deposits from, lend money to, and generally engage in any kind of trust, debt, equity or other transaction, in addition to those contemplated by this Agreement or any other Loan Document, with the Borrower or any of its Subsidiaries in which the Borrower or such Subsidiary is not restricted hereby from engaging with any other Person.

12.10. [Intentionally Omitted.]

- 12.11. <u>Lender Credit Decision</u>. Each Lender acknowledges that it has, independently and without reliance upon the Administrative Agent or any other Lender and based on the financial statements prepared by the Borrower and such other documents and information as it has deemed appropriate, made its own credit analysis and decision to enter into this Agreement and the other Loan Documents. Each Lender also acknowledges that it will, independently and without reliance upon the Administrative Agent or any other Lender and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking action under this Agreement and the other Loan Documents.
- 12.12. Successor Administrative Agent. The Administrative Agent may resign at any time by giving written notice thereof to the Lenders and the Borrower, such resignation to be effective upon the appointment of a successor Administrative Agent or, if no successor Administrative Agent has been appointed, forty-five days after the retiring Administrative Agent gives notice of its intention to resign. The Administrative Agent may be removed at any time with or without cause by written notice received by the Administrative Agent from the Required Lenders, such removal to be effective on the date specified by the Required Lenders. Upon any such resignation or removal, the Required Lenders shall have the right to appoint, on behalf of the Borrower and the Lenders, a successor Administrative Agent. If no successor Administrative Agent shall have been so appointed by the Required Lenders within thirty days after the resigning Administrative Agent's giving notice of its intention to resign, then the resigning Administrative Agent may appoint, on behalf of the Borrower and the Lenders, a successor Administrative Agent. Notwithstanding the previous sentence, the Administrative Agent may at any time without the consent of the Borrower or any Lender, appoint any of its Affiliates which is a commercial bank as a successor Administrative Agent hereunder. If the Administrative Agent has resigned or been removed and no successor Administrative Agent has been appointed, the Lenders may perform all the duties of the Administrative Agent hereunder and the Borrower shall make all payments in respect of the Obligations to the applicable Lender and for all other purposes shall deal directly with the Lenders. No successor Administrative Agent shall be deemed to be appointed hereunder until such successor Administrative Agent has accepted the appointment. Any such successor Administrative Agent hereunder by a successor Administrative Agent, such successor Administrative Agent hereunder by a successor Administrative Agent, such successor

privileges and duties of the resigning or removed Administrative Agent. Upon the effectiveness of the resignation or removal of the Administrative Agent, the resigning or removed Administrative Agent shall be discharged from its duties and obligations hereunder and under the Loan Documents. After the effectiveness of the resignation or removal of an Administrative Agent, the provisions of this <u>Article XII</u> shall continue in effect for the benefit of such Administrative Agent in respect of any actions taken or omitted to be taken by it while it was acting as the Administrative Agent hereunder and under the other Loan Documents. In the event that there is a successor to the Administrative Agent by merger, or the Administrative Agent assigns its duties and obligations to an Affiliate pursuant to this <u>Section 12.12</u>, then the term "Prime Rate" as used in this Agreement shall mean the prime rate, base rate or other analogous rate of the new Administrative Agent.

- 12.13. Notice of Defaults. If a Lender becomes aware of a Default or Event of Default, such Lender shall notify the Administrative Agent of such fact. Upon receipt of such notice that a Default or Event of Default has occurred, the Administrative Agent shall notify each of the Lenders of such fact.
- 12.14. Requests for Approval. If the Administrative Agent requests in writing the consent or approval of a Lender, such Lender shall respond and either approve or disapprove definitively in writing to the Administrative Agent within ten Business Days (or sooner if such notice specifies a shorter period, but in no event less than five Business Days for responses based on Administrative Agent's good faith determination that circumstances exist warranting its request for an earlier response) after such written request from the Administrative Agent provided that the request for approval states the time by which a response is needed before approval is deemed given. If the Lender does not so respond, that Lender shall be deemed to have approved the request. Upon request, the Administrative Agent shall notify the Lenders which Lenders, if any, failed to respond to a request for approval.
- 12.15. <u>Copies of Documents</u>. Administrative Agent shall promptly deliver to each of the Lenders copies of all notices of default and other formal notices sent or received and according to <u>Section 15.1</u> of this Agreement. Administrative Agent shall deliver to Lenders within 15 Business Days following receipt, copies of all financial statements, certificates and notices received regarding the General Partner's ratings except to the extent such items are required to be furnished directly to the Lenders by Borrower hereunder. Within fifteen Business Days after a request by a Lender to the Administrative Agent for other documents furnished to the Administrative Agent by the Borrower, the Administrative Agent shall provide copies of such documents to such Lender except where this Agreement obligates Administrative Agent to provide copies in a shorter period of time.
- 12.16. <u>Defaulting Lenders</u>. At such time as a Lender becomes a Defaulting Lender, such Defaulting Lender's right to vote on matters which are subject to the consent or approval of the Required Lenders, such Defaulting Lender or all Lenders shall be immediately suspended until such time as the Lender is no longer a Defaulting Lender. If a Defaulting Lender has failed to fund its Percentage of any Advance and until such time as such Defaulting Lender subsequently funds its Percentage of such Advance, all Obligations owing to such Defaulting Lender hereunder shall be subordinated in right of payment, as provided in the following sentence, to the prior payment in full of all principal of, interest on and fees relating to the Loans funded by the other Lenders in connection with any such Advance in which the Defaulting Lender has not

funded its Percentage (such principal, interest and fees being referred to as "Senior Loans" for the purposes of this section). All amounts paid by the Borrower and otherwise due to be applied to the Obligations owing to such Defaulting Lender pursuant to the terms hereof shall be distributed by the Administrative Agent to the other Lenders in accordance with their respective Percentages (recalculated for the purposes hereof to exclude the Defaulting Lender) until all Senior Loans have been paid in full. At that point, the "Defaulting Lender" shall no longer be deemed a Defaulting Lender. After the Senior Loans have been paid in full equitable adjustments will be made in connection with future payments by the Borrower to the extent a portion of the Senior Loans had been repaid with amounts that otherwise would have been distributed to a Defaulting Lender but for the operation of this Section 12.16. This provision governs only the relationship among the Administrative Agent, each Defaulting Lender and the other Lenders; nothing hereunder shall limit the obligation of the Borrower to repay all Loans in accordance with the terms of this Agreement. The provisions of this Section 12.16 shall apply and be effective regardless of whether a Default occurs and is continuing, and notwithstanding (i) any other provision of this Agreement to the contrary, (ii) any instruction of the Borrower as to its desired application of payments or (iii) the suspension of such Defaulting Lender's right to vote on matters as provided above.

12.17. <u>Delegation to Affiliates</u>. The Borrower and the Lenders agree that the Administrative Agent may delegate any of its duties under this Agreement to any of its Affiliates. Any such Affiliate (and such Affiliate's directors, officers, agents and employees) which performs duties in connection with this Agreement shall be entitled to the same benefits of the indemnification, waiver and other protective provisions to which the Administrative Agent is entitled under <u>Articles XII</u> and <u>XIV</u>.

Article XIII.

BENEFIT OF AGREEMENT; ASSIGNMENTS; PARTICIPATIONS

13.1. Successors and Assigns. The terms and provisions of the Loan Documents shall be binding upon and inure to the benefit of the Borrower and the Lenders and their respective successors and assigns permitted hereby, except that (i) the Borrower shall not have the right to assign its rights or obligations under the Loan Documents without the prior written consent of each Lender, (ii) any assignment by any Lender must be made in compliance with Section 13.3, and (iii) any transfer by Participation must be made in compliance with Section 13.2. Any attempted assignment or transfer by any party not made in compliance with this Section 13.1 shall be null and void, unless such attempted assignment or transfer is treated as a participation in accordance with Section 13.3.3. The parties to this Agreement acknowledge that clause (ii) of this Section 13.1 relates only to absolute assignments and this Section 13.1 does not prohibit assignments creating security interests, including, without limitation, (x) any pledge or assignment by any Lender of all or any portion of its rights under this Agreement and any Note to a Federal Reserve Bank or (y) in the case of a Lender which is a Fund, any pledge or assignment of all or any portion of its rights under this Agreement and any Note to its trustee in support of its obligations to its trustee; provided, however, that no such pledge or assignment creating a security interest shall release the transferor Lender from its obligations hereunder unless and until the parties thereto have complied with the provisions of Section 13.3. The Administrative Agent may treat the Person which made any Loan or which holds any Note as the

owner thereof for all purposes hereof unless and until such Person complies with Section 13.3; provided, however, that the Administrative Agent may in its discretion (but shall not be required to) follow instructions from the Person which made any Loan or which holds any Note to direct payments relating to such Loan or Note to another Person. Any assignee of the rights to any Loan or any Note agrees by acceptance of such assignment to be bound by all the terms and provisions of the Loan Documents. Any request, authority or consent of any Person, who at the time of making such request or giving such authority or consent is the owner of the rights to any Loan (whether or not a Note has been issued in evidence thereof), shall be conclusive and binding on any subsequent holder or assignee of the rights to such Loan.

13.2. Participations.

- 13.2.1 Permitted Participants; Effect. Any Lender may at any time sell to one or more banks or other entities ("Participants") participating interests in any Loan owing to such Lender, any Note held by such Lender, any Commitment of such Lender or any other interest of such Lender under the Loan Documents. In the event of any such sale by a Lender of participating interests to a Participant, such Lender's obligations under the Loan Documents shall remain unchanged, such Lender shall remain solely responsible to the other parties hereto for the performance of such obligations, such Lender shall remain the owner of its Loans and the holder of any Note issued to it in evidence thereof for all purposes under the Loan Documents, all amounts payable by the Borrower under this Agreement shall be determined as if such Lender had not sold such participating interests, and the Borrower and the Administrative Agent shall continue to deal solely and directly with such Lender in connection with such Lender's rights and obligations under the Loan Documents.
- 13.2.2 <u>Voting Rights</u>. Each Lender shall retain the sole right to approve, without the consent of any Participant, any amendment, modification or waiver of any provision of the Loan Documents other than any amendment, modification or waiver with respect to any Loan or Commitment in which such Participant has an interest which would require consent of all of the Lenders pursuant to the terms of <u>Section 14.13</u> or of any other Loan Document.
- 13.2.3 Benefit of Certain Provisions. The Borrower agrees that each Participant shall be deemed to have the right of setoff provided in Section 14.15(a) in respect of its participating interest in amounts owing under the Loan Documents to the same extent as if the amount of its participating interest were owing directly to it as a Lender under the Loan Documents, provided that each Lender shall retain the right of setoff provided in Section 14.15(a) with respect to the amount of participating interests sold to each Participant. The Lenders agree to share with each Participant, and each Participant, by exercising the right of setoff provided in Section 14.15(a), agrees to share with each Lender, any amount received pursuant to the exercise of its right of setoff, such amounts to be shared in accordance with Section 14.15(b) as if each Participant were a Lender. The Borrower further agrees that each Participant shall be entitled to the benefits of Sections 4.1, 4.2, 4.4 and 4.5 to the same extent as if it were a Lender and had acquired its interest by assignment pursuant to Section 13.3, provided that (i) a Participant shall not be entitled to receive any greater payment under Section 4.1, 4.2, 4.4 or 4.5 than the Lender who sold the participating interest to such Participant would have received had it

retained such interest for its own account, unless the sale of such interest to such Participant is made with the prior written consent of the Borrower, and (ii) any Participant not incorporated under the laws of the United States of America or any State thereof agrees to comply with the provisions of Section 4.5 to the same extent as if it were a Lender.

