# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

March 2, 2009 (February 25, 2009)

Date of Report (Date of earliest event reported)

# FIRST INDUSTRIAL REALTY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

1-13102

(Commission File Number)

36-3935116

(I.R.S. Employer Identification No.)

311 S. Wacker Drive, Suite 4000 Chicago, Illinois 60606

(Address of principal executive offices, zip code)

(312) 344-4300

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On March 2, 2009, First Industrial Realty Trust, Inc. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended December 31, 2008 and certain other information.

Attached and incorporated by reference as Exhibit 99.1 is a copy of the Company's press release dated March 2, 2009, announcing its financial results for the fiscal quarter ended December 31, 2008 and certain other information.

On March 3, 2009, the Company will hold an investor conference and webcast at 12:00 p.m. Eastern time to disclose and discuss the financial results for the fourth fiscal quarter of 2008 and certain other information.

The information furnished in this report under this Item 2.02, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference to such filing.

#### Item 2.05 Costs Associated with Exit or Disposal Activities.

As previously reported, on October 24, 2008, the Compensation Committee (the "Committee") of the Board of Directors of First Industrial Realty Trust, Inc. (the "Company") committed the Company to a plan to reduce organizational and overhead costs consistent with the Company's current business outlook (the "Plan"). On December 12, 2008, the Committee committed the Company to certain modifications to the Plan consisting of further organizational and overhead cost reductions. On February 25, 2009, the Board of Directors of the Company committed the Company to certain additional modifications to the Plan consisting of further organizational and overhead cost reductions. Implementation of these further cost reductions will begin immediately and is expected to conclude during the first quarter of 2009.

The Company estimates that the total pre-tax charge to earnings associated with the Plan, including the cost reductions referred to above, will range between \$32.9 million and \$33.5 million, consisting primarily of between approximately \$29.0 million and \$29.3 million in one-time termination benefits and between approximately \$3.9 million and \$4.2 million in office closing costs and other costs, of which between approximately \$20.6 million to \$21.0 million is expected to result in future cash expenditures and the remaining approximately \$12.3 million to \$12.5 million is due to the accelerated vesting of restricted stock.

The Company anticipates that between approximately \$18.2 million and \$18.6 million of the pre-tax charges to earnings resulting in cash expenditures pursuant to the Plan will be paid by the end of the first quarter of 2009, with the balance paid over subsequent periods.

# Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On February 26, 2009, Jerry Pientka resigned as Executive Vice President — Development of the Company.

On February 27, 2009, the Company and Mr. Pientka entered into a Severance Agreement and Release and Waiver of Claims (the "Pientka Severance Agreement"). The agreement sets forth the terms of Mr. Pientka's departure from the Company.

Under the Pientka Severance Agreement, Mr. Pientka will receive, among other things, a lump sum payment in the amount of \$313,117 and continuing coverage under the Company's health plans for three months. All shares of restricted stock owned by Mr. Pientka became vested on February 26, 2009 pursuant to the terms of his restricted stock award agreements.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following exhibits are filed herewith:

#### Exhibit No. Description

- 10.1 Severance Agreement and Release and Waiver of Claims between First Industrial Realty Trust, Inc. and Jerry Pientka dated February 27, 2009.
- 99.1 First Industrial Realty Trust, Inc. Press Release dated March 2, 2009 (furnished pursuant to Item 2.02).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### FIRST INDUSTRIAL REALTY TRUST, INC.

By: /s/ Scott A. Musil

Name: Scott A. Musil
Title: Chief Accounting Officer
(Principal Accounting Officer)

Date: March 2, 2009

#### SEVERANCE AGREEMENT AND RELEASE AND WAIVER OF CLAIMS

This Severance Agreement and Release and Waiver of Claims (this "Agreement") is made and entered into as of this 27<sup>th</sup> day of February 2009, by and between Jerry Pientka (hereinafter referred to as "Employee") and First Industrial Investments, Inc. (hereinafter referred to as "Employer").

#### **RECITALS**

- A. Employee has been employed by Employer.
- B. Employee's employment with Employer will be terminated, effective February 27, 2009 (the "Termination Date").
- **C.** The parties desire an amicable separation and to affect such desire Employer offers Employee a severance package if Employee agrees to settle and compromise any and all claims and issues Employee has, or may have, or may claim to have against Employer.

#### **AGREEMENTS**

**NOW, THEREFORE,** in consideration of the recitals and the mutual covenants hereinafter set forth, the parties hereto agree as follows:

Section 1. Termination of Employment. Employee's employment with Employer is terminated, effective February 27, 2009.

Section 2. Severance Payment. In consideration for the promises made in this Agreement, Employer agrees to pay Employee a severance payment of \$60,000.00 (the "Severance Payment"), payable in one lump sum within ten (10) days following the Effective Date (as defined in Section 9 below). The Severance Payment is subject to all applicable reporting and deductions. Employee expressly agrees, understands and acknowledges that some or all of the Severance Payment provided Employee under this Section 2 constitutes pay in excess of that to which a separated employee of Employer would be entitled without entering into this Agreement. Employee acknowledges that the above pay, along with the other promises set forth in this Agreement, are being provided by Employer as consideration for Employee entering into this Agreement, including the release of claims and waiver of rights provided for in Section 8.

**Section 3.** <u>Bonus Payment</u>. Employer agrees to pay the Employee a bonus payment in accordance with Employee's employment contract equal to \$253,117, payable in one lump sum within ten (10) days following the Effective Date (as defined in Section 9 below). The Bonus payment is subject to all applicable reporting and deductions.

Section 4. <u>HealthCare Coverage</u>. For 3 month(s) beginning on March 1, 2009, Employer will pay Employee's COBRA premiums pertaining to coverage for the health and dental insurance benefit programs in which Employee participated on the Termination Date, to the extent Employer's insurer permits. However, Employee agrees to immediately notify Employer if Employee obtains other employment during the Benefit Period which offers health and dental insurance to Employee. Employer's obligation to continue COBRA premiums on behalf of Employee shall cease upon Employee's eligibility for health and dental insurance with Employee's other employment.

Section 5. No Other Payments. Employee agrees that, other than the payments specified in Sections 2 through 4 herein, Employee will not be entitled to, and will make no claims for, any other payments. No additional Paid Time Off, or other benefits, shall accrue following the Employee's Termination Date.

