
UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

February 11, 2004 Date of Report (Date of earliest event reported)

FIRST INDUSTRIAL REALTY TRUST, INC. (Exact name of registrant as specified in its charter)

MARYLAND 1-13102 36-3935116 (State or other jurisdiction of incorporation or organization) (Commission file number) (I.R.S. Employer Identification No.)

311 S. WACKER DRIVE, SUITE 4000
CHICAGO, ILLINOIS 60606
(Address of principal executive offices, zip code)

(312) 344-4300 (Registrant's telephone number, including area code)

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On February 11, 2004, First Industrial Realty Trust, Inc. (the "Company") issued a press release announcing its financial results for the fiscal quarter and full fiscal year ended December 31, 2003 and certain other information.

Attached and incorporated by reference as Exhibit 99.1 is a copy of the Company's press release dated February 11, 2004, announcing its financial results for the fiscal quarter and full fiscal year ended December 31, 2003.

On February 12, 2004, the Company will hold an investor conference and webcast at 11 a.m. EST to disclose and discuss the financial results for the fourth fiscal quarter and full fiscal year of 2003.

The information furnished in this report, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference to such filing.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: /s/ Michael J. Havala

Name: Michael J. Havala Title: Chief Financial Officer

Date: February 11, 2004

EXHIBIT INDEX

Number
Description
----99.1 Press
Release,
dated
February
11, 2004.

FIRST INDUSTRIAL REALTY TRUST REPORTS FOURTH QUARTER AND FULL-YEAR 2003 RESULTS

- o Improved Occupancy for the Third Consecutive Quarter to 88.4%
- o Generated Record Net Economic Gains of \$56.2 Million in 2003
- o Leased 20.5 Million Square Feet in 2003
- o Attained High Tenant Retention of 71.9% for the Year

CHICAGO, February 11, 2004 - First Industrial Realty Trust, Inc. (NYSE: FR), the nation's largest provider of diversified industrial real estate, today announced results for the fourth quarter and full year ended December 31, 2003. Fully-diluted earnings per share, including income from discontinued operations and before extraordinary items (EPS), was \$0.61, compared to \$0.64 for the same quarter in 2002, representing a decrease of 4.7 percent. Earnings in the quarter were \$24.0 million, compared to \$24.9 million for the same quarter in 2002. For the year ended December 31, 2003, EPS increased 1.7 percent to \$2.42 from \$2.38.

"We are pleased with the three consecutive quarters of occupancy improvement we achieved in 2003, and the record \$56.2 million of net economic gains," said Mike Brennan, president and chief executive officer. "Despite a difficult year, we believe our solid results during the fourth quarter and full year demonstrate the soundness of our operating platform and the ability of our local-market experts to create value for shareholders in both strong and weak operating environments. Economic indicators suggest the worst is behind the industrial property sector and we believe we are poised to benefit from a strengthening economic environment in 2004."

The highlights of the Company's results are listed below:

Portfolio Performance

- o Leased 4.7 million square feet during the quarter and 20.5 million square feet during the year.
- o Increased occupancy to 88.4% at year end. o Tenant retention was 63.1% for the quarter and 71.9% for the year.
- o Actual cash-on-cash rental rates declined 6.5% for the quarter and 5.5% for the year.
- o Same property net operating income (NOI) declined 7.6% for the quarter and 2.0% for the year.

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Investment Performance

- o For the quarter, net economic gains were \$16.8 million, comprised of \$9.6 million from merchant sales, \$7.3 million from existing property sales and a loss of \$0.1 million from land sales. For the year, net economic gains were \$56.2 million, comprised of \$28.7 million from existing property sales, \$24.8 million from merchant sales and \$2.7 million from land sales.
- o For the quarter, acquired \$67.7 million of property, comprising 1.9 million square feet, at a stabilized weighted average 10.9% capitalization (cap) rate. For the year, acquired \$228.8 million of property, comprising 6.6 million square feet, at a stabilized weighted average 10.6% cap rate.
- o For the quarter, placed in service \$18.5 million of new developments, comprising 301,240 square feet, with an expected aggregate first-year stabilized yield of approximately 10.1%. For the year, placed in service \$64.9 million of new developments, comprising 1.3 million square feet, with an expected aggregate first-year stabilized yield of approximately 9.7%.
- o Development under construction at the end of the quarter stood at \$156.1 million.
- o For the quarter, sold \$106.8 million of property at a weighted average 9.0% cap rate and a weighted average 14.6% unleveraged internal rate of return (IRR). For the year, sold \$394.4 million of property at a weighted average 8.6% cap rate and a weighted average 15.5% unleveraged IRR.
- o Fourth quarter property dispositions included \$24.6 million of property sold to the Company's fund with the Kuwait Finance House (KFH). The fund's capitalization is now approximately \$287.0 million.
- o The pipeline of properties that the Company expects to sell over the next 18 months is \$650 million.