13.3. Assignments.

- 13.3.1 <u>Permitted Assignments</u>. Any Lender may at any time assign to one or more banks or other entities ("Purchasers") all or any part of its rights and obligations under the Loan Documents. Such assignment shall be substantially in the form of <u>Exhibit J</u> or in such other form as may be agreed to by the parties thereto. Each such assignment with respect to a Purchaser which is not a Lender or an Affiliate of a Lender or an Approved Fund shall either be in an amount equal to the entire applicable Commitment and Loans of the assigning Lender or (unless each of the Borrower and the Administrative Agent otherwise consents) be in an aggregate amount not less than \$5,000,000. The amount of the assignment shall be based on the Commitment or outstanding Loans (if the Commitment has been terminated) subject to the assignment, determined as of the date of such assignment or as of the "Trade Date," if the "Trade Date" is specified in the assignment.
- 13.3.2 <u>Consents</u>. The consent of the Borrower shall be required prior to an assignment becoming effective unless the Purchaser is a Lender, an Affiliate of a Lender or an Approved Fund, provided that the consent of the Borrower shall not be required if a Default has occurred and is continuing. The consent of the Administrative Agent shall be required prior to an assignment becoming effective unless the Purchaser is a Lender, an Affiliate of a Lender or an Approved Fund. Any consent required under this <u>Section 13.3.2</u> shall not be unreasonably withheld or delayed.
- 13.3.3 Effect; Effective Date of Assignment. Upon (i) delivery to the Administrative Agent of an assignment, together with any consents required by Sections 13.3.1 and 13.3.2, and (ii) payment of a \$3,500 fee to the Administrative Agent for processing such assignment (unless such fee is waived by the Administrative Agent), such assignment shall become effective on the effective date specified in such assignment. The assignment shall contain a representation by the Purchaser to the effect that none of the consideration used to make the purchase of the Commitment and Loans under the applicable assignment agreement constitutes "plan assets" as defined under ERISA and that the rights and interests of the Purchaser in and under the Loan Documents will not be "plan assets" under ERISA. On and after the effective date of such assignment, such Purchaser shall for all purposes be a Lender party to this Agreement and any other Loan Document executed by or on behalf of the Lenders and shall have all the rights and obligations of a Lender under the Loan Documents, to the same extent as if it were an original party thereto, and the transferor Lender shall be released with respect to the Commitment and Loans assigned to such Purchaser without any further consent or action by the Borrower, the Lenders or the Administrative Agent. In the case of an assignment covering all of the assigning Lender's rights and obligations under this Agreement, such Lender shall cease to be a Lender hereunder but shall continue to be entitled to the benefits of, and subject to, those provisions of this

Agreement and the other Loan Documents which survive payment of the Obligations and termination of the applicable agreement. Any assignment or transfer by a Lender of rights or obligations under this Agreement that does not comply with this Section 13.3 shall be treated for purposes of this Agreement as a sale by such Lender of a participation in such rights and obligations in accordance with Section 13.2. Upon the consummation of any assignment to a Purchaser pursuant to this Section 13.3.3, the transferor Lender, the Administrative Agent and the Borrower shall, if the transferor Lender or the Purchaser desires that its Loans be evidenced by Notes, make appropriate arrangements so that new Notes or, as appropriate, replacement Notes are issued to such transferor Lender and new Notes or, as appropriate, replacement Notes, are issued to such Purchaser, in each case in principal amounts reflecting their respective Commitments, as adjusted pursuant to such assignment.

- 13.3.4 <u>Register</u>. The Administrative Agent, acting solely for this purpose as an agent of the Borrower, shall maintain at one of its offices in Chicago, Illinois a copy of each Assignment and Assumption delivered to it and a register for the recordation of the names and addresses of the Lenders, and the Commitments of, and principal amounts of the Loans owing to, each Lender pursuant to the terms hereof from time to time (the "Register"). The entries in the Register shall be conclusive, and the Borrower, the Agent and the Lenders may treat each Person whose name is recorded in the Register pursuant to the terms hereof as a Lender hereunder for all purposes of this Agreement, notwithstanding notice to the contrary. The Register shall be available for inspection by the Borrower and any Lender, at any reasonable time and from time to time upon reasonable prior notice.
- 13.4. <u>Dissemination of Information</u>. Borrower authorizes each Lender to disclose to any Participant or Purchaser or any other Person acquiring an interest in the Loan Documents by operation of law (each a "Transferee") and any prospective Transferee any and all information in such Lender's possession concerning the creditworthiness of Borrower and General Partner. Each Transferee shall agree in writing to keep confidential any such information which is not publicly available.
- 13.5. <u>Tax Treatment</u>. If any interest in any Loan Document is transferred to any Transferee which is not incorporated under the laws of the United States or any State thereof, the transferor Lender shall cause such Transferee, concurrently with the effectiveness of such transfer, to comply with the provisions of <u>Section 4.5(ii)</u>.

Article XIV.

GENERAL PROVISIONS

- 14.1. <u>Survival of Representations</u>. All representations and warranties contained in this Agreement shall survive delivery of the Notes and the making of the Advances herein contemplated.
- 14.2. <u>Governmental Regulation</u>. Anything contained in this Agreement to the contrary notwithstanding, no Lender shall be obligated to extend credit to the Borrower in violation of any limitation or prohibition provided by any applicable statute or regulation.

- 14.3. <u>Taxes</u>. Any recording and other taxes (excluding franchise, income or similar taxes) or other similar assessments or charges payable or ruled payable by any governmental authority incurred in connection with the consummation of the transactions contemplated by this Agreement shall be paid by the Borrower, together with interest and penalties, if any.
- 14.4. <u>Headings</u>. Section headings in the Loan Documents are for convenience of reference only, and shall not govern the interpretation of any of the provisions of the Loan Documents.
- 14.5. <u>No Third Party Beneficiaries</u>. This Agreement shall not be construed so as to confer any right or benefit upon any Person other than the parties to this Agreement and their respective successors and assigns.
- 14.6. Expenses; Indemnification. Subject to the provisions of this Agreement, Borrower will pay (a) all out-of-pocket costs and expenses incurred by the Administrative Agent and the Arranger (including the reasonable fees, out-of-pocket expenses and other reasonable expenses of counsel, which counsel may be employees of Administrative Agent) in connection with the preparation, execution and delivery of this Agreement, the Notes, the Loan Documents and any other agreements or documents referred to herein or therein and any amendments thereto, (b) all out-of-pocket costs and expenses incurred by the Administrative Agent and the Lenders (including the reasonable fees, out-of-pocket expenses and other reasonable expenses of counsel to the Administrative Agent and the Lenders, which counsel may be employees of Administrative Agent or the Lenders) in connection with the enforcement and protection of the rights of the Lenders under this Agreement, the Notes, the Loan Documents or any other agreement or document referred to herein or therein, and (c) all reasonable and customary costs and expenses of periodic audits by the Administrative Agent's personnel of the Borrower's books and records provided that prior to an Event of Default, Borrower shall be required to pay for only one such audit during any year. The Borrower further agrees to indemnify the Lenders, their directors, officers and employees against all losses, claims, damages, penalties, judgments, liabilities and reasonable expenses (including, without limitation, all expenses of litigation or preparation therefor whether or not the Lenders is a party thereto) which any of them may pay or incur arising out of or relating to this Agreement, the other Loan Documents, the transactions contemplated hereby or the direct or indirect application or proposed application of the proceeds of any Advance hereunder, except that the foregoing indemnity shall not apply to a Lender to the extent that any losses, claims, etc. are the result of such Lender's gross negligence o
- 14.7. <u>Severability of Provisions</u>. Any provision in any Loan Document that is held to be inoperative, unenforceable, or invalid in any jurisdiction shall, as to that jurisdiction, be inoperative, unenforceable, or invalid without affecting the remaining provisions in that jurisdiction or the operation, enforceability, or validity of that provision in any other jurisdiction, and to this end the provisions of all Loan Documents are declared to be severable.
- 14.8. Nonliability of the Lenders. The relationship between the Borrower and the Lenders shall be solely that of borrower and lender. The Lenders shall not have any fiduciary responsibilities to the Borrower. The Lenders undertake no responsibility to the Borrower to

review or inform the Borrower of any matter in connection with any phase of the Borrower's business or operations.

- 14.9. Choice of Law. THE LOAN DOCUMENTS (OTHER THAN THOSE CONTAINING A CONTRARY EXPRESS CHOICE OF LAW PROVISION) SHALL BE CONSTRUED IN ACCORDANCE WITH THE INTERNAL LAWS (AND NOT THE LAW OF CONFLICTS) OF THE STATE OF ILLINOIS, BUT GIVING EFFECT TO FEDERAL LAWS APPLICABLE TO NATIONAL BANKS.
- 14.10. Consent to Jurisdiction. THE BORROWER HEREBY IRREVOCABLY SUBMITS TO THE NON-EXCLUSIVE JURISDICTION OF ANY UNITED STATES FEDERAL OR ILLINOIS STATE COURT SITTING IN CHICAGO, ILLINOIS IN ANY ACTION OR PROCEEDING ARISING OUT OF OR RELATING TO ANY LOAN DOCUMENTS AND THE BORROWER HEREBY IRREVOCABLY AGREES THAT ALL CLAIMS IN RESPECT OF SUCH ACTION OR PROCEEDING MAY BE HEARD AND DETERMINED IN ANY SUCH COURT AND IRREVOCABLY WAIVES ANY OBJECTION IT MAY NOW OR HEREAFTER HAVE AS TO THE VENUE OF ANY SUCH SUIT, ACTION OR PROCEEDING BROUGHT IN SUCH A COURT OR THAT SUCH COURT IS AN INCONVENIENT FORUM. NOTHING HEREIN SHALL LIMIT THE RIGHT OF THE LENDERS TO BRING PROCEEDINGS AGAINST THE BORROWER IN THE COURTS OF ANY OTHER JURISDICTION. ANY JUDICIAL PROCEEDING BY THE BORROWER AGAINST THE LENDERS OR ANY AFFILIATE OF THE LENDERS INVOLVING, DIRECTLY OR INDIRECTLY, ANY MATTER IN ANY WAY ARISING OUT OF, RELATED TO, OR CONNECTED WITH ANY LOAN DOCUMENT SHALL BE BROUGHT ONLY IN A COURT IN CHICAGO, ILLINOIS.
- 14.11. Waiver of Jury Trial. THE BORROWER, THE GENERAL PARTNER, THE ADMINISTRATIVE AGENT AND THE LENDERS HEREBY WAIVE TRIAL BY JURY IN ANY JUDICIAL PROCEEDING INVOLVING, DIRECTLY OR INDIRECTLY, ANY MATTER (WHETHER SOUNDING IN TORT, CONTRACT OR OTHERWISE) IN ANY WAY ARISING OUT OF, RELATED TO, OR CONNECTED WITH ANY LOAN DOCUMENT OR THE RELATIONSHIP ESTABLISHED THEREUNDER.
- 14.12. Successors and Assigns. The terms and provisions of the Loan Documents shall be binding upon and inure to the benefit of the Borrower and the Lenders and their respective successors and assigns, except that the Borrower shall not have the right to assign its rights or obligations under the Loan Documents. Any assignee or transferee of the Notes agrees by acceptance thereof to be bound by all the terms and provisions of the Loan Documents. Any request, authority or consent of any Person, who at the time of making such request or giving such authority or consent is the holder of the Notes, shall be conclusive and binding on any subsequent holder, transferee or assignee of such Notes or of any note or notes issued in exchange therefor.
- 14.13. Entire Agreement; Modification of Agreement. The Loan Documents embody the entire agreement among the Borrower, General Partner, Administrative Agent, and Lenders and supersede all prior conversations, agreements, understandings, commitments and term sheets among any or all of such parties with respect to the subject matter hereof. Any provisions of this Agreement may be amended or waived if, but only if, such amendment or waiver is in writing

and is signed by the Borrower, and Administrative Agent if the rights or duties of Administrative Agent are affected thereby, and