**Section 6.** <u>Vacation Pay and Expense Reimbursement</u>. Employer agrees to pay Employee's accrued but not taken vacation pay and to reimburse Employee for all appropriate expense reimbursements submitted in accordance with Employer's policy regarding expense reimbursements. Employee agrees to submit such expenses no later than March 13, 2009. Payment will be made on the first regularly scheduled pay period following the Employee's Termination Date.

Section 7. Employee Conduct. Employee agrees that, at all times following the signing of this Agreement, Employee shall not engage in any vilification of or calumny against Employer, and shall refrain from making any false, negative, critical or disparaging statements of any kind, implied or expressed, concerning Employer, including, but not limited to, management style, methods of doing business, the quality of products and services, role in the community, financial condition or treatment of employees. Employee further agrees to do nothing that would damage Employer's business reputation or good will.

Section 8. Release of Claims and Waiver of Rights. In return for the receipt of the entirety of the consideration described in Sections 2, and 3, Employee, for Employee and Employee's heirs, executors, spouse and administrators, hereby releases and forever discharges Employer, its parent, affiliates, subsidiaries, members, predecessors and all other related business entities, their past and present owners, officers, directors, agents, shareholders, attorneys and employees from any and all claims or causes of action of any type arising out of Employee's employment with Employer or the termination thereof that Employee had or now has including, without limitation, claims arising under the Family and Medical Leave Act ("FMLA"); Age Discrimination In Employment Act ("ADEA"); Title VII of the Civil Rights Act of 1964, 42 U.S.C. §§ 2000 et seq. (as amended) ("Title VII"); the Civil Rights Act of 1866, 42 U.S.C. §§ 701, et seq.; the Equal Pay Act; the Employee Retirement Income Security Act ("ERISA"); Federal Executive Order 11246; the Americans With Disabilities Act ("ADA"); the Illinois Human Rights Act; the Cook

County Human Rights Ordinance; the Chicago Human Rights Ordinance; and/or any other federal, state or local statute, law, ordinance, regulation or order, and/or the common law, including wrongful termination, assault, battery, retaliatory discharge, or defamation. Employee agrees to release and waive the right to file or participate as a class member in any claims or lawsuits against, and agrees not to file any lawsuit, or take legal action against Employer, its parent, subsidiaries, members, predecessors, affiliates and/or other related business entities, their past and present owners, officers, directors, shareholders, agents, attorneys, or employee agrees not to accept any monetary compensation as a result of filing any charge against Employer, its parent, subsidiaries, members, predecessors, affiliates and/or other related business entities, their past and present owners, officers, directors, shareholders, agents, attorneys, or employees, and to not accept any monetary compensation as a result of any third party filing any such charge against Employer, its parent, subsidiaries, members, predecessors, affiliates and/or other related business entities, their past and present owners, officers, directors, shareholders, agents, attorneys, or employees. Employee warrants and represents that Employee has not filed or otherwise initiated against Employer, its parents, subsidiaries, members, predecessors, affiliates and/or other related business entities, their past and present owners, officers, directors, shareholders, agents, attorneys, or employees any litigation, lawsuit, administrative charge or other action and that none is so pending.

This Paragraph does not: (i) limit or proscribe Employee's non-waivable right to file a charge with the EEOC or other agency, if such waiver is prohibited by law; (ii) limit or proscribe Employee's non-waivable right to participate as a witness or cooperate in any investigation by the EEOC or other agency, if such waiver is prohibited by law; (iii) apply to any claim arising out of conduct occurring after the date this Agreement is signed; (iv) apply to any claim to enforce the terms of this Release; or (v) apply to any claim to challenge the validity of this Agreement under the ADEA.

Section 9. Representations by Employee. Employee warrants that Employee is legally competent to execute this Agreement and that Employee has not relied on any statements or explanations made by the Employer or its attorney. Moreover, Employee hereby acknowledges that Employee has been advised to and afforded the opportunity to consult with legal counsel regarding the terms of this Agreement, including the release of all claims and waiver of rights set forth in Section 8. Employee acknowledges that Employee has been offered forty-five (45) days to consider this Agreement. After having been so advised, and without coercion of any kind, Employee freely, knowingly, and voluntarily enters into this Agreement. Employee further acknowledges that Employee may revoke this Agreement within seven (7) days after execution and further understands that this Agreement shall not become effective or enforceable until seven (7) days after execution (the "Effective Date"). Any revocation must be in writing and directed to John H. Clayton, First Industrial Realty Trust, Inc., 311 South Wacker Drive, Suite 4000, Chicago, Illinois 60606. If sent by mail, any revocation must be postmarked within the 7-day period and sent by certified mail, return receipt requested.

- **Section 10.** No Admissions. Employer denies that it or any of its employees or agents has taken any improper or illegal action against Employee, and Employee agrees that this Agreement shall not be admissible in any proceeding as evidence of improper action by Employer or any of its employees or agents.
- **Section 11.** Confidentiality. Employee and Employer agree to keep the existence and the terms of this Agreement confidential, except as may be required by law or in connection with the preparation of tax returns.
- **Section 12.** <u>Non-Waiver</u>. Employer's waiver of a breach of this Agreement by Employee shall not be construed or operate as a waiver of any subsequent breach by Employee of the same or of any other provision of this Agreement.
- **Section 13.** Choice of Law; Forum; Attorneys' Fees. This Agreement is executed pursuant to and is governed by the substantive law of Illinois without regard to choice-of-law principles. Any action, dispute or litigation arising out of or relating to this Agreement shall be filed only in the federal or state courts of the State of Illinois. The prevailing party in any such action shall be entitled to his/her/its attorneys' fees.
- **Section 14.** Entire Agreement. This Agreement sets forth the entire agreement between the parties and shall be final and binding as to all claims that have been or could have been advanced on behalf of Employee pursuant to any claim arising out of or related in any way to Employee's employment with Employer and the termination of that employment.
- **Section 15.** <u>Ability to Revoke Agreement</u>. The parties expressly recognize that this Agreement will become irrevocable seven (7) days after its execution and non-revocation by Employee per Section 9. In any action to enforce this Agreement, the terms of the Agreement shall be binding, and the reneging party expressly and irrevocably waives any right to contest or collaterally attack its terms on any basis, including, but not limited to, ignorance or mistake.
- **Section 16.** <u>Successors and Assigns.</u> The parties agree that this Agreement shall be binding upon them and inure to the benefit of Employee and Employer and their respective representatives, heirs, successors and assigns. The parties agree that in the event that any claim, suit or action shall be commenced by Employee, Employee's heirs, executors, spouse, or administrators relating to Employee's employment with Employer or the termination thereof, this Agreement shall constitute a complete defense to any such claims, suits or actions so instituted.
- **Section 17.** <u>Knowing and Voluntary.</u> Employee represents further that Employee has read the terms of this Agreement, and that Employee has had sufficient time to consider executing it; that Employee knows and understands the rights that Employee is waiving and the terms and consequences of Employee's execution of this Agreement; that Employee executes this Agreement knowingly, voluntarily, in good faith, with a

genuine intent to waive the rights identified herein; and that Employee has not been subjected to any duress, coercion, fraud, overreaching, or exploitation.

