



First State Crossing | Claymont, DE
358,848 Square Feet

SUPPLEMENTAL INFORMATION

FOURTH QUARTER 2024



First Stockton Logistics Center
Stockton, CA



First Rockdale IV
Mount Juliet, TN

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NON-GAAP FINANCIAL MEASURES

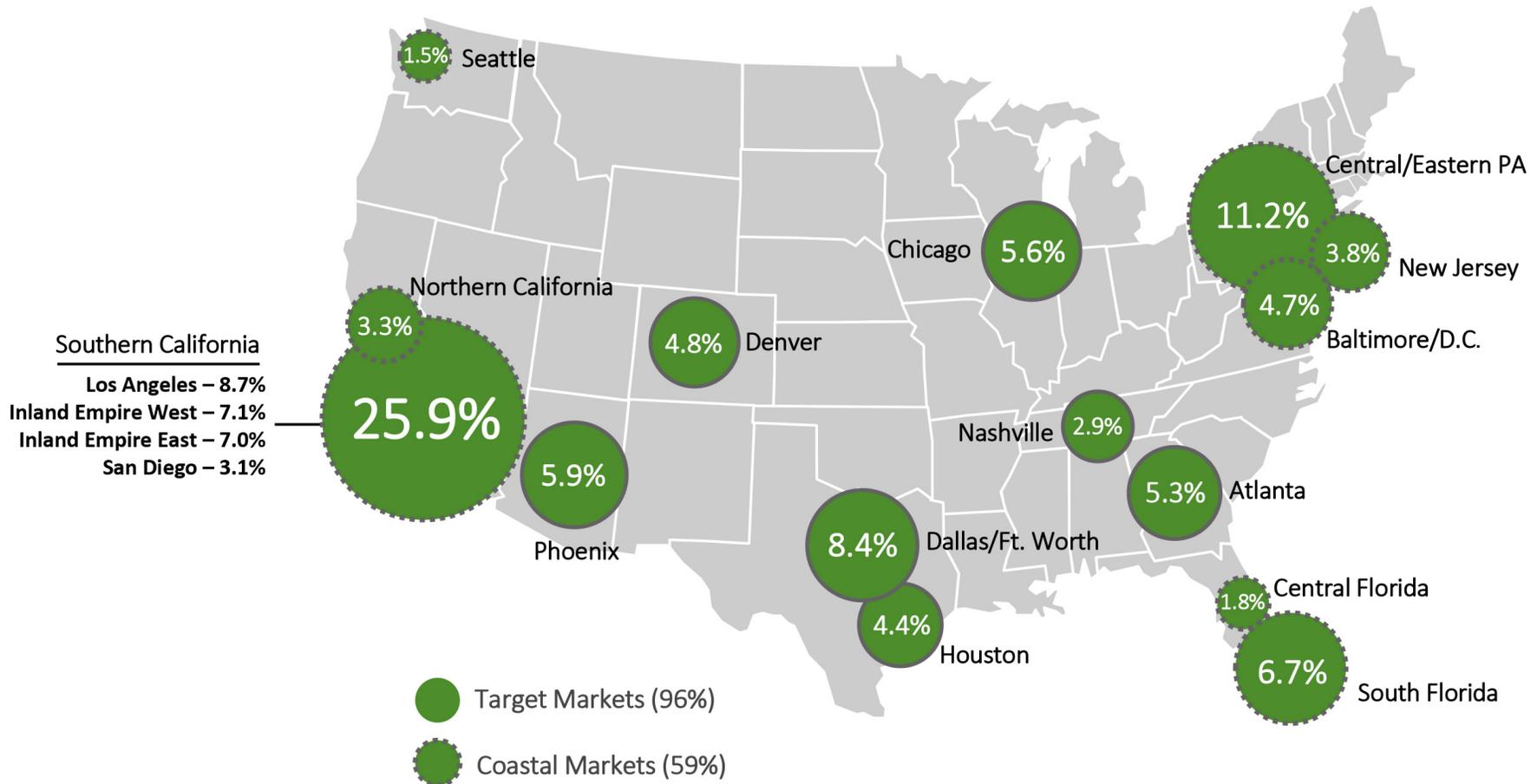
This supplemental information package presents funds from operations, net operating income, adjusted EBITDA, adjusted funds from operations and same store net operating income, which are standard REIT industry financial measures that are not calculated in accordance with generally accepted accounting principles ("GAAP"). Please see [page 28](#) for a definition of these supplemental performance measures, which are denoted with endnote (A). Please see the Statements of Operations Reconciliation for a reconciliation of Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities to the non-GAAP financial measures.

FORWARD-LOOKING STATEMENTS

This supplemental information may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on certain assumptions and describe our future plans, strategies and expectations, and are generally identifiable by use of the words "believe," "expect," "plan," "intend," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "will," "should" or similar words. Although we believe the expectations reflected in forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that results will not materially differ. Factors that could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically; changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities; our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) and changes in interest rates; the availability and attractiveness of terms of additional debt repurchases; our ability to retain our credit agency ratings; our ability to comply with applicable financial covenants; our competitive environment; changes in supply, demand and valuation of industrial properties and land in our current and potential market areas; our ability to identify, acquire, develop and/or manage properties on favorable terms; our ability to dispose of properties on favorable terms; our ability to manage the integration of properties we acquire; potential liability relating to environmental matters; defaults on or non-renewal of leases by our tenants; decreased rental rates or increased vacancy rates; higher-than-expected real estate construction costs and delays in development or lease-up schedules; the uncertainty and economic impact of pandemics, epidemics or other public health emergencies or fear of such events; risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of our information technology networks and related systems; potential natural disasters and other potentially catastrophic events such as acts of war and/or terrorism; technological developments, particularly those affecting supply chains and logistics; litigation, including costs associated with prosecuting or defending claims and any adverse outcomes; risks associated with our investments in joint ventures, including our lack of sole decision-making authority; and other risks and uncertainties described under the heading "Risk Factors" and elsewhere in our annual report on Form 10-K for the year ended December 31, 2023, as well as those risks and uncertainties discussed from time to time in our other Exchange Act reports and in our other public filings with the Securities and Exchange Commission (the "SEC"). We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this supplemental information or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. For further information on these and other factors that could impact us and the statements contained herein, reference should be made to our filings with the SEC.

(UNAUDITED)

Portfolio Composition ⁽¹⁾ (% of Rent Revenue as of December 31, 2024) ⁽²⁾



⁽¹⁾ The map excludes the markets of Minneapolis/St. Paul (2.5%), Detroit (0.9%) and Cincinnati (0.4%).

⁽²⁾ Current quarter rent revenue % excludes rent revenue from properties sold during Q4 2024.

BALANCE SHEETS

(UNAUDITED) (IN THOUSANDS)

	December 31, 2024	September 30, 2024	December 31, 2023
ASSETS			
Investment in Real Estate			
Land	\$ 1,795,136	\$ 1,761,864	\$ 1,756,971
Buildings and Improvements	3,897,284	3,887,377	3,711,718
Construction in Progress	153,972	118,597	245,391
Gross Real Estate Investment	5,846,392	5,767,838	5,714,080
Less: Accumulated Depreciation	(1,085,708)	(1,062,272)	(1,009,335)
Net Investment in Real Estate	4,760,684	4,705,566	4,704,745
Real Estate and Other Assets Held for Sale, Net	4,631	4,426	—
Operating Lease Right-of-Use Assets	19,866	19,896	24,211
Cash and Cash Equivalents	44,512	47,123	43,844
Restricted Cash	7,170	8,066	—
Tenant Accounts Receivable	7,312	5,526	10,993
Investment in Joint Venture ⁽¹⁾	51,180	49,104	44,663
Deferred Rent Receivable	162,883	154,485	144,033
Prepaid Expenses and Other Assets, Net ⁽²⁾	203,188	206,328	203,276
Total Assets	\$ 5,261,426	\$ 5,200,520	\$ 5,175,765
LIABILITIES AND EQUITY			
Liabilities			
Mortgage Loan Payable	\$ 9,643	\$ 9,728	\$ 9,978
Senior Unsecured Notes, Net	995,184	995,004	994,463
Unsecured Term Loans, Net	922,476	922,073	920,863
Unsecured Credit Facility	282,000	248,000	299,000
Accounts Payable, Accrued Expenses and Other Liabilities	132,740	142,875	143,429
Operating Lease Liabilities	17,608	17,652	21,992
Rents Received in Advance and Security Deposits	104,558	102,428	106,734
Dividends and Distributions Payable	51,189	50,970	44,201
Total Liabilities	2,515,398	2,488,730	2,540,660
Commitments and Contingencies			
Equity			
First Industrial Realty Trust, Inc.'s Equity			
Common Stock	1,323	1,323	1,323
Additional Paid-in Capital	2,425,253	2,421,738	2,411,673
Retained Earnings	219,095	199,713	127,707
Accumulated Other Comprehensive Income	19,936	9,633	22,272
Total First Industrial Realty Trust, Inc.'s Equity	2,665,607	2,632,407	2,562,975
Noncontrolling Interests	80,421	79,383	72,130
Total Equity	2,746,028	2,711,790	2,635,105
Total Liabilities and Equity	\$ 5,261,426	\$ 5,200,520	\$ 5,175,765



⁽¹⁾ See [page 23](#), footnote (2) for information on developable land owned by our joint venture. See [page 21](#), footnote (3) for information on development activity in our joint venture.

⁽²⁾ Prepaid Expenses and Other Assets, Net at December 31, 2024, are comprised of: Furniture, Fixtures, Leasehold Improvements and Equipment, Net of \$1,235, Prepaid Real Estate Taxes of \$4,035, Earnest Money, Escrow and Other Deposits of \$8,552, Unsecured Credit Facility Debt Issuance Costs, Net of \$713, Leasing Commissions, Net and Lease Inducements, Net of \$140,952, Fair Value of Interest Rate Swaps of \$22,260, Deferred Leasing Intangibles, Net of \$19,311 and Other of \$6,130.