- (a) each of the Lenders if such amendment or waiver
 - (i) reduces or forgives any payment of principal or interest on the Obligations or any fees payable by Borrower to such Lender hereunder; or
 - (ii) postpones the date fixed for any payment of principal of or interest on the Obligations or any fees payable by Borrower to such Lender hereunder; or
- (iii) changes the amount of such Lender's Commitment (other than pursuant to an assignment permitted under <u>Section 13.3</u> or a reduction in the Aggregate Commitment pursuant to <u>Section 2.17</u> hereof) or the unpaid principal amount of such Lender's Note; or
 - (iv) extends the Maturity Date; or
 - (v) releases or limits the liability of the General Partner under the Loan Documents; or
 - (vi) changes the definition of Required Lenders or modifies any requirement for consent by each of the Lenders; or
 - (vii) modifies or waives any covenant contained in Sections 8.13, 9.3, 9.5, 9.6, 9.8 or 9.10 hereof; or
- (b) the Required Lenders, to the extent expressly provided for herein and in the case of all other waivers or amendments if no percentage of Lenders is specified herein.
- 14.14. <u>Dealings with the Borrower</u>. The Lenders and their affiliates may accept deposits from, extend credit to and generally engage in any kind of banking, trust or other business with the Borrower or the General Partner or any of their Affiliates regardless of the capacity of the Lenders hereunder.

14.15. Set-Off.

(a) If an Event of Default shall have occurred, each Lender shall have the right, at any time and from time to time without notice to the Borrower, any such notice being hereby expressly waived, to set-off and to appropriate or apply any and all deposits of money or property or any other indebtedness at any time held or owing by such Lender to or for the credit or the account of the Borrower against and on account of all outstanding Obligations and all Obligations which from time to time may become due hereunder and all other obligations and liabilities of the Borrower under this Agreement, irrespective of whether or not such Lender shall have made any demand hereunder and whether or not said obligations and liabilities shall have matured.

- (b) Each Lender agrees that if it shall, by exercising any right of set-off or counterclaim or otherwise, receive payment of a proportion of the aggregate amount of principal, interest or fees due with respect to any Note held by it (other than payments received pursuant to Sections 4.1, 4.2, 4.3 and 4.5) which is greater than the proportion received by any other Lender in respect of the aggregate amount of principal, interest or fees due with respect to any Note held by such other Lender, the Lender receiving such proportionately greater payment shall purchase such participations in the Notes held by the other Lenders and such other adjustments shall be made as may be required so that all such payments of principal, interest or Fees with respect to the Notes held by the Lenders shall be shared by the Lenders pro rata according to their respective Commitments.
- 14.16. Counterparts. This Agreement may be executed in any number of counterparts, all of which taken together shall constitute one agreement, and any of the parties hereto may execute this Agreement by signing any such counterpart. This Agreement shall be effective when it has been executed by the Borrower and each of the Lenders shown on the signature pages hereof.

Article XV.

NOTICES

15.1. Giving Notice. All notices and other communications provided to any party hereto under this Agreement or any other Loan Document shall be in writing or by telex or by facsimile and addressed or delivered to such party at its address set forth below or at such other address as may be designated by such party in a notice to the other parties. Any notice, if mailed and properly addressed with postage prepaid, shall be deemed given when received; any notice, if transmitted by telex or facsimile, shall be deemed given when transmitted (answerback confirmed in the case of telexes). Notice may be given as

To the Borrower:

First Industrial, L.P. c/o First Industrial Realty Trust, Inc. 311 South Wacker Drive **Suite 4000** Chicago, Illinois 60606 Attention: Mr. Scott Musil Telecopy: (312) 895-9380

To General Partner:

First Industrial Realty Trust, Inc. 311 South Wacker Drive **Suite 4000** Chicago, Illinois 60606 Attention: Mr. Michael Havala

Telecopy: (312) 922-9851

Each of the above with a copy to:

Barack Ferrazzano Kirschbaum Perlman & Nagelberg LLP 333 West Wacker Drive

Suite 2700

Chicago, Illinois 60606

Attention: Suzanne Bessette-Smith, Esq.

Telecopy: (312) 984-3150

To each Lender:

As shown below the Lenders' signatures.

To the Administrative Agent:

JPMorgan Chase Bank, N.A. 1 Bank One Plaza Mail Code: IL1-0315 Chicago, Illinois 60670 Attention: Corporate Real Estate

Telecopy: (312) 325-3122

With a copy to:

Sonnenschein Nath & Rosenthal LLP 8000 Sears Tower

Chicago, Illinois 60606

Attention: Steven R. Davidson, Esq.

Telecopy: (312) 876-7934

15.2. Change of Address. Each party may change the address for service of notice upon it by a notice in writing to the other parties hereto.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the date first above written.

BORROWER: FIRST INDUSTRIAL, L.P.

By: FIRST INDUSTRIAL REALTY TRUST, INC.,

its General Partner

By: /s/ Scott A. Musil

Title: Sr. VP, Controller, Treasurer and Asst. Sec.

GENERAL PARTNER: FIRST INDUSTRIAL REALTY TRUST, INC.

By: /s/ Scott A. Musil

Title: Sr. VP, Controller, Treasurer and Asst. Sec.

S-1

LENDERS:

COMMITMENT:

\$150,000,000.00

JPMORGAN CHASE BANK, N.A., Individually and as

Administrative Agent

By: /s/ Michael P. O'Keefe

Title: Associate

Address for Notices:

1 Bank One Plaza Chicago, Illinois 60670 Attention: Michael P. O'Keefe Telephone: 312/325-3161 Telecopy: 312/325-3122

S-2

EXHIBIT A

INTENTIONALLY DELETED

EXHIBIT B-1

FORM OF NOTE

2005

| On or before the Maturity Date, as defined in that certain Unsecured Term Loan Agreement dated as of, 2005 (the "Agreement") between FIRST |
|---|
| INDUSTRIAL, L.P., a Delaware limited partnership ("Borrower"), First Industrial Realty Trust, Inc., a Maryland corporation, JPMorgan Chase Bank, N.A., |
| individually and as Administrative Agent for the Lenders (as such terms are defined in the Agreement), and the other Lenders listed on the signature pages of |
| the Agreement, Borrower promises to pay to the order of(the " <u>Lender</u> "), or its successors and assigns, the aggregate unpaid principal amount of all |
| Loans (other than Competitive Bid Loans) made by the Lender to the Borrower pursuant to Section 2.1 of the Agreement, in immediately available funds at |
| the office of the Administrative Agent in Chicago, Illinois, together with interest on the unpaid principal amount hereof at the rates and on the dates set forth |
| in the Agreement. The Borrower shall pay this Promissory Note ("Note") in full on or before the Maturity Date in accordance with the terms of the |
| Agreement |

The Lender shall, and is hereby authorized to, record on the schedule attached hereto, or to otherwise record in accordance with its usual practice, the date and amount of each Advance and the date and amount of each principal payment hereunder; provided, however, that the failure of the Lender to so record shall not affect the obligations of the Borrower hereunder or under the other Loan Documents.

This Note is issued pursuant to, and is entitled to the security under and benefits of, the Agreement and the other Loan Documents, to which Agreement and Loan Documents, as they may be amended from time to time, reference is hereby made for, inter alia, a statement of the terms and conditions under which this Note may be prepaid or its maturity date accelerated. Capitalized terms used herein and not otherwise defined herein are used with the meanings attributed to them in the Agreement.

If there is an Event of Default or Default under the Agreement or any other Loan Document and Lender exercises its remedies provided under the Agreement and/or any of the Loan Documents, then in addition to all amounts recoverable by the Lender under such documents, Lender shall be entitled to receive reasonable attorneys fees and expenses incurred by Lender in exercising such remedies.

Borrower and all endorsers severally waive presentment, protest and demand, notice of protest, demand and of dishonor and nonpayment of this Note (except as otherwise expressly provided for in the Agreement), and any and all lack of diligence or delays in collection or enforcement of this Note, and expressly agree that this Note, or any payment hereunder, may be extended from time to time, and expressly consent to the release of any party liable for the obligation secured by this Note, the release of any of the security of this Note, the acceptance of any other security therefor, or any other indulgence or forbearance whatsoever, all without notice to any party and without affecting the liability of the Borrower and any endorsers hereof.

This Note shall be governed and construed under the internal laws of the State of Illinois.

| BORROWER AND LENDER, BY ITS ACCEPTANCE HEREOF, EACH HEREBY WAIVE ANY RIGHT TO A TRIAL BY JURY IN ANY |
|---|
| ACTION OR PROCEEDING TO ENFORCE OR DEFEND ANY RIGHT UNDER THIS PROMISSORY NOTE OR ANY OTHER LOAN |
| DOCUMENT OR RELATING THERETO OR ARISING FROM THE LENDING RELATIONSHIP WHICH IS THE SUBJECT OF THIS NOTE |
| AND AGREE THAT ANY SUCH ACTION OR PROCEEDING SHALL BE TRIED BEFORE A COURT AND NOT BEFORE A JURY. |

| FIRS | T INDUSTRIAL, L.P. |
|------|--|
| By: | First Industrial Realty Trust, Inc., its general partner |
| | By: |
| | |

PAYMENTS OF PRINCIPAL

| Date | Unpaid Principal Notation Balance Made by |
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EXHIBIT B-2

FORM OF COMPETITIVE BID NOTE

2005

| On or before the last day of each "Interest Period" applicable to a "Competitive Bid Loan", as defined in that certain Unsecured Term Loan Agreement |
|--|
| dated as of, 2005 (the "Agreement") between FIRST INDUSTRIAL, L.P., a Delaware limited partnership ("Borrower"), First Industrial Realty Trust, Inc., a |
| Maryland corporation, JPMorgan Chase Bank, N.A., individually and as Administrative Agent for the Lenders (as such terms are defined in the Agreement), |
| Borrower promises to pay to the order of(the "Lender"), or its successors and assigns, the unpaid principal amount of such Competitive Bid Loan made |
| by the Lender to the Borrower pursuant to Section 2.16 of the Agreement, in immediately available funds at the office of the Administrative Agent in |
| Chicago, Illinois, together with interest on the unpaid principal amount hereof at the rates and on the dates set forth in the Agreement. The Borrower shall pay |
| any remaining unpaid principal amount of such Competitive Bid Loans under this Competitive Bid Note ("Note") in full on or before the Maturity Date in |
| accordance with the terms of the Agreement. |

The Lender shall, and is hereby authorized to, record on the schedule attached hereto, or to otherwise record in accordance with its usual practice, the date, amount and due date of each Competitive Bid Loan and the date and amount of each principal payment hereunder; provided, however, that the failure of the Lender to so record shall not affect the obligations of the Borrower hereunder or under the other Loan Documents.

