

SECOND QUARTER 2016



SUPPLEMENTAL INFORMATION

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First 33 Commerce Center | Pennsylvania



First Park @ Ocean Ranch | Southern California



First Northwest Commerce Center | Houston

Cover Photo: First Park Tolleson | Phoenix

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(1) This supplemental information package present funds from operations, net operating income, EBITDA, adjusted funds from operations and same store net operating income, which are standard REIT industry financial measures that are not calculated in accordance with generally accepted accounting principles. Please see footnote (m) for a definition of these supplemental performance measures. Please see the Supplemental Statements of Operations Reconciliation for a reconciliation of certain captions in the Supplemental Statements of Operations reported in this supplemental information package to the GAAP Statements of Operations as reported in our filings with the Securities and Exchange Commission (the "SEC") on Form 10-Q.

FORWARD-LOOKING STATEMENTS

This supplemental information may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on certain assumptions and describe our future plans, strategies and expectations, and are generally identifiable by use of the words "believe," "expect," "plan," "intend," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "will," "should" or similar words. Although we believe the expectations reflected in forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that results will not materially differ. Factors which could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically, changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities; our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) and changes in interest rates; the availability and attractiveness of terms of additional debt repurchases; changes in our credit agency ratings; our ability to comply with applicable financial covenants; our competitive environment; changes in supply, demand and valuation of industrial properties and land in our current and potential market areas; difficulties in identifying and consummating acquisitions and dispositions; our ability to manage the integration of properties we acquire; potential liability relating to environmental matters; defaults on or non-renewal of leases by our tenants; decreased rental rates or increased vacancy rates; higher-than-expected real estate construction costs and delays in development or lease-up schedules; changes in general accounting principles, policies and guidelines applicable to real estate investment trusts; and other risks and uncertainties described under the heading "Risk Factors" and elsewhere in our annual report on Form 10-K for the year ended December 31, 2015, as well as those risks and uncertainties discussed from time to time in our other Exchange Act reports and in our other public filings with the SEC. We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this supplemental information or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. For further information on these and other factors that could impact us and the statements contained herein, reference should be made to our filings with the SEC.

BALANCE SHEETS

(UNAUDITED) (IN 000'S)



		June 30, 2016	De	cember 31, 2015	December 31, 2014		
ASSETS							
Investment in Real Estate							
Land (a)	\$	790,435	\$	745,912	\$	718,188	
Buildings and Improvements		2,506,179		2,511,737		2,439,887	
Construction in Progress		31,705	-	36,319		25,294	
Gross Real Estate Investment		3,328,319		3,293,968		3,183,369	
Less: Accumulated Depreciation		(789,873)		(791,330)		(786,978)	
Net Investment in Real Estate		2,538,446		2,502,638		2,396,391	
Real Estate and Other Assets Held for Sale, Net (b)		-		2,510		-	
Cash and Cash Equivalents		4,376		3,987		9,500	
Restricted Cash		11,892		23,005		1,829	
Tenant Accounts Receivable, Net		4,028		5,612		7,356	
Investment in Joint Venture (c)		-		_		71	
Deferred Rent Receivable, Net		65,028		62,335		58,130	
Deferred Leasing Intangibles, Net (a)		31,810		33,326		33,526	
Prepaid Expenses and Other Assets, Net (d) (e)		72,618		76,395		68,108	
Total Assets	\$	2,728,198	\$	2,709,808	\$	2,574,911	
LIABILITIES AND EQUITY							
Liabilities							
Mortgage Loans Payable, Net (f) (e)	\$	502,838	\$	561,241	\$	595,388	
Senior Unsecured Notes, Net (g) (e)		204,891		364,457		364,038	
Unsecured Term Loans, Net (h) (e)		456,304		455,970		198,336	
Unsecured Credit Facility (i) (e)		148,000		52,500		185,000	
Accounts Payable, Accrued Expenses and Other Liabilities		93,751		93,699		79,733	
Deferred Leasing Intangibles, Net (a)		11,111		11,841		12,726	
Rents Received in Advance and Security Deposits		40,032		40,153		36,914	
Dividends and Distributions Payable		23,284		14,812		11,949	
Total Liabilities		1,480,211		1,594,673		1,484,084	
Commitments and Contingencies		-		-		-	
Equity							
First Industrial Realty Trust, Inc.'s Stockholders' Equity							
Common Stock		1,169		1,111		1,106	
Additional Paid-in-Capital		1,881,240		1,756,415		1,751,059	
Distributions in Excess of Accumulated Earnings		(652,553)		(674,759)		(689,348)	
Accumulated Other Comprehensive Loss		(26,487)		(9,667)		(13,867)	
Total First Industrial Realty Trust, Inc.'s Stockholders' Equity		1,203,369		1,073,100		1,048,950	
Noncontrolling Interest (j)		44,618		42,035		41,877	
Total Equity		1,247,987		1,115,135		1,090,827	
Total Liabilities and Equity	\$	2,728,198	\$	2,709,808	\$	2,574,911	

GAAP STATEMENTS OF OPERATIONS

(UNAUDITED) (IN 000'S)



	Three Months Ended		Six Montl	is Ended	
	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015	
REVENUES					
Rental Income	\$ 72,271	\$ 69,886	\$ 144,023	\$ 138,096	
Tenant Recoveries and Other Income	20,744	20,603	42,459	42,359	
Total Revenues	93,015	90,489	186,482	180,455	
EXPENSES					
Property Expenses	26,875	27,827	55,242	57,618	
General and Administrative	6,433	6,160	14,107	13,126	
Acquisition Costs	155	319	219	319	
Depreciation of Corporate FF&E	195	171	367	341	
Depreciation and Other Amortization of Real Estate	28,530	27,873	59,486	56,009	
Total Expenses	62,188	62,350	129,421	127,413	
OTHER INCOME/(EXPENSE)					
Gain on Sale of Real Estate	36.775	2.197	44.026	10.127	
Interest Expense (k)	(14,589)	(16,363)	(30,848)	(33,005)	
Amortization of Deferred Financing Costs	(782)	(764)	(1,655)	(1,510)	
Mark-to-Market and Settlement Gain (Loss) on Interest Rate Protection Agreements (I)	-	1,444	-	(11,546)	
Total Other Income/(Expense)	21,404	(13,486)	11,523	(35,934)	
INCOME FROM CONTINUING OPERATIONS BEFORE EQUITY IN (LOSS) INCOME					
OF JOINT VENTURES AND INCOME TAX PROVISION	52,231	14,653	68,584	17,108	
Equity in (Loss) Income of Joint Ventures	-	(4)	-	67	
Income Tax Provision	(123)	(81)	(181)	(141)	
NET INCOME	52,108	14,568	68,403	17,034	
Less: Net Income Attributable to the Noncontrolling Interest (j)	(1,879)	(556)	(2,486)	(649)	
NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$ 50,229	\$ 14,012	\$ 65,917	\$ 16,385	

SUPPLEMENTAL STATEMENTS OF OPERATIONS (m)

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



		Three Months Ended			Six Mont	ths Ended		
	J	une 30,		lune 30,		June 30,		June 30,
		2016		2015		2016		2015
REVENUES								
Rental Income	\$	72,271	\$	69,886	\$	144,023	\$	138,096
Tenant Recoveries and Other Income		20,744		20,603		42,459		42,295
Total Revenues		93,015		90,489		186,482		180,391
EXPENSES								
Property Expenses		26,875		27,827		55,242		57,618
Total Property Expenses		26,875		27,827		55,242		57,618
NET OPERATING INCOME (m)		66,140		62,662		131,240		122,773
FFO from Joint Ventures		_		(4)		_		85
General and Administrative		(6,433)		(6,160)		(14,107)		(13,126)
Acquisition Costs		(155)		(319)		(219)		(319)
		50.550		50.450		440.044		400.440
EBITDA (m)		59,552		56,179		116,914		109,413
Interest Expense (k)		(14,589)		(16,363)		(30,848)		(33,005)
Income Tax Provision		(123)		(81)		(181)		(141)
Mark-to-Market and Settlement Gain (Loss) on Interest Rate Protection Agreements (I)		-		1,444		-		(11,546)
Amortization of Deferred Financing Costs		(782)		(764)		(1,655)		(1,510)
Depreciation of Corporate FF&E		(195)		(171)		(367)		(341)
FUNDS FROM OPERATIONS - FFO (NAREIT) (m)		43,863		40,244		83,863		62,870
Depreciation and Other Amortization of Real Estate		(28,530)		(27,873)		(59,486)		(56,009)
Equity in Depreciation and Other Amortization of Joint Ventures		(=0,000)		(=:,0:0)		(55, 155)		(17)
Non-NAREIT Compliant Gain (n)		36,775		2,197		44,026		10,127
Non-NAREIT Compliant Gain (n) Non-NAREIT Compliant Gain from Joint Ventures (n)		-		-				63
NET INCOME		52,108		14,568		68,403		17,034
Less: Net Income Attributable to the Noncontrolling Interest (j)		(1,879)		(556)		(2,486)		(649)
()	1	(1,010)		(555)		(=, :==)		(0.10)
NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$	50,229	\$	14,012	\$	65,917	\$	16,385
EBITDA (m)	\$	59,552	\$	56,179	<u>-</u>	116,914	\$	109,413
Interest Expense (k)	*	(14,589)	•	(16,363)	•	(30,848)	*	(33,005)
Capitalized Interest (k) and Overhead		(1,026)		(615)		(1,560)		(1,119)
Amortization of Debt Discounts / (Premiums) and Hedge Costs		64		147		136		296
Income Tax Provision		(123)		(81)		(181)		(141)
Straight-Line Rent, Amortization of Above (Below) Market Leases and		(120)		(0.)		(101)		(,
Lease Inducements		(1,470)		(1,553)		(3,317)		(3,727)
Restricted Stock/Unit Amortization		1,507		1,506		4,470		4,067
Non-incremental Building Improvements (v)		(2,821)		(4,638)		(3,946)		(5,559)
		(6,445)		, ,		(13,121)		
Non-incremental Leasing Costs (v)		(0,443)		(7,340)		(13,121)		(13,581)
ADJUSTED FUNDS FROM OPERATIONS - AFFO (m)	\$	34,649	\$	27,242	\$	68,547	\$	56,644
FUNDS FROM OPERATIONS (NAREIT) PER SHARE/UNIT - DILUTED (m) (o)	\$	0.36	\$	0.35	\$	0.71	\$	0.54
ADJUSTED FUNDS FROM OPERATIONS PER SHARE/UNIT - DILUTED (m) (o)	\$	0.29	\$	0.24	\$	0.58	\$	0.49
NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s COMMON STOCKHOLDERS PER SHARE - DILUTED (o)	\$	0.43	\$	0.13	\$	0.58	\$	0.15
COMMON DIVIDENDS/DISTRIBUTIONS PER SHARE/UNIT	\$	0.1900	\$	0.1275	\$	0.3800	\$	0.2550