GAAP STATEMENTS OF OPERATIONS



(UNAUDITED) (IN THOUSANDS EXCEPT PER SHARE DATA)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
REVENUES				
Lease Revenue	\$ 173,248	\$ 154,221	\$ 660,967	\$ 602,294
Joint Venture Fees	859	1,421	2,545	5,159
Other Revenue	1,481	1,634	6,129	6,574
Total Revenues	175,588	157,276	669,641	614,027
EXPENSES				
Property Expenses	47,872	41,157	182,821	165,655
General and Administrative	10,303	9,791	40,935	37,121
Joint Venture Development Services Expense	524	977	1,529	3,667
Depreciation of Corporate FF&E	177	188	732	853
Depreciation and Other Amortization of Real Estate	43,380	41,255	171,207	162,098
Total Expenses	102,256	93,368	397,224	369,394
OTHER INCOME (EXPENSE)				
Gain on Sale of Real Estate	18,169	48,229	111,970	95,650
Interest Expense	(20,114)	(20,412)	(82,973)	(74,335)
Amortization of Debt Issuance Costs	(911)	(912)	(3,646)	(3,626)
Total Other Income (Expense)	(2,856)	26,905	25,351	17,689
INCOME FROM OPERATIONS BEFORE EQUITY IN INCOME OF JOINT VENTURE AND INCOME TAX PROVISION	70,476	90,813	297,768	262,322
Equity in Income of Joint Venture	1,134	1,609	4,295	32,207
Income Tax Provision	(1,169)	(733)	(6,075)	(8,692)
NET INCOME	70,441	91,689	295,988	285,837
Less: Net Income Attributable to the Noncontrolling Interests	(2,020)	(2,488)	(8,434)	(11,021)
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$ 68,421	\$ 89,201	\$ 287,554	\$ 274,816
Less: Allocation to Participating Securities	(49)	(58)	(211)	(232)
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$ 68,372	\$ 89,143	\$ 287,343	\$ 274,584
Weighted Average Shares - Basic	132,377	132,304	132,369	132,264
Weighted Average Shares - Diluted	132,436	132,360	132,416	132,341
EPS - Basic	\$ 0.52	\$ 0.67	\$ 2.17	\$ 2.08
EPS - Diluted	\$ 0.52	\$ 0.67	\$ 2.17	\$ 2.07

SUPPLEMENTAL STATEMENTS OF OPERATIONS ^(A)



(UNAUDITED) (IN THOUSANDS EXCEPT PER SHARE/UNIT DATA)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
Rent Revenue	\$ 135,564	\$ 121,821	\$ 517,703	\$ 471,978
Tenant Recoveries and Other Revenue, Including Joint Venture Fees, Net	39,500	34,478	150,409	138,382
Total Revenues	175,064	156,299	668,112	610,360
Property Expenses	(47,872)	(41,157)	(182,821)	(165,655)
NET OPERATING INCOME ^(A)	127,192	115,142	485,291	444,705
Equity in FFO from Joint Venture, Net of Noncontrolling Interest	677	1,214	4,661	3,672
General and Administrative	(10,303)	(9,791)	(40,935)	(37,121)
ADJUSTED EBITDA ^(A)	117,566	106,565	449,017	411,256
Interest Expense	(20,114)	(20,412)	(82,973)	(74,335)
Income Tax Provision - Allocable to FFO	(459)	(419)	(1,533)	(1,381)
Amortization of Debt Issuance Costs	(911)	(912)	(3,646)	(3,626)
Depreciation of Corporate FF&E	(177)	(188)	(732)	(853)
FUNDS FROM OPERATIONS - FFO (NAREIT) ^(A)	95,905	84,634	360,133	331,061
Depreciation and Other Amortization of Real Estate	(43,380)	(41,255)	(171,207)	(162,098)
Depreciation and Other Amortization of Real Estate in the Joint Venture	(1,050)	—	(2,758)	—
Gain on Sale of Real Estate	18,169	48,229	111,970	95,650
Gain on Sale of Real Estate from Joint Venture	1,414	230	1,756	28,034
Equity in FFO from Joint Venture Attributable to the Noncontrolling Interest	93	165	636	501
Income Tax Provision - Excluded from FFO	(710)	(314)	(4,542)	(7,311)
NET INCOME	70,441	91,689	295,988	285,837
Net Income Attributable to the Noncontrolling Interests	(2,020)	(2,488)	(8,434)	(11,021)
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$ 68,421	\$ 89,201	\$ 287,554	\$ 274,816
ADJUSTED EBITDA ^(A)	\$ 117,566	\$ 106,565	\$ 449,017	\$ 411,256
Interest Expense	(20,114)	(20,412)	(82,973)	(74,335)
Capitalized Interest	(1,956)	(2,778)	(8,283)	(13,791)
Capitalized Overhead	(1,386)	(1,857)	(7,547)	(8,810)
Amortization of Debt Discounts and Hedge Costs	105	105	417	417
Income Tax Provision - Allocable to FFO	(459)	(419)	(1,533)	(1,381)
Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements	(9,034)	(6,587)	(22,628)	(24,814)
Amortization of Equity Based Compensation	3,522	3,827	20,085	16,673
Non-incremental Building Improvements ^(A)	(8,506)	(3,649)	(19,833)	(19,036)
Non-incremental Leasing Costs ^(A)	(9,085)	(10,252)	(32,228)	(35,407)
ADJUSTED FUNDS FROM OPERATIONS - AFFO ^(A)	\$ 70,653	\$ 64,543	\$ 294,494	\$ 250,772
FUNDS FROM OPERATIONS - FFO (NAREIT) ^(A)	\$ 95,905	\$ 84,634	\$ 360,133	\$ 331,061
Less: Allocation to Participating Securities	(185)	(29)	(700)	(648)
FFO (NAREIT) ALLOCABLE TO COMMON STOCKHOLDERS AND UNITHOLDERS	\$ 95,720	\$ 84,605	\$ 359,433	\$ 330,413
Weighted Average Shares/Units - Basic	135,105	134,794	135,092	134,777
Weighted Average Shares/Units - Diluted	135,531	135,132	135,426	135,249
EPS - Basic	\$ 0.52	\$ 0.67	\$ 2.17	\$ 2.08
EPS - Diluted	\$ 0.52	\$ 0.67	\$ 2.17	\$ 2.07
FFO (NAREIT) Per Share/Unit - Basic	\$ 0.71	\$ 0.63	\$ 2.66	\$ 2.45
FFO (NAREIT) Per Share/Unit - Diluted	\$ 0.71	\$ 0.63	\$ 2.65	\$ 2.44
COMMON DIVIDENDS/DISTRIBUTIONS PER SHARE/UNIT	\$ 0.37	\$ 0.32	\$ 1.48	\$ 1.28

SUPPLEMENTAL STATEMENTS OF OPERATIONS RECONCILIATION ^(A)



(UNAUDITED) (IN THOUSANDS)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$ 68,421	\$ 89,201	\$ 287,554	\$ 274,816
Depreciation and Other Amortization of Real Estate	43,380	41,255	171,207	162,098
Depreciation and Other Amortization of Real Estate in the Joint Venture	1,050	—	2,758	—
Net Income Attributable to the Noncontrolling Interests	2,020	2,488	8,434	11,021
Gain on Sale of Real Estate	(18,169)	(48,229)	(111,970)	(95,650)
Gain on Sale of Real Estate from Joint Venture	(1,414)	(230)	(1,756)	(28,034)
Equity in FFO from Joint Venture Attributable to the Noncontrolling Interest	(93)	(165)	(636)	(501)
Income Tax Provision - Excluded from FFO	710	314	4,542	7,311
FUNDS FROM OPERATIONS - FFO (NAREIT) ^(A)	\$ 95,905	\$ 84,634	\$ 360,133	\$ 331,061
Amortization of Equity Based Compensation	3,522	3,827	20,085	16,673
Amortization of Debt Discounts and Hedge Costs	105	105	417	417
Amortization of Debt Issuance Costs	911	912	3,646	3,626
Depreciation of Corporate FF&E	177	188	732	853
Non-incremental Building Improvements ^(A)	(8,506)	(3,649)	(19,833)	(19,036)
Non-incremental Leasing Costs ^(A)	(9,085)	(10,252)	(32,228)	(35,407)
Capitalized Interest	(1,956)	(2,778)	(8,283)	(13,791)
Capitalized Overhead	(1,386)	(1,857)	(7,547)	(8,810)
Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements	(9,034)	(6,587)	(22,628)	(24,814)
ADJUSTED FUNDS FROM OPERATIONS - AFFO ^(A)	\$ 70,653	\$ 64,543	\$ 294,494	\$ 250,772
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$ 68,421	\$ 89,201	\$ 287,554	\$ 274,816
Interest Expense	20,114	20,412	82,973	74,335
Depreciation and Other Amortization of Real Estate	43,380	41,255	171,207	162,098
Depreciation and Other Amortization of Real Estate in the Joint Venture	1,050	—	2,758	—
Income Tax Provision - Allocable to FFO	459	419	1,533	1,381
Income Tax Provision - Excluded from FFO	710	314	4,542	7,311
Net Income Attributable to the Noncontrolling Interests	2,020	2,488	8,434	11,021
Equity in FFO from Joint Venture Attributable to the Noncontrolling Interest	(93)	(165)	(636)	(501)
Amortization of Debt Issuance Costs	911	912	3,646	3,626
Depreciation of Corporate FF&E	177	188	732	853
Gain on Sale of Real Estate	(18,169)	(48,229)	(111,970)	(95,650)
Gain on Sale of Real Estate from Joint Venture	(1,414)	(230)	(1,756)	(28,034)
ADJUSTED EBITDA ^(A)	\$ 117,566	\$ 106,565	\$ 449,017	\$ 411,256
General and Administrative	10,303	9,791	40,935	37,121
Equity in FFO from Joint Venture, Net of Noncontrolling Interest	(677)	(1,214)	(4,661)	(3,672)
NET OPERATING INCOME ^(A)	\$ 127,192	\$ 115,142	\$ 485,291	\$ 444,705