This Note is issued pursuant to, and is entitled to the security under and benefits of, the Agreement and the other Loan Documents, to which Agreement and Loan Documents, as they may be amended from time to time, reference is hereby made for, inter alia, a statement of the terms and conditions under which this Note may be prepaid or its maturity date accelerated. Capitalized terms used herein and not otherwise defined herein are used with the meanings attributed to them in the Agreement.

If there is an Event of Default or Default under the Agreement or any other Loan Document and Lender exercises its remedies provided under the Agreement and/or any of the Loan Documents, then in addition to all amounts recoverable by the Lender under such documents, Lender shall be entitled to receive reasonable attorneys fees and expenses incurred by Lender in exercising such remedies.

Borrower and all endorsers severally waive presentment, protest and demand, notice of protest, demand and of dishonor and nonpayment of this Note (except as otherwise expressly provided for in the Agreement), and any and all lack of diligence or delays in collection or enforcement of this Note, and expressly agree that this Note, or any payment hereunder, may be extended from time to time, and expressly consent to the release of any party liable for the obligation secured by this Note, the release of any of the security of this Note, the acceptance of any other security therefor, or any other indulgence or forbearance whatsoever, all without notice to any party and without affecting the liability of the Borrower and any endorsers hereof.

This Note shall be governed and construed under the internal laws of the State of Illinois.

| BORROWER AND LENDER, BY ITS ACCEPTANCE HEREOF, EACH HEREBY WAIVE ANY RIGHT TO A TRIAL BY JURY IN ANY |
|---|
| ACTION OR PROCEEDING TO ENFORCE OR DEFEND ANY RIGHT UNDER THIS PROMISSORY NOTE OR ANY OTHER LOAN |
| DOCUMENT OR RELATING THERETO OR ARISING FROM THE LENDING RELATIONSHIP WHICH IS THE SUBJECT OF THIS NOTE |
| AND AGREE THAT ANY SUCH ACTION OR PROCEEDING SHALL BE TRIED BEFORE A COURT AND NOT BEFORE A JURY. |

| FIRST INDUSTRIAL, L.P. |
|--|
| By: First Industrial Realty Trust, Inc., its general partner |
| By: |
| Its: |
| |

PAYMENTS OF PRINCIPAL

| Date | Unpaid Principal Balance | Notation Made by |
|------|--------------------------------|---------------------|
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EXHIBIT C-1

FORM OF COMPETITIVE BID QUOTE REQUEST

(Section 2.16(b))

JPMorgan Chase Bank, N.A.

To:

| | as administrative agent (the "Agent") | | |
|-----------------------------|--|--|--|
| From: | First Industrial, L.P. (the "Borrower") | | |
| Re: | Unsecured Term Loan Agreement dated as of, 2005 among the Borrower, First Industrial Realty Trust, Inc., the lenders from time to time party thereto, and JPMorgan Chase Bank, N.A., as Agent for such lenders (as amended, supplemented or otherwise modified from time to time through the date hereof, the "Agreement") | | |
| 1. Capitalized | terms used herein have the meanings assigned to them in the Agr | eement. | |
| 2. We hereby a Bid Loan(s): | give notice pursuant to Section 2.16(b) of the Agreement that we | request Competitive Bid Quotes for the following proposed Competitive | |
| Borrowing Da | te:, 20 | | |
| | Principal Amount ¹ | Interest Period ² | |
| 3. Such Comp | etitive Bid Quotes should offer [a Competitive LIBOR Margin] [a | an Absolute Rate]. | |
| | tance by the undersigned of any or all of the Competitive Bid Loa as of the Borrowing Date thereof the representations and warrant | ans offered by Lenders in response to this request, the undersigned shall be ies made in <u>Article VI</u> of the Agreement. | |
| | FIRS | T INDUSTRIAL, L.P. | |
| | By: | First Industrial Realty Trust, Inc., its general partner | |
| | | Ву: | |
| | | Title: | |
| | | | |
| | ast be at least \$10,000,000 and an integral multiple of \$1,000,000 | | |

One month (Competitive LIBOR Margin) or up to Maturity Date (Absolute Rate), subject to the provisions of the definitions of LIBOR Interest Period and Absolute Interest Period.

EXHIBIT C-2

INVITATION FOR COMPETITIVE BID QUOTES

To:

(Section 2.16(c))

| To: | Each of the Lenders party to the Agreement referred to below | |
|--|--|---|
| From: | Invitation for Competitive Bid Quotes to First Industrial, L.P. (the "Borrower") | |
| lenders from time modified from tim | to time party thereto, and JPMorgan Chase Bank, N.A., as | d as of, 2005 among the Borrower, First Industrial Realty Trust, Inc., the Administrative Agent for such lenders (as amended, supplemented or otherwise re pleased on behalf of the Borrower to invite you to submit Competitive Bid: |
| Borrowing Dat | e:, 2005 | |
| | Principal Amount | Interest Period |
| - | | n] [an Absolute Rate]. Your Competitive Bid Quote must comply with herein have the meanings assigned to them in the Agreement. |
| Please respond | to this invitation by no later than 9:00 a.m. (Chicago time) | on, 20 |
| | | JPMORGAN CHASE BANK, N.A., as Administrative Agent |
| | | By: Title: |

EXHIBIT C-3

COMPETITIVE BID QUOTE

(Section 2.16(d))

_____, 20____

| To: | JPMorgan Chase Bank, N.A., as Administrative Agent | | | |
|---|--|---|----------------------------------|---|
| Re: | Competitive Bid Quote to First Indu (the "Borrower") | astrial, L.P. | | |
| | onse to your invitation on behalf of the Borro . <u>16(d)</u> of the Agreement hereinafter referred t | | nake the following Comp | etitive Bid Quote pursuant to |
| 1. Quotin | g Lender: | | | |
| 2. Person | to contact at Quoting Lender: | | | |
| 3. Borrov | ving Date: | 3 | | |
| 4. We her | eby offer to make Competitive Bid Loan(s) is | n the following principal amounts, fo | or the following Interest | Periods and at the following rates: |
| Principal Amount ⁴ | Interest Period ⁵ | [Competitive LIBOR Margin ⁶] | [Absolute Rate ⁷] | Minimum Amount ⁸ |
| | derstand and agree that the offer(s) set forth and the dated as of, 2005, among the Borrowe | | | set forth in the Unsecured Term Loan |
| 3 As | specified in the related Invitation For Compe | titive Bid Quotes. | | |
| | ncipal amount bid for each Interest Period ma ltiples of \$1,000,000. | y not exceed the principal amount re | equested. Buds must be n | nade for at least \$10,000,000 and integral |
| 5 On | e, two, three or six months or up to 180 days, | as specified in the related Invitation | For Competitive Bid Qu | iotes. |
| 6 Competitive LIBOR Margin for the applicable LIBOR Interest Period. Specify percentage (rounded to the nearest 1/100 of 1%) and specify whether "PLUS" or "MINUS". | | | | |
| 7 Spe | ecify rate of interest per annum (rounded to the | ne nearest 1/100 of 1%). | | |
| 8 Spe | cify minimum amount, if any, which the Bor | rower may accept (see Section 2.16(| <u>d)(ii)(d))</u> . | |
| | | | | |

| the date hereof, the "Agreement"), irrevocably obligates us to make the Compo Capitalized terms used herein and not otherwise defined herein shall have their | etitive Bid Loan(s) for which any offer(s) are accepted, in whole or in part. |
|--|---|
| • | Very truly yours, |
|] | [NAME OF LENDER] |
| | By: Title: |
| | |

time party thereto, and JPMCB, NA, as Administrative Agent for such lenders (as amended, supplemented or otherwise modified from time to time through

EXHIBIT D

FORM OF GUARANTY

| This Guaranty is made as of | _ , 2005, by First Industrial Realty Trust, Inc., a Maryland corporation ("Guarantor"), to and for the |
|---|---|
| benefit of JPMorgan Chase Bank, N.A., a national ban | king association, individually ("JPMCB"), and as administrative agent for itself and the lenders listed |
| on the signature pages of the Revolving Credit Agreen | nent (as defined below) and their respective successors and assigns (collectively, "Lender"). |

RECITALS

- A. First Industrial, L.P., a Delaware limited partnership ("Borrower"), and Guarantor have requested that Lender make an unsecured term loan available to Borrower in the aggregate principal amount of up to \$150,000,000 ("Facility").
- B. Lender has agreed to make available the Facility to Borrower pursuant to the terms and conditions set forth in a Unsecured Term Loan Agreement bearing even date herewith between Borrower, the Lenders and Guarantor ("Term Loan Agreement"). All capitalized terms used herein and not otherwise defined shall have the meanings ascribed to such terms in the Term Loan Agreement.
- C. Borrower has executed and delivered to Lender one or more Promissory Notes each of even date in the aggregate principal amount of \$150,000,000 as evidence of its indebtedness to Lender with respect to the Facility (the promissory notes described above, together with any amendments or allonges thereto, or restatements, replacements or renewals thereof, and/or new promissory notes to new Lenders under the Term Loan Agreement, are collectively referred to herein as the "Note"). Borrower has also executed and delivered to each Lender a note ("Competitive Loan Note") which evidences any Competitive Bid Loans which may be made by such Lender under the Term Loan Agreement.
- D. Guarantor is the sole general partner of Borrower and, therefore, Guarantor will derive financial benefit from the Facility evidenced by the Note, Term Loan Agreement and the other Loan Documents. The execution and delivery of this Guaranty by Guarantor is a condition precedent to the performance by Lender of its obligations under the Term Loan Agreement.

AGREEMENTS

NOW, THEREFORE, Guarantor, in consideration of the matters described in the foregoing Recitals, which Recitals are incorporated herein and made a part hereof, and for other good and valuable consideration, hereby agrees as follows:

- 1. Guarantor absolutely, unconditionally, and irrevocably guarantees to Lender:
- (a) the full and prompt payment of the principal of and interest on the Note and/or any Competitive Bid Loan Note when due, whether at stated maturity, upon acceleration or otherwise, and at all times thereafter, and the prompt payment of all sums which may now be or may hereafter become due and owing under the Note, any Competitive Bid Loan Note, the Term Loan Agreement, and the other Loan Documents;

- (b) the payment of all Enforcement Costs (as hereinafter defined in Paragraph 7 hereof); and
- (c) the full, complete, and punctual observance, performance, and satisfaction of all of the obligations, duties, covenants, and agreements of Borrower under the Term Loan Agreement and the Loan Documents.
- (d) All amounts due, debts, liabilities, and payment obligations described in subparagraphs (a) and (b) of this <u>Paragraph 1</u> are referred to herein as the "<u>Facility Indebtedness</u>." All obligations described in subparagraph (c) of this <u>Paragraph 1</u> are referred to herein as the "<u>Obligations</u>."
- 2. In the event of any default by Borrower in making payment of the Facility Indebtedness, or in performance of the Obligations, as aforesaid, in each case beyond the expiration of any applicable grace period, Guarantor agrees, on demand by Lender or the holder of the Note, to pay all the Facility Indebtedness and to perform all the Obligations as are or then or thereafter become due and owing or are to be performed under the terms of the Note, any Competitive Bid Loan Note, the Term Loan Agreement and the other Loan Documents, and to pay any reasonable expenses incurred by Lender in protecting, preserving, or defending its interest in the Property or in connection with the Facility or under any of the Loan Documents, including, without limitation, all reasonable attorneys' fees and costs. Lender shall have the right, at its option, either before, during or after pursuing any other right or remedy against Borrower or Guarantor, to perform any and all of the Obligations by or through any agent, contractor or subcontractor, or any of their agents, of its selection, all as Lender in its sole discretion deems proper, and Guarantor shall indemnify and hold Lender free and harmless from and against any and all loss, damage, cost, expense, injury, or liability Lender may suffer or incur in connection with the exercise of its rights under this Guaranty or the performance of the Obligations, except to the extent the same arises as a result of the gross negligence or willful misconduct of Lender.