Solid Financial Position

- o Fixed-charge coverage improved to 2.5 times and interest coverage improved to 3.0 times.
- o Unencumbered assets represent 97.2% of total assets at year end.
- o The weighted average maturity of permanent debt is 10.6 years, one of the longest in the REIT industry.
- o For the year, the Company's FFO payout ratio was 78.7% and its FAD payout ratio was 97.2%.

Supplemental Reporting Measure

For the three months ended December 31, 2003, funds from operations (FFO) per share/unit was \$0.92 on a fully-diluted basis and totaled \$42.3 million. For the year ended December 31, 2003, FFO per share/unit was \$3.47 and totaled \$157.7 million. As previously announced, the Company simplified and revised its calculation of FFO effective January 1, 2003. Accordingly, for the three and twelve months ended December 31, 2003, the Company computed FFO to be equal to net income available to common stockholders, plus depreciation/amortization/impairment of real estate, minus accumulated depreciation/amortization/impairment on real estate sold. For prior periods, including the three and twelve months ended

December 31, 2002, the Company computed FFO to be equal to net income available to common stockholders, excluding extraordinary gains/losses from debt restructuring and sales of depreciated property (other than net economic gains/losses from sales of properties related to the Company's Integrated Industrial Solutions activities), plus depreciation and amortization (other than amortization of deferred financing costs, interest rate protection agreements and corporate furniture, fixtures & equipment), and after adjustments for unconsolidated partnerships and joint ventures. For the three months ended December 31, 2002, FFO per share/unit was \$0.90 on a fully-diluted basis and totaled \$41.1 million. For the twelve months ended December 31, 2002, FFO per share/unit was \$3.54 and totaled \$163.0 million.

Results for the twelve months ended December 31, 2002 have been adjusted to comply with the Securities and Exchange Commission's (the "SEC") July 31, 2003 clarification on Emerging Issues Task Force ("EITF") Abstract, Topic No. D 42, "The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock" ("EITF 42"). This clarification of EITF 42, states that for the purpose of calculating the excess of (1) fair value of the consideration to the holders of the preferred stock over (2) the carrying amount of the preferred stock in the balance sheet, the carrying amount of the preferred stock should be reduced by the issuance costs of the preferred stock. This clarification is effective in the first fiscal period ending after September 15, 2003 and requires prior periods to be reclassified. Accordingly, the application of this clarification results in a reduction in EPS and funds from operations (FFO) per share/unit for the twelve months ended December 31, 2002 for the initial issuance costs of the Company's 8.75%, \$.01 par value, Series B Cumulative Preferred Stock, which the Company redeemed on May 14, 2002. The application of this clarification does not impact 2003 EPS or FFO per share/unit.

2003 Highlights

- o Increased occupancy for three consecutive quarters to 88.4%.
- o Achieved tenant retention of 71.9%, our highest level since 2000.
- o Generated \$56.2 million in net economic gains, a 5-year record.
- o Continued successful spread investing activities, selling properties at a weighted average 8.6% cap rate and acquiring/developing properties at a projected 10.4% stabilized weighted average cap rate.
- o Formed an additional fund, with a capacity of \$425 million, with the Kuwait Finance House.
- o Entered the San Diego, CA market with the acquisition of a nine-facility, 725,000 square-foot industrial park.

Outlook for 2004

Brennan continued, "While we still have a few quarters to go before we expect the economics of leasing to turn positive, the up-tick in business activity and the strengthening economic environment are encouraging.

"We are maintaining an estimated full-year 2004 EPS range of between \$2.10 and \$2.30. This estimate assumes slightly negative same property NOI growth in 2004. Sales volume in 2004 is assumed to be approximately \$400 million to \$500 million with a 8.5% to 9.5% average cap rate,

with book gains from property sales/fees of between \$90 million and \$100 million. Investment volume assumptions for 2004, which include both new developments and acquisitions, are approximately \$400 million to \$500 million with a 9.5% to 10.5% average cap rate. We assume no significant changes in relative G&A or capital expenditures, nor do we assume any significant changes in our balance sheet structure. We estimate full-year 2004 FFO per share/unit in the range of \$3.35 and \$3.55, with first quarter 2004 FFO per share/unit in the range of \$0.75 to \$0.85. Our assumption for net economic gains for 2004 is between \$60 million and \$70 million, weighted toward the second half of the year."