Employee states that Employee has read and understands that this Agreement is meant as a general release and waiver of claims, releasing Employer, its owners, predecessors, subsidiaries, parent, affiliates and other related entities, their shareholders, members, employees, directors, agents and attorneys, from any and all claims Employee may now have against them, that Employee voluntarily agrees to the terms set forth herein, that Employee knowingly and willingly intends to be legally bound by the same, that Employee was given adequate opportunity to consider the Agreement, and that the terms and conditions hereof were determined by negotiation between Employee and Employer.

Section 18. Severability. The parties also understand and agree that in the event any provision of this Agreement is deemed to be invalid or unenforceable by any court, arbitrator, or administrative agency of competent jurisdiction, or, in the event that any provision of the Agreement cannot be modified or restricted so as to be valid and enforceable, then that provision shall be deemed excised from the Agreement and the remaining provisions of the Agreement shall remain in effect and be construed and enforced as if such provision had originally been incorporated therein as so restricted or modified, or as if such provision had not originally been contained therein, as the case may be.

**Section 19.** <u>Disclosures.</u> Schedule A, which is attached hereto, contains the ages and job titles of the employees selected by Employer for termination as part of its reduction-in-force, the employees not selected by Employer for termination and whether or not the terminated employees were offered severance benefits. Schedule A also contains Employer's criteria for selecting employees for termination and its criteria for offering severance payments to the terminated employees.

# READ CAREFULLY. THIS DOCUMENT CONTAINS A GENERAL RELEASE OF ALL KNOWN AND UNKNOWN CLAIMS

#### FIRST INDUSTRIAL INVESTMENTS, INC.

Date:

2/25/09

By:	First Industrial Realty Trust, Inc., Its general partner	
By:	/s/ John Potempa	/s/ Jerry Pientka
Title:	IID Managay	Jerry Pientka
riue:	HR Manager	

Date: 2/27/09



First Industrial Realty Trust, Inc.

311 South Wacker Drive Suite 4000 Chicago, IL 60606 312/344-4300 FAX: 312/922-9851

MEDIA RELEASE

# FIRST INDUSTRIAL REALTY TRUST REPORTS FOURTH QUARTER AND FULL YEAR 2008 RESULTS

- Full Year FFO of \$2.05, Including Restructuring and Impairment Charges
- Solid Portfolio Performance in 2008: 93.6% Average In-Service Occupancy; Same Store Net Operating Income Growth of 1.5%; Rental Rate Growth of 4.0%; Tenant Retention of 79%
- Further Organizational Restructuring and Reduction of G&A Expense; Annual G&A Expense Reduced by \$47 Million
- · Adjusts Common Stock Dividend Policy
- Declares Dividends for Series J and Series K Cumulative Redeemable Preferred Stock
- Provides 2009 Outlook

CHICAGO, March 2, 2009 – First Industrial Realty Trust, Inc. (NYSE: FR), a leading provider of industrial real estate supply chain solutions, today announced results for fourth quarter and full year 2008. Diluted net income (loss) available to common stockholders per share (EPS) was \$(1.66) in the fourth quarter, compared to \$1.00 a year ago. Full year 2008 diluted net income available to common stockholders was \$0.50 per share, compared to \$2.99 per share in 2007.

Under the Company's prior definition of funds from operations (FFO), First Industrial's fourth quarter FFO was \$(0.89) per share/unit on a diluted basis, compared to \$1.22 per share/unit last year. Full year 2008 FFO was \$2.05 per share/unit on a diluted basis from \$4.64 per share/unit in 2007. Please see the Company's prior disclosures regarding its historical definition of FFO. Under the National Association of Real Estate Investment Trusts' (NAREIT) definition of FFO, which the Company has now adopted, First Industrial's fourth quarter FFO was \$(0.96) per share/unit on a diluted basis compared to \$0.44 per share/unit a year ago. Full year 2008 FFO under the NAREIT definition was \$0.42 per share/unit versus \$1.85 per share/unit in 2007.

Fourth quarter and full year results under both FFO measures included charges of \$27 million (\$17 million cash, \$10 million non-cash), or \$0.55 per share/unit, related to the Company's cost reduction and restructuring plan and non-cash impairment charges of \$43 million, or \$0.86 per share/unit, related to the Company's investments in joint ventures.

Excluding the impairment charges and restructuring charge, FFO per share/unit under the prior definition was \$0.52 and \$3.46 for the fourth quarter and full year, respectively, and \$0.45 and \$1.84, respectively, under the NAREIT definition.

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"The First Industrial team delivered solid portfolio results in 2008, maintaining strong tenant retention and in-service occupancy levels throughout the year," said Bruce W. Duncan, First Industrial's president and CEO. "In this difficult economic climate, we are intensely focused on occupancy for our entire portfolio of existing and value-add properties. We are also restructuring our organization as part of our plan to improve our operational efficiency and right-size our cost structure."

#### Fourth Quarter Portfolio Performance for On Balance Sheet Properties

- 0.8% growth in same property net operating income (NOI) on a cash basis. Excluding lease termination fees, same property cash basis NOI increased 0.7%.
- In-service occupancy was 93.0% at quarter-end
- 4.8% increase in rental rates
- Retained tenants in 76% of square footage up for renewal

#### Organizational Restructuring, Further Cost Reduction Actions and Related Charges

During the fourth quarter, the Company reduced its overhead to align expenses with the lower level of transaction activity and overall economic conditions. These measures included discontinuing its European operations, as well as reductions in corporate and regional office staffing, management changes and other overhead costs. As noted above, these measures resulted in a pre-tax charge of \$27 million in the fourth quarter and are expected to result in an additional \$6 million in charges in 2009, of which \$3 million is non-cash.