STATEMENTS OF OPERATIONS RECONCILIATION

(UNAUDITED) (IN 000'S)



NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$5,022 \$1,400.7 \$6,507.7 \$1,608.7 \$1,609.7		Three Months Ended				Six Mont	hs Er	s Ended	
Depreciation and Other Amortization of Real Estate		J		J	,	•	,	•	,
Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Noncontrolling Interest (j)	NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s								
Noncontrolling Interest (j) Capability in Depreciation and Other Amortization of Joint Ventures	COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$	50,229	\$	14,012	\$	65,917	\$	16,385
Page	Depreciation and Other Amortization of Real Estate		28,530		27,873		59,486		56,009
Non-NAREIT Compliant Gain (n)			1,879		556		2,486		
Non-NAREIT Compliant Gain from Joint Ventures (n)			- -		<u>-</u>		<u>-</u>		
Restricted Stock/Unit Amortization			(36,775)		(2,197)		(44,026)		, ,
Restricted Stock/Unit Amortization	Non-NAREIT Compliant Gain from Joint Ventures (n)		-		-		-		(63)
Amortization of Debt Discounts / (Premiums) and Hedge Costs Amortization of Deferred Financing Costs Amortization of Deferred Financing Costs Amortization of Deferred Financing Costs Depreciation of Corporate FF&E Amark-to-Market and Settlement (Cain) Loss on Interest Rate Protection Agreements (I) Mark-to-Market and Settlement (Cain) Loss on Interest Rate Protection Agreements (I) Non-incremental Building Improvements (V) (2,821) (4,638) (3,946) (5,559) Non-incremental Building Improvements (V) (2,821) (4,638) (3,946) (5,559) Non-incremental Building Improvements (V) (6,445) (7,340) (13,121) (13,581) Capitalized Interest (R) and Overhead Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) (1,484) (1,489) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) (1,484) (1,589) (1,580) (FUNDS FROM OPERATIONS (NAREIT) (m)	\$	43,863	\$	40,244	\$	83,863	\$	62,870
Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) - (1,444) - (1,546 Non-incremental Building Improvements (V) (2,821) (4,638) (3,946) (5,559) Non-incremental Leasing Costs (V) (1,060) (615) (1,560) (1,179) Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (K) and Overhead (1,026) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$34,649 \$27,242 \$68,547 \$56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$50,229 \$14,012 \$65,917 \$16,385 Interest Expense (K) 14,589 16,633 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 81 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 336 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 336 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 336 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 177 360 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 177 360 341 Equity in Depreciation and Other Amortization of Joint Ventures (I) 59,555 56,179 116,914 109,413 EBITDA (m) 59,555 56,179 116,914 109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures 155 319 219 319 FFO from Joint Ventures 16,555 319 219 319 The Administrative 150 150 150 150 150 15	Restricted Stock/Unit Amortization		1,507		1,506		4,470		4,067
Depreciation of Corporate FF&E 195 171 367 341 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) (2,821) (4,633) (3,946) (5,559) Non-incremental Building Improvements (V) (2,821) (4,633) (3,946) (5,559) Non-incremental Leasing Costs (V) (6,445) (7,340) (13,121) (13,581) Capitalized Interest (k) and Overhead (1,026) (615) (1,560) (1,119) Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$34,649 \$27,242 \$68,547 \$56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$50,229 \$14,012 \$65,917 \$16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 81 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventur	Amortization of Debt Discounts / (Premiums) and Hedge Costs		64		147		136		296
Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) (1,444) - 11,546 Non-incremental Building Improvements (V) (2,821) (4,638) (3,946) (5,559) Non-incremental Leasing Costs (V) (6,445) (7,340) (13,121) (13,581) Capitalized Interest (k) and Overhead (1,026) (615) (1,560) (1,119) Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$ 50,229 \$ 14,012 \$ 65,917 \$ 16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 181 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) - (1,444) - (1,444) - (1,466)	Amortization of Deferred Financing Costs		782		764		1,655		1,510
Non-incremental Building Improvements (v) (2,821) (4,638) (3,946) (5,559) Non-incremental Leasing Costs (v) (6,445) (7,340) (13,121) (13,581) Capitalized Interest (k) and Overhead (1,026) (615) (1,560) (1,119) Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$ 50,229 \$ 14,012 \$ 65,917 \$ 16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 141 141 Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (l) 1,879 556 2,486 649 Non-Indication of Deferred Financing Costs 782 764 1,655 1,510 <t< td=""><td>Depreciation of Corporate FF&E</td><td></td><td>195</td><td></td><td>171</td><td></td><td>367</td><td></td><td></td></t<>	Depreciation of Corporate FF&E		195		171		367		
Non-incremental Leasing Costs (v) (6,445) (7,340) (13,121) (13,581) Capitalized Interest (k) and Overhead (1,026) (615) (1,500) (1,179) Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s \$ 50,229 \$ 14,012 \$ 65,917 \$ 16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 181 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (i) 1,879 556 2,486 649 Non-controlling Interest (j) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation and Other Amortization of Joint Ventures <td< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td>-</td><td></td><td> ,</td><td></td><td>-</td><td></td><td>,</td></td<>	· · · · · · · · · · · · · · · · · · ·		-		,		-		,
Capitalized Interest (k) and Overhead Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,026) (615) (1,560) (1,119) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$ 50,229 \$ 14,012 \$ 65,917 \$ 16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 181 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures - - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026)	• , , , ,		,		,		,		,
Straight-Line Rent, Amortization of Above (Below) Market Leases and Lease Inducements (1,470) (1,553) (3,317) (3,727) ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) 3 4,649 27,242 68,547 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALITY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES 5 50,229 14,012 65,917 16,385 Interest Expense (k) 14,589 16,363 30,848 33,005 Depreciation and Other Amortization of Real Estate 28,530 27,873 59,486 56,009 Income Tax Provision 123 81 181 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation and Other Amortization of Joint Ventures 1,510 2,17 367 341 Equity in Depreciation of Deferred Financing Costs 7 2 7 44,026 1,510 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127)			,		,		, ,		, ,
ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644	·		(1,026)		(615)		(1,560)		(1,119)
ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644 NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'S COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES Interest Expense (k) Depreciation and Other Amortization of Real Estate 14,589 16,363 30,848 33,005 14,589 27,873 59,486 56,009 Income Tax Provision Income Tax Provision Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) Noncontrolling Interest (j) Amortization of Deferred Financing Costs Pepreciation of Corporate FF&E Equity in Depreciation and Other Amortization of Joint Ventures Pequity in Depreciation and Other Amortization of Joint Ventures Non-NAREIT Compliant Gain (n) Non-NAREIT Compliant Gain from Joint Ventures (n) BEBITDA (m) General and Administrative Acquisition Costs FFO from Joint Ventures ADJUSTED FROM OPERATIONS (AFFO) (m) \$ 34,649 \$ 27,242 \$ 68,547 \$ 56,644			(4.470)		(4.550)		(0.047)		(0.707)
NET INCOME AVAILABLE TO FIRST INDUSTRIAL REALTY TRUST, INC.'s COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES \$50,229	and Lease Inducements		(1,470)		(1,553)		(3,317)		(3,727)
Interest Expense (k)	ADJUSTED FUNDS FROM OPERATIONS (AFFO) (m)	\$	34,649	\$	27,242	\$	68,547	\$	56,644
Interest Expense (k)	•								
Depreciation and Other Amortization of Real Estate 22,530 27,873 59,486 56,009 Income Tax Provision 123 81 181 141 Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) - (1,444) - 11,546 Noncontrolling Interest (j) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) (63) EBITDA (m) \$59,552 \$56,179 \$116,914 \$109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures 4 (85) (85)	COMMON STOCKHOLDERS AND PARTICIPATING SECURITIES	\$	50,229	\$	14,012	\$	65,917	\$	16,385
Income Tax Provision	Interest Expense (k)		14,589		16,363		30,848		33,005
Mark-to-Market and Settlement (Gain) Loss on Interest Rate Protection Agreements (I) - (1,444) - 11,546 Noncontrolling Interest (j) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$ 59,552 \$ 56,179 \$ 116,914 \$ 109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	·				,				
Noncontrolling Interest (j) 1,879 556 2,486 649 Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$59,552 \$56,179 \$116,914 \$109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)			123				181		
Amortization of Deferred Financing Costs 782 764 1,655 1,510 Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$59,552 \$56,179 \$116,914 \$109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	, ,		-		,				
Depreciation of Corporate FF&E 195 171 367 341 Equity in Depreciation and Other Amortization of Joint Ventures - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$ 59,552 \$ 56,179 \$ 116,914 \$ 109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	· · · · · · · · · · · · · · · · · · ·								
Equity in Depreciation and Other Amortization of Joint Ventures - - - - 17 Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$ 59,552 \$ 56,179 \$ 116,914 \$ 109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	· · · · · · · · · · · · · · · · · · ·						,		,
Non-NAREIT Compliant Gain (n) (36,775) (2,197) (44,026) (10,127) Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$ 59,552 \$ 56,179 \$ 116,914 \$ 109,413 General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	·		195		1/1		367		
Non-NAREIT Compliant Gain from Joint Ventures (n) - - - - (63) EBITDA (m) \$ 59,552 \$ 56,179 \$ 116,914 \$ 109,413 General and Administrative Acquisition Costs 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	' ' '		(26 77E)		(2.107)		(44.026)		
General and Administrative 6,433 6,160 14,107 13,126 Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	• • • • • • • • • • • • • • • • • • • •		, ,		, ,				, ,
Acquisition Costs 155 319 219 319 FFO from Joint Ventures - 4 - (85)	EBITDA (m)	\$	59,552	\$	56,179	\$	116,914	\$	109,413
FFO from Joint Ventures - 4 - (85)	General and Administrative		6,433		6,160		14,107		13,126
	·		155				219		
NET OPERATING INCOME (m) \$ 66,140 \$ 62,662 \$ 131,240 \$ 122,773	FFO from Joint Ventures				4				(85)
	NET OPERATING INCOME (m)	\$	66,140	\$	62,662	\$	131,240	\$	122,773