All of the remedies set forth herein and/or provided by any of the Loan Documents or law or equity shall be equally available to Lender, and the choice by Lender of one such alternative over another shall not be subject to question or challenge by Guarantor or any other person, nor shall any such choice be asserted as a defense, set-off, or failure to mitigate damages in any action, proceeding, or counteraction by Lender to recover or seeking any other remedy under this Guaranty, nor shall such choice preclude Lender from subsequently electing to exercise a different remedy. The parties have agreed to the alternative remedies hereinabove specified in part because they recognize that the choice of remedies in the event of a failure hereunder will necessarily be and should properly be a matter of business judgment, which the passage of time and events may or may not prove to have been the best choice to maximize recovery by Lender at the lowest cost to Borrower and/or Guarantor. It is the intention of the parties that such choice by Lender be given conclusive effect regardless of such subsequent developments.

3. Guarantor does hereby waive (i) notice of acceptance of this Guaranty by Lender and any and all notices and demands of every kind which may be required to be given by any statute, rule or law, (ii) any defense, right of set-off or other claim which Guarantor may have against the Borrower or which Guarantor or Borrower may have against Lender or the holder of the Note or the holder of any Competitive Bid Loan Note (other than defenses relating to

payment of the Facility Indebtedness or the correctness of any allegation by Lender that Borrower was in default in the performance of the Obligations), (iii) presentment for payment, demand for payment (other than as provided for in Paragraph 2 above), notice of nonpayment (other than as provided for in Paragraph 2 above) or dishonor, protest and notice of protest, diligence in collection and any and all formalities which otherwise might be legally required to charge Guarantor with liability, (iv) any failure by Lender to inform Guarantor of any facts Lender may now or hereafter know about Borrower, the Facility, or the transactions contemplated by the Term Loan Agreement, it being understood and agreed that Lender has no duty so to inform and that the Guarantor is fully responsible for being and remaining informed by the Borrower of all circumstances bearing on the existence or creation, or the risk of nonpayment of the Facility Indebtedness or the risk of nonperformance of the Obligations, and (v) any and all right to cause a marshalling of assets of the Borrower or any other action by any court or governmental body with respect thereto, or to cause Lender to proceed against any other security given to Lender in connection with the Facility Indebtedness or the Obligations. Credit may be granted or continued from time to time by Lender to Borrower without notice to or authorization from Guarantor, regardless of the financial or other condition of the Borrower at the time of any such grant or continuation. Lender shall have no obligation to disclose or discuss with Guarantor its assessment of the financial condition of Borrower. Guarantor acknowledges that no representations of any kind whatsoever have been made by Lender to Guarantor. No modification or waiver of any of the provisions of this Guaranty shall be binding upon Lender except as expressly set forth in a writing duly signed and delivered on behalf of Lender. Guarantor further agrees that any exculpatory language contained in the Term Loan Agreement,

4. Guarantor further agrees that Guarantor's liability as guarantor shall in nowise be impaired by any renewals or extensions which may be made from time to time, with or without the knowledge or consent of Guarantor of the time for payment of interest or principal under the Note or any Competitive Bid Loan Note, or by any waiver by Lender under the Term Loan Agreement or any other Loan Documents, or by Lender's failure or election not to pursue any other remedies it may have against Borrower, or by any change or modification in the Note, Term Loan Agreement, any Competitive Bid Loan Note or any other Loan Documents, or by the acceptance by Lender of any additional security or any increase, substitution or change therein, or by the release by Lender of any security or any withdrawal thereof or decrease therein, or by the application of payments received from any source to the payment of any obligation other than the Facility Indebtedness, even though Lender might lawfully have elected to apply such payments to any part or all of the Facility Indebtedness, it being the intent hereof that Guarantor shall remain liable as principal for payment of the Facility Indebtedness and performance of the Obligations until all indebtedness has been paid in full and the other terms, covenants and conditions of the Term Loan Agreement and other Loan Documents and this Guaranty have been performed, notwithstanding any act or thing which might otherwise operate as a legal or equitable discharge of a surety. Guarantor further understands and agrees that Lender may at any time enter into agreements with Borrower to amend and modify the Note, Term Loan Agreement, any Competitive Bid Loan Note or other Loan Documents, or any thereof, and may waive or release any provision or provisions of the Note, the Term Loan Agreement or agreement or agreements as

Lender and Borrower may deem proper and desirable, without in any manner impairing this Guaranty or any of Lender's rights hereunder or any of the Guarantor's obligations hereunder.

- 5. This is an absolute, unconditional, complete, present and continuing guaranty of payment and performance and not of collection. Guarantor agrees that this Guaranty may be enforced by Lender without the necessity at any time of resorting to or exhausting any other security or collateral given in connection herewith or with the Note, any Competitive Bid Loan Note, the Term Loan Agreement, or any of the other Loan Documents, or resorting to any other guaranties, and Guarantor hereby waives the right to require Lender to join Borrower in any action brought hereunder or to commence any action against or obtain any judgment against Borrower or to pursue any other remedy or enforce any other right. Guarantor further agrees that nothing contained herein or otherwise shall prevent Lender from pursuing concurrently or successively all rights and remedies available to it at law and/or in equity or under the Note, Term Loan Agreement, any Competitive Bid Loan Note or any other Loan Documents, and the exercise of any of its rights or the completion of any of its remedies shall not constitute a discharge of any of Guarantor's obligations hereunder, it being the purpose and intent of the Guarantor that the obligations of such Guarantor hereunder shall be primary, absolute, independent and unconditional under any and all circumstances whatsoever. Neither Guarantor's obligations under this Guaranty nor any remedy for the enforcement thereof shall be impaired, modified, changed or released in any manner whatsoever by any impairment, modification, change, release or limitation of the liability of Borrower under the Note, Term Loan Agreement, any Competitive Bid Loan Note or other Loan Documents or by reason of Borrower's bankruptcy or by reason of any creditor or bankruptcy proceeding instituted by or against Borrower. This Guaranty shall continue to be effective and be deemed to have continued in existence or be reinstated (as the case may be) if at any time payment of all or any part of any sum payable pursuant to the Note, Term Loan Agreement, any Competitive Bid Loan Note or any other Loan Document is rescinded or otherwise required to be returned by the payee upon the insolvency, bankruptcy, or reorganization of the payor, all as though such payment to Lender had not been made, regardless of whether Lender contested the order requiring the return of such payment. The obligations of Guarantor pursuant to the preceding sentence shall survive any termination, cancellation, or release of this Guaranty.
 - 6. This Guaranty shall be assignable by Lender to any assignee of all or a portion of Lender's rights under the Loan Documents.
- 7. If: (i) this Guaranty, the Note, any Competitive Bid Loan Note, or any other Loan Document is placed in the hands of an attorney for collection or is collected through any legal proceeding; (ii) an attorney is retained to represent Lender in any bankruptcy, reorganization, receivership, or other proceedings affecting creditors' rights and involving a claim under this Guaranty, the Note, any Competitive Bid Loan Note, the Term Loan Agreement, or any Loan Document; (iii) an attorney is retained to provide advice or other representation with respect to the Loan Documents in connection with an enforcement action or potential enforcement action; or (iv) an attorney is retained to represent Lender in any other legal proceedings whatsoever in connection with this Guaranty, the Note, any Competitive Bid Loan Note, the Term Loan Agreement, any of the Loan Documents, or any property subject thereto (other than any action or proceeding brought by any Lender or participant against the Administrative Agent (as defined in the Term Loan Agreement) alleging a breach by the Administrative Agent of its duties under the Loan Documents), then Guarantor shall pay to Lender upon demand all reasonable attorney's

fees, costs and expenses, including, without limitation, court costs, filing fees, recording costs, expenses of foreclosure, title insurance premiums, survey costs, minutes of foreclosure, and all other costs and expenses incurred in connection therewith (all of which are referred to herein as "Enforcement Costs"), in addition to all other amounts due hereunder.

- 8. The parties hereto intend that each provision in this Guaranty comports with all applicable local, state and federal laws and judicial decisions. However, if any provisions, or if any portion of any provision or provisions, in this Guaranty is found by a court of law to be in violation of any applicable local, state or federal ordinance, statute, law, administrative or judicial decision, or public policy, and if such court should declare such portion, provision or provisions of this Guaranty to be illegal, invalid, unlawful, void or unenforceable as written, then it is the intent of all parties hereto that such portion, provision or provisions shall be given force to the fullest possible extent that they are legal, valid and enforceable, that the remainder of this Guaranty shall be construed as if such illegal, invalid, unlawful, void or unenforceable portion, provision or provisions were not contained therein, and that the rights, obligations and interest of Lender or the holder of the Note or any Competitive Bid Loan Note under the remainder of this Guaranty shall continue in full force and effect.
- 9. Any indebtedness of Borrower to Guarantor now or hereafter existing is hereby subordinated to the Facility Indebtedness. Guarantor agrees that until the entire Facility Indebtedness has been paid in full, (i) Guarantor will not seek, accept, or retain for Guarantor's own account, any payment from Borrower on account of such subordinated debt, and (ii) any such payments to Guarantor on account of such subordinated debt shall be collected and received by Guarantor in trust for Lender and shall be paid over to Lender on account of the Facility Indebtedness without impairing or releasing the obligations of Guarantor hereunder.
- 10. Guarantor waives and releases any claim (within the meaning of 11 U.S.C. § 101) which Guarantor may have against Borrower arising from a payment made by Guarantor under this Guaranty and agrees not to assert or take advantage of any subrogation rights of Guarantor or Lender or any right of Guarantor or Lender to proceed against (i) Borrower for reimbursement, or (ii) any other guarantor or any collateral security or guaranty or right of offset held by Lender for the payment of the Facility Indebtedness and performance of the Obligations, nor shall Guarantor seek or be entitled to seek any contribution or reimbursement from Borrower or any other guarantor in respect of payments made by Guarantor hereunder. It is expressly understood that the waivers and agreements of Guarantor set forth above constitute additional and cumulative benefits given to Lender for its security and as an inducement for its extension of credit to Borrower. Nothing contained in this Paragraph 10 is intended to prohibit Guarantor from making all distributions to its constituent shareholders which are required by law from time to time in order for Guarantor to maintain its status as a real estate investment trust in compliance with all applicable provisions of the Code (as defined in the Term Loan Agreement).
- 11. Any amounts received by Lender from any source on account of any indebtedness may be applied by Lender toward the payment of such indebtedness, and in such order of application, as Lender may from time to time elect.
- 12. The Guarantor hereby submits to personal jurisdiction in the State of Illinois for the enforcement of this Guaranty and waives any and all personal rights to object to such jurisdiction for the purposes of litigation to enforce this Guaranty. Guarantor hereby consents to

the jurisdiction of either the Circuit Court of Cook County, Illinois, or the United States District Court for the Northern District of Illinois, in any action, suit, or proceeding which Lender may at any time wish to file in connection with this Guaranty or any related matter. Guarantor hereby agrees that an action, suit, or proceeding to enforce this Guaranty may be brought in any state or federal court in the State of Illinois and hereby waives any objection which Guarantor may have to the laying of the venue of any such action, suit, or proceeding in any such court; provided, however, that the provisions of this Paragraph shall not be deemed to preclude Lender from filing any such action, suit, or proceeding in any other appropriate forum.