SUPPLEMENTAL STATEMENTS OF OPERATIONS RECONCILIATION

(UNAUDITED) (IN THOUSANDS)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
REVENUES				
Lease Revenue per GAAP Statements of Operations	\$ 173,248	\$ 154,221	\$ 660,967	\$ 602,294
Tenant Recovery Revenue ⁽¹⁾	(37,684)	(32,400)	(143,264)	(130,316)
Rent Revenue per Supplemental Statements of Operations	\$ 135,564	\$ 121,821	\$ 517,703	\$ 471,978
Other Revenue and Joint Venture Fees per GAAP Statements of Operations				
Tenant Recovery Revenue ⁽¹⁾	37,684	32,400	143,264	130,316
Joint Venture Development Services Expense per GAAP	(524)	(977)	(1,529)	(3,667)
Tenant Recoveries and Other Revenue, Including Joint Venture Fees, Net per Supplemental Statements of Operations	\$ 39,500	\$ 34,478	\$ 150,409	\$ 138,382
EQUITY IN INCOME OF JOINT VENTURE				
Equity in Income of Joint Venture per GAAP Statements of Operations	\$ 1,134	\$ 1,609	\$ 4,295	\$ 32,207
Gain on Sale of Real Estate from Joint Venture ⁽²⁾	(1,414)	(230)	(1,756)	(28,034)
Depreciation and Other Amortization of Real Estate in the Joint Venture	1,050	—	2,758	—
Equity in FFO from Joint Venture Attributable to the Noncontrolling Interest ⁽³⁾	(93)	(165)	(636)	(501)
Equity in FFO from Joint Venture, Net of Noncontrolling Interest per Supplemental Statements of Operations ⁽⁴⁾	\$ 677	\$ 1,214	\$ 4,661	\$ 3,672
INCOME TAX PROVISION				
Income Tax Provision per GAAP Statements of Operations	\$ (1,169)	\$ (733)	\$ (6,075)	\$ (8,692)
Income Tax Provision - Excluded from FFO ⁽⁵⁾	710	314	4,542	7,311
Income Tax Provision - Allocable to FFO	\$ (459)	\$ (419)	\$ (1,533)	\$ (1,381)

⁽¹⁾ Tenant recovery revenue is included in Lease Revenue in the GAAP Statements of Operations. In the Supplemental Statements of Operations, tenant recovery revenue is included in Tenant Recoveries and Other Revenue, Including Joint Venture Fees, Net.

⁽²⁾ Gain on Sale of Real Estate from Joint Venture includes incentive fees of \$410 and \$509 for the three and twelve months ended December 31, 2024, respectively and \$66 and \$8,160 for the three and twelve months ended December 31, 2023, respectively.

⁽³⁾ Since our interest in the joint venture is held through a partnership with a third party that is consolidated within our financial statements, an adjustment is included to eliminate the third-party's share of FFO.

⁽⁴⁾ Equity in FFO from Joint Venture includes incentive fees net of noncontrolling interest of \$196 and \$1,351 for the three and twelve months ended December 31, 2024, respectively and \$352 and \$1,064 for the three and twelve months ended December 31, 2023, respectively.

⁽⁵⁾ Pursuant to the Company's calculation of FFO, the Company adjusts the income tax provision to exclude the portion of the provision that relates to gain on sale of real estate, including those from the joint venture and incentive fees, as well as depreciation and other amortization of real estate in the joint venture as these categories are also excluded from the calculation of FFO.

EQUITY ANALYSIS



(UNAUDITED) (IN THOUSANDS EXCEPT PER SHARE/UNIT DATA)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
WEIGHTED AVERAGE COMMON STOCK/UNITS				
Basic				
Weighted Average Shares/Units Outstanding	135,105	134,794	135,092	134,777
Weighted Average Shares Outstanding	132,377	132,304	132,369	132,264
Diluted				
Weighted Average Shares/Units Outstanding	135,531	135,132	135,426	135,249
Weighted Average Shares Outstanding	132,436	132,360	132,416	132,341

COMMON DIVIDEND/UNIT DISTRIBUTION PAYOUT RATIOS PER SHARE/UNIT				
Dividends/Distributions per Share/Unit	\$ 0.37	\$ 0.32	\$ 1.48	\$ 1.28
Payout - FFO (NAREIT)	52.4%	51.1%	55.8%	52.4%
(Common Dividends/Unit Distributions/FFO)				

COMMON STOCK DIVIDEND YIELDS	Three Months Ended	
	December 31, 2024	December 31, 2023
Dividend Yield	2.95%	2.43%
Spread Over 5 Year U.S. Treasury	(1.43%)	(1.41%)
Spread Over 10 Year U.S. Treasury	(1.62%)	(1.44%)

COMMON STOCK/UNITS OUTSTANDING	As Of	
	December 31, 2024	December 31, 2023
Common Shares	132,349	132,289
Partnership Units (Exchangeable for Common Shares 1 to 1)	3,641	3,378
Total	135,990	135,667

End of Quarter Common Share Price	\$ 50.13	\$ 52.67
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CAPITALIZATION		
Market Value of Common Equity	\$ 6,817,179	\$ 7,145,581
Total Debt (Adjusted for Debt Issuance Costs, Net)	2,215,174	2,232,503
Total Market Capitalization	\$ 9,032,353	\$ 9,378,084

ANALYST COVERAGE

Barclays — <i>Brendan Lynch</i>	Green Street Advisors — <i>Vince Tibone</i>	Mizuho Securities — <i>Vikram Malhotra</i>	Truist Securities — <i>Ki Bin Kim</i>
BNP Paribas Exane — <i>Nate Crossett</i>	J.P. Morgan Securities — <i>Michael Mueller</i>	Raymond James & Associates — <i>Jonathan Hughes</i>	Wedbush Securities — <i>Rich Anderson</i>
Citi Research — <i>Craig Mailman</i>	Janney Montgomery Scott — <i>Robert Stevenson</i>	RBC Capital Markets — <i>Michael Carroll</i>	Wells Fargo Securities — <i>Blaine Heck</i>
Deutsche Bank Securities — <i>Omatayo Okusanya</i>	Jefferies LLC — <i>Jonathan Petersen</i>	Robert W. Baird & Co. — <i>Nicholas Thillman</i>	Wolfe Research — <i>Andrew Rosivach</i>
Goldman Sachs & Co. — <i>Caitlin Burrows</i>	Keybank Capital Markets — <i>Todd Thomas</i>	Scotiabank — <i>Nick Yulico</i>	

DEBT ANALYSIS ⁽¹⁾

(UNAUDITED) (IN THOUSANDS)

	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
DEBT OUTSTANDING				
Average Outstanding Balance				
Mortgage Loan Payable ⁽²⁾	\$ 9,672	\$ 10,005	\$ 9,797	\$ 10,125
Unsecured Credit Facility ⁽³⁾	255,478	300,087	287,405	241,397
Unsecured Term Loans ⁽⁴⁾	925,000	925,000	925,000	925,000
Senior Unsecured Notes, Net ⁽⁵⁾	998,530	998,524	998,528	998,522
	\$ 2,188,680	\$ 2,233,616	\$ 2,220,730	\$ 2,175,044
Average Interest Rates				
Mortgage Loan Payable ⁽²⁾	4.15%	4.12%	4.17%	4.17%
Unsecured Credit Facility ⁽³⁾	5.67%	6.28%	6.15%	6.06%
Unsecured Term Loans ⁽⁴⁾	3.70%	3.70%	3.71%	3.70%
Senior Unsecured Notes, Net ⁽⁵⁾	3.87%	3.86%	3.89%	3.89%
Total Weighted Average	4.01%	4.12%	4.11%	4.05%
COVERAGE RATIOS				
Interest Coverage - Adjusted EBITDA (Adjusted EBITDA/GAAP Interest Expense)	5.84x	5.22x	5.41x	5.53x
Fixed Charge Coverage - Adjusted EBITDA	5.31x	4.58x	4.90x	4.65x
(Adjusted EBITDA/(GAAP Interest Expense + Capitalized Interest + Principal Amortization + Preferred Dividends))				

	As Of	
	December 31, 2024	December 31, 2023
DEBT OUTSTANDING		
Interest Rate Structure		
Fixed	\$ 1,933,174	\$ 1,933,503
Floating	282,000	299,000
	\$ 2,215,174	\$ 2,232,503
Less: Cash and Cash Equivalents and Restricted Cash ⁽⁶⁾	(51,220)	(42,927)
Net Debt	\$ 2,163,954	\$ 2,189,576
DEBT RATIOS		
Unencumbered Real Estate/Total Real Estate	99.4%	99.4%
DEBT MATURITY		
Weighted Average Maturity in Years ⁽⁷⁾	3.7	4.8

	Three Months Ended	
	December 31, 2024	December 31, 2023
NET DEBT TO ADJUSTED AND PRO FORMA EBITDA		
Adjusted EBITDA	\$ 117,566	\$ 106,565
Adjust for Sales, Acquisitions/Developments Placed in Service	(132)	965
Adjust for Stabilized Acquisitions/Redevelopments Not in Service	195	214
Adjust for Stabilized Completed Developments Not in Service	2,544	5,148
Adjust for Funded Portion of Developments Under Construction	1,842	3,161
Pro Forma EBITDA	\$ 122,015	\$ 116,053
Net Debt to Adjusted EBITDA	4.6	5.1
(Net Debt / (Adjusted EBITDA x 4))		
Net Debt to Pro Forma EBITDA	4.4	4.7
(Net Debt / (Pro Forma EBITDA x 4))		

Note: Refer to [page 11](#) for footnote references.

DEBT ANALYSIS, CONTINUED ⁽¹⁾

(UNAUDITED) (IN THOUSANDS)

DEBT MATURITY AND SCHEDULED PRINCIPAL AMORTIZATION ⁽⁸⁾

	Mortgage Loan Payable ⁽²⁾	Unsecured Credit Facility ⁽³⁾	Unsecured Term Loans ⁽⁴⁾	Senior Unsecured Notes ⁽⁵⁾	Total	Weighted Average Coupon Interest Rates
2025	348	282,000	300,000	—	582,348	5.02% ⁽⁴⁾
2026	364	—	200,000	—	200,364	1.83% ⁽⁴⁾
2027	379	—	425,000	131,070	556,449	3.82% ⁽⁴⁾
2028	8,552	—	—	181,901	190,453	4.50%
2029	—	—	—	225,000	225,000	4.11%
2030	—	—	—	250,000	250,000	3.47%
2031	—	—	—	—	—	N/A
2032	—	—	—	210,600	210,600	3.09%
Total Debt	\$ 9,643	\$ 282,000	\$ 925,000	\$ 998,571	\$ 2,215,214	3.93%

⁽¹⁾ Debt balances have been adjusted to remove debt issuance costs, net, as applicable.