	Low End of Guidance for 1Q 2004 (Per share/unit)	High End of Guidance for 1Q 2004 (Per share/unit)
Net Income Available to Common Stockholders Add: Real Estate Depreciation/Amortization Less: Accumulated Depreciation/Amortization on Real Estate Sold FFO	\$0.44 0.48 (0.17) \$0.75 ====	\$0.54 0.48 (0.17) \$0.85 =====
	Low End of Guidance for 2004 (Per share/unit)	3
Net Income Available to Common Stockholders Add: Real Estate Depreciation/Amortization Less: Accumulated Depreciation/Amortization on Real Estate Sold	\$2.10 1.90 (0.65)	\$2.30 1.90 (0.65)
FF0	\$3.35 =====	\$3.55 =====

Brennan continued, "A number of factors could impact our ability to deliver results in line with our assumptions, such as interest rates, the overall economy, the supply and demand of industrial real estate, the timing and yields for divestment and investment, and numerous other variables. There can be no assurance that First Industrial can achieve such results for 2004. However, I believe that First Industrial has the proper strategic and tactical design to deliver such results. We believe our I-N-D-L infrastructure - with its offensive and defensive characteristics - will continue to support our efforts and prove its value."

COMPANY INFORMATION

First Industrial Realty Trust, Inc., the nation's largest provider of diversified industrial real estate, serves every aspect of Corporate America's industrial real estate needs, including customized supply chain solutions, through its unique I-N-D-L operating platform, which utilizes a pure Industrial focus and National scope to provide Diverse facility types, while offering Local, full-service management and expertise. The Company owns, operates and has under development 76 million square feet of industrial real estate in markets throughout the United States. Building, buying, selling, leasing and managing industrial property in major markets nationwide, First Industrial develops long-term relationships with corporate real estate directors, tenants and brokers to better serve customers with creative, flexible industrial real estate solutions.

FORWARD-LOOKING INFORMATION

This press release contains forward-looking information about the Company. A number of factors could cause the Company's actual results to differ materially from those anticipated, including changes in: economic conditions generally and the real estate market specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts), availability of financing, interest rate levels, competition, supply and demand for industrial properties in the Company's current and proposed market areas, potential environmental liabilities, slippage in development or lease-up schedules, tenant credit risks, higher-than-expected costs and changes in general accounting principles, policies and guidelines applicable to real estate investment trusts. For further information on these and other factors that could impact the Company and the statements contained herein, reference should be made to the Company's filings with the Securities and Exchange Commission.

A schedule of selected financial information is attached.

First Industrial Realty Trust, Inc. will host a quarterly conference call at 10:00 a.m. Central time, 11:00 a.m. Eastern time, on Thursday, February 12, 2004. The call-in number is (800) 865-4460 and the passcode is "First Industrial." The conference call will also be webcast live on First Industrial's web site, www.firstindustrial.com, under the "Investor Relations" tab. The webcast will be available on the Company's web site for approximately one week following the call.

The company's fourth quarter supplemental information can be viewed on First Industrial's website, www.firstindustrial.com, under the "Investor Relations" tab. For a hard copy of the company's quarterly supplemental information report or other investor materials, please contact:

Karen Henderson First Industrial Realty Trust, Inc. 311 South Wacker Drive, Suite 4000 Chicago, IL 60606 Phone: (312) 344-4335 - Facsimile: (312) 922-9851

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FIRST INDUSTRIAL REALTY TRUST, INC. SELECTED FINANCIAL DATA (IN THOUSANDS, EXCEPT FOR PER SHARE/UNIT AND PROPERTY DATA) (UNAUDITED)