13. All notices and other communications provided to any party hereto under this Agreement or any other Loan Document shall be in writing or by telex or by facsimile and addressed or delivered to such party at its address set forth below or at such other address as may be designated by such party in a notice to the other parties. Any notice, if mailed and properly addressed with postage prepaid, shall be deemed given when received; any notice, if transmitted by telex or facsimile, shall be deemed given when transmitted (answerback confirmed in the case of telexes). Notice may be given as follows:

To the Guarantor:

First Industrial Realty Trust, Inc. 311 South Wacker Drive, Suite 4000 Chicago, Illinois 60606 Attention: Mr. Michael Havala Telecopy: (312) 922-9851

With a copy to:

Barack Ferrazzano Kirschbaum Perlman & Nagelberg LLP 333 West Wacker Drive Suite 2700 Chicago, Illinois 60606 Attention: Suzanne Bessette-Smith, Esq.

To the Lender:

c/o JPMorgan Chase Bank, N.A., as agent 1 Bank One Plaza Chicago, Illinois 60670 Attention: Mike O'Keefe Telecopy: 312/325-3122

With a copy to:

Sonnenschein Nath & Rosenthal LLP 8000 Sears Tower Chicago, Illinois 60606 Attention: Steven R. Davidson, Esq.

Telecopy: (312) 876-7934

Telecopy: (312) 984-3150

or at such other address as the party to be served with notice may have furnished in writing to the party seeking or desiring to serve notice as a place for the service of notice.

- 14. This Guaranty shall be binding upon the heirs, executors, legal and personal representatives, successors and assigns of Guarantor and shall inure to the benefit of Lender's successors and assigns.
 - 15. This Guaranty shall be construed and enforced under the internal laws of the State of Illinois.

16. GUARANTOR AND LENDER, BY ITS ACCEPTANCE HEREOF, EACH HEREBY WAIVE ANY RIGHT TO A TRIAL BY JURY IN ANY ACTION OR PROCEEDING TO ENFORCE OR DEFEND ANY RIGHT UNDER THIS GUARANTY OR ANY OTHER LOAN DOCUMENT OR RELATING THERETO OR ARISING FROM THE LENDING RELATIONSHIP WHICH IS THE SUBJECT OF THIS GUARANTY AND AGREE THAT ANY SUCH ACTION OR PROCEEDING SHALL BE TRIED BEFORE A COURT AND NOT BEFORE A JURY.

IN WITNESS WHEREOF, Guarantor has delivered this Guaranty in the State of Illinois as of the date first written above.

| FIRST INDUSTRIAL REALTY TRUST, INC., a Maryland corporation |
|---|
| By: |
| Its |
| |
| |

| STATE OF ILLINOIS |) | | | | | |
|-------------------|---------------------|--|-------------------------------------|---------------------|--------------------|-----------------------|
| |) SS. | | | | | |
| COUNTY OF COOK |) | | | | | |
| | | o., personally know nowledged that he | wn to me to be t signed and deli | the same person who | ose name is subscr | ibed to the foregoing |
| , | Notarial Seal, this | | | _ , 2005. | | |
| | | | Notary Public | 2 | | |
| | | | | | | |

EXHIBIT E & F OPINION OF BORROWER'S COUNSEL

AND

GENERAL PARTNER'S COUNSEL

See Attached.

EXHIBIT G

WIRING INSTRUCTIONS

| To: JPMorgan Chase Bank, N.A., as Administrative Agent (the "Agent") under the Credit Agreement Described Below | |
|---|---|
| the "Agreement"), among First Industrial, L.P. (the "Borro | , 2005 (as amended, modified, renewed or extended from time to time, ower"), First Industrial Realty Trust, Inc. ("General Partner"), JPMCB, NA, is named therein. Terms used herein and not otherwise defined shall have the meanings |
| proceeds of Advances or other extensions of credit from time to time un | act upon the following standing money transfer instructions with respect to the ntil receipt by the Administrative Agent of a specific written revocation of such we Agent may otherwise transfer funds as hereafter directed in writing by the Borrower phonic notice made in accordance with the Agreement. |
| Facility Identification Number(s) | |
| Customer/Account Name First Industrial, L.P. | |
| Transfer Funds To First Industrial, L.P. | |
| For Account No. 5266610 (JPMCB) | |
| Reference/Attention To Jon Fedler | |
| Authorized Officer (Customer Representative) Date | |
| (Please Print) | Signature |
| Bank Officer Name | |
| (Please Print) | Signature |
| (Deliver Completed Form to C | Credit Support Staff For Immediate Processing) |

EXHIBIT H

FORM OF COMPLIANCE CERTIFICATE FOR THE PERIOD ENDING

To: The Administrative Agent and the Lenders who are parties to the Agreement described below

THE UNDERSIGNED HEREBY CERTIFIES THAT:

- 1. I am the duly elected [Chief Financial Officer] [Chief Accounting Officer] [Controller] of the [Borrower] [General Partner].
- 2. I have reviewed the terms of the Agreement and I have made, or have caused to be made under my supervision, a detailed review of the transactions and conditions of the General Partner, the Borrower and their respective Subsidiaries and Investment Affiliates during the accounting period covered by the financial statements attached (or most recently delivered to the Administrative Agent if none are attached).
- 3. The examinations described in paragraph 2 did not disclose, and I have no knowledge of, the existence of any condition or event which constitutes a Material Adverse Financial Change, Event of Default or Default during or at the end of the accounting period covered by the attached financial statements or as of the date of this Compliance Certificate, except as set forth below.
- 4. Schedule I (if attached) attached hereto sets forth financial data and computations and other information evidencing the General Partner's and the Borrower's compliance with certain covenants of the Agreement, all of which data, computations and information (or if no Schedule I is attached, the data, computations and information contained in the most recent Schedule I attached to a prior Compliance Certificate) are true, complete and correct in all material respects.
- 5. The financial statements and reports referred to in Section 8.2(i), 8.2(iii) or 8.2(vii), as the case may be, of the Agreement which are delivered concurrently with the delivery of this Compliance Certificate, if any, fairly present in all material respects the consolidated financial condition and operations of the General Partner, the Borrower and their respective Subsidiaries at such date and the consolidated results of their operations for the period then-ended, in accordance with GAAP applied consistently throughout such period and with prior periods and correctly state the amounts of Consolidated Total Indebtedness, Consolidated Secured Debt, Consolidated Senior Unsecured Debt and the Values of all Unencumbered Assets as determined pursuant to the Agreement.

| Described below are the exceptions, if any, to paragraph 3 by listing, in detail and the action which the Borrower has taken, is taking, or proposes to take with α | , 1 |
|--|--|
| The foregoing certifications, together with the computations and information Compliance Certificate in support hereof, are made and delivered this | |
| FIRS | T INDUSTRIAL, L.P. |
| By: | FIRST INDUSTRIAL REALTY TRUST, INC., General Partner |
| | By: |
| | Print Name: |
| | Title: |
| | |
| | |
| | |

SCHEDULE I

CALCULATION OF COVENANTS

[quarter]

1. Permitted Investments (Section 8.3)

| Category (a) Unimproved Land | Investment (i.e. Book Value) | Percent of Implied Capitalization Value | Maximum Percent of Implied Capitalization Value 10% |
|--|---------------------------------|--|---|
| (b) other property holdings (excluding cash, Cash Equivalents, non-industrial Properties and Indebtedness of any Subsidiary to the Borrower) | | | 10% |
| (c) stock holdings other than in Subsidiaries | | | 10% |
| (d) mortgages | | | 10% |
| (e) joint ventures and partnerships | | | 10% |
| (f) total investments in (a)-(e) | | | 20% of Market Value Net Worth |
| (g) investments in Unimproved Land not adjacent to existing improvements and not under active planning for near term development as a percentage of Implied Capitalization Value | | | 5% |
| (h) Investments in development properties that are not Preleased Assets Under Development as a percentage of Implied Capitalization Value | | | 5% |
| (i) Identify any single industrial property in excess of 5% of Implied Capitalization Value (If none, insert "none"): | | | |
| 2. Dividends (Section 8.13) | | | |
| (a) Amount paid during most recent quarter | | | |
| (b) Amount paid during preceding three quarters | | | |
| (c) Funds From Operation during such four quarter period | | | |

- (i) GAAP net income for such period
- (ii) adjustments to GAAP net income per definition of Funds From Operation (See Schedule)
- (iii) Funds From Operation

TOTAL DIVIDEND PAY OUT RATIO [(a) plus (b), divided by (c)(iii)]

Must be less than or equal to 95%:

3. EBITDA To Fixed Charges (Section 9.8(a))

- (a) EBITDA for the quarter most recently ended
- (i) Borrower and its Subsidiaries (without deduction of any losses related to initial offering costs of preferred stock which are written off due to the redemption of such preferred stock)
 - (ii) less GAAP income from Investment Affiliate
 - (iii) Allocable EBITDA of Investment Affiliates (See Schedule)
 - (iv) EBITDA [(i) minus (ii) plus (iii)]
- (b) Interest income deducted from (a) (other than as to Defeased Debt)
- (c) Debt Service for the quarter most recently ended
 - (i) GAAP interest expense (Borrower and Subsidiaries)
 - (ii) Capitalized interest not covered by interest reserve
 - (iii) Interest on Guaranteed Obligations
 - (iv) Allocable Interest (Investment Affiliates)
 - (v) Scheduled principal payments (including Investment Affiliates)
 - (vi) Interest Expense [sum of (i)-(v)]
- (d) Preferred stock and partnership payments

- (e) Ground lease payments (to the extent not deducted as an expense in calculating EBITDA)
- (f) Total Fixed Charges

[c (vi) plus (d) plus (e)]

RATIO

[(a)(iv) plus (b) divided by (f)]:

Must be greater than or equal to: 1.75

- 4. Consolidated Total Indebtedness Ratio (Section 9.8(b))
 - (a) Consolidated Total Indebtedness (See Schedule)
 - (b) Implied Capitalization Value
 - (i) Adjusted EBITDA for the most recent four quarters
 - (ii) less Adjusted EBITDA from all assets under development, Rollover Projects, Projects that were formerly Rollover Projects and from Projects acquired or completed during such four quarter period
 - (iii) plus full four quarter pro forma adjustment for Projects acquired or completed during such four quarter period
 - (iv) Adjusted EBITDA attributable to each Project that was formerly a Rollover Project
 - (v) \$0
 - (vi) greater of item (iv) and item (v)
 - (vii) item (i) plus item (ii) plus item (iii) plus item (vi)
 - (viii) 8.5%
 - (ix) (item (vii) divided by item (viii))
 - (x) then-current book value of each asset under development other than 100% Preleased Assets Under Development
 - (xi) 50% of item (x)