⁽²⁾ Mortgage Loan Payable consists of one first mortgage loan with a coupon rate of 4.17%, matures in August 2028 and is collateralized by three properties.

⁽³⁾ The unsecured line of credit consists of a \$750,000 unsecured revolving credit facility (the "Unsecured Credit Facility"). The Unsecured Credit Facility matures in July 2025, and has two, six-month extension options, at our election. Borrowings under the Unsecured Credit Facility bear interest at SOFR plus a credit spread which is currently 0.775% plus a SOFR adjustment of 0.10%. The credit spread is subject to adjustment based on our leverage and investment grade ratings.

⁽⁴⁾ Unsecured Term Loans are comprised of a \$300,000 unsecured term loan (the "\$300M TL"), a \$200,000 unsecured term loan (the "\$200M TL") and a \$425,000 unsecured term loan (the "\$425M TL"), each of which were entered into with a syndicate of financial institutions (the "Unsecured Term Loans"). The Unsecured Term Loans require interest-only payments and bear interest at a variable rate.

The interest rate on the \$300M TL is based on SOFR plus a specified spread based on our leverage ratio and credit ratings, which is currently 0.84% ("Credit Spread I") plus a SOFR adjustment of 0.10% ("SOFR Adjustment"). We have interest rate swaps, with an aggregate notional value of \$300,000, that effectively fix the \$300M TL's SOFR rate that resulted in an all-in interest rate of 4.87% at December 31, 2024. The \$300M TL matures in August 2025, and has two, one-year extension options at our election and the related interest rate swaps mature in December 2025 (\$150,000 notional) and August 2027 (\$150,000 notional).

The interest rate on the \$200M TL is based on SOFR plus a specified spread based on our leverage ratio and credit ratings, which is currently 0.85% ("Credit Spread II") plus the SOFR Adjustment. We have interest rate swaps, with an aggregate notional value of \$200,000, that effectively fix the \$200M TL's SOFR rate that resulted in an all-in interest rate of 1.83% at December 31, 2024. The \$200M TL matures in July 2026 and the related interest rate swaps mature in February 2026.

The interest rate on the \$425M TL is based on SOFR plus the Credit Spread I plus the SOFR Adjustment. We have interest rate swaps, with an aggregate notional value of \$425,000, that effectively fix the \$425M TL's SOFR rate that resulted in an all-in interest rate of 3.63% at December 31, 2024. The \$425M TL matures in October 2027 and the related interest rate swaps mature in September 2027.

The Credit Spread I and Credit Spread II are subject to adjustment based on our leverage and investment grade ratings. Weighted average coupon interest rates reflected in the table above includes the current swapped rates for the Unsecured Term Loans.

⁽⁵⁾ Senior Unsecured Notes include \$950,000 of private placement notes with the following terms:

- \$125,000 ten-year notes with a rate of 4.30%, matures in April 2027;
- \$150,000 ten-year notes with a rate of 3.86%, matures in February 2028;
- \$75,000 twelve-year notes with a rate of 4.40%, matures in April 2029;
- \$150,000 ten-year notes with a rate of 3.97%, matures in July 2029;
- \$150,000 twelve-year notes with a rate of 3.96%, matures in February 2030;
- \$100,000 ten-year notes with a rate of 2.74%, matures in September 2030; and
- \$200,000 twelve-year notes with a rate of 2.84%, matures in September 2032.

The remaining \$48,571 includes our senior unsecured bonds, with maturity dates ranging from May 2027 to April 2032.

⁽⁶⁾ Cash and Cash Equivalents is adjusted to remove the portion that is owned by a third-party minority partner in connection with the Camelback 303 joint venture.

⁽⁷⁾ Weighted average maturity includes the Unsecured Term Loans, Senior Unsecured Notes and Mortgage Loan Payable, and excludes the Unsecured Credit Facility. The two, one-year extension options are assumed for the \$300,000 unsecured term loan.

⁽⁸⁾ Payments by year as of December 31, 2024. The debt maturity schedule reflects the maturity dates and amounts with respect to principal and scheduled amortization payments. The schedule excludes discounts and debt issuance costs.

DEBT COVENANT ANALYSIS AND CREDIT RATINGS

(UNAUDITED)

	Current Covenant	December 31, 2024
SENIOR UNSECURED BONDS		
Indebtedness to Total Assets	≤ 60.0%	36.8%
Total Unencumbered Assets to Unsecured Indebtedness	≥ 150.0%	269.2%
Indebtedness Subject to Encumbrance to Total Assets	≤ 40.0%	0.2%
Consolidated Income Available for Debt Service to the Annual Service Charge	≥ 1.50	5.1

UNSECURED CREDIT FACILITY / UNSECURED TERM LOANS / PRIVATE PLACEMENT NOTES		
Fixed Charge Coverage Ratio	≥ 1.50	4.7
Consolidated Leverage Ratio	≤ 60.0%	24.6%
Unencumbered Leverage Ratio	≤ 60.0%	25.2%
Consolidated Secured Debt Ratio	≤ 40.0%	0.8%
Property Operating Income Ratio on Unencumbered Assets	≥ 1.75	5.8

CREDIT RATINGS / OUTLOOK ⁽¹⁾	Ratings
Fitch	BBB / Positive
Moody's	Baa2 / Stable
Standard & Poor's	BBB / Stable

⁽¹⁾ The above ratings relate to our Senior Unsecured Notes (including Private Placement Notes), our Unsecured Term Loans, and our Unsecured Credit Facility. A securities rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the rating organization.

PROPERTY OVERVIEW

(UNAUDITED)

TOTAL PORTFOLIO	As Of			
	December 31, 2024	December 31, 2023		
Number of Properties				
In Service ⁽¹⁾	412	422		
Completed Developments, Not In Service	4	6		
Acquisitions/Redevelopments, Not In Service	—	—		
Total Number of Properties	416	428		
Properties Under Construction	8	6		
Land Area - Developed (Acres)	4,806	4,684		
Land Area - Developable (Acres), Owned	949	1,010		
Gross Leasable Area (Square Feet)				
In Service ⁽¹⁾	66,708,178	64,874,106		
Completed Developments, Not In Service	773,375	1,746,696		
Acquisitions/Redevelopments, Not In Service	—	—		
Total Gross Leasable Area (Square Feet)	67,481,553	66,620,802		
Properties Under Construction (Square Feet)	2,015,001	1,901,166		
Occupied In Service (Square Feet)	64,203,070	61,937,073		
Vacant In Service (Square Feet)	2,505,108	2,937,033		
Number of In Service Tenants	884	985		
Occupancy Rates - In Service GLA	96.2%	95.5%		
Weighted Average Lease Term (Years)	7.8	7.6		
Capital Expenditures				
	Three Months Ended		Twelve Months Ended	
	December 31, 2024	December 31, 2023	December 31, 2024	December 31, 2023
Non-Leasing Capital Expenditures Per Square Foot (i.e., roofs, parking lots, etc.)	\$ 0.13	\$ 0.05	\$ 0.30	\$ 0.29

⁽¹⁾ Properties that are at least 75% occupied at acquisition are placed in service, unless we anticipate that tenant move-outs within two years of ownership would drop occupancy below 75%. Acquired properties with tenants that we anticipate will move out within the first two years of ownership are placed in service upon the earlier of reaching 90% occupancy or twelve months after move out. Acquired properties with less than 75% occupancy on the date of acquisition are placed in service upon the earlier of reaching 90% occupancy or twelve months from the acquisition date. Developments, redevelopments (generally projects which require capital expenditures exceeding 25% of the gross cost basis) and acquired income-producing land parcels for which our ultimate intent is to redevelop or develop on the land parcel are placed in service upon the earlier of reaching 90% occupancy or one year subsequent to development/redevelopment construction completion.

SAME STORE ANALYSIS ⁽¹⁾

(UNAUDITED) (DOLLARS IN THOUSANDS)

	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2024	2023	% Change	2024	2023	% Change
Average Daily Occupancy Same Store Properties	96.8%	96.9%	(0.1%)	96.8%	97.6%	(0.8%)
Same Store Portfolio Analysis (Straight-Line Basis) ⁽¹⁾						
Same Store Revenues ⁽²⁾	\$ 153,570	\$ 141,623	8.4%	\$ 590,072	\$ 561,015	5.2%
Same Store Property Expenses	(37,647)	(33,835)	11.3%	(144,221)	(135,570)	6.4%
Same Store NOI Straight-Line Basis	\$ 115,923	\$ 107,788	7.5%	\$ 445,851	\$ 425,445	4.8%
Less: Lease Termination Fees	(418)	(22)		(589)	(297)	
Same Store NOI Straight-Line Basis (Less Termination Fees) ⁽²⁾	\$ 115,505	\$ 107,766	7.2%	\$ 445,262	\$ 425,148	4.7%
Same Store Adjustments:						
Lease Termination Fees	418	22		589	297	
Straight-Line Rent	(2,093)	(3,980)		(3,960)	(16,226)	
Above (Below) Market Lease Amortization	(608)	(613)		(2,726)	(3,189)	
Total Same Store Adjustments	(2,283)	(4,571)		(6,097)	(19,118)	
Same Store NOI Cash Basis	\$ 113,222	\$ 103,195	9.7%	\$ 439,165	\$ 406,030	8.2%
Less: Lease Termination Fees	(418)	(22)		(589)	(297)	
Same Store NOI Cash Basis (Less Termination Fees) ⁽²⁾	\$ 112,804	\$ 103,173	9.3%	\$ 438,576	\$ 405,733	8.1%

At December 31, 2024, the Same Store Pool is comprised of 383 properties, containing an aggregate of 60,708,957 square feet, which is 91% of our in-service square footage.