As part of the restructuring, Johannson Yap will head the Company's West Region, David Harker will head the Central Region, and Peter Schultz will head the East Region. Each regional leader will be responsible for leasing, portfolio management, and investment for the local portfolios in their respective regions, and will report directly to Mr. Duncan.

"We are restructuring the organization to place responsibility for operations and profitability squarely on our three geographic regions – East, West and Central," said Mr. Duncan. "By driving responsibility to each region, we will get the best out of a talented team of local market experts that serve all aspects of our customers' industrial real estate needs. Also, with these changes, we have been able to further reduce staffing levels and other overhead, which is critical as we navigate through these difficult times."

In total, through its restructuring and cost reduction plan, the Company has reduced its annual general and administrative expenses by an estimated \$47 million annually, which would be a 56% decrease compared to 2008.

#### **Summary of Impairment Charges**

In total, the Company recorded impairment charges related to its investments in joint ventures of approximately \$43 million.

The non-cash impairment charges recognized in the fourth quarter are as follows:

- \$25.8 million for our 2005 Development and Repositioning JV
- \$10.1 million for our 2006 Strategic Land and Development JV
- \$3.2 million for our 2005 Core JV
- \$2.3 million for our 2006 Net Lease JV
- \$1.2 million for our 2003 Net Lease JV

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#### **Financial Position (Balance Sheet Information)**

- Less than \$150 million of debt maturing through the end of 2010
- Fixed-charge coverage of 2.3 times and interest coverage of 2.7 times year-to-date
- 96% of real estate assets are unencumbered by mortgages
- 7.2 year weighted average maturity for permanent debt
- 100% of senior debt is fixed rate

"With less than \$150 million due through the end of 2010, we have a manageable debt maturity schedule, with a weighted average maturity of 7.2 years," said Scott Musil, acting chief financial officer. "In June 2009, we have \$125 million of senior notes due that we expect to retire through a combination of mortgage financing, asset sales, and available cash."

#### Fourth Quarter Investment/Divestment

#### **Balance Sheet**

- Placed in-service two build-to-suit developments totaling \$44.4 million with a weighted in-place cap rate of 7.9%
- Completed two acquisitions totaling \$23.6 million with a weighted in-place cap rate of 9.1%
- Sold five properties for \$24.3 million at a weighted average cap rate of 6.8%

#### Joint Ventures

- Acquired one building and five land parcels totaling \$19.4 million
- Sold two facilities and two land parcels totaling \$32.9 million

"Given the continuing challenges in the capital markets and the commercial transaction environment, we do not expect to pursue additional investments for our balance sheet in 2009, and we will be very selective in our joint ventures," added Mr. Duncan.

#### **Preferred Dividends**

The board of directors declared a dividend of \$0.45313 per depositary share of its 7.25% Series J Cumulative Redeemable Preferred Stock (NYSE: FR-PrJ) for the quarter ending March 31, 2009 payable on March 31, 2009 to stockholders of record on March 13, 2009. This is equivalent to an annual dividend of \$1.8125 per depositary share.

Additionally, the board of directors declared a dividend of \$0.45313 per depositary share of its 7.25% Series K Cumulative Redeemable Preferred Stock (NYSE: FR-PrK) for the quarter ending March 31, 2009 payable on March 31, 2009 to stockholders of record on March 13, 2009. This is equivalent to an annual dividend of \$1.8125 per depositary share.

#### **Common Dividend Policy**

First Industrial plans to retain capital by adjusting its dividend policy to distribute the minimum amount required to maintain its REIT status. The Company will not pay a dividend in April 2009 and may not pay common dividends in future quarters in 2009, depending on its taxable income. If required to pay common stock dividends in 2009, the Company may elect to satisfy this obligation by distributing a combination of cash and common shares.

#### **Outlook for 2009**

Mr. Duncan stated, "Our portfolio diversification across markets, tenants, and industrial facility types is an important asset in the face of the current economic environment. Our focus is on portfolio occupancy, serving our customers' needs, aggressively managing costs, and financing our maturing debt in June."

As announced last year, beginning January 1, 2009, First Industrial is reporting its FFO using the NAREIT definition to provide the investment community with a more comparative measure to other REITs.

NAREIT recommends that REITs define FFO as net income, excluding gains (or losses) from the sale of previously depreciated property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

	Low End of Guidance for 2009 (Per share/unit)		High End of Guidance for 2009 (Per share/unit)		
Net Income (Loss) Available to Common Stockholders	\$	(2.12)	\$	(2.02)	
Add: Real Estate Depreciation/Amortization		3.35		3.35	
FFO (NAREIT Definition)	\$	1.23	\$	1.33	
FFO Excluding Restructuring Charges	\$	1.34	\$	1.44	

The following assumptions were used:

- For 2009, First Industrial is modifying its definition of its in-service balance sheet portfolio to include all developments or redevelopments at the earlier of one year following shell completion or redevelopment construction completion, or achievement of 90% occupancy. The in-service portfolio will also include any newly acquired properties with occupancy greater than 75% upon acquisition. If an acquired building is less than 75% occupied, it will be placed in-service at the earlier of one year or achievement of 90% occupancy. Average in-service occupancy for 2009 is projected to be 83% to 85%. For comparison, First Industrial's average occupancy for 2008 was 90.4% under this measure.
- Same-store NOI of -3% to -4%
- JV FFO of \$8 million to \$10 million
- General and administrative expense of approximately \$37 million
- Restructuring charges of \$6 million (\$3 million cash, \$3 million non-cash) as discussed above
- The Company plans to sell properties in 2009, dependent upon market conditions. Due to the volatility in the transaction markets, we are not providing specific sales volume guidance. The Company is targeting sales of previously depreciated assets, the impact of which is not included in FFO under the NAREIT definition. The impact of sales is also excluded from our EPS guidance above.

A number of factors could impact our ability to deliver results in line with our assumptions, such as interest rates, the economies of the United States and Canada, the supply and demand of industrial real estate, the availability and terms of financing to potential acquirers of real estate, the timing and yields for divestment and investment, and numerous other variables. There can be no assurance that First Industrial can achieve such results.