SUPPLEMENTAL STATEMENTS OF OPERATIONS RECONCILIATION (1)





	SIX MC	ntns Ended			
	June 30, 2015				
REVENUES		_			
Total Revenues per the Form 10-Q/Press Release	\$	180,455			
Fees Earned from Joint Ventures		(64)			
Total Revenues per the Supplemental	\$	180,391			
FFO FROM JOINT VENTURES					
Equity in Income of Joint Ventures per the Form 10-Q/Press Release	\$	67			
Fees Earned from Joint Ventures		64			
Equity in Depreciation and Other Amortization of Joint Ventures		17			
Non-NAREIT Compliant Gain from Joint Ventures		(63)			
FFO from Joint Ventures per the Supplemental	\$	85			

 $^{^{(1)}}$ Reconciliation is only applicable for the six months ended June 30, 2015.

EQUITY ANALYSIS

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



	Three Months Ended				Six Months Ended						
	J	une 30, 2016		June 30, 2015	June 30, 2016		June 30, 2015				
WEIGHTED AVG. COMMON STOCK/UNITS Basic		2010		2013	 2010		2013				
Weighted Avg. Shares/Units Outstanding Weighted Avg. Shares Outstanding		120,486 116,191		114,712 110,348	117,791 113,492		114,697 110,329				
Diluted											
Weighted Avg. Shares/Units Outstanding Weighted Avg. Shares Outstanding		120,853 116,558		115,047 110,683	118,070 113,771		115,047 110,679				
COMMON DIVIDEND/UNIT DISTRIBUTION PAYOUT RATIOS PER SHARE/UNIT											
Dividends/Distributions per Share/Unit	\$	0.1900	\$	0.1275	\$ 0.3800	\$	0.2550				
Payout - FFO (NAREIT) (Common Dividends / Unit Distributions / FFO)		52.5%		36.6%	53.7%		46.8%				
Payout - AFFO (Common Dividends / Unit Distributions / AFFO)		66.5%		54.0%	65.7%		52.0%				
					Three Mon	ths E	nded				
					June 30, 2016		June 30, 2015				
COMMON STOCK DIVIDEND YIELDS Dividend Yield					2.73%		2.72%				
Spread Over 5 Year U.S. Treasury					1.72%		1.09%				
Spread Over 10 Year U.S. Treasury					1.24%		0.38%				
					 As						
					June 30, 2016		June 30, 2015				
COMMON STOCK/UNITS OUTSTANDING Common Shares					116,863		110,745				
Partnership Units (Exchangeable for Common Shares 1 to 1)					4,295		4,364				
Total					121,158		115,109				
End of Quarter Common Share Price					\$ 27.82	\$	18.73				
CAPITALIZATION											
Market Value of Common Equity Total Debt (Adjusted for Deferred Financing Costs, Net)					\$ 3,370,616 1,319,521	\$	2,155,992 1,349,884				
Total Market Capitalization					\$ 4,690,137	\$	3,505,876				

ANALYST COVERAGE

BMO Capital Markets — Paul Adornato
Green Street Advisors — Eric Frankel
Jefferies LLC - Jonathan Petersen
J.P. Morgan Securities — Michael Mueller
Keybanc Capital Markets — Craig Mailman
Raymond James & Associates — Bill Crow
Robert W. Baird & Co. — David Rodgers
Stifel, Nicholas & Co. — John Guinee
SunTrust Robinson Humphrey — Ki Bin Kim

DEBT ANALYSIS (1)

(UNAUDITED) (IN 000'S)



						Three Mor	nths	Ended		Six Mon	ths E	nded
						June 30,		June 30,		June 30,		June 30,
DEBT OUTSTAND						2016		2015		2016		2015
Average Outstan	•				_		_		_		_	
Mortgage Loa	-				\$	507,214	\$	595,003	\$	527,943	\$	596,501
Unsecured Cr	,	` '				221,253		199,615		233,096		201,801
Unsecured Te	,	,				460,000		200,000		460,000		200,000
Senior Unsec	ured Notes,	Net (g)				205,292		364,893		217,570		364,881
					\$	1,393,759	\$	1,359,511	\$	1,438,609	\$	1,363,183
Average Interest	Rates											
Mortgage Loa	ns Payable,	Net (f)				5.36%		5.61%		5.45%		5.64%
Unsecured Cr						1.62%		1.35%		1.61%		1.48%
Unsecured Te	rm Loans (h	n) (2)				3.71%		4.06%		3.71%		4.07%
Senior Unsec	ured Notes,	Net (g)				7.00%		6.50%		6.94%		6.54%
Total Weight	ed Average					4.46%		4.99%		4.50%		5.03%
COVERAGE RATIO	s											
Interest Coverag	e - EBITDA					4.08x		3.43x		3.79x		3.32x
(EBITDA / GAAF	Interest Expe	nse)										
Fixed Charge Co	verage - El	BITDA				3.26x		2.82x		3.08x		2.73x
(EBITDA / (GAA	Interest Expe	ense + Capitalized I	nterest +									
Principal Amortiz	ation + Preferr	red Dividends))										
PRINCIPAL AMOR	TIZATION					2,810		3,015		5,789		5,996
											s Of	
										June 30,		June 30,
DEDT CUTOTAND	NO									2016		2015
DEBT OUTSTAND												
Interest Rate Stru	cture								Φ.	4 474 504	Ф	4 450 004
Fixed									\$	1,171,521	\$	1,158,884
Floating									_	148,000	_	191,000
									<u>\$</u>	1,319,521	\$	1,349,884
DEBT RATIOS		/T / ID IE								70.40/		22.22/
Unencumbered	Real Estate	/ Total Real Es	itate							72.4%		68.3%
DEBT MATURITY												
Weighted Averag	e Maturity ir	n Years (3)								4.5		4.1
DEBT MATURITY	AND SCHE	DULED PRINCI	PAL AMORT	IZATION (4)								
								Senior				Weighted
		rtgage Loans P	•	Unsecured Credit		Insecured		Insecured				rage Coupon
	Principa	al Amortization	Maturities	Facility (i) (5)	Te	rm Loans (h)		Notes (g)		Total	Int	terest Rates
2016	\$	5,760	\$ -	\$ -	\$	-	\$	-	\$	5,760		5.40%
2017		11,997	-	-		-		156,852		168,849		6.42%
2018		10,094	158,383	-		-		-		168,477		4.56%
2019		7,853	72,708	148,000						220 504		
		*		140,000		-		-		228,561		3.73%
2020		5,482	85,375	146,000		-		-		90,857		3.73% 6.43%

3,824

1,693

46,703

62,994

79,551

\$ 459,011

148,000

200,000

260,000

460,000

2021

2022

Thereafter

Total Debt _\$

4.19% (2)

3.54% (2)

7.58%

266,818

341,244

1,319,137

48,571

48,571

205,423

⁽¹⁾ All debt balances are adjusted for deferred financing costs, net.

⁽²⁾ Weighted average coupon interest rate is the swapped rate for the Unsecured Term Loans.

Weighted average maturity includes the unsecured term loans, senior unsecured notes and mortgage loans payable and excludes the unsecured credit facility.

⁽⁴⁾ Payments by year as of June 30, 2016. The debt maturity schedule reflects the maturity dates and amounts with respect to principal and scheduled amortization payments. The schedule excludes premiums, discounts and deferred financing costs.

⁽⁵⁾ Excludes one-year extension option.

DEBT COVENANT ANALYSIS



	Current Covenant	June 30, 2016
SENIOR UNSECURED NOTES (1)		
Indebtedness to Total Assets	≤ 60.0%	39.6%
Total Unencumbered Assets to Unsecured Indebtedness	≥ 150.0%	293.5%
Indebtedness Subject to Encumbrance	≤ 40.0%	14.9%
Consolidated Income Available for Debt Service to the Annual Service Charge	≥ 1.50	3.72
UNSECURED CREDIT FACILITY / UNSECURED TERM LOANS		
Fixed Charge Coverage Ratio	≥ 1.50	2.92
Consolidated Leverage Ratio	≤ 60.0%	33.9%
Ratio of Value of Unencumbered Assets to Outstanding Consolidated Senior Unsecured Debt	≥ 1.67	3.42
Consolidated Secured Debt Ratio	≤ 40.0%	12.7%
Property Operating Income Ratio on Unencumbered Assets	≥ 1.75	5.32

⁽¹⁾ Reflects the covenant calculations under all Supplemental Indentures except Supplemental Indenture No. 11, which relates to the 5.95% Notes due May 2017. The covenants reflected above are more restrictive than those set forth in Supplemental Indenture No. 11.