⁽¹⁾ We consider cash basis same store NOI ("SS NOI") to be a useful supplemental measure of our operating performance. Same store properties include all properties owned prior to January 1, 2023 and held as an in service property through the end of the current reporting period including certain income-producing land parcels, and developments and redevelopments that were placed in service prior to January 1, 2023 (the "Same Store Pool"). Properties which are at least 75% occupied at acquisition are placed in service, unless we anticipate tenant move-outs within two years of ownership would drop occupancy below 75%. Properties acquired with occupancy greater than 75% at acquisition, but with tenants that we anticipate will move out within two years of ownership, will be placed in service upon the earlier of reaching 90% occupancy or twelve months after move out. Properties acquired that are less than 75% occupied at the date of acquisition are placed in service as they reach the earlier of reaching 90% occupancy or one year subsequent to acquisition. Developments, redevelopments and acquired income-producing land parcels for which our ultimate intent is to redevelop or develop on the land parcel are placed in service as they reach the earlier of 90% occupancy or one year subsequent to development/redevelopment construction completion.

We define SS NOI as NOI, less NOI of properties not in the Same Store Pool, less the impact of straight-line rent, the amortization of above (below) market rent and the impact of lease termination fees. We exclude lease termination fees, straight-line rent and above (below) market rent in calculating SS NOI because we believe it provides a better measure of actual cash basis rental growth for a year-over-year comparison. In addition, we believe that SS NOI helps the investing public compare the operating performance of a company's real estate as compared to other companies. While SS NOI is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. SS NOI also does not reflect general and administrative expense, interest expense, depreciation and amortization, income tax benefit and expense, gains and losses on the sale of real estate, equity in income or loss from joint venture, joint venture fees, joint venture development services expense, capital expenditures and leasing costs. Further, our computation of SS NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating SS NOI.

⁽²⁾ Same store revenues for the twelve months ended December 31, 2024 exclude \$4,455 related to accelerated recognition of a tenant improvement reimbursement associated with a tenant in Central Pennsylvania. Additionally, same store revenues for the twelve months ended December 31, 2023 exclude \$2,934 related to accelerated recognition of a tenant improvement reimbursement associated with a departing tenant in Dallas. Excluding these adjustments, Same Store NOI growth, less termination fees, would have been 8.4% for the twelve months ended December 31, 2024.

LEASING ACTIVITY

(UNAUDITED)

PORTFOLIO LEASING STATISTICS ⁽¹⁾

2024								
For the Three Months Ended December 31								
	Number of Leases Commenced	Square Feet Commenced (In Thousands)	Lease Term (Years)	Cash Basis Rent Growth ⁽²⁾	Straight-line Basis Rent Growth ⁽²⁾	Lease Costs Per Square Foot ⁽²⁾	Tenant Retention (By Square Feet)	
New	22	629	5.3	52.1%	67.0%	\$ 7.65	N/A	
Renewal	18	795	5.2	33.5%	48.8%	2.22	72.9%	
(Re) Developments / Acquisitions	3	497	9.4	N/A	N/A	N/A	N/A	
Total / Average	43	1,921	6.3	41.4%	56.6%	\$ 4.62	72.9%	

2024								
For the Twelve Months Ended December 31								
	Number of Leases Commenced	Square Feet Commenced (In Thousands)	Lease Term (Years)	Cash Basis Rent Growth ⁽²⁾	Straight-line Basis Rent Growth ⁽²⁾	Lease Costs Per Square Foot ⁽²⁾	Tenant Retention (By Square Feet)	
New	64	2,069	4.8	43.8%	56.9%	\$ 6.65	N/A	
Renewal	120	6,270	6.5	53.4%	75.1%	2.50	76.7%	
(Re) Developments / Acquisitions	12	3,136	9.9	N/A	N/A	N/A	N/A	
Total / Average	196	11,475	7.1	50.8%	70.1%	\$ 3.53	76.7%	

2024						2024		
For the Three Months Ended December 31						For the Twelve Months Ended December 31		
	Number of Leases Commenced with Rent Concessions	Square Feet (In Thousands)	Rent Concessions (In Thousands)		Number of Leases Commenced with Rent Concessions	Square Feet (In Thousands)	Rent Concessions (In Thousands)	
New	19	585	\$ 1,936		54	1,863	\$ 6,015	
Renewal	1	9	26		12	474	2,034	
(Re) Developments / Acquisitions	2	433	2,579		11	3,072	18,812	
Total	22	1,027	\$ 4,541		77	5,409	\$ 26,861	

⁽¹⁾ Leasing excludes short term and month-to-month leases.

⁽²⁾ Excludes first generation leases in developed or acquired properties.

PORTFOLIO INFORMATION AND SAME STORE PROPERTY STATISTICS

(UNAUDITED) (AS OF DECEMBER 31, 2024)

MARKET	NUMBER OF IN SERVICE PROPERTIES	GLA	% OF GLA TOTAL	CURRENT QUARTER RENT REVENUE % ⁽¹⁾	QUARTER END OCCUPANCY RATES	SAME STORE PROPERTY AVERAGE DAILY OCCUPANCY RATES		SAME STORE PROPERTY ANNUAL NET RENTAL INCOME PER AVERAGE OCCUPIED SQUARE FOOT ⁽³⁾	
						DECEMBER 31, 2024	DECEMBER 31, 2023	DECEMBER 31, 2024	DECEMBER 31, 2023
Atlanta	23	5,249,774	7.9%	5.3%	100.0%	99.7%	99.5%	\$ 5.18	\$ 4.46
Baltimore/D.C.	14	3,416,464	5.1%	4.7%	85.9%	85.9%	73.8%	7.45	7.42
Central Florida	12	1,168,453	1.8%	1.8%	89.2% ⁽²⁾	96.7%	100.0%	7.22	6.95
Central/Eastern Pennsylvania ⁽⁴⁾	24	8,656,434	13.0%	11.2%	100.0%	100.0%	100.0%	6.29	6.01
Chicago	25	6,169,821	9.2%	5.6%	96.9% ⁽²⁾	98.8%	99.9%	5.20	4.88
Cincinnati	3	467,320	0.7%	0.4%	100.0%	100.0%	100.0%	5.13	4.83
Dallas/Ft. Worth	53	7,390,236	11.1%	8.4%	97.4%	96.1%	98.5%	6.06	5.53
Denver ⁽⁴⁾	37	3,802,262	5.7%	4.8%	80.8% ⁽²⁾	98.8%	98.7%	7.47	7.05
Detroit	11	590,906	0.9%	0.9%	100.0%	100.0%	100.0%	7.34	6.61
Houston	33	3,689,915	5.5%	4.4%	96.5%	94.6%	96.9%	5.92	5.58
Minneapolis/St. Paul	12	2,136,628	3.2%	2.5%	100.0%	100.0%	100.0%	6.16	6.00
Nashville	7	2,335,079	3.5%	2.9%	100.0%	100.0%	100.0%	5.96	5.13
New Jersey ⁽⁴⁾	17	2,074,153	3.1%	3.8%	98.5%	98.4%	99.8%	9.67	8.51
Northern California	9	1,300,236	1.9%	3.3%	100.0%	100.0%	81.4%	16.63	16.23
Phoenix	17	4,152,314	6.2%	5.9%	97.5%	97.5%	99.3%	5.96	5.75
Seattle	9	552,163	0.8%	1.5%	100.0%	100.0%	100.0%	11.34	10.74
South Florida	23	2,655,394	4.0%	6.7%	100.0%	99.1%	97.6%	11.10	10.35
Southern California ^{(4) (5)}	83	10,900,626	16.4%	25.9%	95.3%	93.2%	94.8%	12.34	10.58
Total In Service GLA / Weighted Average Occupancy and Rental Income per Sq. Ft.	412	66,708,178	100.0%	100.0%	96.2% ⁽²⁾	96.8%	96.9%	\$ 7.47	\$ 6.82

⁽¹⁾ Current Quarter Rent Revenue % excludes rent revenue from properties sold during Q4 2024.

⁽²⁾ The in-service occupancy rates of Central Florida, Chicago and Denver would have been 98.3%, 98.8% and 98.6% as of December 31, 2024, respectively, excluding the impact of developments placed in service in these markets in the second half of 2023 and year-to-date 2024. The Company's overall in service occupancy would have been 97.6% excluding these developments.

⁽³⁾ Annualized net rental income per average occupied square foot is based on multiplying the current net rent by twelve and dividing by the average occupied GLA. This is used as a benchmark and does not necessarily reflect increases or decreases in NOI.

⁽⁴⁾ Central/Eastern Pennsylvania includes the markets of Central Pennsylvania and Philadelphia. Denver includes one property in Salt Lake City. New Jersey includes the markets of Northern and Central New Jersey. Southern California includes the markets of Los Angeles, the Inland Empire and San Diego.

⁽⁵⁾ The Current Quarter Rent Revenue % for the Southern California submarkets of Los Angeles, Inland Empire West, Inland Empire East and San Diego is 8.7%, 7.1%, 7.0%, and 3.1%, respectively.

LARGEST TENANTS

(UNAUDITED) (AS OF DECEMBER 31, 2024)

20 Largest Tenants By Annualized Lease Net Rent ⁽¹⁾

		% of Total Annualized Lease Net Rent
1	Amazon.com Services	6.0%
2	Lowe's Home Centers	1.5%
3	Adesa	1.5%
4	Boohooplc.com	1.5%
5	Ferrero USA	1.4%
6	Weber Distribution	1.3%
7	Walmart	1.3%
8	Undisclosed Investment Grade Tenant	1.2%
9	JAS N.A.	1.2%
10	Lollicup USA	1.1%
11	Lean Supply Solutions	1.0%
12	Prime Auto Resources	1.0%
13	PepsiCo Global	1.0%
14	Carbel	0.9%
15	Best Buy	0.9%
16	Jacobson Warehouse	0.8%
17	United Natural Foods	0.8%
18	Harbor Freight Tools	0.8%
19	Chewy	0.7%
20	FAM	0.7%
Total Annualized Net Rent - Top 20		26.6%

20 Largest Tenants by Gross Leasable Area

		Gross Leasable Area	
		Occupied	% of Total
1	Amazon.com Services	4,227,380	6.3%
2	Lowe's Home Centers	1,387,899	2.1%
3	Ferrero USA	1,382,518	2.1%
4	Boohooplc.com	1,085,280	1.6%
5	HD Supply	863,328	1.3%
6	Rust-Oleum	850,243	1.3%
7	Best Buy	802,439	1.2%
8	Federal-Mogul Motorparts	708,000	1.1%
9	Post Consumer Brands	703,339	1.1%
10	Consumer Product Partners	700,000	1.1%
11	Jacobson Warehouse	698,258	1.0%
12	XPO Logistics Supply Chain	694,035	1.0%
13	Harbor Freight Tools	691,960	1.0%
14	Chewy	691,418	1.0%
15	United Natural Foods	675,000	1.0%
16	Integrated Quality Supply Chain	644,000	1.0%
17	Healthcare Arizona	643,798	1.0%
18	Cardinia Real Estate	626,784	0.9%
19	Ariens Company	601,439	0.9%
20	Lion Vallen	583,000	0.9%
Total Gross Leasable Area - Top 20		19,260,118	28.9%



⁽¹⁾ Annualized net rental income per average occupied square foot is based on multiplying the current net rent by twelve and dividing by the average occupied GLA. This is used as a benchmark and does not necessarily reflect increases or decreases in NOI.