First Industrial Realty Trust, Inc. (NYSE: FR) provides industrial real estate solutions for every stage of a customer's supply chain, no matter how large or complex. Across major markets in the United States and Canada, our local market experts buy, (re)develop, lease, manage and sell industrial properties, including all of the major facility types – bulk and regional distribution centers, light industrial, manufacturing, and R&D/flex. We continue to receive leading customer service scores from Kingsley Associates, an independent research firm, and in total, we own, manage and have under development 97 million square feet of industrial space. For more information, please visit us at www.firstindustrial.com.

This press release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a materially adverse affect on our operations and future prospects include, but are not limited to, changes in: national, international (including trade volume growth), regional and local economic conditions generally and real estate markets specifically, legislation/regulation (including changes to laws governing the taxation of real estate investment trusts), our ability to qualify and maintain our status as a real estate investment trust, availability and attractiveness of financing (including both public and private capital) to us and to our potential counterparties, interest rate levels, our ability to maintain our current credit agency ratings, competition, supply and demand for industrial properties (including land, the supply and demand for which is inherently more volatile than other types of industrial property) in the Company's current and proposed market areas, difficulties in consummating acquisitions and dispositions, risks related to our investments in properties through joint ventures, potential environmental liabilities, slippage in development or lease-up schedules, tenant credit risks, higher-than-expected costs, changes in general accounting principles, policies and guidelines applicable to real estate investment trusts, risks related to doing business internationally (including foreign currency exchange risks and risks related to integrating international properties and operations) and those additional factors described under the heading "Risk Factors" and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2008 and in the Company's subsequent quarterly reports on Form 10-Q. We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this report or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. For further information on these and other factors that could impact the Company and the statements contained herein, reference should be made to the Company's filings with the Securities and Exchange Commission.

A schedule of selected financial information is attached.

First Industrial Realty Trust, Inc. will host a quarterly conference call at 11:00 a.m. CST, 12:00 p.m. EST, on March 3, 2009. The conference may be accessed by dialing (888) 823-7459 or (973) 935-8751 and the passcode is "First Industrial." The conference call will also be webcast live on First Industrial's website, www.firstindustrial.com, under the "Investor Relations" tab. The replay will also be available on the website.

The Company's fourth quarter and full year 2008 supplemental information can be viewed on First Industrial's website, www.firstindustrial.com, under the "Investor Relations" tab.

Contact: Art Harmon

Director, Investor Relations and Corporate Communications

312-344-4320

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## FIRST INDUSTRIAL REALTY TRUST, INC.

## **Selected Financial Data**

# (In thousands, except for per share/unit) (Unaudited)

	Three Mo	nths Ended	Year Ended			
	December 31	December 31	December 31	December 3		
ement of Operations and Other Data:	2008	2007	2008	2007		
otal Revenues (a)	\$ 145,374	\$ 100,708	\$ 526,294	\$ 380,26		
operty Expenses	(29,233)	(28,193)	(124,963)	(110,43		
onstruction Expenses (a)	(42,911)	(14,275)	(139,539)	(34,55		
neral & Administrative Expense	(20,436)	(25,623)	(84,627)	(92,10		
structuring Costs	(27,349)	_	(27,349)	-		
epreciation of Corporate F,F&E	(744)	(436)	(2,257)	(1,83		
epreciation and Amortization of Real Estate	(39,370)	(35,370)	(158,770)	(135,59		
otal Expenses	(160,043)	(103,897)	(537,505)	(374,52		
terest Income	874	511	3,690	1,92		
terest Expense	(28,443)	(29,550)	(111,559)	(119,3		
nortization of Deferred Financing Costs	(717)	(738)	(2,879)	(3,2		
ark-to-Market of Derivative	(3,073)		(3,073)			
ain (Loss) from Early Retirement of Debt			2,749	(3		
Loss from Continuing Operations Before Equity in Net (Loss) Income of Joint						
Ventures, Income Tax Benefit and Minority Interest Allocable to Continuing						
Operations	(46,028)	(32,966)	(122,283)	(115,2		
uity in Net (Loss) Income of Joint Ventures (b)	(40,473)	6,412	(33,178)	30,0		
come Tax Benefit	3,465	6,123	12,259	10,6		
inority Interest Allocable to Continuing Operations	10,885	3,233	20,048	12,3		
	(=0.1=1)		(100.15.0)	(00.4		
Loss from Continuing Operations	(72,151)	(17,198)	(123,154)	(62,1		
come from Discontinued Operations (Including Gain on Sale of Real Estate of \$5,744 and \$70,526 for the Three Months Ended December 31, 2008 and 2007, respectively and \$172,167 and \$244,962 for the Twelve Months Ended December 31, 2008 and 2007,						
respectively) (c)	5,523	77,049	183,561	280,4		
rovision for Income Taxes Allocable to Discontinued Operations (Including a Provision Allocable to Gain on Sale of Real Estate of \$175 and \$4,935 for the Three Months Ended December 31, 2008 and 2007, respectively and \$3,732 and \$36,032 for the Twelve Months						
Ended December 31, 2008 and 2007, respectively) (c)	(164)	(4,956)	(4,188)	(38,1		
inority Interest Allocable to Discontinued Operations (c)	(643)	(9,199)	(22,242)	(30,6		
(Loss) Income Before Gain on Sale of Real Estate	(67,435)	45,696	33,977	149,5		
	(07,433)					
ain on Sale of Real Estate	_	4,918	12,008	9,4		
ovision for Income Taxes Allocable to Gain on Sale of Real Estate	_	(1,947)	(3,782)	(3,0		
inority Interest Allocable to Gain on Sale of Real Estate		(376)	(1,020)	(8		
Net (Loss) Income	(67,435)	48,291	41,183	155,0		
referred Dividends	(4,857)	(4,857)	(19,428)	(21,3		
edemption of Preferred Stock				(2,0		
Net (Loss) Income Available to Common Stockholders	\$ (72,292)	<u>\$ 43,434</u>	\$ 21,755	\$ 131,7		
RECONCILIATION OF NET (LOSS) INCOME AVAILABLE TO COMMON STOCKHOLDERS TO FFO (d) AND FAD (d)						
Net (Loss) Income Available to Common Stockholders	\$ (72,292)	\$ 43,434	\$ 21,755	\$ 131,7		
ld: Depreciation and Amortization of Real Estate	39,370	35,370	158,770	135,5		
ld: Income Allocated to Minority Interest ld: Depreciation and Amortization of Real Estate Included in Discontinued Operations	(10,242) 370	6,342 6,073	3,214 6,945	19,0 30,1		
dd: Depreciation and Amortization of Real Estate — Joint Ventures (b)	2,040	1,849	7,727	8,9		
ess: Accumulated Depreciation/Amortization on Real Estate Sold	(3,091)	(31,258)	(95,393)	(85,1		
ss: Accumulated Depreciation/Amortization on Real Estate Sold — Joint Ventures (b)	(73)	(964)	(1,571)	(5,5		
35. Recumulated Depreciation 1 mortization on real Estate Solid So	(75)	(304)	(1,071)	(5,5		
Funds From Operations ("FFO") (d)	\$ (43,918)	\$ 60,846	\$ 101,447	\$ 234,7		
ess: Economic Gains on Sale of Depreciated Real Estate (f)	(3,483)	(39,195)	(80,546)	(141,0		
Funds From Operations (NAREIT Definition)	<u>\$ (47,401)</u>	\$ 21,651	\$ 20,901	\$ 93,6		
Funds From Operations ("FFO") (d)	\$ (43,918)	\$ 60,846	\$ 101,447	\$ 234,7		
dd: (Gain) Loss from Early Retirement of Debt	_	_	(2,749)	3		
ld: Restricted Stock Amortization	13,107	3,493	25,883	14,1		
dd: Amortization of Deferred Financing Costs	717	738	2,879	3,2		
dd: Depreciation of Corporate F,F&E	744	436	2,257	1,8		
dd: Mark-to-Market of Derivative	3,073	_	3,073			
	42,538	_	42,538			
dd: Joint Venture Impairment Charges			_	2,0		
dd: Joint Venture Impairment Charges dd: Redemption of Preferred Stock	(0.000)	(0.501)	(22.140)	/D4 D		
dd: Joint Venture Impairment Charges dd: Redemption of Preferred Stock ess: Non-Incremental Capital Expenditures	(9,603) (2,562)	(9,591) (1,736)	(32,149)			
dd: Joint Venture Impairment Charges dd: Redemption of Preferred Stock ess: Non-Incremental Capital Expenditures	(9,603) (2,562)	(9,591) (1,736)	(32,149) (7,251)			
Add: Joint Venture Impairment Charges Add: Redemption of Preferred Stock Add: Joint Venture Impairment Charges Add: Redemption of Preferred Stock Add: Redemption of Prefe				(31,3 (9,7 \$ 215,2		