	<u></u>	As une 30,	Of	ine 30,
		2016		2015
TAL PORTFOLIO				
Number of Properties				000
In Service (p) Completed Developments, Not In Service		555 4		626 3
Acquisitions/Redevelopments, Not In Service (1)		3		1
Total Number of Properties		562	1	630
Properties Under Construction		3		7
Land Area - Developed (Acres)		4,381		4,496
Land Area - Developable (Acres) (q)		985		506
Gross Leasable Area (Square Feet)				
In Service (p)		60,761,249		62,637,967
Completed Developments, Not In Service		1,464,999		715,806
Acquisitions/Redevelopments, Not In Service (1)		636,328		63,533
Total Gross Leasable Area (Square Feet)		62,862,576		63,417,306
Properties Under Construction (Square Feet)		1,042,954		1,361,323
Occupied In Service (Square Feet)		58,190,154		59,563,958
Vacant In Service (Square Feet)		2,571,095		3,074,009
Number of In Service Tenants		1,535		1,777
Occupancy Rates - In Service GLA		95.8%		95.1%
Weighted Average Lease Term (Years)		6.3		6.3
		June 3	0, 2016	
	For	the Three	For	the Six
	Mont	hs Ended	Mont	hs Ended
Capital Expenditures Non-Leasing Capital Expenditures Per Sq. Ft. (i.e., roofs, parking lot, etc.)	\$	0.04	\$	0.06
(- , ,), ,		June 3	0, 2015	
	For	the Three		the Six
	Mont	hs Ended	Mont	hs Ended
Capital Expenditures Non-Leasing Capital Expenditures Per Sq. Ft. (i.e., roofs, parking lot, etc.)	\$	0.07	\$	0.09
		June 3	0, 2016	
		the Three ths Ended		the Six hs Ended
Same Property Detail (m) (2)	WOIII	.iis Eliueu	WIOIIL	iis Eliueu
Change in Revenues		3.9%		5.1%
Change in Expenses		(2.1%)		(2.5%)
Change in NOI w/o Termination Fees		6.3%		8.2%
Change in NOI with Termination Fees		5.6%		7.9%
Change in Average Occupancy		0.0%		0.7%
Total Gross Leasable Area (Square Feet)		56,498,636		
% of Total Gross Leasable Area (Square Feet)		89.9%		
(1) Occupancy of the Not In Service properties at June 30, 2016 v	vas 15.2%, which inc	ludes 96.720 o	ccupied so	guare feet of

⁽¹⁾ Occupancy of the Not In Service properties at June 30, 2016 was 15.2%, which includes 96,720 occupied square feet of the 287,560 square feet related to the acquisition of Energy Commerce Park in Houston and 0 occupied square feet of the 348,768 square feet related to one of the buildings acquired in Baltimore called 400 Old Post Road.

⁽²⁾ Same store percentages are calculated using the same store population as of the latest balance sheet date.

(UNAUDITED)



PORTFOLIO LEASING STATISTICS (1)

2	O	1	6

mber of	Square	For the T	hree Months E				
	Square	Lease	0				
nenced (2)	Feet Commenced (2)	Term (Years)	Cash Basis Rent Growth (3)	GAAP Basis Rent Growth (3)	Per S	e Costs Square ot (3)	Tenant Retention (By Square Feet)
47	651,591	5.8	4.5%	16.7%	\$	5.69	N/A
77	2,755,463	3.8	3.2%	12.0%		1.27	83.3%
6	674,621	5.4	N/A	N/A		N/A	N/A
130	4,081,675	4.4	3.5%	12.8%	\$	2.11	N/A
	47 77 6	47 651,591 77 2,755,463 6 674,621	47 651,591 5.8 77 2,755,463 3.8 6 674,621 5.4	47 651,591 5.8 4.5% 77 2,755,463 3.8 3.2% 6 674,621 5.4 N/A	47 651,591 5.8 4.5% 16.7% 77 2,755,463 3.8 3.2% 12.0% 6 674,621 5.4 N/A N/A	47 651,591 5.8 4.5% 16.7% \$ 77 2,755,463 3.8 3.2% 12.0% 6 674,621 5.4 N/A N/A	47 651,591 5.8 4.5% 16.7% \$ 5.69 77 2,755,463 3.8 3.2% 12.0% 1.27 6 674,621 5.4 N/A N/A N/A

For the Six Months Ended June 30

	Number of Leases Commenced (2)	Square Feet Commenced (2)	Lease Term (Years)	Cash Basis Rent Growth (3)	GAAP Basis Rent Growth (3)	Per	se Costs Square oot (3)	Tenant Retention (By Square Feet)
New	82	1,136,927	5.5	5.1%	16.9%	\$	5.73	N/A
Renewal	172	5,870,094	3.6	5.1%	13.4%		1.14	75.9%
Development / Not In Service Acquisitions	8	882,367	6.3	N/A	N/A		N/A	N/A
Total / Average	262	7,889,388	4.2	5.1%	14.0%	\$	1.88	N/A

- (1) Leasing excludes short term and month-to-month leases.
- (2) During the three and six months ended June 30, 2016, 29 and 57 new leases commenced with free rent periods during the lease term with such leases constituting 0.6 million and 1.0 million square feet of GLA, respectively. Total free rent concessions of \$0.7 million and \$1.2 million were associated with these new leases. During the three and six months ended June 30, 2016, 6 and 17 renewal leases commenced with free rent periods during the lease term with such leases constituting 0.2 million and 0.6 million square feet of GLA, respectively. Total free rent concessions of \$0.2 million and \$0.5 million were associated with these renewal leases. Additionally, during the three and six months ended June 30, 2016, 5 and 7 development / not in service acquisition leases commenced with free rent periods during the lease term with such leases constituting 0.6 million and 0.8 million square feet GLA, respectively. Total free rent concessions of \$0.8 million and \$1.5 million were associated with these leases.
- (3) Excludes first generation leases in developed or acquired properties.





MARKET	GLA	% OF TOTAL	RENTAL INCOME PERCENTAGE	OCCUPANCY RATES	
Atlanta	5,124,306	8.4%	5.4%	98.7%	
Baltimore/D.C.	1,948,482	3.2%	4.2%	97.0%	
Central Pennsylvania	5,511,611	9.1%	7.7%	96.9%	
Chicago	4,174,810	6.9%	6.1%	96.2%	
Cincinnati	1,557,319	2.6%	2.3%	97.2%	
Cleveland	1,317,799	2.2%	2.0%	100.0%	
Dallas/Ft. Worth	5,471,758	9.0%	7.0%	96.5%	
Denver	2,333,116	3.8%	5.1%	98.1%	
Detroit	2,416,737	4.0%	4.5%	100.0%	
Houston	3,635,112	6.0%	5.2%	96.6%	
Indianapolis	3,121,526	5.1%	3.9%	97.1%	
Miami	506,221	0.8%	1.0%	100.0%	
Milwaukee	1,119,427	1.8%	1.9%	100.0%	
Minneapolis/St. Paul	4,723,060	7.8%	7.6%	90.5%	
Nashville	1,143,421	1.9%	1.5%	100.0%	
Northern New Jersey	1,251,043	2.0%	3.7%	96.5%	
Orlando	403,872	0.7%	0.9%	100.0%	
Philadelphia	1,523,428	2.5%	2.5%	96.8%	
Phoenix	1,323,614	2.2%	3.0%	97.0%	
Salt Lake City	686,708	1.1%	1.1%	93.2%	
Seattle	227,414	0.4%	0.6%	100.0%	
Southern California (r)	5,709,744	9.4%	14.0%	98.2%	
Southern New Jersey	352,009	0.6%	0.5%	75.7%	
St. Louis	2,436,750	4.0%	2.9%	84.8%	
Tampa	923,171	1.5%	2.8%	93.7%	
Other	1,818,791	3.0%	2.6%	79.2%	
Total In Service GLA	60,761,249	100.0%	100.0%	95.8%	



	June 30, 2016	June 30, 2015
NUMBER OF PROPERTIES		
Number of In Service Properties by Property Type (s)		
Bulk Warehouse	167	166
Regional Warehouse	97	101
Light Industrial	227	271
R&D/Flex	64	88
Total In Service Properties	555_	626
BASE RENT		
Base Rent Rate by Property Type		
Bulk Warehouse	57%	54%
Regional Warehouse	14%	14%
Light Industrial	22%	24%
R&D/Flex	7%	8%
Total	100%	100%
OCCUPANCY		
Occupancy by Product Type		
Bulk Warehouse	96.2%	96.1%
Regional Warehouse	97.5%	96.8%
Light Industrial	93.8%	92.5%
R&D/Flex	91.4%	86.9%
Total Occupancy	95.8%	95.1%
GLA		
In Service Gross Leasable Area by Property Type		
Bulk Warehouse	40,906,771	39,864,330
Regional Warehouse	7,519,775	7,985,840
Light Industrial	10,010,735	11,721,869
R&D/Flex	2,323,968	3,065,928
Total In Service GLA	60,761,249	62,637,967
In Service Gross Leasable Area by Property Type		
Bulk Warehouse	67%	63%
Regional Warehouse	13%	13%
Light Industrial	16%	19%
R&D/Flex	4%	5%
Total	100%	100%
Average In Service Property Size (GLA)		
Bulk Warehouse	244,951	240,147
Regional Warehouse	77,523	79,068
		43,254
Light Industrial R&D/Flex	44,100	•
	36,312	34,840
Average In Service GLA	109,480	100,061