LEASE EXPIRATION SCHEDULE

(UNAUDITED)

LEASE EXPIRATION SCHEDULE ⁽¹⁾

Year of Expiration	Number of Leases Expiring	GLA Expiring	Average Lease (GLA)	Percentage of GLA Expiring	Annualized Net Rent Under Expiring Leases (In Thousands) ^{(2) (3)}	Average Net Rent ⁽²⁾	Percentage of Total Annualized Net Rent Expiring ^{(2) (3)}
Month to Month	6	103,631	17,272	0.2%	\$ 732	\$ 7.06	0.1%
2025 ⁽⁴⁾	81	2,794,116	34,495	4.4%	20,683	7.40	4.2%
2026	167	8,396,541	50,279	13.2%	57,223	6.82	11.5%
2027	175	9,472,076	54,126	14.8%	67,256	7.10	13.6%
2028	140	9,763,621	69,740	15.3%	88,636	9.08	17.9%
2029	137	7,818,241	57,067	12.2%	71,008	9.08	14.3%
2030	76	5,402,436	71,085	8.5%	41,483	7.68	8.4%
2031	26	3,628,941	139,575	5.7%	32,016	8.82	6.5%
2032	34	6,424,457	188,955	10.1%	42,475	6.61	8.6%
2033	17	2,453,117	144,301	3.8%	22,064	8.99	4.5%
2034	15	3,600,846	240,056	5.6%	23,320	6.48	4.7%
Thereafter	11	3,989,351	362,668	6.2%	28,259	7.08	5.7%
Total / Weighted Average	885	63,847,374	72,144	100.0%	\$ 495,155	\$ 7.76	100.0%

⁽¹⁾ Rollover statistics reflect expiration dates on all leases executed through December 31, 2024. Excludes December 31, 2024 move-outs of 355,696 square feet. Leases which rollover the first day of a calendar year are included in the respective year.

⁽²⁾ Expiring net rent is annualized as of the end of the current reporting period.

⁽³⁾ Rent from income-producing land parcels is excluded from the schedule; inclusion would increase Annualized Net Rent Under Expiring Leases and the Percentage of Total Annualized Net Rent Expiring by \$1.1 million and 0.2% in 2025, \$7.7 million and 1.6% in 2026, \$0.8 million and 0.2% in 2027, \$16.3 million and 3.3% in 2028 and \$0.7 million and 0.1% in 2031.

⁽⁴⁾ We have signed leases which were originally due to expire in 2025 totaling 3.3 million square feet and 4.5% of net rent. These are excluded from 2025 expirations and are reflected in the new year of expiration.

2024 PROPERTY ACQUISITION SUMMARY

(UNAUDITED)

ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	PURCHASE PRICE (In Millions)	STABILIZED EXPECTED CAP RATE ⁽¹⁾
<i>No acquisitions in first quarter.</i>					
First Quarter Property Acquisitions		—		\$ —	—%
Total First Quarter Acquisitions		—	N/A	\$ —	
3870 Seville Avenue	Los Angeles	52,929		15.8	
Second Quarter Property Acquisitions		52,929		\$ 15.8	6.4%
Total Second Quarter Acquisitions		52,929	N/A	\$ 15.8	
Cedar Port Park	Houston	210,937		29.0	
Third Quarter Property Acquisitions		210,937		\$ 29.0	5.9%
Total Third Quarter Acquisitions		210,937	N/A	\$ 29.0	
First Palm Springs II	Inland Empire		60.0	10.2	
First Park Miami Phase VI	Miami		21.4	15.7	
Fourth Quarter Land Acquisitions			81.4	\$ 25.9	
Total Fourth Quarter Acquisitions		—	81.4	\$ 25.9	
Total 2024 Acquisitions		263,866	81.4	\$ 70.7	6.1%

⁽¹⁾ Stabilized expected cap rate of building acquisitions (excluding land acquisitions) represents the expected stabilized cash yield (stabilized cash NOI divided by the total expected GAAP investment). Straight-line rents and above/below market rents are not included in cash NOI.

2023 PROPERTY ACQUISITION SUMMARY

(UNAUDITED)



ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	PURCHASE PRICE (In Millions)	STABILIZED EXPECTED CAP RATE ⁽¹⁾
13769 Arrow Route	Inland Empire	18,100		6.0	
First Quarter Property Acquisitions		18,100		\$ 6.0	8.7%
Total First Quarter Acquisitions		18,100	N/A	\$ 6.0	
1250 E. Francis Street ⁽²⁾	Inland Empire	15,000		5.2	
Second Quarter Property Acquisitions		15,000		\$ 5.2	3.9%
First Harley Knox Logistics Center II	Inland Empire		4.1	12.8	
First Miami Phase V	Miami		21.6	15.7	
First Palm Springs Commerce Center	Inland Empire		101.0	21.0	
First Park 33	Philadelphia		65.9	23.6	
Second Quarter Land Acquisitions			192.6	\$ 73.1	
Total Second Quarter Acquisitions		15,000	192.6	\$ 78.3	
First Rockdale VII	Nashville		37.7	3.4	
Third Quarter Land Acquisitions			37.7	\$ 3.4	
Total Third Quarter Acquisitions		—	37.7	\$ 3.4	
13351 12th Street	Inland Empire	68,601		25.0	
Energy Commerce Business Park Building E	Houston	54,080		7.7	
Fourth Quarter Property Acquisitions		122,681		\$ 32.7	6.1%
First Pine Hills BTS	Orlando		8.9	4.1	
Fourth Quarter Land Acquisitions			8.9	\$ 4.1	
Total Fourth Quarter Acquisitions		122,681	8.9	\$ 36.8	
Total 2023 Acquisitions		155,781	239.2	\$ 124.5	6.2%

⁽¹⁾ Stabilized expected cap rate of building acquisitions (excluding land acquisitions) represents the expected stabilized cash yield (stabilized cash NOI divided by the total expected GAAP investment). Straight-line rents and above/below market rents are not included in cash NOI.

⁽²⁾ In-place rents for this acquisition are below market. If leased at current market rents, the stabilized expected cap rate would be approximately 10.0%. The in-place lease expires in Q2 2026.

SUMMARY OF UNDER CONSTRUCTION AND NOT IN SERVICE DEVELOPMENTS ⁽³⁾



(UNAUDITED)

DEVELOPMENTS UNDER CONSTRUCTION AT DECEMBER 31, 2024

DEVELOPMENT	LOCATION	ESTIMATED BUILDING COMPLETION	SQUARE FEET	ESTIMATED INVESTMENT (In Millions)	PERCENT LEASED ⁽²⁾	PERCENT FUNDED
First Park Miami Building 3	Medley, FL	Q2 2025	198,112	\$ 49.7	—%	73%
First Pompano Logistics Center	Pompano Beach, FL	Q2 2025	59,912	14.7	—%	57%
First Liberty Logistics Center	Houston, TX	Q3 2025	424,560	44.3	50%	35%
First Rockdale VII	Mt. Juliet, TN	Q3 2025	541,500	55.1	100%	16%
First Rockdale VI	Mt. Juliet, TN	Q3 2025	317,117	33.0	—%	25%
First Pine Hills BTS	Orlando, FL	Q3 2025	112,000	20.7	100%	30%
First Park 33 Buildings I & II	Easton, PA	Q1 2026	361,800	62.9	—%	30%
Total Under Construction			2,015,001	\$ 280.4	43%	37%
Stabilized Average Expected Cap Rate ⁽¹⁾				7.1%		
Expected Profit Margin ⁽¹⁾				34% - 44%		

DEVELOPMENTS COMPLETED - NOT IN SERVICE AT DECEMBER 31, 2024

DEVELOPMENT	LOCATION	BUILDING COMPLETION	SQUARE FEET	ESTIMATED INVESTMENT (In Millions)	PERCENT LEASED ⁽²⁾	PERCENT FUNDED
First Wilson Logistics Center II	Perris, CA	Q1 2024	154,559	\$ 29.3	—%	90%
First Rider Logistics Center	Perris, CA	Q1 2024	324,379	44.2	—%	93%
First Park Miami Building 12	Medley, FL	Q2 2024	135,707	33.7	34%	87%
First Harley Knox Logistics Center	Perris, CA	Q2 2024	158,730	30.8	—%	86%
Total Completed - Not In Service			773,375	\$ 138.0	6%	89%
Stabilized Average Expected Cap Rate ⁽¹⁾				6.7%		
Expected Profit Margin ⁽¹⁾				28% - 38%		

SPECULATIVE LEASING CAP ⁽⁴⁾

	(In Millions)	
Speculative Leasing Cap	\$	800.0
Developments with Lease-Up		(415.5)
Acquisitions/Redevelopments with Lease-Up		(14.7)
Total Investments with Lease-Up	\$	(430.2)
Speculative Cap Availability	\$	369.8

⁽¹⁾ Stabilized average expected cap rate of developments represents the expected stabilized cash yield (stabilized cash NOI divided by the total expected GAAP investment). Straight-line rents are not included in cash NOI. Expected profit margin is updated as of December 31, 2024.