		NTHS ENDED	TWELVE MONTHS ENDED		
	DECEMBER 31, 2003	DECEMBER 31, 2002	DECEMBER 31, 2003	DECEMBER 31, 2002	
STATEMENT OF OPERATIONS AND OTHER DATA: Total Revenues	\$ 86,823	\$ 83,182	\$ 341,381	\$ 313,957	
Property Expenses General & Administrative Expense Amortization of Deferred Financing Costs Amortization of Corporate F,F&E Depreciation and Amortization of Real Estate	(27,091) (6,441) (445) (281) (25,492)	(25,574) (5,828) (461) (294) (18,643)	(109,573) (26,953) (1,764) (1,236) (81,260)	(98,145) (19,610) (1,925) (1,384) (66,698)	
Total Expenses	(59,750)	(50,800)	(220,786)	(187,762)	
Interest Income Interest Expense Loss from Early Retirement of Debt (b)	640 (23,739) -	701 (23,873) -	2,416 (95,456) (1,466)	2,378 (90,387) (888)	
INCOME FROM CONTINUING OPERATIONS BEFORE EQUITY IN NET INCOME OF JOINT VENTURES AND INCOME ALLOCATED TO MINORITY INTEREST	3,974	9,210	26,089	37,298	
Equity in Net (Loss) Income of Joint Ventures (d) Minority Interest Allocable to Continuing Operations	(166) 186	(672) (526)	539 (958)	463 (1,585)	
INCOME FROM CONTINUING OPERATIONS	3,994	8,012	25,670	36,176	
Income from Discontinued Operations (Including Gain on Sale of Real Estate of \$22,366 and \$22,451 for the Three Months Ended December 31, 2003 and 2002, respectively, and \$79,072 and \$54,657 for the Twelve Months Ended December 31, 2003 and 2002, respectively (c)) Minority Interest Allocable to Discontinued Operations (c)	23,132 (3,479)	27,728 (4,181)	87,875 (13,058)	82,338 (12,318)	
INCOME BEFORE GAIN (LOSS) ON SALE OF REAL ESTATE	23,647	31,559	100,487	106,196	
Gain (Loss) on Sale of Real Estate, Net of Minority Interest of \$957 and \$(284) for the Three Months Ended December 31, 2003 and 2002, respectively, and \$2,319 and \$2,464 for the Twelve Months Ended December 31, 2003 and 2002, respectively	5,409	(1,600)	13,286	14,012	
NET INCOME	29,056	29,959	113,773	120,208	
Preferred Dividends Redemption of Series B Preferred Stock (e)	(5,044) -	(5,044) -	(20,176)	(23,432) (3,707)	
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$ 24,012 ======	\$ 24,915 ======	\$ 93,597 ======	\$ 93,069 ======	
RECONCILIATION OF NET INCOME AVAILABLE TO COMMON STOCKHOLDERS TO FFO (a) AND FAD (a)					
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS	\$ 24,012	\$ 24,915	\$ 93,597	\$ 93,069	
Add: Depreciation and Amortization of Real Estate - Including Discontinued Operations Add: Minority Interest Add: Depreciation and Amortization of Real Estate- Joint Ventures (d) Less: Accumulated Depreciation/Amortization on Real Estate Sold	25,818 4,250 374 (11,919)	21,041 4,423 1,239	85,345 16,335 1,397 (38,488)	77,393 16,367 2,220	
Less: Accumulated Depreciation/Amortization on Real Estate Sold and Non-IIS Gains (Losses) Less: Accumulated Depreciation/Amortization on Real Estate	-	(10,328)	-	(24,856)	
Sold- Joint Ventures (d)	(198)	(206)	(452)	(1,182)	
FUNDS FROM OPERATIONS ("FFO") (a)	\$ 42,337	\$ 41,084	\$ 157,734	\$ 163,011	
Add: Loss From Early Retirement of Debt (b) Add: Restricted Stock Amortization Add: Amortization of Deferred Financing Costs Add: Amortization of Corporate F,F&E Add: Redemption of Preferred Stock (e) Less: Non-Incremental Capital Expenditures Less: Straight-Line Rent	1,574 445 281 - (8,019) (1,601)	1,314 461 294 - (12,128) (589)	1,466 5,913 1,764 1,236 (37,584) (2,815)	888 5,159 1,925 1,384 3,707 (34,586) (2,132)	
FUNDS AVAILABLE FOR DISTRIBUTION ("FAD") (a)	\$ 35,017	\$ 30,436 ======	\$ 127,714 =======	\$ 139,356 =======	