- (xii) then-current book value of each 100% Preleased Asset Under Development
- (xiii) sum of (xi) and (xii)
- (xiv) 10% of Implied Capitalization Value
- (xv) lesser of item (xiii) and item (xiv)
- (xvi) then-current book value of each Rollover Project
- (xvii) 50% of item (xvi)
- (xviii) Property Operating Income for each such Rollover Project for the most recent four quarters
- (xix) 8.5%
- (xx) item (xviii) divided by (xix)
- (xxi) greater of item (xvii) and item (xx)
- (xxii) lesser of item (xxi) and item (xiv)
- (xxiii) Unrestricted Cash and Unrestricted Cash Equivalents (including any cash on deposit with a qualified intermediary and excluding any cash or cash equivalents used to support Defeased Debt)
 - (xxiv) first mortgage receivables
 - (xxv) sum of (ix), (xv), (xxii), (xxiii) and lesser of (xxiv) or (xiv) is "Implied Capitalization Value"

CONSOLIDATED TOTAL INDEBTEDNESS RATIO

[(a) divided by (b) expressed as a percentage]:

Must be less than or equal to: 55%

- 5. Floating Rate Indebtedness Ratio (Section 9.8(c))
 - (a) Total Indebtedness not bearing interest at a fixed rate or not subject to approved interest rate protection products
 - (b) Implied Capitalization Value [line (xxv) in item 4(b) above]

FLOATING RATE INDEBTEDNESS RATIO

[(a) divided by (b) expressed as a percentage]:

Must be less than or equal to: 20%

- 6. Value of Unencumbered Assets Ratio (Section 9.8(d))
 - (a) Value of Unencumbered Assets
 - (i) Property Operating Income attributable to Unencumbered Assets that are not assets under development under GAAP owned by Borrower and wholly-owned Subsidiaries as of end of quarter as appropriately annualized (including pro forma Property Operating Income for entire quarter for Unencumbered Assets acquired during the quarter) (attach schedule noting Property Operating Income for each Unencumbered Asset as appropriately annualized)
 - (ii) less Property Operating Income attributable to each such Unencumbered Asset that was formerly a Rollover Project
 - (iii) Property Operating Income attributable to each such Unencumbered Asset that was formerly a Rollover Project
 - (iv) \$0
 - (v) greater of item (iii) and item (iv)
 - (vi) sum of items (i), (ii) and (v)
 - (vii) 8.5%
 - (viii) item (vi) divided by item (vii)
 - (ix) Unrestricted cash, including cash on deposit with qualified intermediary
 - (x) GAAP value of each first mortgage receivable secured by an income producing commercial property, provided that no such first mortgage receivable is subject to any Lien
 - (xi) GAAP value of Presold Assets Under Development that are Unencumbered Assets
 - (xii) Book value of each 100% Preleased Asset Under Development that is an Unencumbered Asset

- (xiii) 50% of GAAP value of each other asset under development that is an Unencumbered Asset
- (xiv) Deduction if amounts in (ix), (x), (xi), (xii) and (xiii) exceed 20% of value of Unencumbered Assets
- (xv) then-current book value of each Rollover Project
- (xvi) 50% of item (xv)
- (xvii) Property Operating Income for each such Rollover Project for the most recent four quarters
- (xviii) 8.5%
- (xix) item (xvii) divided by item (xviii)
- (xx) greater of item (xvi) and item (xix)
- (xxi) 10% of the Value of Unencumbered Assets
- (xxii) lesser of (xx) and (xxi)
- (xxiii) Sum of (viii) plus (ix) plus (x) plus (xi) plus (xii) plus (xiii) minus (xiv) plus (xxii) is value of Unencumbered Assets
- (b) Consolidated Senior Unsecured Debt (provide schedule of such Debt)

VALUE OF UNENCUMBERED ASSETS RATIO [(a) divided by (b)]:

Must be greater than or equal to: 1.60

- 7. Property Operating Income Ratio (Section 9.8(e))
 - (a) Property Operating Income from all Unencumbered Assets owned for any part of the preceding quarter
 - (b) Debt Service on Consolidated Senior Unsecured Debt for the preceding quarter
 - (i) Interest Expense (Borrower and Subsidiaries only)
 - (ii) Regular principal payments (Borrower and Subsidiaries)
 - (iii) Debt Service [sum of (i) and (ii)]

UNENCUMBERED PROPERTY OPERATING INCOME RATIO [(a) divided by (b)]

Must be greater than or equal to: 1.75

8. Consolidated Secured Debt to Implied

Capitalization Value (Section 9.8(f))

- (a) Consolidated Secured Debt
 - (i) Secured Indebtedness of Borrower and Subsidiaries
 - (ii) Unsecured Indebtedness of Subsidiaries in excess of \$5,000,000
 - (iii) Consolidated Secured Debt [sum of (i) plus (ii)]
- (b) Implied Capitalization Value [line (xxv) in Item 4(b) above]
- (c) (a) divided by (b)

Must be less than or equal to: 35%

- 9. Minimum Market Value Net Worth (Section 9.8(g))
 - (a) Market Value Net Worth
 - (i) Implied Capitalization Value [line (xxv) in Item 4(b) above]
 - (ii) Indebtedness of Borrower and Subsidiaries
 - (iii) Market Value Net Worth [(i) minus (ii)]
 - (b) \$1,500,000,000
 - (c) product of .75 and net proceeds of stock and unit offerings since March 31, 2004
 - (d) sum of (b) plus (c)

(a)(iii) must be greater than or equal to (d)

- 10. Maximum Revenue From a Single Tenant (Section 9.11)
 - (a) 7.5% of Consolidated Operating Partnership's total rent revenue as of last day of quarter, annualized
 - (b) Identify any tenant for which rent revenue (exclusive of tenant reimbursements) as annualized exceeds amount shown in (a)
- 11. Transfers of Unencumbered Assets (Section 9.5)

- (a) Aggregate Value of all Unencumbered Assets transferred during measuring period (including Unencumbered Asset desired to be transferred)
- (b) Aggregate Value of Unencumbered Assets at start of current measuring period (trailing 4 quarters)
- (c) Aggregate Value of Unencumbered Assets added during current measuring period
- (d) 25% of sum of (b) and (c)

If Item (a) exceeds Item (d) then Borrower, General Partner, and Borrower's Subsidiaries shall not transfer or dispose of (except as otherwise permitted under the Agreement) an Unencumbered Asset without the prior written consent of the Required Lenders.

NOTE: To the extent of any inconsistency between the form of this Compliance Certificate and the terms of the Agreement, the terms of the Agreement shall prevail.

EXHIBIT I

Intentionally Deleted

EXHIBIT J

FORM OF ASSIGNMENT AND ASSUMPTION AGREEMENT

This Assignment and Assumption (the "<u>Assignment and Assumption</u>") is dated as of the Effective Date set forth below and is entered into by and between [Insert name of Assignor] (the "<u>Assignor</u>") and [Insert name of Assignee] (the "<u>Assignee</u>"). Capitalized terms used but not defined herein shall have the meanings given to them in the Credit Agreement identified below (as amended, the "<u>Credit Agreement</u>"), receipt of a copy of which is hereby acknowledged by the Assignee. The Terms and Conditions set forth in Annex 1 attached hereto are hereby agreed to and incorporated herein by reference and made a part of this Assignment and Assumption as if set forth herein in full.

For an agreed consideration, the Assignor hereby irrevocably sells and assigns to the Assignee, and the Assignee hereby irrevocably purchases and assumes from the Assignor, subject to and in accordance with the Standard Terms and Conditions and the Credit Agreement, as of the Effective Date inserted by the Administrative Agent as contemplated below, the interest in and to all of the Assignor's rights and obligations in its capacity as a Lender under the Credit Agreement and any other documents or instruments delivered pursuant thereto that represents the amount and percentage interest identified below of all of the Assignor's outstanding rights and obligations under the respective facilities identified below (including without limitation any letters of credit, guaranties and swingline loans included in such facilities and, to the extent permitted to be assigned under applicable law, all claims (including without limitation contract claims, tort claims, malpractice claims, statutory claims and all other claims at law or in equity), suits, causes of action and any other right of the Assignor against any Person whether known or unknown arising under or in connection with the Credit Agreement, any other documents or instruments delivered pursuant thereto or the loan transactions governed thereby) (the "Assigned Interest"). Such sale and assignment is without recourse to the Assignor and, except as expressly provided in this Assignment and Assumption, without representation or warranty by the Assignor.

| [and is an Affiliate/Approved Fund of [identify Lender]9 |
|--|
| |
| , as the agent under the Credit Agreement. |
| reement dated as ofamong |
| lministrative Agent], as Administrative Agent, and the other agents party thereto. |
| |
| |
| |
| |

| Facility Assigned 3 | Aggregate Amount of Commitment/Loans for all Lenders* | Amount of Commitment/Loans Assigned* | Percentage Assigned of Commitment/Loans2 |
|--|---|--|--|
| | \$ | \$ | % |
| | \$ | \$ | % |
| | \$ | \$ | % |
| 7. Trade Date:4 | | | |
| Effective Date:, 20[TO BE INSERTED BY ADMINISTRATION OF TRANSFER BY THE ADMINISTRATIVE AGENT.] | | ICH SHALL BE THE E | FFECTIVE DATE OF RECORDATION |
| The terms set forth in this Assignment and Assumption are hereb | y agreed to: | | |
| | ASSIGNOR | | |
| | [NAME OF ASS | SIGNOR] | |
| | Ву: | | |
| | Title: | | |
| | ASSIGNEE | | |
| | [NAME OF ASS | SIGNEE] | |
| | | | |
| | Title: | | |
| [Consented to and]5 Accepted: | | | |
| [NAME OF ADMINISTRATIVE AGENT], as Administrative Agent | nt | | |
| By: | | | |
| Title: | | | |
| [Consented to:]6 | | | |
| * Amount to be adjusted by the counterparties to take into account a 2 Set forth, to at least 9 decimals, as a percentage of the Commitme | | | rade Date and the Effective Date. |

6. Assigned Interest:

- Fill in the appropriate terminology for the types of facilities under the Credit Agreement that are being assigned under this Assignment (e.g. "Revolving Credit Commitment," "Term Loan Commitment,", etc.)
- 4 Insert if satisfaction of minimum amounts is to be determined as of the Trade Date.
- 5 To be added only if the consent of the Administrative Agent is required by the terms of the Credit Agreement.
- To be added only if the consent of the Borrower and/or other parties (e.g. Swingline Lender, L/C Issuer) is required by the terms of the Credit Agreement.