⁽²⁾ Percentage leased is calculated as of the press release date, February 5, 2025.

⁽³⁾ Excludes the development of three buildings totaling 1,755,569 square feet located in Glendale, AZ with an estimated total investment of \$229.4 million, all of which are owned by a joint venture in which we hold a 43% interest. The stabilized expected cap rate of the project is approximately 6.7%. The 375,660 square-foot building, completed in Q2 2024, is 100% occupied by two tenants. The 420,536 square-foot building, also completed in Q2 2024, is 100% occupied by a single tenant. The 959,373 square-foot building was completed in Q3 2024. During Q4 2024, a lease for 463,119 square feet was signed, with the lease expected to commence in Q1 2025, bringing the building to 48% leased. As of December 31, 2024, the overall project is 83% funded. In connection with the project, the joint venture entered into a construction loan with a capacity of \$149.5 million that matures on July 29, 2025. As of December 31, 2024, the construction loan balance was \$131.1 million, excluding debt issuance costs.

⁽⁴⁾ As part of its risk management policy, the company employs an \$800 million cap on the aggregate amount of estimated committed investment related to acquisitions and developments that are not fully leased ("Speculative Leasing Cap" or "Cap") and is subject to change. The amount available for potential new investment under the Cap is adjusted proportionately as these investments are leased, either in part or in whole, and/or as new investments with required lease-up are announced. In addition to the development-related information above, the acquisition of 13484 Colombard Court, which is a land parcel acquired in 2022 for redevelopment, is also included.

SUMMARY OF IN SERVICE DEVELOPMENTS

(UNAUDITED)

DEVELOPMENTS PLACED IN SERVICE - TWELVE MONTHS ENDED DECEMBER 31, 2024

DEVELOPMENT	LOCATION	PLACED IN SERVICE DATE	SQUARE FEET	ESTIMATED INVESTMENT (In Millions)	PERCENT LEASED ⁽²⁾	PERCENT FUNDED
First 92	Hayward, CA	Q1 2024	37,056	\$ 20.4	100%	99%
First Loop Logistics Park Building 4	Kissimmee, FL	Q1 2024	107,984	14.6	—%	95%
First Logistics Center @ 283 Building B	Elizabethtown, PA	Q2 2024	698,880	91.8	100%	96%
First Stockton Logistics Center	Stockton, CA	Q2 2024	1,015,791	113.2	100%	87%
First State Crossing ⁽³⁾	Claymont, DE	Q3 2024	358,848	56.1	100%	96%
First Elm Logistics Center	Fontana, CA	Q3 2024	83,140	20.0	100%	99%
First Pioneer Logistics Center	Redlands, CA	Q3 2024	460,805	75.9	100%	98%
Total Placed In Service			2,762,504	\$ 392.0	96%	94%
				Stabilized Average Expected Cap Rate ⁽¹⁾	7.0%	
				Expected Profit Margin ⁽¹⁾	30% - 40%	

DEVELOPMENTS PLACED IN SERVICE - TWELVE MONTHS ENDED DECEMBER 31, 2023

DEVELOPMENT	LOCATION	PLACED IN SERVICE DATE	SQUARE FEET	ESTIMATED INVESTMENT (In Millions)	PERCENT LEASED ⁽²⁾
First Lehigh Logistics Center	Allentown, PA	Q1 2023	105,000	\$ 15.6	100%
First Loop Logistics Park Buildings 1 & 2	Kissimmee, FL	Q1 2023	152,826	23.3	100%
First Park Miami Building 1	Medley, FL	Q2 2023	219,040	42.1	100%
First Park Miami Building 10	Medley, FL	Q2 2023	198,108	38.0	100%
First Aurora Commerce Center Building E	Aurora, CO	Q3 2023	588,085	53.8	—%
First Steele	Lakewood, WA	Q3 2023	128,682	25.5	100%
FirstGate Commerce Center	Margate, FL	Q3 2023	131,683	25.4	100%
First Park Miami Building 13	Medley, FL	Q3 2023	56,404	15.0	100%
First Rockdale IV	Mt. Juliet, TN	Q3 2023	500,240	34.6	100%
First 76 Logistics Center	Henderson, CO	Q4 2023	199,500	34.2	50%
First Loop Logistics Park Building 3	Kissimmee, FL	Q4 2023	86,480	11.8	100%
First Park 94 Building D	Somers, WI	Q4 2023	451,022	39.2	73%
Total Placed In Service			2,817,070	\$ 358.5	71%
				Stabilized Average Expected Cap Rate ⁽¹⁾	6.8%
				Expected Profit Margin ⁽¹⁾	29% - 39%

⁽¹⁾ Stabilized average expected cap rate of developments represents the expected stabilized cash yield (stabilized cash NOI divided by the total expected GAAP investment). Straight-line rents are not included in cash NOI. Expected profit margin is updated as of December 31, 2024.

⁽²⁾ Percentage leased is calculated as of the press release date, February 5, 2025.

⁽³⁾ The Estimated Investment for First State Crossing excludes \$14.0 million of supplemental tenant improvements requested by the tenant, of which \$12.2 million remains to be funded as of December 31, 2024. The supplemental tenant improvements are being reimbursed by the tenant as additional rent, which has been excluded from the calculation of the Stabilized Average Expected Cap Rate. Inclusion of the supplemental tenant improvement work and additional rent would result in a higher Stabilized Average Expected Cap Rate.

Note: A development project is transferred to developments completed - not in service once the building is considered substantially complete. It remains in that category until the earlier of 90% occupancy is achieved or one year following construction completion.

DEVELOPABLE SITE INVENTORY

(UNAUDITED) (AS OF DECEMBER 31, 2024)

MARKET	LOCATION	USABLE LAND AREA (Acres) ⁽¹⁾	INDUSTRIAL DEVELOPABLE GLA (Est.) ⁽¹⁾
Chicago	First Park 94	137.1	2,583,000
Dallas/Ft. Worth	First I-20/35 Distribution Center	26.3	420,000
	First Park 121 - Building F	10.0	175,000
	First Arlington Commerce Center III @ I-20	6.1	82,000
	Total Dallas/Ft. Worth	42.4	677,000
Denver	First Aurora Commerce Center	55.2	700,000
Inland Empire	First Palm Springs Commerce Center	101.0	1,930,000
	First Hathaway Logistics Center	82.8	1,407,000
	First Palm Springs II Commerce Center	60.0	1,100,000
	First Harley Knox Logistics Center II	25.9	552,000
	First Sinclair	19.7	427,000
	First March Logistics Center	22.8	419,000
	First Wilson Logistics Center III	10.0	192,000
	First March Logistics Center II	4.9	133,000
	First San Bernardino	6.0	127,000
	First Lincoln	6.5	119,000
	First Tamarind II	4.2	61,000
	First Catawba	2.7	18,000
	First Santa Ana	2.4	19,000
	First Catawba II	2.2	15,000
Total Inland Empire	351.1	6,519,000	
Lehigh Valley, PA	First Park 33	34.6	400,000
Miami	First Park Miami	49.6	1,078,000
	First 95 Distribution Center II	19.6	340,000
	Total Miami	69.2	1,418,000
Northern California	First Hayward Logistics Center @ 92	6.6	137,000
	14143-14205 Washington Avenue	3.5	52,000
	8520 Pardee Drive	3.0	54,000
	Total Northern California	13.1	243,000
Orlando	First Park 417	194.0	2,690,000
Seattle	263 Roy Road	1.9	27,000
Various	Other Land Sites	50.4	46,000
TOTAL OF OWNED LAND ⁽²⁾		949.0	15,303,000

⁽¹⁾ Developable land area represents land acquired for future development. The developable GLA is based on the developable land area and a parcel by parcel estimate of the land to building ratio. Useable land area and developable/expandable GLA are estimated and can change periodically due to changes in the site design, road and storm water requirements, trailer parking, staging areas, type of building, condemnation, etc. Actual build out can be influenced by a number of factors including renegotiations with existing tenants, negotiations with new tenants, and in certain instances, zoning restrictions, assessments of market conditions and physical constraints for development.

⁽²⁾ Does not include 170.6 acres of usable land in Phoenix, 100 acres ("Phoenix Land") which is owned and 70.6 acres which is held in a joint venture for which we own a 43% interest ("JV Land"). The Phoenix Land and the JV Land have a total developable GLA of approximately 1.7 million and 1.0 million square feet, respectively. The Phoenix Land is subject to a 5-year ground lease that commenced on September 22, 2023 and provides for monthly rent of \$567 thousand. The Phoenix Land also provides the lessee with an option to purchase. The JV Land is subject to a 24-month ground lease that commenced on March 30, 2023 and provides for monthly rent of \$459 thousand to the joint venture.

2024 PROPERTY SALES SUMMARY

(UNAUDITED)

ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	SALE PRICE (In Millions)	STABILIZED AVERAGE CAP RATE ⁽¹⁾	CAP RATE AT SALE ⁽¹⁾
Windisch Portfolio	Cincinnati	278,000		33.0		
Sky Harbor Portfolio	Chicago	93,059		7.4		
100 Kay Industrial Drive	Detroit	53,550		6.2		
2930 Technology Drive	Detroit	17,994		1.9		
First Quarter Property Sales		442,603		\$ 48.5	7.1%	7.1%
Total First Quarter Sales		442,603	N/A	\$ 48.5		
32200 N. Avis Drive	Detroit	88,700		8.0		
Second Quarter Property Sales		88,700		\$ 8.0	8.6%	8.2%
Total Second Quarter Sales		88,700	N/A	\$ 8.0		
Montville Portfolio	Northern New Jersey	445,078		81.8		
Third Quarter Property Sales		445,078		\$ 81.8	5.8%	6.3%
Total Third Quarter Sales		445,078	N/A	\$ 81.8		
1351 Eisenhower Boulevard - Buildings 1 & 2	Central Pennsylvania	81,200		9.7		
6951 Allentown Boulevard	Central Pennsylvania	81,600		9.3		
2900 & 2950 Technology Drive	Detroit	51,043		5.5		
Fourth Quarter Property Sales		213,843		\$ 24.5	6.7%	7.1%
Total Fourth Quarter Sales		213,843	N/A	\$ 24.5		
Total 2024 Sales		1,190,224	N/A	\$ 162.8	6.4%	6.7%

⁽¹⁾ Stabilized cap rate on building sales (excluding land sales) represents the stabilized cash yield (stabilized cash NOI, excluding any one-time items, divided by the total expected stabilized investment). Cap rate at building sale (excluding land sales) represents the actual NOI for the previous twelve months prior to sale, excluding any one-time items, divided by the sales price. Straight-line rents, above/below market rents, lease inducement amortization and insurance proceeds, other than business interruption insurance proceeds, are not included in cash NOI.