## FIRST INDUSTRIAL REALTY TRUST, INC.

## **Selected Financial Data**

# (In thousands, except for per share/unit) (Unaudited)

	Three Month						Ended	
		ember 31 2008	Dec	ember 31 2007	Dec	ember 31 2008	Dec	ember 2007
RECONCILIATION OF NET (LOSS) INCOME AVAILABLE TO COMMON STOCKHOLDERS TO EBITDA (d) AND NOI (d)								
Net (Loss) Income Available to Common Stockholders	\$	(72,292)	\$	43,434	\$	21,755	\$	131,
.dd: Interest Expense		28,443		29,550		111.559		119,
dd: Restructuring Costs		27,349		23,330		27,349		113,
		42,538		<del>_</del>		42,538		
dd: Joint Venture Impairment Charges				25.250				125
dd: Depreciation and Amortization of Real Estate		39,370		35,370		158,770		135,
dd: Preferred Dividends		4,857		4,857		19,428		21,
dd: Mark-to-Market of Derivative		3,073				3,073		
dd: (Benefit) Provision for Income Taxes		(3,301)		780		(4,289)		30
dd: Redemption of Preferred Stock		_		_		_		2
dd: Income Allocated to Minority Interest		(10,242)		6,342		3,214		19
dd: Amortization of Deferred Financing Costs		717		738		2,879		3
dd: Depreciation of Corporate F,F&E		744		436		2,257		1
dd: Depreciation and Amortization of Real Estate Included in Discontinued Operations		370		6,073		6,945		30
dd: (Gain) Loss from Early Retirement of Debt		_		· —		(2,749)		
dd: Depreciation and Amortization of Real Estate — Joint Ventures (b)		2.040		1,849		7,727		8
ess: Accumulated Depreciation/Amortization on Real Estate Sold		(3,091)		(31,258)		(95,393)		(85
ess: Accumulated Depreciation/Amortization on Real Estate Sold — Joint Ventures (b)		(73)		(964)		(1,571)		(5
			_					
EBITDA (d)	\$	60,502	\$	97,207	\$	303,492	\$	413
dd: General and Administrative Expense		20,436		25,623		84,627		92
ess: Net Economic Gains, Net of Income Tax Provision (d)		(3,164)		(43,641)		(90,729)		(149
ess: Joint Venture Impairment Charges		(42,538)				(42,538)		`
ess: Benefit (Provision) for Income Taxes		3,301		(780)		4,289		(30
ess: Equity in FFO of Joint Ventures, Net of Income Tax Provision (d)		31,163		(12,256)		2,462		(52
Net Operating Income ("NOI") (d)		69,700	_	66,153		261,603	-	272
RECONCILIATION OF GAIN ON SALE OF REAL ESTATE TO NET		<del></del>						
ECONOMIC GAINS (d)								
ain on Sale of Real Estate		_		4,918		12,008		9,
ain on Sale of Real Estate included in Discontinued Operations		5,774		70,526		172,167		244
ess: Benefit (Provision) for Income Taxes		3,301		(780)		4,289		(30
ess: Accumulated Depreciation/Amortization on Real Estate Sold		(3,091)		(31,258)		(95,393)		(85
dd: Assignment Fees						2,327		3
dd, 11001gillifeth 1 ees								
		(2,820)	_	235	_	(4,669)	_	
	\$	(2,820) 3,164	\$	235 43,641	\$		\$	7
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)	<u>\$</u>	3,164	<u>\$</u>	43,641	<u>\$</u>	(4,669) 90,729	<u>\$</u>	7 149
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)	<u>\$</u>		<u> </u>		\$	(4,669)	<u>\$</u>	7 149 50
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)	\$	3,164 49,569	<u>\$</u>	43,641 49,715	<u>\$</u>	(4,669) 90,729 49,456	<u>\$</u>	7 149 50
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)	<del>-</del>	3,164 49,569 43,506	<u>-</u>	43,641 49,715 43,234	·	(4,669) 90,729 49,456 43,193		7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)  hare/Unit Data:  ic/Diluted (e)	\$	3,164 49,569	<u>\$</u>	43,641 49,715	<u>\$</u>	(4,669) 90,729 49,456	<u>\$</u>	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)  share/Unit Data:  ic/Diluted (e)  (NAREIT Definition):	\$	3,164 49,569 43,506 (0.89)	\$	43,641 49,715 43,234	\$	(4,669) 90,729 49,456 43,193 2.05	\$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)  chare/Unit Data:  ic/Diluted (e)  (NAREIT Definition):  ic/Diluted (e)	<del>-</del>	3,164 49,569 43,506	<u>-</u>	43,641 49,715 43,234	·	(4,669) 90,729 49,456 43,193		7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  hted Avg. Number of Shares Outstanding — Basic/Diluted (e)  hare/Unit Data:  Ic/Diluted (e)  [NAREIT Definition]:  Ic/Diluted (e)  from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock	\$	3,164 49,569 43,506 (0.89)	\$	43,641 49,715 43,234	\$	(4,669) 90,729 49,456 43,193 2.05	\$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) share/Unit Data: ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding:	\$ \$	3,164 49,569 43,506 (0.89) (0.96)	\$	43,641 49,715 43,234 1.22 0.44	\$	(4,669) 90,729 49,456 43,193 2.05 0.42	\$	7 149 50 44
Met Economic Gains (d)  Inted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) Inted Avg. Number of Shares Outstanding — Basic/Diluted (e) Inted Avg. Number of Shares Outstanding — Basic/Diluted (e) Inted Avg. Number of Shares Outstanding — Basic/Diluted (e) Intervention Data: Intervention Definition): Intervention Definition Dependence of Preferred Dividends and Redemption of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Average Common Share Outstanding: Intervention Dependence of Preferred Stock or Weighted Stock or Weig	\$	3,164 49,569 43,506 (0.89)	\$	43,641 49,715 43,234	\$	(4,669) 90,729 49,456 43,193 2.05	\$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e)  share/Unit Data: ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share	\$ \$	3,164 49,569 43,506 (0.89) (0.96)	\$	43,641 49,715 43,234 1.22 0.44	\$	(4,669) 90,729 49,456 43,193 2.05 0.42	\$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) hare/Unit Data: ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding:	\$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77)	\$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45)	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13)	\$ \$ \$	7 149 50 44