| [NAME OF RELEVANT PARTY] | | | |
|--------------------------|---|--|--|
| By: | | | |
| Title: | _ | | |
| | | | |

ANNEX 1 TERMS AND CONDITIONS FOR ASSIGNMENT AND ASSUMPTION

1. Representations and Warranties.

- 1.1 Assignor. The Assignor represents and warrants that (i) it is the legal and beneficial owner of the Assigned Interest, (ii) the Assigned Interest is free and clear of any lien, encumbrance or other adverse claim and (iii) it has full power and authority, and has taken all action necessary, to execute and deliver this Assignment and Assumption and to consummate the transactions contemplated hereby. Neither the Assignor nor any of its officers, directors, employees, agents or attorneys shall be responsible for (i) any statements, warranties or representations made in or in connection with the Credit Agreement or any other Loan Document, (ii) the execution, legality, validity, enforceability, genuineness, sufficiency, perfection, priority, collectibility, or value of the Loan Documents or any collateral thereunder, (iii) the financial condition of the Borrower, any of its Subsidiaries or Affiliates or any other Person of any of their respective obligations under any Loan Document, (v) inspecting any of the property, books or records of the Borrower, or any guarantor, or (vi) any mistake, error of judgment, or action taken or omitted to be taken in connection with the Loans or the Loan Documents.
- 1.2. Assignee. The Assignee (a) represents and warrants that (i) it has full power and authority, and has taken all action necessary, to execute and deliver this Assignment and Assumption and to consummate the transactions contemplated hereby and to become a Lender under the Credit Agreement, (ii) from and after the Effective Date, it shall be bound by the provisions of the Credit Agreement as a Lender thereunder and, to the extent of the Assigned Interest, shall have the obligations of a Lender thereunder, (iii) agrees that its payment instructions and notice instructions are as set forth in Schedule 1 to this Assignment and Assumption, (iv) confirms that none of the funds, monies, assets or other consideration being used to make the purchase and assumption hereunder are "plan assets" as defined under ERISA and that its rights, benefits and interests in and under the Loan Documents will not be "plan assets" under ERISA, (v) agrees to indemnify and hold the Assignor harmless against all losses, costs and expenses (including, without limitation, reasonable attorneys' fees) and liabilities incurred by the Assignor in connection with or arising in any manner from the Assignee's non-performance of the obligations assumed under this Assignment and Assumption, (vi) it has received a copy of the Credit Agreement, together with copies of financial statements and such other documents and information as it has deemed appropriate to make its own credit analysis and decision to enter into this Assignment and Assumption and to purchase the Assigned Interest on the basis of which it has made such analysis and decision independently and without reliance on the Administrative Agent or any other Lender, and (vii) attached as Schedule 1 to this Assignment and Assumption is any documentation required to be delivered by the Assignee with respect to its tax status pursuant to the terms of the Credit Agreement, duly completed and executed by the Assignee and (b) agrees that (i) it will, independently and without reliance on the Admi

their terms all of the obligations which by the terms of the Loan Documents are required to be performed by it as a Lender.

- 2. Payments. The Assignee shall pay the Assignor, on the Effective Date, the amount agreed to by the Assignor and the Assignee. From and after the Effective Date, the Administrative Agent shall make all payments in respect of the Assigned Interest (including payments of principal, interest, fees and other amounts) to the Assignor for amounts which have accrued to but excluding the Effective Date and to the Assignee for amounts which have accrued from and after the Effective Date.
- 3. General Provisions. This Assignment and Assumption shall be binding upon, and inure to the benefit of, the parties hereto and their respective successors and assigns. This Assignment and Assumption may be executed in any number of counterparts, which together shall constitute one instrument. Delivery of an executed counterpart of a signature page of this Assignment and Assumption by telecopy shall be effective as delivery of a manually executed counterpart of this Assignment and Assumption. This Assignment and Assumption shall be governed by, and construed in accordance with, the law of the State of Illinois.

EXHIBIT K

FORM OF DESIGNATION AGREEMENT

| Dated, | 20 |
|--------|----|
|--------|----|

Reference is made to the Unsecured Term Loan Agreement dated as of , 2005 (as amended, supplemented or otherwise modified from time to time, the "Credit Agreement") among First Industrial, L.P., a Delaware limited partnership (the "Borrower"), First Industrial Realty Trust, Inc., the Lenders parties thereto, and JPMorgan Chase Bank, N.A., as Administrative Agent (the "Administrative Agent") for the Lenders. Terms defined in the Credit Agreement are used herein with the same meaning.

[NAME OF DESIGNOR] (the "Designor"), [NAME OF DESIGNATED LENDER] (the "Designee"), the Administrative Agent and the Borrower agree as follows:

- 1. The Designor hereby designates the Designee, and the Designee hereby accepts such designation, to have a right to make Competitive Bid Loans pursuant to Section 2.16 of the Credit Agreement. Any assignment by Designor to Designee of its rights to make a Competitive Bid Loan pursuant to such Section 2.16 shall be effective at the time of the funding for such Competitive Bid Loan and not before such time.
- 2. Except as set forth in Section 7 below, the Designor makes no representation or warranty and assumes no responsibility pursuant to this Designation Agreement with respect to (a) any statements, warranties or representations made in or in connection with any Loan Document or the execution, legality, validity, enforceability, genuineness, sufficiency or value of any Loan Document or any other instrument and document furnished pursuant thereto and (b) the financial condition of the Borrower or General Partner or the performance or observance by the Borrower or General Partner of any of their respective obligations under any Loan Document or any other instrument or document furnished pursuant thereto. (It is acknowledged that the Designor may make representations and warranties of the type described above in other agreements to which the Designor is a party).
- 3. The Designee (a) confirms that it has received a copy of each Loan Document, together with copies of the financial statements referred to in Section 8.2 of the Credit Agreement and such other documents and information as it has deemed appropriate to make its own independent credit analysis and decision to enter into this Designation Agreement, (b) agrees that it will, independently and without reliance upon the Administrative Agent, the Designor or any other Lender and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking action under any Loan Document; (c) confirms that it is a Designated Lender; (d) appoints and authorizes the Administrative Agent to take such action as agent on its behalf and to exercise such powers and discretion under any Loan Document as are delegated to the Administrative Agent by the terms thereof, together with such powers and discretion as are reasonably incidental thereto, and (e) agrees that it will perform in accordance with their terms all of the obligations which by the terms of any Loan Document are required to be performed by it as a Lender.
- 4. The Designee hereby appoints the Designor as the Designee's agent and attorney in fact, and grants to the Designor an irrevocable power of attorney, to deliver and receive all

communications and notices under the Credit Agreement and other Loan Documents and to exercise on the Designee's behalf all rights to vote and to grant and make approvals, waivers, consents or amendment to or under the Credit Agreement or other Loan Documents. Any document executed by the Designor on the Designee's behalf in connection with the Credit Agreement or other Loan Documents shall be binding on the Designee. The Borrower, the Administrative Agent and each of the Lenders may rely on and are beneficiaries of the preceding provisions.

- 5. Following the execution of this Designation Agreement by the Designor and its Designee, it will be delivered to the Administrative Agent for acceptance and recording by the Administrative Agent and the Borrower. The effective date for this Designation Agreement (the "Effective Date") shall be the date of acceptance hereof by the Administrative Agent and the Borrower, unless otherwise specified on the signature page thereto.
- 6. The Administrative Agent shall not institute or join any other person in instituting against the Designee any bankruptcy, reorganization, arrangement, insolvency or liquidation proceeding, or other proceeding under any federal or state bankruptcy or similar law, for one year and a day after the Maturity Date.
- 7. The Borrower shall not institute or join any other person in instituting against the Designee any bankruptcy, reorganization, arrangement, insolvency or liquidation proceeding, or other proceeding under any federal or state bankruptcy or similar law, for one year and a day after the Maturity Date.
- 8. The Designor unconditionally agrees to pay or reimburse the Designee and save the Designee harmless against all liabilities, obligations, losses, damages, penalties, actions, judgments, suits, costs, expenses or disbursements of any kind or nature whatsoever which may be imposed or asserted by any of the parties to the Loan Documents against the Designee, in its capacity as such, in any way relating to or arising out of this Designation Agreement or any other Loan Documents or any action taken or omitted by the Designee hereunder or thereunder, provided that the Designor shall not be liable for any portion of such liabilities, obligations, losses, damage, penalties, actions, judgments, suits, costs, expenses or disbursements if the same results from the Designee's gross negligence or willful misconduct.
- 9. Upon such acceptance and recording of this Designation Agreement by the Borrower and the Administrative Agent, as of the Effective Date, the Designee shall be entitled to the benefits of the Credit Agreement with a right to fund and receive payment of the principal and interest on Competitive Bid Loans pursuant to Section 2.16 of the Credit Agreement and otherwise with the rights and obligations of a Participant of Designor thereunder.
- 10. This Designation Agreement shall be governed by, and construed in accordance with, the laws of the State of Illinois, without reference to the provisions thereof regarding conflicts of law.
- 11. This Designation Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which when so executed shall be deemed to be an original and all of which taken together shall constitute one and the same agreement. Delivery of an executed counterpart of a signature page to this Designation

| IN WITNESS WHEREOF , the Designor and the Designee their officers thereunto duly authorized as of the date first above | intending to be legally bound, have caused this Designation Agreement to be executed by written. |
|---|--|
| Effective Date 10 | |
| | [NAME OF DESIGNOR], as Designor |
| | By: |
| | Title: |
| | [NAME OF DESIGNATED LENDER], as Designee |
| | By: |
| | Title: |
| | Applicable Lending Office (and address for notices): |
| | [ADDRESS] |
| Accepted this day of, 20 | |
| [AGENT], as Administrative Agent | [FIRST INDUSTRIAL, L.P.] |
| | By: FIRST INDUSTRIAL REALTY TRUST, INC., its general partner |

By:

10This date should be no earlier than five Business Days after the delivery of this Designation Agreement to the Administrative Agent.

Title:

Agreement by facsimile transmission shall be effective as of delivery of a manually executed counterpart of this Designation Agreement.

By:

Title:

EXHIBIT L

INTENTIONALLY DELETED

LITIGATION (BORROWER)

See attached.

ENVIRONMENTAL COMPLIANCE

Environmental Reports and Agreements

NONE

TRADE NAMES

See attached.

SUBSIDIARIES (BORROWER)

See attached.

UNENCUMBERED ASSETS AS OF MARCH 31, 2005

See Attached.

LITIGATION (GENERAL PARTNER)

See attached.

SUBSIDIARIES (GENERAL PARTNER)

See attached.

CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Michael W. Brennan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of First Industrial Realty Trust, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

| | /s/ Michael W. Brennan |
|----------------------|---------------------------------------|
| | Michael W. Brennan |
| | President and Chief Executive Officer |
| Date: August 8, 2005 | |

CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Michael J. Havala, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of First Industrial Realty Trust, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Michael J. Havala
Michael J. Havala
Chief Financial Officer

Date: August 8, 2005

CERTIFICATION

Accompanying Form 10-Q Report of First Industrial Realty Trust, Inc. Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Chapter 63, Title 18 U.S.C. §1350(a) and (b))

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (Chapter 63, Title 18 U.S.C. §1350(a) and (b)), each of the undersigned hereby certifies, to his knowledge, that the Quarterly Report on Form 10-Q for the period ended June 30, 2005 of First Industrial Realty Trust, Inc. (the "Company") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in such Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Michael W. Brennan

Michael W. Brennan Chief Executive Officer (Principal Executive Officer)

Dated: August 8, 2005

/s/ Michael J. Havala

Michael J. Havala Chief Financial Officer (Principal Financial Officer)

Dated: August 8, 2005

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request. The information contained in this written statement shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference to such filing.