		THREE MONTHS ENDED			TWELVE MONTHS ENDED				
		2	BER 31, 003		ER 31, 2	DECE			EMBER 31, 2002
RECONCILIATION OF NET INCOME AVAILABLE TO COMMON STOCKHOLDERS TO EBITDA (a) AND NOI (a)									
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS		\$	24,012	\$	24,915	\$	93,597	\$	93,069
Add: Interest Expense Add: Depreciation and Amortization of Real Estate			23,739		23,873		95,456		90,387
- Including Discontinued Operations Add: Preferred Dividends Add: Redemption of Series B Preferred Stock (e)			25,818 5,044		21,041 5,044		85,345 20,176		77,393 23,432 3,707
Add: Income Allocated to Minority Interest Add: Loss From Early Retirement of Debt (b)			4,250		4,423		16,335 1,466		16,367 888
Add: Amortization of Deferred Financing Costs Add: Amortization of Corporate F,F&E			445 281		461 294		1,764 1,236		1,925 1,384
Add: Depreciation and Amortization of Real Estate- Joint Ventures (d)			374		1,239		1,397		2,220
Less: Accumulated Depreciation/Amortization on Real Sold- Joint Ventures (d)	Estate		(198)		(206)		(452)	(1,182)
Less: Accumulated Depreciation/Amortization on Real Less: Accumulated Depreciation/Amortization on Real			(11,919)		-		(38, 488)	,	-
and Non-IIS Gains (Losses)					(10,328)				24,856)
EBITDA (a)		\$	71,846	\$	70,756	\$	277,832	\$ 2	84,734
Add: General and Administrative Expense Less: Net Economic Gains (Losses) Less: Equity in FFO of Joint Ventures (d)			6,441 (16,813) (10)		5,828 (10,239) (361)		26,953 (56,189) (1,484)	(19,610 46,277) (1,501)
NET OPERATING INCOME ("NOI") (a)		\$ ===	61,464	\$ ===	65,984 ======		247,112 ======		56,566 =====
WEIGHTED AVG. NUMBER OF SHARES/UNITS OUTSTANDING- BASIC WEIGHTED AVG. NUMBER OF SHARES/UNITS OUTSTANDING- DILUTE WEIGHTED AVG. NUMBER OF SHARES OUTSTANDING- BASIC (f) WEIGHTED AVG. NUMBER OF SHARES OUTSTANDING- DILUTED (f)			45,513 45,842 38,767 39,096		45,524 45,600 38,671 38,748		45,322 45,443 38,542 38,663		45,841 46,079 38,927 39,165
PER SHARE/UNIT DATA:									
FFO:	- Basic - Diluted	\$ \$	0.93 0.92	\$ \$	0.90 0.90	\$ \$	3.48 3.47	\$ \$	3.56 3.54
Income from Continuing Operations Less Preferred St Dividends and Redemption of Series B Preferred St	ock	Φ	0.92	Ф	0.90	Φ	3.47	Φ	3.54
Per Weighted Average Common Share Outstanding:	- Basic	\$	0.11	\$	0.04	\$	0.49	\$	0.59
	- Diluted	\$	0.11	\$	0.04	\$	0.49	\$	0.59
Net Income Available to Common Stockholders per Weighted Average Common Share Outstanding:									
Dividends/Distributions	- Basic - Diluted	\$ \$ \$	0.62 0.61 0.6850	\$ \$ \$	0.64 0.64 0.6850	\$ \$ \$	2.43 2.42 2.7400	\$ \$	2.39 2.38 2.7250
FFO PAYOUT RATIO FAD PAYOUT RATIO			73.6% 89.0%		75.9% 102.5%		78.7% 97.2%		76.6% 89.6%
BALANCE SHEET DATA (END OF PERIOD): Real Estate Before Accumulated Depreciation Real Estate Held For Sale, Net Total Assets Debt Total Liabilities Stockholders' Equity and Minority Interest		2 1 1	,740,800 - ,648,023 ,453,798 ,591,732 ,056,291	2 1 1	,697,269 7,040 ,629,973 ,442,149 ,575,586 ,054,387				
PROPERTY DATA (END OF PERIOD): Total Properties Total Gross Leasable Area (in sq ft) Occupancy		57	834 ,925,466 88.4%	59	908 ,979,894 89.5%				

(a) Investors in and analysts following the real estate industry utilize FFO, NOI, EBITDA and FAD, variously defined, as supplemental performance measures. While the Company believes net income available to common stockholders, as defined by GAAP, is the most appropriate measure, it considers FFO, NOI, EBITDA and FAD, given their wide use by and relevance to investors and analysts, appropriate supplemental performance measures. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation/amortization of real estate assets. NOI provides a measure of rental operations, and does not factor in depreciation/amortization and non-property specific expenses such as general and administrative expenses. EBITDA provides a further tool to evaluate the ability to incur and service debt and to fund dividends and other cash needs. FAD provides a further tool to evaluate ability to fund dividends. In addition, FFO, NOI, EBITDA and FAD are commonly used in various ratios, pricing multiples/yields and returns and valuation calculations used to measure financial position, performance and value.