Met Economic Gains (d)  The Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding and Redemption of Preferred Stock or Weighted Average Common Share Outstanding:  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)	\$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66)	\$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50	\$ \$ \$	7 149 50 44
Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) hare/Unit Data:  ic/Diluted (e) [NAREIT Definition]: ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock or Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share outstanding: ic/Diluted (e)	\$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77)	\$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45)	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13)	\$ \$ \$	7 149 50 44
Met Economic Gains (d)  The Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Diluted (e)  The Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  The Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  The Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  The Avg. Number of Shares Outstanding — Basic/Dilut	\$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66)	\$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50	\$ \$ \$	7 149 50 44
Met Economic Gains (d)  Sheed Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) Share/Unit Data:  ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio Payout Ratio Payout Ratio	\$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28.2%)	\$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8%	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7 149 50 44
Met Economic Gains (d)  Anted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e)  Anted Avg. Number of Shares Outstanding — Basic/Diluted (e)  Anted Avg. Number of Shares Outstanding — Basic/Diluted (e)  Bhare/Unit Data:  Ici/Diluted (e)  (NAREIT Definition):  Ici/Diluted (e)  from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding:  Ici/Diluted (e)  Loss) Income Available to Common Stockholders Per Weighted Average Common Share outstanding:  Ici/Diluted (e)  Lends/Distributions  Payout Ratio	\$ \$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28.2%) 302.5%	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1%	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7 149 50 44
Met Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) share/Unit Data: ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) Loss) Income Available to Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio Period): Real Estate Before Accumulated Depreciation	\$ \$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28.2%) 302.5%	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1% 3,326,268	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  hted Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) hted Avg. Number of Shares Outstanding — Basic/Diluted (e) share/Unit Data: ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio Payout Ratio Payout Ratio Real Estate Before Accumulated Depreciation Real Estate and Other Held For Sale, Net	\$ \$ \$ \$ \$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28.2%) 302.5% 3,385,597 21,117	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1% 3,326,268 37,875	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  thed Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) thed Avg. Number of Shares Outstanding — Basic/Diluted (e) Share/Unit Data:  ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio Payout Ratio Payout Ratio Payout Ratio Real Estate Before Accumulated Depreciation Real Estate and Other Held For Sale, Net Total Assets	\$ \$ \$ \$ \$ \$ \$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28,2%) 302.5% 3,385,597 21,117 3,223,876	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1% 3,326,268 37,875 3,258,033	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7 149 50 44
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  thed Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) thed Avg. Number of Shares Outstanding — Basic/Diluted (e) Share/Unit Data:  ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio	\$ \$ \$ \$	3,164  49,569 43,506  (0.89) (0.96)  (1.77)  (1.66) 0.25 (28.2%) 302.5%  3,385,597 21,117 3,223,876 2,036,978	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1% 3,326,268 37,875 3,258,033 1,946,670	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	7, 149, 50, 44,
dd: (Benefit) Provision for Income Tax Allocable to FFO from Joint Ventures  Net Economic Gains (d)  thed Avg. Number of Shares/Units Outstanding — Basic/Diluted (e) thed Avg. Number of Shares Outstanding — Basic/Diluted (e) Share/Unit Data:  ic/Diluted (e) (NAREIT Definition): ic/Diluted (e) from Continuing Operations Less Preferred Dividends and Redemption of Preferred Stock er Weighted Average Common Share Outstanding: ic/Diluted (e) Loss) Income Available to Common Stockholders Per Weighted Average Common Share utstanding: ic/Diluted (e) lends/Distributions  Payout Ratio Payout Ratio Payout Ratio Real Estate Before Accumulated Depreciation Real Estate and Other Held For Sale, Net Total Assets	\$ \$ \$ \$	3,164 49,569 43,506 (0.89) (0.96) (1.77) (1.66) 0.25 (28,2%) 302.5% 3,385,597 21,117 3,223,876	\$ \$ \$ \$	43,641 49,715 43,234 1.22 0.44 (0.45) 1.00 0.72 58.8% 66.1% 3,326,268 37,875 3,258,033	\$ \$ \$	(4,669) 90,729 49,456 43,193 2.05 0.42 (3.13) 0.50 2.41 117.5%	\$ \$ \$	77, 149, 50, 444, (1)