PROPERTY OCCUPANCY RATES	June 30, 2016	June 30, 2015
erage Daily Occupancy Rates by Market		
Atlanta	98.2%	95.8%
Baltimore/D.C.	95.5%	92.39
Central Pennsylvania	96.6%	97.9%
Chicago	96.3%	95.9%
Cincinnati	97.1%	94.6%
Cleveland	100.0%	99.7%
Dallas/Ft. Worth	95.7%	94.3%
Denver	97.9%	96.9%
Detroit	100.0%	96.39
Houston	98.0%	99.5%
Indianapolis	88.7%	85.29
Miami	99.6%	98.5%
Milwaukee	100.0%	99.3%
Minneapolis/St. Paul	90.4%	87.0%
Nashville	100.0%	100.0%
Northern New Jersey	96.0%	94.89
Orlando	100.0%	98.19
Philadelphia	95.9%	98.3%
Phoenix	96.8%	96.19
Salt Lake City	91.9%	89.6%
Seattle	100.0%	100.0%
Southern California (r)	97.4%	98.49
Southern New Jersey	76.9%	76.3%
St. Louis	84.8%	92.99
Tampa	90.0%	92.19
0.11	== 00/	
Other Weighted Average Occupancy PROPERTY RENTAL INCOME	77.2% 94.8%	93.8% 94.8 %
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by	94.8% Market (t)	94.8%
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta	94.8% Market (t) \$ 2.85	94.8 % \$ 2.70
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C.	94.8% Market (t) \$ 2.85 7.60	\$ 2.70 7.35
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania	94.8% Market (t) \$ 2.85 7.60 4.33	\$ 2.70 7.35 4.23
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago	94.8% Market (t) \$ 2.85 7.60 4.33 3.94	\$ 2.70 7.35 4.23 3.92
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23	\$ 2.70 7.35 4.23 3.92 4.16
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63	\$ 2.70 7.35 4.23 3.92 4.16 4.57
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix Salt Lake City	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87 5.23	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52 5.06
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix Salt Lake City Seattle	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87 5.23 4.96	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52 5.06
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix Salt Lake City Seattle Southern California (r)	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87 5.23 4.96 6.70	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52 5.06
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix Salt Lake City Seattle Southern California (r) Southern New Jersey St. Louis	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87 5.23 4.96 6.70 5.36	\$ 2.70 7.35 4.23 3.92 4.16 4.57 3.59 5.50 4.93 3.59 2.92 4.84 4.02 4.92 3.59 8.77 9.90 4.80 4.52 5.06 4.82 6.56 5.11
Weighted Average Occupancy PROPERTY RENTAL INCOME nual Net Rental Income per Average Occupied Square Foot by Atlanta Baltimore/D.C. Central Pennsylvania Chicago Cincinnati Cleveland Dallas/Ft. Worth Denver Detroit Houston Indianapolis Miami Milwaukee Minneapolis/St. Paul Nashville Northern New Jersey Orlando Philadelphia Phoenix Salt Lake City Seattle Southern California (r) Southern New Jersey	94.8% Market (t) \$ 2.85 7.60 4.33 3.94 4.23 4.63 3.72 5.83 5.10 3.72 3.04 5.10 4.11 4.92 3.66 8.98 10.13 4.83 4.87 5.23 4.96 6.70 5.36 3.81	94.8%

(UNAUDITED) (AS OF JUNE 30, 2016)



LARGEST TENANTS

Twenty	Largest Tenants By Annualized Lease Net Rent (t)
1.	Adesa (a)
2	Quidsi

- 3. Ozburn-Hessey Logistics
- Harbor Freight Tools 4.
- **United Natural Foods** 5.
- Federal-Mogul Motorparts
- 7. Michelin North America
- 8. Jacobson Warehouse Company
- Rust-Olem 9.

10.	Pier 1 Imports	
	% of Total Annualized Lease Net Rent - Top 10	
11	Poet Puv	

13.3%

- Best Buy
- 12. Vi-Jon
- 13. **General Services Administration**
- 14. Karma Automotive
- Vadata 15.
- Integrated Merchandising Systems 16.
- 17. Tri Cap International
- Quad/Graphics 18.
- 19. Viasat
- Pure Fishing 20.

% of Total Annualized Lease Net Rent - Top 20

20.8%

The twenty largest tenants by annualized lease net rent range from 0.6% to 2.6% of the total net rent.

		Gross Leasable Area			
Twenty	/ Largest Tenants by Gross Leasable Area	Occupied	% of Total		
1.	Ozburn-Hessey Logistics	1,357,823	2.2%		
2.	Quidsi	1,279,350	2.1%		
3.	Rust-Olem	850,243	1.4%		
4.	Jacobson Warehouse Company	829,258	1.4%		
5.	Federal-Mogul Motorparts	708,000	1.2%		
6.	Vi-Jon	700,000	1.1%		
7.	Harbor Freight Tools	691,960	1.1%		
8.	United Natural Foods	675,000	1.1%		
9.	Michelin North America	663,821	1.1%		
10.	Pier 1 Imports	644,000	1.1%		
11.	Integrated Merchandising Systems	626,784	1.0%		
12.	Best Buy	580,733	1.0%		
13.	Karma Automotive	555,670	0.9%		
14.	Quad/Graphics	478,889	0.8%		
15.	Lion Vallen Limited	477,000	0.8%		
16.	Mott's	428,601	0.7%		
17.	Emser Tile	417,350	0.7%		
18.	Dynamic 3PL	402,915	0.7%		
19.	Pure Fishing	400,828	0.7%		
20.	Unisource Worldwide	398,420	0.7%		
		13,166,645	21.8%		

(UNAUDITED)



LEASE EXPIRATION SCHEDULE (1)

By Net Rent	Amount (in 000's) (2)	Average Net Rent	% of Total
Month to Month	\$ 2,653	\$ 3.77	
2016	7,998	4.71	3.0%
2017	33,129	4.91	12.4%
2018	44,634	4.68	16.8%
2019	42,870	4.65	16.2%
2020	32,377	4.74	12.2%
2021	36,005	4.49	13.6%
2022	16,131	4.19	6.1%
2023	9,761	4.98	3.7%
2024	10,731	4.19	4.0%
2025	12,135	4.51	4.6%
Thereafter	16,964	4.31	6.4%
	\$ 265,389	\$ 4.60	100.0%

		Average		
By GLA	GLA	Lease (GLA)	% of Total	
Month to Month	703,015	29,292	1.2%	
2016	1,696,640	19,960	2.9%	
2017	6,743,829	23,999	11.7%	
2018	9,529,584	30,741	16.5%	
2019	9,218,078	31,569	16.0%	
2020	6,833,961	34,342	11.8%	
2021	8,011,032	48,552	13.9%	
2022	3,852,521	51,367	6.7%	
2023	1,959,286	55,980	3.4%	
2024	2,562,495	134,868	4.4%	
2025	2,692,509	103,558	4.7%	
Thereafter	3,936,093	109,336	6.8%	
	57,739,043	37,323	100.0%	

umber of Leases	Number	% of Total
Month to Month	24	1.5%
2016	85	5.5%
2017	281	18.2%
2018	310	20.0%
2019	292	18.9%
2020	199	12.9%
2021	165	10.7%
2022	75	4.8%
2023	35	2.3%
2024	19	1.2%
2025	26	1.7%
Thereafter	36	2.3%
	1,547	100.0%

⁽¹⁾ Excludes June 30, 2016 move-outs of 451,111 square feet. Leases which rollover the first day of a calendar year are included in the respective year.

⁽²⁾ Expiring net rent is annualized as of the end of the current reporting period.

2016 PROPERTY ACQUISITION SUMMARY



PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	Р	CHASE RICE nillions)	WEIGHTED AVERAGE EXPECTED CAP RATE (u)
8751 Skinner Court	Orlando	125,775		\$	9.3	7.8%
1st Quarter Property Acquisitions	_	125,775		<u> </u>	9.3	7.0%
First Perry Logistics Center	Inland Empire		11.0		1.7	
The Ranch by First Industrial	Inland Empire		50.1		22.8	
First Park @ PV 303	Phoenix		72.5		12.9	
First Sycamore 215 Logistics Center	Inland Empire	_	13.4		4.8	
1st Quarter Land Acquisitions		-	147.0	\$	42.2	
Total First Quarter Acquisitions	_	125,775	147.0	\$	51.5	
4473 Shader Road	Orlando	199,100			14.0	
2nd Quarter Property Acquisitions	_	199,100		\$	14.0	6.6%
First Florence Logistics Center	Southern New Jersey		33.6		9.2	
2nd Quarter Land Acquisitions	,	-	33.6	\$	9.2	
Total Second Quarter Acquisitions	_	199,100	33.6	\$	23.2	
Total 2016 Acquisitions	_	324,875	180.6	\$	74.7	

2015 PROPERTY ACQUISITION SUMMARY



PORTFOLIO	MARKET	SQUARE FEET	GROSS LAND ACREAGE	PURCHASE PRICE (in millions)	WEIGHTED AVERAGE EXPECTED CAP RATE (u)
145 West 134th Street 6150 Sycamore Canyon Boulevard 2nd Quarter Property Acquisitions	Los Angeles Inland Empire	44,644 171,619 216,263		5.4 14.8 \$ 20.2	5.0%
First Park Tolleson First Arlington Commerce Center II @ I-20 2nd Quarter Land Acquisitions	Phoenix Dallas/Ft. Worth		21.1 23.7 44.8	\$ 6.3	
Total Second Quarter Acquisitions		216,263	44.8	\$ 26.5	•
17825 Indian Street 3rd Quarter Property Acquisitions	Inland Empire	366,117 366,117		29.0 \$ 29.0	4.8%
First Park 94 First Mountain Creek Distribution Center 3rd Quarter Land Acquisitions	Chicago Dallas/Ft. Worth		309.4 104.5 413.9	13.4 4.1 \$ 17.5	
Total Third Quarter Acquisitions		366,117	413.9	\$ 46.5	<u>.</u>
400-500 Old Post Road 750 Gateway Boulevard Energy Commerce Park 4th Quarter Property Acquisitions	Baltimore/D.C. Dallas/Ft. Worth Houston	992,768 79,887 287,560 1,360,215		61.9 6.9 25.1 \$ 93.9	6.4%
First Park McDonough - BTS 4th Quarter Land Acquisitions	Atlanta		34.4 34.4	2.3 \$ 2.3	
Total Fourth Quarter Acquisitions		1,360,215	34.4	\$ 96.2	<u>.</u>
Total 2015 Acquisitions		1,942,595	493.1	\$ 169.2	•