As previously announced, the Company simplified and revised its calculation of FFO effective January 1, 2003. Accordingly, for the twelve and three months ended December 31, 2003, the Company calculated FFO to be equal to net income available to common stockholders plus depreciation/amortization/impairment on real estate minus accumulated depreciation/amortization/impairment on real estate sold. For periods prior to 2003, including the twelve and three months ended December 31, 2002, the Company calculated FFO to be equal to net income available to common stockholders, excluding gains/losses from debt restructuring and sales of depreciated property (other than Net Economic Gains (Losses) on sales of properties related to the Company's Integrated Industrial Solutions TM ("IIS") activities), plus depreciation and amortization (other than amortization of deferred financing costs, interest rate protection agreements and corporate F,F&E) and after adjustments for unconsolidated partnerships and joint ventures. Net Economic Gains (Losses) are calculated by subtracting from gain on sale of real estate (calculated in accordance with GAAP, including gains on sale of real estate classified as discontinued operations) the recapture of accumulated depreciation/amortization on real estate sold.

NOI is defined as revenues of the Company, minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses. NOI includes NOI from discontinued operations.

EBITDA is defined as NOI plus the equity in FFO of the Company's joint ventures, which are accounted for under the equity method of accounting, plus Net Economic Gains (Losses), minus general and administrative expenses. EBITDA includes EBITDA from discontinued operations.

FAD is defined as EBITDA minus GAAP interest expense, minus preferred stock dividends, minus straight-line rental income, plus restricted stock amortization, minus non-incremental capital expenditures. Non-incremental capital expenditures are building improvements and leasing costs required to maintain current revenues.

FFO, NOI, EBITDA and FAD do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available to fund cash needs, including the repayment of principal on debt and payment of dividends and distributions. FFO, NOI, EBITDA and FAD should not be considered as substitutes for net income available to common stockholders (calculated in accordance with GAAP), as a measure of results of operations, or cash flows (calculated in accordance with GAAP) as a measure of liquidity. FFO, NOI, EBITDA and FAD as calculated by the Company may not be comparable to similarly titled, but differently calculated, measures of other REITs or to the definition of FFO published by NAREIT.

- (b) Represents a loss from the early retirement of debt.
- (c) In August 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets" ("FAS 144"). FAS 144 requires that the operations and gain (loss) on sale of all properties sold subsequent to December 31, 2001, that were not held for sale at December 31, 2001, and properties that were classified as held for sale subsequent to December 31, 2001, be presented in discontinued operations. FAS 144 also requires that prior periods be restated.
- (d) Represents the Company's share of net income, depreciation/amortization of real estate and accumulated depreciation/amortization on real estate sold from the Company's joint ventures in which it owns minority equity interests.
- (e) In July 2003, the Securities and Exchange Commission (the "SEC") issued a clarification on Emerging Issues Task Force ("EITF") Abstract, Topic No. D 42, "The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock" ("EITF 42"). This clarification of EITF 42, states for the purpose of calculating the excess of (1) fair value of the consideration to the holders of the preferred stock over (2) the carrying amount of the preferred stock in the balance sheet, the carrying amount of the preferred stock should be reduced by the issuance costs of the preferred stock. This clarification is effective in the first fiscal period ending after September 15, 2003 and requires prior periods presented to be reclassified. Accordingly, the Company has adjusted net income available to common stockholders and net income available to common stockholders per share amounts for the twelve months ended December 31, 2002 for the initial issuance costs of the Company's 8.75%, \$.01 par value, Series B Cumulative Preferred Stock which the Company redeemed on May 14,

(f) In accordance with Generally Accepted Accounting Principles, the basic weighted average shares/units and shares outstanding has been adjusted to exclude restricted stock issued that has not vested. The diluted weighted average shares/units and shares outstanding has been adjusted to exclude restricted stock issued that has not vested except that these amounts include the dilution related to restricted stock outstanding. Due to these adjustments, per share amounts presented herein for prior periods have been recalculated.