2023 PROPERTY SALES SUMMARY

(UNAUDITED)

ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	SALE PRICE (In Millions)	STABILIZED AVERAGE CAP RATE ⁽¹⁾	CAP RATE AT SALE ⁽¹⁾
<i>No sales in first quarter.</i>						
First Quarter Property Sales		—		\$ —		
Total First Quarter Sales ⁽²⁾		—	N/A	\$ —		
4749-4799 Eastpark Drive	Houston	182,563		15.6		
Second Quarter Property Sales		182,563		\$ 15.6	4.9%	5.0%
6755-6805 Wedgwood Road	Minneapolis/St. Paul		3.4	1.1		
Second Quarter Land Sales			3.4	\$ 1.1		
Total Second Quarter Sales		182,563	3.4	\$ 16.7		
23014 Commerce Drive	Detroit	7,200		0.8		
1826 & 1864 Northwood Drive	Detroit	24,960		2.6		
Third Quarter Property Sales		32,160		\$ 3.4	6.3%	6.6%
First Park @ PV 303	Phoenix		39.5	41.3		
Third Quarter Land Sales			39.5	\$ 41.3		
Total Third Quarter Sales		32,160	39.5	\$ 44.7		
12155 Nicollet Avenue	Minneapolis/St. Paul	48,000		5.4		
2870 Technology Drive	Detroit	24,445		2.5		
350 Old Silver Spring Road	Central Pennsylvania	264,120		21.0		
2791 Research Drive	Detroit	64,199		7.5		
1972 Meijer Drive	Detroit	37,075		4.5		
Cincinnati Industrial Portfolio	Cincinnati	346,969		23.0		
Fourth Quarter Property Sales		784,808		\$ 63.9	6.6%	6.9%
Total Fourth Quarter Sales		784,808	N/A	\$ 63.9		
Total 2023 Sales		999,531	42.9	\$ 125.3	6.3%	6.5%

⁽¹⁾ Stabilized cap rate on building sales (excluding land sales) represents the stabilized cash yield (stabilized cash NOI, excluding any one-time items, divided by the total expected stabilized investment). Cap rate at building sale (excluding land sales) represents the actual NOI for the previous twelve months prior to sale, excluding any one-time items, divided by the sales price. Straight-line rents, above/below market rents, lease inducement amortization and insurance proceeds, other than business interruption insurance proceeds, are not included in cash NOI.

⁽²⁾ Does not include the sale of 31 acres from our joint venture for gross sale proceeds of \$50.0 million. We own a 43% interest in the joint venture.

COMPONENTS OF NAV

(UNAUDITED) (IN THOUSANDS) (AS OF DECEMBER 31, 2024)

Quarterly NOI	\$ 126,668	(1)
Stabilized Occupancy Adjustment (97.0% Occupancy)	2,933	(2)
Sales, Acquisitions/Developments Placed in Service and Developable Land Run Rate Adjustment	1,096	(3)
Stabilized Completed Developments Not in Service Adjustment (100% Occupancy)	2,544	(4)
Stabilized Acquisitions/Redevelopments Not in Service Adjustment (100% Occupancy)	195	(5)
Adjusted NOI	\$ 133,436	
	X 4	
Annualized NOI	\$ 533,744	
CIP and Associated Land for Developments Under Construction	115,951	
Cash and Cash Equivalents and Restricted Cash	51,220	(6)
Tenant Accounts Receivable	7,312	
Investment in Joint Venture	45,038	(6)
Furniture, Fixtures, Leasehold Improvements and Equipment, Net	1,235	
Prepaid Real Estate Taxes	4,035	
Earnest Money, Escrows and Other Deposits and Fair Value of Interest Rate Swaps	30,812	
Developable Site Inventory - Fair Value	809,597	
Total Other Assets	\$ 1,065,200	
Total Liabilities (Excluding Operating Lease Liabilities)	\$ 2,497,790	
Shares and Units Outstanding	135,990	



- (1) Represents quarterly NOI from [page 6](#), excluding \$524 of interest income earned on cash and cash equivalents. Quarterly NOI includes ground lease revenue from a 100-acre parcel in our Phoenix market. The ground lease, which commenced on September 22, 2023, has a five-year term and includes a purchase option starting in year three, with monthly rent of \$567. For more details, (see [page 23](#), footnote 2).
- (2) Adjustment reflects the potential NOI impact of leasing the in service portfolio to an average daily occupancy of 97.0%. This will add NOI when average daily occupancy is below 97.0% and subtract from NOI when average daily occupancy is above 97.0%.
- (3) Adjustment reflects the NOI for any developments placed in service or acquisitions placed in service during the quarter, net of a deduction for the NOI realized from any properties that were sold during the quarter or included in our developable site inventory. See [page 19](#) for acquisitions completed, [page 22](#) for developments placed in service and [page 24](#) for sales consummated during the quarter.
- (4) Adjustment reflects potential additional NOI impact of leasing completed developments not in service to 100% occupancy. See [page 21](#) for a list of completed developments not in service.
- (5) Adjustment reflects potential additional NOI impact of leasing acquisitions and redevelopments not in service to 100% occupancy. As of December 31, 2024, acquisitions and redevelopments not in service includes the 2022 acquisition of 13484 Colombard Court (see [page 21](#), footnote (4) for additional information).
- (6) Our interest in the Camelback 303 joint venture is held through a partnership with a third party. We consolidate the partnership on our balance sheet. As a result, the Investment in Joint Venture and Cash and Cash Equivalents balances are adjusted to remove the portion that is owned by the third-party minority partner.

(UNAUDITED)

	2025 Estimate			
	Current Guidance ⁽¹⁾			
		Low End of Guidance for 2025 (Per Share/Unit)		High End of Guidance for 2025 (Per Share/Unit)
Net Income Available to Common Stockholders and Unitholders	\$	1.57	\$	1.67
Add: Depreciation and Other Amortization of Real Estate *		1.35		1.35
Less: Gain on Sale of Real Estate Through February 5, 2025 *		(0.05)		(0.05)
Funds From Operations - FFO (NAREIT) ^(A)	\$	2.87	\$	2.97

* Amounts include our share from a joint venture and are net of any associated income tax provision or benefit.

ASSUMPTIONS: ⁽¹⁾	Low		High	
Average Quarter-End In Service Occupancy		95.0%		96.0%
Annual Same Store NOI Growth - Cash Basis Before Termination Fees ⁽²⁾		6.0%		7.0%
General and Administrative Expense (in millions)	\$	40.5	\$	41.5
Capitalized Interest (per share)	\$	0.09	\$	0.09

⁽¹⁾ Guidance includes the impact of:

- the first quarter 2025 sale of two buildings totaling 100,000 square feet in Detroit for \$11.9 million.

Guidance does not include the impact of:

- any future debt repurchases prior to maturity or future debt issuances,
- any future investments or property sales,
- any future development starts except the incremental costs expected in 2025 related to the Company's completed and under construction developments as of December 31, 2024, or
- any future equity issuances.

⁽²⁾ Excludes \$4.5 million of income related to the accelerated recognition of a tenant improvement reimbursement in the third quarter of 2024.

DEFINITIONS OF NON-GAAP FINANCIAL MEASURES

^(A) Investors and analysts in the real estate industry commonly use funds from operations ("FFO"), net operating income ("NOI"), adjusted EBITDA and adjusted funds from operations ("AFFO") as supplemental performance measures. While we consider net income, as defined by GAAP, the most appropriate measure of our financial performance, we acknowledge the relevance and widespread use of these supplemental performance measures for evaluating performance and financial position in the real estate industry. FFO principally adjusts for the effects of GAAP depreciation and amortization of real estate assets to account for the inherent assumption that real estate asset values rise or fall with market conditions. NOI provides a measure of rental operations, and does not factor in depreciation and amortization and non-property specific expenses such as general and administrative expenses. Adjusted EBITDA further evaluates the ability to incur and service debt, fund dividends and meet other cash obligations. AFFO provides a tool to further evaluate the ability to fund dividends, adjusting for additional factors such as straight-line rent and certain capital expenditures.

These supplemental performance measures are commonly used in various financial analyses including ratio calculations, pricing multiples/yields and returns and valuation metrics used to measure financial position, performance and value. We calculate our supplemental measures as follows:

FFO is calculated as net income available to common stockholders, unitholders and participating securities, plus depreciation and other amortization of real estate, plus impairment of real estate, minus gain (or plus loss) on sale of real estate, adjusted for any associated income tax provisions or benefits. Similar adjustments are made for our share of net income from an unconsolidated joint venture. This calculation methodology is in accordance with the NAREIT definition of FFO.

NOI is calculated as total property revenues minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses.

Adjusted EBITDA is calculated as NOI plus equity in FFO from our investment in joint venture (net of noncontrolling interest), and minus general and administrative expenses.

AFFO is calculated as adjusted EBITDA minus interest expense, capitalized interest and overhead, plus amortization of debt discounts and hedge costs, minus straight-line rent, amortization of above (below) market leases, lease inducements and provision for income taxes allocable to FFO or plus income tax benefit allocable to FFO, plus amortization of equity based compensation and minus non-incremental capital expenditures. Non-incremental capital expenditures refer to building improvements and leasing costs required to maintain current revenues plus tenant improvements amortized back to the tenant over the lease term. Excluded are first generation leasing costs, capital expenditures underwritten at acquisition and development/redevelopment costs.

FFO, NOI, adjusted EBITDA and AFFO do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available for debt repayment or dividend payments. They should not be considered substitutes of GAAP measures such as net income, cash flows or liquidity measures. Furthermore, the methodologies used to calculate these measures may vary across REITs, limiting comparability.