- a) Construction Revenues, included within Total Revenues, and Construction Expenses include revenues and expenses associated with the Company acting in the capacity of general contractor for certain third party development projects. Additionally, for the year ended December 31, 2008, construction revenues and expenses include amounts relating to the sale of industrial units that the Company developed to sell and for the year ended December 31, 2007, construction revenues and expenses include amounts relating to the construction of a building for a third party, accounted for on a percentage of completion basis.
- b) Represents the Company's share of net income, depreciation and amortization on real estate and accumulated depreciation and amortization on real estate sold from the Company's joint ventures in which it owns minority equity interests. Additionally includes non-cash impairment losses aggregating approximately \$42.5 million for the three months and year ended December 31, 2008 in accordance with APB Opinion No. 18, "The Equity Method of Accounting for Investments in Common Stock" or Statement of Financial Accounting Standard No. 144, "Accounting for the Impairment or Disposal of Long Lived Assets" ("FAS 144").
- c) FAS 144 requires that the operations and gain (loss) on sale of qualifying properties sold and properties that are classified as held for sale be presented in discontinued operations. FAS 144 also requires that prior periods be restated.
- Investors in and analysts following the real estate industry utilize FFO, NOI, EBITDA and FAD, variously defined, as supplemental performance measures. While the Company believes net income available to common stockholders, as defined by GAAP, is the most appropriate measure, it considers FFO, NOI, EBITDA and FAD, given their wide use by and relevance to investors and analysts, appropriate supplemental performance measures. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation and amortization of real estate assets. NOI provides a measure of rental operations, and does not factor in depreciation and amortization and non-property specific expenses such as general and administrative expenses. EBITDA provides a tool to further evaluate the ability to incur and service debt and to fund dividends and other cash needs. FAD provides a tool to further evaluate the ability to fund dividends. In addition, FFO, NOI, EBITDA and FAD are commonly used in various ratios, pricing multiples/yields and returns and valuation calculations used to measure financial position, performance and value.

Using its prior definition, the Company calculates FFO to be equal to net income available to common stockholders, plus depreciation and amortization on real estate, minus accumulated depreciation and amortization on real estate sold. Accordingly, as calculated by the Company using its prior definition, FFO includes net economic gains (losses) resulting from all Company property sales as well as assignment fees. Assignment fees are earned when the Company assigns its interest in a purchase contract to a third party for consideration. Using NAREIT's definition, the Company calculates FFO to be equal to net income, excluding gains (or losses) from the sale of previously depreciated property, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

NOI is defined as revenues of the Company, minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses. NOI includes NOI from discontinued operations.

EBITDA is defined as NOI, plus the equity in FFO of the Company's joint ventures (excluding joint venture impairment charges), which are accounted for under the equity method of accounting, plus Net Economic Gains, minus general and administrative expenses. EBITDA includes EBITDA from discontinued operations.

FAD is defined as EBITDA, minus GAAP interest expense, minus restructuring costs, minus preferred stock dividends, minus straight-line rental income, minus provision for income taxes or plus benefit for income taxes, plus restricted stock amortization, minus non-incremental capital expenditures. Non-incremental capital expenditures are building improvements and leasing costs required to maintain current revenues.

FFO, NOI, EBITDA and FAD do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available to fund cash needs, including the repayment of principal on debt and payment of dividends and distributions. FFO, NOI, EBITDA and FAD should not be considered as substitutes for net income available to common stockholders (calculated in accordance with GAAP), as a measure of results of operations, or cash flows (calculated in accordance with GAAP) as a measure of liquidity. FFO, NOI, EBITDA and FAD, as currently calculated by the Company, may not be comparable to similarly titled, but variously calculated, measures of other REITs or to the definition of FFO published by NAREIT.

The Company also reports Net Economic Gains, which, effectively, measure the value created in the Company's capital recycling activities. Net Economic Gains are calculated by subtracting from gain on sale of real estate (calculated in accordance with GAAP, including gains on sale of real estate classified as discontinued operations) the recapture of accumulated depreciation and amortization on real estate sold (excluding the recapture of accumulated amortization related to above/below market leases and lease inducements as this amortization is included in revenues and FFO) and the provision for income taxes (excluding taxes associated with joint ventures). Net Economic Gains also includes assignment fees.

In addition, the Company considers cash-basis same store NOI ("SS NOI") to be a useful supplemental measure of its operating performance. The Company has adopted the following definition of its same store pool of properties: Same store properties, for the period beginning January 1, 2008. include all properties owned prior to January 1, 2007 and held as an operating property through the end of the current reporting period and developments and redevelopments that were placed in service or were substantially completed for 12 months prior to January 1, 2007 (the "Same Store Pool"). The Company defines SS NOI as NOI, less NOI of properties not in the Same Store Pool, less the impact of straight-line rent and the amortization of above/below market rent. For the quarters ended December 31, 2008 and 2007, NOI was \$69,700 and \$66,153, respectively; NOI of properties not in the Same Store Pool was \$21,424 and \$18,190, respectively; the impact of straight-line rent and the amortization of above/below market rent was \$1,037 and \$1,079, respectively. The Company excludes straight-line rents and above/below market rent amortization in calculating SS NOI because the Company believes it provides a better measure of actual cash basis rental growth for a year-over-year comparison. In addition, the Company believes that SS NOI helps the investing public compare the operating performance of a company's real estate as compared to other companies. While SS NOI is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. SS NOI also does not reflect general and administrative expenses, interest expenses, depreciation and amortization costs, capital expenditures and leasing costs, or trends in development and construction activities that could materially impact our results from operations. Further, the Company's computation of SS NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating SS NOI.

- e) Pursuant to Statement of Financial Accounting Standard No. 128, "Earnings Per Share", the diluted weighted average number of shares/units outstanding and the diluted weighted average number of shares outstanding are the same as the basic weighted average number of shares/units outstanding and the basic weighted average number of shares outstanding, respectively, for periods in which continuing operations is a loss, as the dilutive effect of stock options and restricted stock would be antidilutive to the loss from continuing operations per share.
- f) Includes economic gains of the Company and its share of economic gains from its joint ventures based on its ownership interest.