PROPERTY DEVELOPMENT SUMMARY

UNAUDITED



DEVELOPMENTS PLACED IN SERVICE - SIX MONTHS ENDED JUNE 30, 2016

DEVELOPMENT	MARKET	PLACED IN SERVICE DATE	SQUARE FEET	ESTIMATED INVESTMENT (in millions)	PERCENT LEASED	PERCENT FUNDED
First Park @ Ocean Ranch - III	Ocean Ranch, CA	Q1 2016	65,600	7.5	100%	95%
First San Michele Logistics Center	Moreno Valley, CA	Q2 2016	187,985	12.9	100%	72%
First 33 Commerce Center - Building A	Easton, PA	Q2 2016	341,400	24.1	100%	92%
First Arlington Commerce Center @ I-20	Arlington, TX	Q2 2016	153,200	9.5	100%	100%
Total Placed In Service			748,185	\$ 54.0	100%	89%
	Weighted Average Expe	cted Cap Rate ^(u)		6.8%		

DEVELOPMENTS COMPLETED - NOT IN SERVICE AT JUNE 30, 2016

				ESTIMATED		
DEVELOPMENT	MARKET	BUILDING COMPLETION	SQUARE FEET	(in millions)	PERCENT LEASED	PERCENT FUNDED
(1) First 33 Commerce Center - Building B	Allentown, PA	Q4 2015	243,360	18.0	100%	88%
First Park Tolleson	Tolleson, AZ	Q4 2015	386,100	21.8	81%	97%
First Arlington Commerce Center II @ I-20	Arlington, TX	Q2 2016	234,100	14.1	0%	62%
(2) First Park 94 - Building I	Somers, WI	Q2 2016	601,439	27.9	0%	71%
Total Completed - Not In Service			1,464,999	\$ 81.8	38%	80%

DEVELOPMENTS UNDER CONSTRUCTION AT JUNE 30, 2016

DEVELOPMENT	MARKET	ESTIMATED BUILDING COMPLETION	SQUARE FEET	ESTIMATED INVESTMENT (in millions)		PERCENT FUNDED
First Park McDonough - BTS	McDonough, GA	Q4 2016	402,304	21.1	100%	21%
First Reyes Logistics Center - BTS	Rancho Dominguez, CA	Q4 2016	63,450	17.6	100%	61%
First Florence Logistics Center	Southern New Jersey	Q1 2017	577,200	38.5	0%	28%
Total Under Construction			1,042,954	\$ 77.2	45%	34%

DEVELOPMENTS PLACED IN SERVICE - TWELVE MONTHS ENDED DECEMBER 31, 2015

	DEVELOPMENT	MARKET	PLACED IN SERVICE DATE	SQUARE FEET	ESTIMATED INVESTMENT (in millions)	PERCENT LEASED AT JUNE 30, 2016
	First 36 Logistics Center	Moreno Valley, CA	Q2 2015	555,670	33.4	100%
	First Pinnacle Industrial Center - I	Dallas, TX	Q2 2015	376,601	16.1	100%
	First Pinnacle Industrial Center - II	Dallas, TX	Q3 2015	221,844	10.3	100%
(3)	First Northwest Commerce Center	Houston, TX	Q4 2015	351,672	21.4	88%
	Interstate North Business Park - II	Minneapolis/St. Paul, MN	Q4 2015	142,290	9.5	80%
(4)	First Park @ Ocean Ranch - I & II	Ocean Ranch, CA	Q4 2015	171,676	20.5	100%
	Total Placed In Service			1,819,753	\$ 111.2	96%
		Mainhad Assault Franch	-1 O D (u)		7 50/	

Weighted Average Expected Cap Rate (u)

7.5%

Note: A development project is transferred to developments completed - not in service once the building is considered substantially complete. It remains in that category until the earlier of 90% occupancy is achieved, or one year following construction completion

⁽¹⁾ A lease for 100% of the building commences August 1, 2016. Accordingly, the building will be placed in service in 3Q 2016

⁽²⁾ A lease for 100% of the building was executed after June 30, 2016 and commences August, 2016. Accordingly, the building will be placed in service in 3Q 2016.

⁽³⁾ A lease which increases the occupancy to 100% was executed after June 30, 2016 and commences August, 2016

⁽⁴⁾ Project includes the development of two buildings (108,414 square feet and 63,262 square feet)

2016 PROPERTY SALES SUMMARY





ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	P	SALE RICE millions)	WEIGHTED AVERAGE CAP RATE (u)	CAP RATE AT SALE (u)
7609 W. Industrial Drive	Chicago	153,546			5.1		
9319-9341 Castlegate Drive	Indianapolis	72.000			4.5		
23079 Commerce Drive	Detroit	10,830			0.7		
2250 Delaware Avenue	Other	88,498			1.6		
5705-5797 Park Plaza	Indianapolis	95,080			4.4		
1st Quarter Property Sales	·	419,954		\$	16.3	7.8%	8.6%
Total First Quarter Sales		419,954	N/A	\$	16.3		
2000 11	D (E())	400.000					
3030 Hansboro	Dallas/Ft. Worth	100,000			2.0		
1799-1855 Northfield Drive	Detroit	67,360			3.2		
23042 Commerce Drive	Detroit	8,790			0.6		
365 North Avenue	Chicago	229,903			9.6		
West Sixth Avenue Business Park	Denver	214,116			24.0		
Merritt Drive Portfolio 800-820 Thorndale Avenue	Dallas/Ft. Worth	115,472			5.9 9.3		
	Chicago	73,249			9.3 6.9		
Starkey/Bryan Dairy 32450 N Avis Drive	Tampa Detroit	146,778			3.3		
		55,820					
Milwaukee Airport Portfolio	Milwaukee	370,972			9.3		
3811 Joliet Street	Denver	124,290			7.5		
3011 Research Drive	Detroit	32,637			2.6		
2nd Quarter Property Sales		1,539,387		\$	84.2	7.4%	7.3%
Total Second Quarter Sales		1,539,387	N/A	\$	84.2		
Total 2016 Sales		1,959,341	N/A	\$	100.5	7.5%	7.5%

2015 PROPERTY SALES SUMMARY



ADDRESS/PORTFOLIO	MARKET	SQUARE FEET	LAND ACREAGE	SALE PRICE (in millions)	WEIGHTED AVERAGE CAP RATE (u)	CAP RATE AT SALE (u)
Oakbrook Technology Campus 2300 Corporate Center Drive 4250 River Green Parkway 3099 Barry Drive	Atlanta Los Angeles Atlanta Nashville	299,174 88,064 28,942 109,058		12.8 9.4 1.7 2.7		
1st Quarter Property Sales	Nasilville	525,238		\$ 26.6	7.5%	4.7%
Total First Quarter Sales		525,238	N/A	\$ 26.6		
22701 Trolley Industrial Drive	Detroit	160,035		5.9		
600 Creek Road	Southern New Jersey	172,100		7.4		
1300 Oakbrook Drive	Atlanta	52,000		2.2	7 40/	4 00/
2nd Quarter Property Sales		384,135		\$ 15.5	7.4%	4.8%
Nandina Avenue Land 2nd Quarter Land Sales	Inland Empire		5.1 5.1	\$ 0.5		
Ziid Quarter Land Sales				ψ 0.5		
Total Second Quarter Sales		384,135	5.1	\$ 16.0		
5453 Waters Avenue	Tampa	7,200		8.0		
1731 Thorncroft Drive	Detroit	38,000		2.3		
318 Clubhouse Lane	Baltimore/D.C.	29,792		3.9		
3rd Quarter Property Sales		74,992		\$ 7.0	6.9%	3.7%
Menomonee Falls Lot 1	Milwaukee		5.9	0.5		
3rd Quarter Land Sales			5.9	\$ 0.5		
Total Third Quarter Sales		74,992	5.9	\$ 7.5		
Airport Park	Detroit	664,645		17.8		
Jameel & Kirkwood	Houston	132,997		10.4		
Chicago Portfolio	Chicago	906,984		22.8		
1152 West 2240 South	Salt Lake City	55,785		4.5		
243-251 Welsh Pool Road	Philadelphia	25,546		1.7		
32985 Industrial Road	Detroit	12,040		0.6		
1621 Heil Quaker Blvd.	Nashville	160,661		6.5		
Minneapolis Portfolio	Minneapolis/St. Paul	377,012		18.2		
5050 Kendrick Court	Detroit	301,317		9.4 2.6		
14518 Whittaker Way Dessau Road Portfolio	Milwaukee Dallas/Ft. Worth	52,800 99,000		2.6 7.9		
4th Quarter Property Sales	Dallas/i t. Worth	2,788,787		\$ 102.4	7.6%	7.6%
in dunier report, caree				<u> </u>	11070	11070
1152 West 2240 South	Salt Lake City		2.7	0.4		
Sayreville Lot 6 Land	Northern New Jersey		10.7	5.5		
4th Quarter Land Sales			13.4	\$ 5.9		
Total Fourth Quarter Sales		2,788,787	13.4	\$ 108.3		
Total 2015 Sales		3,773,152	24.4	\$ 158.4	7.5%	6.7%

DEVELOPABLE SITE INVENTORY





Mankatil asstice	Useable Land Area (q)	Industrial Developable
Market/Location	(Acres)	GLA (Est.) (q)
OWNED LAND		
First Park Fairburn Atlanta	68.7 68.7	1,259,722 1,259,722
Windsor Mill, MD Baltimore/D.C.	1.0 1.0	10,000 10,000
Covington Land-Gouldsboro, PA Gouldsboro, PA (1) Central Pennsylvania	35.9 39.0 74.9	501,600 - 501,600
Kenosha, WI Woodridge, IL Menomonee Falls, WI First Park 94 Chicago	10.3 3.2 5.0 233.0 251.5	203,500 46,000 82,000 4,000,000 4,331,500
West Chester, OH Cincinnati	6.4 6.4	80,000 80,000
First Arlington Commerce Center II @ I-20 - Phase II First Mountain Creek Distribution Center (2) Dallas/Ft. Worth	6.1 104.5 110.6	70,000 1,200,000 1,270,000
Broomfield, CO Denver	<u>8.2</u> 8.2	95,000 95,000
First Grand Parkway Commerce Center - Katy, TX Houston	46.7 46.7	676,000 676,000
Indianapolis, IN Indianapolis	22.2 22.2	261,000 261,000
First Nandina Logistics Center @ Moreno Valley First Perry Logistics Center First Sycamore 215 Logistics Center The Ranch by First Industrial Inland Empire	69.2 11.0 13.4 50.1 143.7	1,450,000 236,000 243,000 936,000 2,865,000
Maple Grove, MN Minneapolis/St. Paul	3.4 3.4	25,000 25,000
Rockdale Land-Wilson County, TN Nashville	101.7 101.7	1,200,000 1,200,000
Allentown, PA (3) Philadelphia	15.3	- -
First Park @ PV 303 (4) Phoenix	72.5 72.5	1,100,000 1,100,000
Stockton, CA San Francisco	57.9 57.9	1,200,000 1,200,000
TOTAL OF OWNED LAND	984.7	14,874,822

⁽¹⁾ Land is zoned residential.

⁽²⁾ The 104.5 acres includes approximately 24 acres that we are working on re-zoning from multi-family to industrial. We are also working on obtaining higher site coverage on certain acres that are zoned industrial. If we are unsuccessful in obtaining these zoning changes, the useable land area would decrease to approximately 80 acres and the industrial developable GLA would decrease to approximately 524,000 square feet.

⁽³⁾ Land is zoned commercial.

⁽⁴⁾ We also hold an option to acquire up to 96 additional adjacent acres.

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



(a) Included in land and deferred leasing intangibles, net, is land purchased in 2008 for a purchase price of \$63,178 that is leased under ground lease arrangements.

(b) Detail for properties held for :

	June 30, 2016		cember 31, 2015	December 31, 2014		
Number of Properties	 -		1		-	
Square Feet (in Millions)	-		0.2		-	
Accumulated Depreciation & Amortization	\$ -	\$	1,171	\$	-	

(c) We provided various services to and held a 15% and 10% noncontrolling equity interest in the 2003 Net Lease Joint Venture and 2007 Europe Joint Venture, respectively. The Joint Ventures were accounted for under the equity method of accounting.

(d) Prepaid Expenses and Other Assets, Net as of June 30, 2016, are comprised as follows:

Furniture, Fixtures, Leasehold Improvements and Equipment, Net	\$ 1,467
Prepaid Real Estate Taxes	633
Earnest Money, Escrow and Other Deposits	4,880
Unsecured Credit Facility Deferred Financing Costs, Net	3,540
Acquired Leasing Commissions, Net	6,417
Leasing Commissions, Net and Lease Inducements, Net	53,338
Other	2,343
Prepaid Expenses and Other Assets, Net	\$ 72,618

- (e) Effective January 1, 2016, we adopted Accounting Standards Update ("ASU") No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs" ("ASU 2015-03"), which amended the presentation of debt issuance costs on the consolidated balance sheet. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts, instead of as an asset. The adoption of ASU 2015-03 was applied retrospectively. The debt issuance costs related to the Unsecured Credit Facility remain classified as an asset and are included in prepaid expenses and other assets, net on the consolidated balance sheets.
- (f) Mortgage Loans Payable, Net consists of 41 first mortgage loans totaling \$505,714 of outstanding principal, which have interest rates ranging from 4.03% to 8.26%, maturities ranging between June 2018 through September 2022 and are collateralized by 153 properties.
- (g) We have received ratings from three rating agencies with respect to our senior unsecured notes. The ratings are as follows:

Fitch	BBB-
Moody's	Baa3
Standard & Poor's	BBB-

- (h) We entered into unsecured loans with a syndicate of financial institutions during January 2014 (\$200,000) and September 2015 (\$260,000) (collectively, the "Unsecured Term Loans"). Each loan has a seven-year term, requires interest only payments and bears interest at a variable rate based on LIBOR, as defined in the loan agreements, plus a specified spread based on our leverage ratio or credit ratings. We also entered into interest rate protection agreements, with an aggregate notional value of \$460,000, to effectively convert the Unsecured Term Loans' LIBOR rates to fixed rates.
- (i) The unsecured line of credit consists of a \$625,000 unsecured revolving credit facility (the "Unsecured Credit Facility"). The Unsecured Credit Facility matures on March 11, 2019 with an option to extend an additional one year at our election, subject to certain restrictions. The weighted average interest rate at June 30, 2016 is 1.61%.
- (j) Noncontrolling Interest represents operating partnership units owned by unit holders other than First Industrial Realty Trust, Inc.
- (k) Interest expense is reflected net of interest capitalized with respect to properties under development.

	Three Months Ended June 30, 2016		Three Months Ended June 30, 2015		Months d June 30, 2016	Six Months Ended June 30, 2015	
Capitalized Interest	\$ 870	\$	566	\$	1,319	\$	1,025

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



- (I) In August 2014, we entered into three interest rate protection agreements with an aggregate notional value of \$220,000 in order to maintain flexibility to pursue an offering of unsecured debt in the future. The three interest rate protection agreements were initially designated as cash flow hedges. During the six months ended June 30, 2015, we determined the forecasted offering of unsecured debt was not probable of occurring within the time period stated in the hedge designation memos and accordingly de-designated the three interest rate protection agreements and reclassified the fair value loss of the interest rate protection agreements of \$12,990 from other comprehensive income to earnings. We settled the three interest rate protection agreements with our counterparties during April 2015. We recognized a mark-to-market and settlement loss of \$11,546 for the six months ended June 30, 2015.
- (m) Investors in, and analysts following, the real estate industry utilize funds from operations ("FFO"), net operating income ("NOI"), EBITDA and adjusted funds from operations ("AFFO"), variously defined below, as supplemental performance measures. While we believe net income available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities, as defined by GAAP, is the most appropriate measure, it considers FFO, NOI, EBITDA and AFFO, given their wide use by, and relevance to investors and analysts, appropriate supplemental performance measures. FFO, reflecting the assumption that real estate asset values rise or fall with market conditions, principally adjusts for the effects of GAAP depreciation and amortization of real estate assets. NOI provides a measure of rental operations, and does not factor in depreciation and amortization and non-property specific expenses such as general and administrative expenses. EBITDA provides a tool to further evaluate the ability to fund dividends. In addition, FFO, NOI, EBITDA and AFFO are commonly used in various ratios, pricing multiples/yields and returns and valuation calculations used to measure financial position, performance and value.

As used herein, we calculate FFO to be equal to net income available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities, plus depreciation and other amortization of real estate, minus non-NAREIT compliant gain.

NOI is defined as our revenues, minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses.

EBITDA is defined as NOI plus the equity in FFO of our joint ventures, which were accounted for under the equity method of accounting, minus general and administrative expenses and acquisition costs.

AFFO is defined as EBITDA minus GAAP interest expense, minus capitalized interest and overhead, plus amortization of debt discounts / (premiums) and hedge costs, minus straight-line rental income, amortization of above (below) market leases and lease inducements, minus provision for income taxes or plus benefit for income taxes, plus restricted stock amortization, minus non-incremental capital expenditures. Non-incremental capital expenditures are building improvements and leasing costs required to maintain current revenues.

FFO, NOI, EBITDA and AFFO do not represent cash generated from operating activities in accordance with GAAP and are not necessarily indicative of cash available to fund cash needs, including the repayment of principal on debt and payment of dividends and distributions. FFO, NOI, EBITDA and AFFO should not be considered as substitutes for net income available to common stockholders and participating securities (calculated in accordance with GAAP) as a measure of results of operations or cash flows (calculated in accordance with GAAP) as a measure of liquidity. FFO, NOI, EBITDA and AFFO as currently calculated by us may not be comparable to similarly titled, but variously calculated, measures of other REITs.

In addition, we consider cash-basis same store NOI ("SS NOI") to be a useful supplemental measure of our operating performance. Same store properties include all properties owned prior to January 1, 2015 and held as an in service property through the end of the current reporting period, and developments and redevelopments that were placed in service or were substantially completed for 12 months prior to January 1, 2015 (the "Same Store Pool"). We define SS NOI as NOI, less NOI of properties not in the Same Store Pool, less the impact of straight-line rent, the amortization of lease inducements, the amortization of above/below market rent and the impact of lease termination fees. We exclude straight-line rent, amortization of lease inducements and above/below market rent in calculating SS NOI because we believe it provides a better measure of actual cash basis rental growth for a year-over-year comparison. In addition, we believe that SS NOI helps the investing public compare the operating performance of a company's real estate as compared to other companies. While SS NOI is a relevant and widely used measure of operating performance of real estate investment trusts, it does not represent cash flow from operations or net income as defined by GAAP and should not be considered as an alternative to those measures in evaluating our liquidity or operating performance. SS NOI also does not reflect general and administrative expense, acquisition costs, interest expense, depreciation and amortization, equity in income and loss from joint ventures, income tax benefit and expense, sale of real estate, mark-to-market and settlement gain and loss on interest rate protection agreements, capital expenditures and leasing costs, or trends in development and construction activities that could materially impact our results from operations. Further, our computation of SS NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating SS NOI.



	Three Months Ended June 30, 2016		Three Months Ended June 30, 2015		Six Months Ended June 30, 2016		Six Months Ended June 30, 2015	
Same Store Revenues Same Store Property Expenses Same Store Net Operating Income Before	\$	84,249 (22,391)	\$	82,978 (22,875)	\$	169,560 (45,956)	\$	165,157 (47,121)
Same Store Adjustments	\$	61,858	\$	60,103	\$	123,604	\$	118,036
Same Store Adjustments:								
Lease Inducement Amortization		230		208		453		401
Straight-line Rent		33		(1,593)		(94)		(3,766)
Above/Below Market Rent Amortization		(234)		(106)		(463)		(211)
Lease Termination Fees		(96)		(467)		(224)		(517)
Total Same Store Adjustments		(67)		(1,958)		(328)		(4,093)
Same Store Net Operating Income								
(Cash Basis w/o Termination Fees)	\$	61,791	\$	58,145	\$	123,276	\$	113,943

The SS NOI percentage changes for the twelve months ended 2016, 2015 and 2014 are as follows:

	First Quarter	Second Quarter	Second Quarter Third Quarter		YTD (3)	
2016 Cash Basis SS NOI	9.8%	5.6%	N/A	N/A	7.9%	
2016 Cash Basis SS NOI w/o Termination Fees	9.6%	6.3%	N/A	N/A	8.2%	
2015 Cash Basis SS NOI	6.0%	5.3%	4.4%	5.1%	4.9% ⁽¹⁾	
2015 Cash Basis SS NOI w/o Termination Fees	6.2%	4.7%	5.9%	5.1%	5.2% ⁽¹⁾	
2014 Cash Basis SS NOI	2.3%	2.7%	5.7%	5.8%	4.4% ⁽²⁾	
2014 Cash Basis SS NOI w/o Termination Fees	2.3%	2.4%	4.9%	6.2%	4.2% ⁽²⁾	

⁽¹⁾ Same Store NOI for the twelve months ended December 31, 2014 excludes \$2,638 in a one-time 2014 restoration fee. Including the one-time restoration fee, YTD Cash SS NOI would have been 3.7%. Cash SS NOI w/o Termination Fees for YTD would have been 4.0%.

(n) NAREIT Compliant Gain (Loss) results from the sale of properties not previously depreciated.

Non-NAREIT Compliant Gain (Loss) results from the sale of previously depreciated properties.

⁽²⁾ Same Store NOI for the twelve months ended December 31, 2014 excludes \$2,638 in a one-time 2014 restoration fee. Including the one-time restoration fee, YTD Cash SS NOI would have been 5.6%. Cash SS NOI w/o Termination Fees for YTD would have been 5.4%.

 $^{^{(3)}}$ Year to date SS NOI is calculated using the same store population as of the latest balance sheet date.

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



(o) GAAP requires unvested equity based compensation awards that have nonforfeitable rights to dividends or dividend equivalents (restricted stock) ("participating securities") to be included in the two class method of the computation of EPS. Under the two class method, participating security holders are allocated income, in proportion to total weighted average shares outstanding, based upon the greater of net income or common dividends declared. We conform the calculation of FFO and AFFO with the calculation of EPS during periods in which common dividends are declared. The impact to basic and diluted FFO, AFFO and Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders for the three and six months ended June 30, 2016 and 2015 is as follows:

	Three Months Ended June 30, 2016			ree Months ed June 30, 2015	Six Months Ended June 30, 2016		Six Months Ended June 30, 2015	
Net Income Available to First Industrial Realty Trust Common Stockholders and Participating Securitie Less: Allocation to Participating Securities	•	50,229 (180)	\$	14,012 (50)	\$	65,917 (217)	\$	16,385 (91)
Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$	50,049	\$	13,962	\$	65,700	\$	16,294
Weighted Average Shares - Basic Weighted Average Shares - Diluted EPS - Basic & Diluted	\$	116,191 116,558 0.43	\$	110,348 110,683 0.13	\$	113,492 113,771 0.58	\$	110,329 110,679 0.15
FFO (NAREIT) Less: Allocation to Participating Securities	\$	43,863 (152)	\$	40,244 (137)	\$	83,863 (266)	\$	62,870 (194)
FFO (NAREIT) Allocable to Common Stockholde and Unitholders	rs \$	43,711	\$	40,107	\$	83,597	\$	62,676
Weighted Average Shares/Units - Basic Weighted Average Shares/Units - Diluted FFO (NAREIT) Per Share/Unit - Basic FFO (NAREIT) Per Share/Unit - Diluted	\$ \$	120,486 120,853 0.36 0.36	\$ \$	114,712 115,047 0.35 0.35	\$ \$	117,791 118,070 0.71 0.71	\$ \$	114,697 115,047 0.55 0.54
AFFO Less: Allocation to Participating Securities	\$	34,649 (120)	\$	27,242 (93)	\$	68,547 (218)	\$	56,644 (175)
AFFO Allocable to Common Stockholders and Unitholders	\$	34,529	\$	27,149	\$	68,329	\$	56,469
Weighted Average Shares/Units - Basic Weighted Average Shares/Units - Diluted AFFO Per Share/Unit - Basic & Diluted	\$	120,486 120,853 0.29	\$	114,712 115,047 0.24	\$	117,791 118,070 0.58	\$	114,697 115,047 0.49

- (p) Properties which are at least 75% occupied at acquisition are placed in service. Acquired properties less than 75% are placed in service upon the earlier of reaching 90% occupancy or one year from the acquisition date. Development properties are placed in service upon the earlier of reaching 90% occupancy or one year from the date construction is completed. Redevelopments (generally projects which require capital expenditures exceeding 25% of the gross cost basis) are placed in service upon the earlier of reaching 90% occupancy or one year from the completion of renovation construction.
- (q) Developable land area represents land acquired for future development or potential land sales. The developable GLA is based on the developable land area and a parcel by parcel estimate of the land to building ratio. Useable land area and developable / expandable GLA are estimated and can change periodically due to changes in the site design, road and storm water requirements, trailer parking, staging areas, type of building, condemnation, etc. Actual build out can be influenced by a number of factors including renegotiations with existing tenants, negotiations with new tenants, and in certain instances, zoning restrictions, assessments of market conditions and physical constraints for development.
- (r) Southern California includes the markets of Los Angeles, the Inland Empire and San Diego.

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



(s) We use the following general criteria to classify buildings by property type. While some properties may have characteristics of more than one property type, we determine the most dominating characteristic(s) to categorize a building. Individual properties may be reclassified over time due to changes in building characteristics such as tenant use and office space build out.

	Property	Ceiling	Office
Property Type	Square Feet	Height	Space
Bulk Warehouse	More than 100,000 sq. ft.	22 ft. or more	5% to 15%
Regional Warehouse	Less than 100,000 sq. ft.	22 ft. or more	5% to 15%
Light Industrial	Less than 100,000 sq. ft.	16 to 21 ft.	5% to 50%
R&D/Flex	Less than 100,000 sq. ft.	Less than 16 ft.	50% or more

- (t) Annualized net rental income per average occupied square foot is based on multiplying the current net rent by twelve and dividing by the average occupied GLA. This is used as a benchmark and does not necessarily reflect increases or decreases in NOI.
- (u) Weighted average expected cap rate of building acquisitions (excluding land acquisitions) and developments placed in service represents the expected stabilized cash yield (first year cash NOI divided by the total expected investment stated as GAAP book value). Weighted average cap rate on building sales (excluding land sales) represents the stabilized cash yield (stabilized cash NOI divided by the total expected stabilized investment). Cap rate at building sale (excluding land sales) represents the actual NOI for the previous twelve months prior to sale divided by the sales price. Straight-line rents are not included in cash NOI.
- (v) Non-incremental Capital Expenditures refers to building improvements and leasing costs required to maintain current revenues plus tenant improvements amortized back to the tenant over the lease term. Excluded are first generation leasing costs, capital expenditures underwritten at acquisition and development/redevelopment costs.

(UNAUDITED) (IN 000'S EXCEPT PER SHARE/UNIT DATA)



(w) We consider Net Asset Value ("NAV") to be a useful tool for investors and analysts to estimate the value of common shareholder equity. The assessment of NAV is subjective and involves estimates and assumptions and can be calculated using various methods. The detail shown below is provided to assist analysts and investors in calculating NAV.

	At June 30, 2016		
Quarterly NOI	\$	66,140	
Sales/Acquisitions/Developments Placed in Service Run Rate Adjustment		(540)	(1)
Stabilized Occupancy Adjustment (95% Occupancy)		(2)	(2)
Stabilized Completed Developments Not in Service Adjustment (100% Occupancy)		1,204	(3)
Stabilized Acquisitions Not in Service Adjustment (100% Occupancy) Adjusted NOI		943 67,745	(4)
Annualized NOI	\$	X 4 270,980	
CIP and Associated Land for Developments Under Construction Cash and Cash Equivalents Restricted Cash Tenant Accounts Receivable, Net Furniture, Fixtures, Leasehold Improvements and Equipment, Net Prepaid Real Estate Taxes Earnest Money, Escrows and Other Deposits Developable Land Inventory Total Other Assets	\$	32,280 4,376 11,892 4,028 1,467 633 4,880 145,819	
Total Liabilities	\$	1,480,211	
Shares & Units Outstanding		121,158	

- (1) Adjustment reflects the NOI for any acquisitions or developments placed in service during the quarter, net of a deduction for the NOI realized from any properties that were sold during the quarter. See page 18 for acquisitions completed, page 20 for developments placed in service and page 21 for sales consummated during the quarter.
- (2) Adjustment reflects the potential NOI impact of leasing the in service portfolio to an average daily occupancy of 95%. This will add NOI when occupancy is below 95% and subtract from NOI when occupancy is above 95%. This adjustment excludes the impact of any future acquisitions or sales.
- (3) Adjustment reflects potential additional NOI impact of leasing completed developments not in service to 100% occupancy. See page 20 for a list of the completed developments not in service.
- (4) Adjustment reflects potential additional NOI impact of leasing acquisitions not in service to 100% occupancy.